# uponor



**INTERIM REPORT 2008** 



#### INTERIM REPORT FOR JANUARY-JUNE 2008

## Uponor progresses in penetrating new segments despite difficult markets

- Continuing operations\* net sales for January–June came to 501.2 (547.1) million euros, a change of -8.4%
- January-June operating profit for continuing operations was 48.3 (72.4) million euros, a change of –33.3%
- Earnings per share for the company came to 1.01 (0.74) euros
- Return on investment over the period was 43.8% (40.1%), with gearing at 42.7% (51.0%)
- Guidance: Uponor repeats the guidance, issued on 11 June, for 2008: Net sales for continuing operations are not expected to quite reach last year's level, and operating profit is estimated to fall short of the 2007 level.
- \*) Discontinued operations contain the divested infrastructure business in the United Kingdom, effective 1 January 2008, the divested infrastructure business in the Republic of Ireland, which was sold in an asset deal, effective on 18 June 2008, and the German divestment of Uponor Klärtechnik GmbH.

#### CEO Jan Lång comments on the performance:

- Despite the deteriorating market situation in many key market areas, we have made good progress in building on our new business opportunities. In particular, our high-rise initiative has been successful in big markets like the USA and Spain.
- The building and construction markets remain very difficult. The low demand has been affecting the new residential market especially, but it is being felt increasingly in other segments as well, while the impact is simultaneously expanding to previously untouched countries as well.
- The current low activity levels in the markets necessitate an adjustment to our cost base. We are starting a company-wide programme through which we target structural cost reductions in the range of 30 million euros, effective in 2009. The planned actions are likely to affect more than 200 employees.

#### Webcast and presentation material

Following the release of this report, the presentation material for the interim report will be available at www.uponor.com/investors, under 'IR material'.

Uponor will hold a webcast in English, at 9:00 am EET. You can access the webcast via www.uponor.com. Questions for the webcast can be sent to ir@uponor.com.



#### Markets

The building and construction market, especially that related to residential building, continued to be subdued in most of Uponor's key geographic areas in the second quarter of 2008. With the exception of Eastern Europe, where business growth remained strong, and Germany, where demand was stable but on a low level, other key markets exhibited further signs of weakness. New residential spending continued to decline in the USA and Spain, while in the Nordic countries, a softening was felt in Sweden and Norway in addition to Denmark and Finland, where demand had weakened earlier.

New non-residential and public building markets in general continued to perform well in the second quarter, but with emerging indications of slower growth or stabilisation within the near term.

In infrastructure, the slowing trend from Q1 that was especially tangible in Denmark, and to some extent in Finland, continued through Q2, now affecting also Sweden and Norway.

#### **Net sales**

Uponor's continuing operations' net sales for April–June declined by 7.4 per cent from their level for the comparison period and totalled 267.4 (288.8) million euros.

Supported by the fairly stable markets, the net sales of Uponor Central Europe increased slightly from last year's figure, despite lower inter-company sales to sister regions. A strong growth of local business was recorded in the eastern parts of the region. The main reasons for increased sales were initiatives to market the systems offering and stronger pushing of the multi-layer composite pipe system.

In the Nordic region, net sales lagged behind the equivalent figures for 2007, reflecting a weaker local market for housing solutions – both residential and non-residential – and infrastructure solutions, as well as lower exports to sister regions. Despite the decline in residential demand, Uponor was able to expand its housing solutions business in Sweden and Norway and partly compensate for the decline in residential building by penetrating the high-rise and renovation sectors.

The net sales of Uponor Europe – West, East, South were also lower than in 2007. The main reason for this was the weak demand from those Spanish and Portuguese customers hit by the continued contraction of building and construction spending in Iberia. In other Southern and Western European markets, solid increases in net sales were recorded. Growth in Eastern Europe continued at nearly the same level as in the first quarter, except in the Baltic countries, where the slowdown indicated in Q1 materialised. The dramatic drop in Iberian market activity was partially offset by utilising market opportunities efficiently, actively continuing strategic marketing efforts for new customer groups, and focusing on sectors not hit by the market slowdown. In Eastern Europe, Uponor's harmonised sales proposition, along with ongoing customer programmes, received a favourable response, supporting the sales growth.

