

Interim Report

1 January – 31 March 2002

#### Fortum Corporation Interim Report 1 January – 31 March 2002

# Fortum delivers on strategic agenda results improved slightly

#### The first quarter in brief

- Operating profit increased by 7% to EUR 327 million.
- Profit before extraordinary items increased by 9% to EUR 269 million.
- Birka Energi transaction finalised, integration process started.
- Major divestments: shares in Espoon Sähkö Oyj, interests in Oman, Fortum Energie GmbH (April 2002).
- Market prices for crude oil and electricity weakened, international refining margins close to zero.

Key Indicators	1/02	I/01	2001
Net sales, EUR million	2,571	2,889	10,410
Operating profit, EUR million	327	307	914
Profit before extraordinary items, EUR million	269	246	702
Earnings per share, EUR	0.21	0.20	0.57
Shareholders' equity per share, EUR	6.48	6.26	6.49
Capital employed (at end of period), EUR million	14,581	10,760	11,032
Interest-bearing net debt (at end of period),	7,111	4,046	3,674
EUR million			
Investments in fixed assets, EUR million	3,704	123	713
Net cash from operating activities, EUR million	325	447	1,145
Return on capital employed, %	8.8	11.7	8.7
Return on shareholders' equity, %	8.5	11.8	8.3
Gearing, %	102	64	54
Average number of employees	13,710	15,602	14,803
Number of employees (at end of period)	14,809	15,605	13,425
Average number of shares, million	845,6	794,6	798,3

#### Net sales and results

Group net sales stood at EUR 2,571 (2,889) million, a decrease of 11% over the corresponding figure for the previous year. This was mainly attributable to lower market prices, especially for crude oil and petroleum products.

Group operating profit rose somewhat and was EUR 327 (307) million. The results of Power, Heat and Gas were depressed by decreased sales volumes due to milder weather conditions. Electricity Distribution's results were boosted by a capital gain of EUR 57 million relating to the sale of shares in Espoon Sähkö Oyj. Low international refining margins decreased the results of Oil Refining and Marketing, but this was offset by inventory gains of EUR 20 (-41) million. The results were also bolstered by the strong performance of the gasoline component business and the significant improvement in the oil retail business especially in Russia and the Baltic countries. Low

crude oil and natural gas prices in January-February had a major negative impact on the results of Oil and Gas Upstream. Operating results relating to the Oman oil field were not consolidated in the Interim Report for the period under review, since these interests were divested effective 31 December 2001.

The results for Fortum Energy Solutions improved on the corresponding period for 2001. All business functions developed positively, especially Maintenance and Engineering.

As from 1 March 2002 Birka Energi has been fully consolidated in Fortum's figures. It has been consolidated by using the proportionate method on the basis of 50% ownership until the end of February 2002. Birka Energi accounted for EUR 86 (75) million of Fortum's operating profit during the first quarter.

Operating profit includes gains on the disposal of fixed assets and shareholdings of EUR 81 (8) million.

Profit before extraordinary items was EUR 269 (246) million.

Minority interests accounted for EUR 22 (21) million of the results for the period. These minority interests were almost entirely attributable to the preference shares issued by Fortum Capital Ltd in 2000. Stockholm City's 50% economic share of Birka Värme Holding, which related to the Birka Energi transaction, has been entered under minority interests.

Net profit for the period was EUR 182 (158) million. Earnings per share were EUR 0.21 (0.20). Return on capital employed was 8.8% (11.7%) and return on shareholders' equity was 8.5% (11.8%).

The Group's financial expenses were EUR 58 (61) million. Taxes for the period totalled EUR 65 (67) million.

#### Power, Heat and Gas

Fortum is the second largest power company in the Nordic countries and is also the leading heat producer in the region. The company is involved in gas trading, pipeline projects and owns shares in gas companies.

	1/02	I/01	2001
Net sales, EUR million	753	685	2,227
- electricity sales, EUR million	393	393	1,269
- heat sales, EUR million	182	163	464
Operating profit, EUR million	148	163	367
Net assets, EUR million	8,981	5,983	5,873
Return on net assets, %	8.0	10.8	6.3

With the acquisition of Birka Energi AB, Fortum consolidated its position as the second largest company producing and selling electricity in the Nordic countries and the leading heat producer in the region.