The net sales of Uponor North America were clearly down from the levels seen in the equivalent period last year. Factors that influenced net sales development positively were, among other things, the sustained lively building market in Canada and the commercial high-rise business development that continued to grow in the USA.





#### Net sales by segment, April-June:

MEUR	4-6/2008	4-6/2007	Change
Central Europe	96.8	95.6	+1.3%
Nordic	108.5	116.0	-6.5%
Europe - West, East, South	65.3	70.3	-6.9%
North America	34.5	49.9	-30.9%
(North America, MUSD	53.8	67.2	-20.1%)
Eliminations	-37.7	-43.0	
Total	267.4	288.8	-7.4%

January–June net sales totalled 501.2 (547.1) million euros, representing a decline of 8.4%. As anticipated, net sales development continued to be weak in the first two quarters and lagged clearly behind the strong level of the first six months of 2007. The impact of currency exchange rates on net sales during the January-June period was -10.7 million euros, of which the U.S. dollar contributed -7.5 million.

#### Net sales by segment, January-June:

MEUR	1-6/2008	1-6/2007	Change
Central Europe	180.5	189.7	-4.8%
Nordic	201.3	210.5	-4.4%
Europe - West, East, South	129.4	144.1	-10.1%
North America	61.4	85.7	-28.4%
(North America, MUSD	94.8	114.3	-17.1%)
Eliminations	-71.4	-82.9	
Total	501.2	547.1	-8.4%

#### **Results and profitability**

Continuing operations' operating profit for April–June totalled 29.0 (45.1) million euros, a drop of 35.7%, mostly driven by lower volumes. Continuing operations operating profit margin fell to 9.6% from 13.2% in the equivalent period for 2007. Gross profit margin was affected by increased costs of raw materials and components, energy, and transportation. Uponor implemented various short-term initiatives to contain operating expenses and curbed investments.

In Uponor Central Europe, operating profit reached the previous year's level, supported by the high-rise business demand and the strong contribution of the businesses outside Germany. Falling volumes in inter-company and external project business burdened profitability.

In Uponor Nordic, profitability suffered from lower volumes in both the domestic and export markets, where an unfavourable product mix made a significant impact.

Operating profit in Uponor Europe – West, East, South ended up clearly lower than in 2007, mainly driven by lack of volume in Iberia and the fairly high costs from ongoing growth initiatives.



Also in North America, operating profit fell clearly below the 2007 level, reflective of the volume shortfall and the resources channelled to the strategic high-rise initiatives and new customer acquisition programmes. Also actions to reduce inventory burdened profitability.

#### Operating profit by segment, April-June:

MEUR	4-6/2008	4-6/2007	Change
Central Europe	12.5	12.5	-0.1%
Nordic	12.8	19.0	-33.0%
Europe – West, East, South	4.9	11.8	-58.4%
North America	1.5	7.4	-80.2%
(North America, MUSD	2.3	9.9	-77.2%)
Other	-2.1	-4.1	
Eliminations	-0.6	-1.5	
Total	29.0	45.1	-35.7%

Continuing operations' operating profit for January–June, excluding the sales gain of 43.5 million euros from the divested infrastructure business, came to 48.3 (72.4) million euros, a change of -33.3%.

#### Operating profit by segment, January-June:

MEUR	1-6/2008	1-6/2007	Change
Central Europe	20.7	23.4	-11.4%
Nordic	19.9	29.0	-31.4%
Europe – West, East, South	12.8	21.0	-39.1%
North America	0.8	8.2	-90.8%
(North America, MUSD	1.2	10.9	-89.4%)
Other	-5.6	-6.3	
Eliminations	-0.3	-2.9	
Total	48.3	72.4	-33.3%

Continuing operations' profit before taxes for January–June came to 45.4 (70.4) million euros, down 35.5% from the previous year's figure. Taxes amounted to 13.9 (22.2) million euros, with a tax rate of 31.0 (31.5) per cent.

The profit for the period was 74.0 (54.4) million euros, an increase of 19.6 million euros, reflecting the sales gain from the divestment of the UK and Irish infrastructure business. On the closing date, Uponor recorded a sales gain of 43.7 million euros from the divestment instead of the anticipated nearly 50 million euros that was communicated earlier. Further, an unrecognised actuarial loss amounting to 4.8 million euros was transferred with the sold entity. The divestment increased the parent company's distributable earnings by some 64 million euros.