Mainly due to the exceptionally mild winter period electricity consumption in the Nordic countries decreased to 112 (117) terawatt-hours (TWh) in the period from January to

March. Of this, 13.4 (13.6) TWh was attributable to sales by the Group. Sales outside the Nordic countries totalled 1.7 (1.7) TWh.

During the period from January to March, the price of electricity on the Nordic electricity exchange was about 13% lower than the corresponding figure in 2001, averaging EUR 21.2 (24.5) per megawatt-hour. The fall in price was due to the unseasonably warm weather, above-normal rainfall and the increased water and snow reservoirs in the early part of the year. However, the average price of electricity sold by Fortum in the Nordic countries increased slightly.

Of the Group's own power generation in the Nordic countries during the first quarter, about 34% (37%) was hydropower-based and 39% (35%) nuclear power-based. Other energy sources were coal, peat, natural gas, biomass, wind and oil.

Electricity sales by area (TWh)	1/02	I/01	2001
Total for Nordic countries	13.4	13.6	47.1
- Finland	7.0	8.1	27.6
- other Nordic countries*)	6.4	5.5	19.5
Germany	0.9	1.1	3.6
Great Britain and Ireland	0.8	0.5	2.8
Other countries	0.0	0.1	0.2
Total	15.1	15.3	53.7

Heat sales by area (TWh)	1/02	I/01	2001
Finland	3.3	3.8	10.9
Sweden*)	2.3	1.9	4.7
Other countries	0.6	0.3	1.7
Total	6.2	6.0	17.3

<sup>\*)</sup> includes 50% of Birka Energi until end of February 2002, 100% thereafter

# **Electricity Distribution**

Fortum distributes electricity to a total of 1.3 million customers in Sweden, Finland, Germany and Estonia.

	1/02	I/01	2001
Net sales, EUR million	162	137	473
Operating profit, EUR million	113	56	135
Net assets, EUR million	3,472	2,201	2,113
Return on net assets, %	16.2	10.0	6.2

During the period from January to March the volume of distribution and regional network transmissions totalled 5.4 (4.8) TWh and 5.0 (4.7) TWh respectively. Electricity transmissions via the regional distribution network to customers outside the Group totalled 2.1 (2.3) TWh in Finland and 2.9 (2.4) TWh in Sweden.

Volume of distributed electricity	I/02	I/01	2001
by area (TWh)			
Sweden*	3.3	2.6	7.7
Finland	1.4	1.4	4.4
Germany	0.7	0.8	2.7
Estonia	0.0	0.0	0.2
Total	5.4	4.8	15.0

Number of electricity distribution customers by area	31.3.2002	31.3.2001	31.12.2001
Sweden*	894,000	440,000	447,000
Finland	283,000	280,000	283,000
Germany	160,000	160,000	160,000
Estonia	19,000	20,000	20,000
Total	1,356,000	900,000	910,000

<sup>\*)</sup> includes 100% of Birka Energi on March 31, 2002, otherwise 50%

# Oil Refining and Marketing

Fortum Oil Refining is one of the two biggest suppliers in the Nordic wholesale market. Fortum owns two oil refineries in Finland and a network of service stations and other retail outlets in Finland and the other countries in the Baltic Rim. The company also sells base oils, lubricants, components and LPG. On the logistics side, the Group owns and charters tankers and owns oil storage depots.

	1/02	I/01	2001
Net sales, EUR million	1,560	1,952	7,223
Operating profit, EUR million	58	54	242
Net assets, EUR million	1,639	1,584	1,688
Return on net assets, %	13.9	12.6	14.3

In the first quarter, the price of Brent crude fluctuated between 19 and 26 USD/bbl. In March, crude oil prices started to increase sharply from the January-February level of 20 USD/bbl. This was mainly attributable to the tense situation in the Middle East.

The international refining margins remained weak for the whole quarter, averaging –0.2 (2.25) USD/bbl. Fortum's premium margin was about USD 2 above the international reference margin.

Consumption of petroleum products in Finland totalled 2.7 (2.7) million tonnes in the first quarter. In Finland Fortum's retail market share in gasoline was 30.4% (30.3%), in diesel 43.1% (43.7%), in light fuel oils 40.7% (41.0%) and in heavy fuel oils 43.3% (45.2%).

During the period from January to March, Fortum refined a total of 3.2 (3.3) million tonnes of crude oil and other feedstocks. Some 1.9 (1.8) million tonnes of petroleum products were sold in Finland, while exports amounted to 1.2 (1.4) million tonnes.

The gasoline desulphurisation unit at the Naantali refinery was commissioned in March. As a result of this investment, the refinery's entire gasoline output can be virtually sulphur-free.

Fortum has already exported its sulphur-free products to countries that use tax differentiation to speed up market penetration. The company is also geared up to delivering sulphur-free motor fuels to the Finnish market and this summer it plans to introduce ethanol into its motor gasoline.

Crude oil imports from the Russian Primorsk harbour got under way. Fortum has secured the first long-term supply agreements for deliveries from Primorsk.

In the period under review, freight rates were significantly lower than in the corresponding period last year. Shipping was able to maintain a high utilisation rate of Fortum's vessels.

Deliveries of petroleum products refined by Fortum - by product group (1,000 t)	1/02	1/01	2001
Gasoline	1,048	989	3,823
Diesel	956	1,001	3,310
Aviation fuel	136	84	455
Light fuel oil	386	558	1,713
Heavy fuel oil	414	287	1,201
Other	219	240	1,641
Total	3,159	3,159	12,143

Deliveries of petroleum products refined by Fortum - by area (1,000 t)	1/02	I/01	2001
Finland	1,932	1,809	7,484
Other Nordic countries	444	483	1,991
Baltic countries and Russia	11	29	45
USA and Canada	248	340	682
Other countries	524	498	1,941
Total	3,159	3,159	12,143

# Oil and Gas Upstream

Oil and gas exploration and production focuses on Norway and Russia.

	1/02	I/01	2001
Net sales, EUR million	73	99	408
Operating profit, EUR million	18	49	196
Net assets, EUR million	1,273	1,281	1,271
Return on net assets, %	5.7	15.6	15.4

In the period from January to March, the average price of North Sea light Brent crude oil was 21.1 (25.8) USD/bbl. The average price per barrel of crude oil sold by Fortum

was 22.1 (25.8) USD/bbl, and the corresponding equivalent price of gas was USD 16.5 (21.8).

Oil and gas production (boepd)	1/02	I/01	2001
Total	34,500	40,500	40,200

Production during the period from January to March was equivalent to an annual output of 1.7 (2.0) million tonnes. The decrease in output is a result of the divestment by Fortum of its interests in Oman. One fifth of the first-quarter production was natural gas.

In March, Fortum acquired a 7% share of the Mikkel gas and condensate field in the Norwegian Sea. The gas will be produced via the Åsgard field and production is expected to start in 2003. As a result of the acquisition Fortum's production will increase by approximately 3,500 boepd. Fortum is investing a total of around EUR 30 million in the Mikkel field.

# **Fortum Energy Solutions**

Fortum Energy Solutions (FES) specialises in maintenance for power plants and industry in Finland and Sweden, combined heat and power technology, operation services for power plants outside the Group, and power plant engineering and contracting.

	1/02	I/01	2001
Net sales, EUR million	138	169	603
Operating profit, EUR million	1	-12	13
Net assets, EUR million	282	243	236
Return on net assets, %	1.5	-19.2	5.5

During the period under review, sales developed positively and several orders were secured both in Finland and abroad.

#### **Fortum Markets**

Fortum Markets continued its positive development focusing on cost-efficient customer service. The figures for Fortum Markets are included in the figures for Power, Heat and Gas and for Oil Refining and Marketing.

#### Investments and finance

First-quarter investments in fixed assets totalled EUR 3,704 (123) million. The increase was almost entirely due to the acquisition of 50% of the shares of Birka Energi. Divestments totalled EUR 157 million.

At the end of the period, interest-bearing net debt stood at EUR 7,111 million (EUR 3,674 million at the end of 2001). The increase was almost entirely attributable to the acquisition of Birka Energi. The gearing ratio was 102% (54% at the end of 2001).

In order to strengthen its balance sheet, Fortum announced in November that it would dispose of non-core assets to the value of EUR 1 billion. By mid-April Fortum had agreed transactions valued in excess of EUR 1.1 billion. These include the sale of treasury stock in December, interests in Oman, shares in Espoon Sähkö Oyj and Fortum Energie GmbH as well as one crude oil tanker.

# **Business development and restructuring**

Fortum's acquisition of Birka Energi was finalised at the end of February. The process of combining the power and heat businesses was started immediately.

In February, Fortum divested its production interests in the oil fields in Oman selling them to the Japanese Mitsui Group. Fortum expects to realise sales proceeds of approximately EUR 180 million and to gain a net book profit of around EUR 70 million from this transaction, which is expected to be completed during the second quarter, subject to the approval of the government in Oman.

In March, Fortum sold its 27.6% shareholding in Espoon Sähkö Oyj to E.ON Scandinavia AB for EUR 143.5 million. Fortum made a capital gain of EUR 57 million.

During the period under review, Fortum also sold the crude oil carrier Mt Mastera.

As a consequence of the company's strategy of focusing on the Nordic area, Fortum sold all the shares of Fortum Energie GmbH to E.ON Energie AG in Germany for a consideration of EUR 545 million in early April. Fortum's capital gain from the transaction is approximately EUR 120 million.

In early April, Fortum acquired the remaining 50% share in the Finnish Elnova Group, which comprises Uudenmaan Sähköverkko Oy, an electricity distributor, and the sales company Uudenmaan Energia Oy, as well as a 50% interest in a local district heating company with an annual sales volume of approximately 165 GWh. The Elnova Group has some 100,000 customers. The total value of the transactions was EUR 81 million.

#### **Annual General Meeting**

At the Annual General Meeting held on 26 March 2002, a dividend of EUR 0.26 (0.23) per share was approved.

The following persons were re-appointed as members of the Supervisory Board: Henrik Aminoff, Tuija Brax, Kaarina Dromberg, Klaus Hellberg, Rakel Hiltunen, Harri Holkeri, Jorma Huuhtanen, Mikko Immonen, Tanja Karpela, Leena Luhtanen, Matti Vanhanen and Ben Zyskowicz. Kimmo Kalela was appointed as a new member. Leena Luhtanen and Ben Zyskowicz were elected Chairman and Deputy Chairman of the Supervisory Board respectively.

PricewaterhouseCoopers Oy, Authorised Public Accountants, were re-appointed as auditors.

The granting of share options to key people within the Group as proposed by the Board of Directors was approved at the Annual General Meeting. 25 million stock options will be issued entitling holders to subscribe for a total of 25 million shares in Fortum. The programme involves around 400 people. The Annual General Meeting also approved

the annulment of the stock options included in the 2001 stock option programme that had not been exercised.

# **Group personnel**

The average number of employees in the Fortum Group during the period from January to March was 13,710 (15,602). The sale of Transmission Engineering accounted for most of the decrease.

#### **Short-term outlook**

The key market drivers influencing Fortum's performance are the market price of electricity, the crude oil price, the international oil refining margin, and the exchange rates of the US dollar and the Swedish krona.

Over the next couple of years, electricity consumption in the Nordic countries is predicted to increase by about 1%–2% each year. During the first quarter of 2002, the average spot price for electricity was EUR 21.2 per megawatt-hour, or 13% lower than the corresponding figure in 2001. In April 2002, the price has averaged EUR 17.9 per megawatt-hour. As a result of the recently concluded deal with Birka Energi AB, Fortum saw a 20% rise in its electricity generating capacity, a 40% rise in its heat generating capacity and a 50% increase in the number of its electricity distribution customers. The transaction is expected to have a positive effect on the net result from 2003 onwards and to create synergy benefits of EUR 100 million a year as of 2004.

The crude oil price started to rise in early March 2002, and the upward trend has continued in April with the price of Brent averaging 26 USD/bbl. Gas production at the Åsgard field in 2002 is estimated to be approximately 25% lower than usual on account of pipeline repairs, which are scheduled to continue in the spring. Fortum's share in the recently sold Oman field entitled it to a production volume of 6,500 boepd. The volume of Fortum's oil and gas production is expected to return to the 2001 average level towards the end of the year.

Although no general increase in the consumption of petroleum products in Fortum's core markets is anticipated, there is a marked rise in demand for low-sulphur and sulphur-free fuels. For several years, the international Brent Complex refining margin has averaged USD 1.5 – USD 2/bbl. In the first quarter of 2002, the international reference margin was close to zero, but April saw a marked improvement in the situation. Fortum's premium margin is expected to remain at previous years' levels.

During the current year, Fortum will continue to focus on cash flow and debt reduction. Fortum will also continue to restructure its operations and improve its competitiveness.

The information contained in the Interim Financial Statements has not been audited.

Espoo, 25 April 2002 Fortum Corporation Board of Directors

#### JANUARY-MARCH 2002

Interim financial statements are unaudited.

#### CONSOLIDATED INCOME STATEMENT

	Mar 31	Mar 31	Dec 31
EUR mill.	2002	2001	2001
Net sales	2 571	2 889	10 410
Share of profits of associated companies	9 89	11 14	36 203
Other operating income Depreciation, amortisation and write-downs	-151	-137	-623
Other operating expenses	-2 191	-2 470	-9 112
Operating profit	327	307	914
Financial income and expenses	-58	-61	-212
Profit before extraordinary items	269	246	702
Extraordinary income and expenses	-	-	-
Profit before taxes	269	246	702
Income taxes	-65	-67	-160
Minority interests	-22	-21	-83
Net profit for the period	182	158	459
Earnings per share, EUR	0.21	0.20	0.57
Fully diluted earnings per share	0.21	0.20	0.57
Average number of shares, 1,000 shares	845 609	794 571	798 346
Diluted adjusted average number of shares, 1 000 shares	850 986	794 571	799 308
CONSOLIDATED BALANCE SHEET			
	Mar 31	Mar 31	Dec 31
EUR mill.	2002	2001	2001
ASSETS			
Fixed assets and other long-term investments	15 856	11 333	11 328
Current assets Inventories	591	602	598
Receivables	2 051	683 2 091	1 766
Cash and cash equivalents	523	430	602
Total	3 165	3 204	2 966
Total	19 021	14 537	14 294
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	2 875	2 875	2 875
Other equity	2 603	2 102	2 610
Total	5 478	4 977	5 485
Minority interests	1 469	1 306	1 270
Provisions for liabilities and charges	145	209	144
Deferred tax liabilities	1 928	1 138	1 122
Long-term liabilities	5 447	4 161	3 516
Short-term liabilities	4 554	2 746	2 757
Total	19 021	14 537	14 294
Equity per share, EUR	6.48	6.26	6.49
Number of shares, 1,000 shares	845 609	845 609	845 609
Number of shares,own shares excluded 1,000 shares	845 609	794 571	845 609

#### JANUARY-MARCH 2002

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CASH FLOW STATEMENT	Mar 31	Mar 31	Dec 31
EUR mill.	2002	2001	2001
Net cash from operating activities	325	447	1 145
Capital expenditures	-1 764	-123	-708
Proceeds from sales of fixed assets	240	90	438
Change in other investments	-159	7	-31
Cash flow before financing activities	-1 358	421	844
Net change in loans	1 307	-447	-643
Dividends paid	-	-1	-183
Other financing items	-	7	147
Net cash from financing activities	1 307	-441	-679
Net increase (+)/decrease (-) in cash			
and marketable securities	-51	-20	165
VEV BATIOS	M 04	M== 04	D 04
KEY RATIOS	Mar 31 2002	Mar 31	Dec 31
	2002	2001	2001
Interest-bearing net debt, EUR mill.	7 111	4 046	3 674
Investments, EUR mill.	3 704	123	713
Cash flow from operating activities	325	447	1 145
Cash flow before financing activities	-1 358	421	844
<u> </u>			
Average number of employees	13 710	15 602	14 803
Return on capital employed, %	8.8	11.7	8.7
Return on shareholders' equity, %	8.5 102	11.8 64	8.3 54
Gearing, % Equity-to-assets ratio, %	37	44	48
Equity to account tails, 70		• • • • • • • • • • • • • • • • • • • •	
NET SALES BY BUSINESS OPERATIONS (SEGMENTS)			
E110 111	Mar 31	Mar 31	Dec 31
EUR mill.	2002	2001	2001
Power, Heat and Gas	753	685	2 227
Electricity Distribution	162	137	473
Oil Refining and Marketing	1 560	1 952	7 223
		1 932	
Oil and Gas Upstream	73	99	408
Fortum Energy Solutions	73 138	99 169	408 603
Fortum Energy Solutions Other Operations	73 138 14	99 169 22	408 603 95
Fortum Energy Solutions	73 138	99 169	408 603 95
Fortum Energy Solutions Other Operations	73 138 14	99 169 22	408 603 95 -619
Fortum Energy Solutions Other Operations Internal invoicing	73 138 14 -129	99 169 22 -175	408 603 95 -619
Fortum Energy Solutions Other Operations Internal invoicing  Total	73 138 14 -129	99 169 22 -175	408 603 95 -619
Fortum Energy Solutions Other Operations Internal invoicing	73 138 14 -129 2 571	99 169 22 -175 2 889	408 603 95 -619 10 410
Fortum Energy Solutions Other Operations Internal invoicing  Total	73 138 14 -129	99 169 22 -175	408 603 95 -619
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.	73 138 14 -129 2 571	99 169 22 -175 2 889	408 603 95 -619 10 410 Dec 31 2001
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)	73 138 14 -129 2 571 Mar 31 2002	99 169 22 -175 2 889 Mar 31 2001	408 603 95 -619 10 410 Dec 31 2001
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas	73 138 14 -129 2 571 Mar 31 2002	99 169 22 -175 2 889 Mar 31 2001	408 603 95 -619 10 410 Dec 31 2001 367 135
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas Electricity Distribution Oil Refining and Marketing Oil and Gas Upstream	73 138 14 -129 2 571 Mar 31 2002 148 113 58 18	99 169 22 -175 2 889 Mar 31 2001 163 56 54 49	408 603 95 -619 10 410 Dec 31 2001 367 135 242 196
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas Electricity Distribution Oil Refining and Marketing Oil and Gas Upstream Fortum Energy Solutions	73 138 14 -129 2 571 Mar 31 2002 148 113 58 18	99 169 22 -175 2 889 Mar 31 2001 163 56 54 49 -12	408 603 95 -619 10 410 Dec 31 2001 367 135 242 196 13
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas Electricity Distribution Oil Refining and Marketing Oil and Gas Upstream Fortum Energy Solutions Other Operations	73 138 14 -129 2 571 Mar 31 2002 148 113 58 18	99 169 22 -175 2 889 Mar 31 2001 163 56 54 49 -12 -5	408 603 95 -619 10 410 Dec 31 2001 367 135 242 196 13 -40
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas Electricity Distribution Oil Refining and Marketing Oil and Gas Upstream Fortum Energy Solutions	73 138 14 -129 2 571 Mar 31 2002 148 113 58 18	99 169 22 -175 2 889 Mar 31 2001 163 56 54 49 -12	408 603 95 -619 10 410 Dec 31 2001 367 135 242 196 13
Fortum Energy Solutions Other Operations Internal invoicing  Total  OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)  EUR mill.  Power, Heat and Gas Electricity Distribution Oil Refining and Marketing Oil and Gas Upstream Fortum Energy Solutions Other Operations	73 138 14 -129 2 571 Mar 31 2002 148 113 58 18	99 169 22 -175 2 889 Mar 31 2001 163 56 54 49 -12 -5	408 603 95 -619 10 410 Dec 31 2001 367 135 242 196 13 -40

#### FORTUM GROUP JANUARY-MARCH 2002

Interim financial statements are unaudited.

DEDDEGLATION	AMORTICATION AND MOITE BOWNIO	DV DUGINESS OPERATIONS (SECRETIES)
DEPRECIATION.	AMORTISATION AND WRITE-DOWNS	BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Mar 31 2002	Mar 31 2001	Dec 31 2001
Power, Heat and Gas	51	42	232
Electricity Distribution	34	29	121
Oil Refining and Marketing	35	35	140
Oil and Gas Upstream	24	24	102
Fortum Energy Solutions	4	5	18
Other Operations and eliminations	3	2	10
Total	151	137	623

#### INVESTMENTS BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Mar 31 2002	Mar 31 2001	Dec 31 2001
Power, Heat and Gas	2 476	30	197
Electricity Distribution	1 174	10	100
Oil Refining and Marketing	23	31	224
Oil and Gas Upstream	9	15	90
Fortum Energy Solutions	20	36	80
Other Operations and eliminations	2	1	22
Total	3 704	123	713

#### NET ASSETS BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Mar 31 2002	Mar 31 2001	Dec 31 2001
Power, Heat and Gas 1)	8 981	5 983	5 873
Electricity Distribution 1)	3 472	2 201	2 113
Oil Refining and Marketing	1 639	1 584	1 688
Oil and Gas Upstream	1 273	1 281	1 271
Fortum Energy Solutions	282	243	236
Other Operations and eliminations	151	135	154
Total	15 798	11 427	11 335

<sup>1)</sup> Net assets include deferred tax liabilities due to the allocated goodwill: EUR 472 mill. March 31, 2002, and EUR 175 mill. December 31, 2001 in Power, Heat and Gas segment; and EUR 448 mill. March 31, 2002 EUR 240 mill. December 31, 2001 in Electricity Distribution.

# RETURN ON NET ASSETS BY BUSINESS OPERATIONS (SEGMENTS) ${f 2})$

<u>%</u>	Mar 31 2002	Mar 31 2001	Dec 31 2001
Power, Heat and Gas	8.0	10.8	6.3
Electricity Distribution	16.2	10.0	6.2
Oil Refining and Marketing	13.9	12.6	14.3
Oil and Gas Upstream	5.7	15.6	15.4
Fortum Energy Solutions	1.5	-19.2	5.5

<sup>2)</sup> Return on net assets, % = Operating profit/average net assets

# SIGNIFICANT NON-RECURRING ITEMS IN OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Mar 31 2002	Mar 31 2001	Dec 31 2001
Power, Heat and Gas	2	-	62
Electricity Distribution	58	7	15
Oil Refining and Marketing	29	-43	-75
Oil and Gas Upstream	-	-	-
Fortum Energy Solutions	-	-1	21
Other Operations and eliminations	1	-	1
Total	90	-37	24

#### JANUARY-MARCH 2002

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#### CONTINGENT LIABILITIES

EUR mill.	Mar 31 2002	Mar 31 2001	Dec 31 2001	
Contingent liabilities				
On own behalf				
For debt				
Pledges	436	187	239	
Real estate mortgages	241	149	144	
Company mortgages	9	32	8	
Other mortgages	52	54	52	
For other commitments				
Pledges	-	2	-	
Real estate mortgages	59	85	56	
Company mortgages	3	0	3	
Other mortgages	-	7	11	
Sale and leaseback	18	19	18	
Other contingent liabilities	489	385	462	
Total	1 307	920	993	
On behalf of associated companies				
Pledges	8	-	4	
Guarantees	189	235	177	
Other contingent liabilities	184	369	352	
Total	381	604	533	
On behalf of others				
Guarantees	67	59	65	
Other contingent liabilities	12	4	4	
Total	79	63	69	
Total	1 767	1 587	1 595	
Operating lease liabilities				
Due within a year	70	70	80	
Due after a year	87	114	97	
Total	157	184	177	
Finance leases have been recognised as assets and liabilities.				
Liability for nuclear waste disposal	516	489	516	
Share of reserves in the Nuclear Waste Disposal Fund	-506	-460	-506	
Liabilities in the balance sheet 3)	10	29	10	

<sup>3)</sup> Mortgaged bearer papers as security

#### FORTUM GROUP JANUARY-MARCH 2002

Interim financial statements are unaudited.

Derivatives		Mar 31 2002			Mar 31 2001			Dec 31 2001	
Interest and currency derivatives	Contract or	Fair value	Not recog-	Contract	Fair value	Not recog-	Contract	Fair value	Not recog-
EUR mill.	notional	value	nised	notional	value	nised		value	nised
	value		as an	value		as an	value		as an
			income			income			income
Forward rate agreements	6 201	1	1	186	-	-	5 026	-2	-2
Interest rate swaps	6 103	-22	34	4 148	-49	-26	5 545	-14	25
Forward foreign exchange									
contracts 4), 5)	4 892	-61	8	3 720	52	20	4 830	-27	-13
Currency swaps	3 222	228	18	3 270	285	60	3 180	312	35
Purchased currency options	173	-4	-4	174	-4	-4	163	-4	-4
Written currency options	85	1	1	77	-	-	76	-	-

<sup>4)</sup> Incl. also closed forward and future positions

<sup>5)</sup> Incl. also contracts used for equity hedging

Oil futures and forward	Volume	Fair	Not	Volume	Fair	Not	Volume	Fair	Not
instruments	1000 bbl	value		1000 bbl	value		1000 bbl	value	
instruments	1000 001		recog-	1000 001		recog-			recog-
		EUR mill.	nised		EUR mill.	nised	1	EUR mill.	nised
			as an			as an			as an
			income			income			income
			EUR mill.			EUR mill.		ı	EUR mill.
Sales contracts	5 460	-15	-15	11 676	6	6	7 090	-1	-1
Purchase contracts	5 646	13	13	10 269	-9	-9	4 525	1	1
Purchased options	1 700	-1	-1	1 117	1	1	5 400	-1	-1
Written options	900	1	1	1 675	-	-	900	1	1
Electricity derivatives	Volume	Fair	Not	Volume	Fair	Not	Volume	Fair	Not
	TWh	value	recog-	TWh	value	recog-	TWh	value	recog-
		EUR mill.	nised		EUR mill.	nised		EUR mill.	nised
			as an			as an			as an
			income			income			income
			EUR mill.			EUR mill.	ı		EUR mill.
Sales contracts	77	178	178	78	-270	-188	52	-34	-34
Purchase contracts	68	-169	-169	73	281	192	44	41	41
Purchased options	5	-1	-1	3	5	4	3	-1	-1
Written options	7	3	3	5	-9	-7	1	2	2

In addition to other contingent liabilities, a guarantee has been given on behalf of Gasum Oy, which covers 75% of the natural gas commitments arising from the natural gas supply agreement between Gasum and OOO Gazexport.

The fair values of derivative contracts subject to public trading are based on market prices as of the balance sheet date. The fair values of other derivatives are based on the present value of cash flows resulting from the contracts, and, in respect of options, on evaluation models. Derivative contracts are mainly used to manage the group's currency, interest rate and price risk.

#### JANUARY-MARCH 2002

Interim financial statements are unaudited.

# QUARTERLY NET SALES BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Q1/02	2001	Q4/01	Q3/01	Q2/01	Q1/01
Power, Heat and Gas	753	2 227	645	422	475	685
Electricity Distribution	162	473	135	96	105	137
Oil Refining and Marketing	1 560	7 223	1 636	1 863	1 772	1 952
Oil and gas Upstream	73	408	81	106	122	99
Fortum Energy Solutions	138	603	87	150	197	169
Other Operations	14	95	22	31	20	22
Internal invoicing	-129	-619	-70	-186	-188	-175
Total	2 571	10 410	2 536	2 482	2 503	2 889

# QUARTERLY OPERATING PROFIT BY BUSINESS OPERATIONS (SEGMENTS)

EUR mill.	Q1/02	2001	Q4/01	Q3/01	Q2/01	Q1/01
Power, Heat and Gas	148	367	114	41	49	163
Electricity Distribution	113	135	30	24	25	56
Oil Refining and Marketing	58	242	15	78	95	54
Oil and gas Upstream	18	196	33	46	68	49
Fortum Energy Solutions	1	13	5	-1	21	-12
Other Operations	-11	-40	-24	-2	-9	-5
Eliminations	-	1	-2	-1	2	2
Total	327	914	171	185	251	307