The Group's earnings per share (basic and diluted) totalled 1.01 (0.74) euros, of which continuing operations represented 0.43 (0.66) euros. Equity per share was 4.06 (4.02) euros, basic and diluted.



#### Investment and financing

Careful consideration was given to new investment launches as a result of the adverse business cycle. The amount of investment related to continuing operations therefore decreased in Q2, coming to 9.0 (9.4) million euros for April–June. Investment in process improvement was continued, especially in the Nordic countries and North America.

Gross investment for January–June totalled 15.6 (17.0) million euros, or 3.1 (2.7) per cent of net sales.

Gearing declined to 42.7 (51.0) per cent, mainly as a result of interest-bearing liabilities falling to 127.0 (150.1) million euros. Accordingly, the solvency ratio improved to 44.9 (38.7) per cent.

The Group's return on investment (ROI) grew to 43.8 (40.1) per cent and return on equity (ROE) to 47.0 (34.1) per cent.

#### Key events during the period

Uponor's strategic initiative to enter the high-rise building sector was actively promoted. In the USA, Uponor signed a contract to supply PEX plumbing for Ohio public schools and entered a partnership agreement with M/I Homes, a leading U.S. builder that will start using PEX pipe in all of its house lines. The value of these contracts is expected to exceed 2 million dollars annually.

Another key initiative, the market entry for radiant heating/cooling, is progressing favourably, and customer interest in its potential continues to grow. Recently, radiant cooling has received additional support from a number of pro-environment regulatory changes in various countries. In Iberia, Uponor's radiant heating and cooling solution had been approved for more development projects by the end of Q2/2008 than in the whole of 2007. Design demand has also increased markedly in the USA. Reflecting growing customer interest, a major U.S. retail company is installing an Uponor radiant cooling system in one of its new stores as a sustainable technology evaluation project.

In North America, Uponor has been successful in converting several large builders and developers to specifying Uponor systems. Uponor has launched a series of new strategic products there to complement its systems offering, aiming at further market share gains for the residential and commercial markets. A decision to build a new distribution centre in North America was reached in May, with the aim of increasing operational efficiency levels and improving service levels.

In Europe, the second quarter of 2008 witnessed the opening of an office in Istanbul, Turkey, and further market penetration in Eastern Europe is proceeding.

In May, Uponor Corporation signed a contract to divest its UK and Irish infrastructure business to the European private equity company 3i and funds managed by 3i. The contract included sale of the share capital of the UK Uponor subsidiary Uponor Ltd. and the latter's subsidiary Radius Plastics Ltd. in Northern Ireland. The infrastructure business in Cork in the Republic of Ireland was included in the deal also. The divested business had net sales of 169.1 million euros in 2007, employing a staff of 470 persons. Uponor had earlier made a separate sale of its factory premises in Cork to a third party, the closing of which will take place in the first quarter of 2009.



In Germany, Uponor divested the last remaining continental European infrastructure business, Uponor Klärtechnik GmbH, with effect from 1 April. Its net sales, around 3 million euros in 2007, were part of the Uponor Europe – West, East, South region.

The Oracle ERP implementation in Europe continues according to plan. For the Finnish housing solutions unit, it successfully went live in May, and rollout preparations are underway in the UK and Ireland.

#### **Human resources and organisation**

The reported number of Group full-time-equivalent employees averaged 4,505 (4,417) during the period under review, while at the end of the period the Group had 4,195 (4,562) full-time-equivalent employees. The divested UK/Irish infrastructure business employed 470 persons. Compared to year-end 2007, the end-of-June figures include more than 100 additional, temporary employees, to cover holiday-season needs.

#### Share capital and shares

The number of Uponor shares exchanged on the OMX Nordic Exchange Helsinki increased in the second quarter to 30.2 (16.6) million shares, and the monetary value of the shares exchanged totalled 382.9 (486.8) million euros. The market value of the share capital at the end of the period was 0.7 (2.1) billion euros, and the number of shareholders was 16,321 (8,239).

Uponor Corporation's share capital remained constant at 146,446,888 euros and the number of shares at 73,206,944.

#### **Events after the period under review**

On 12 August, the Board of Directors authorised the management to proceed with a company-wide cost reduction programme in order to align expenses with the low activity level in the building and construction industry. The programme targets structural cost reductions in the range of 30 million euros, effective in 2009. The planned actions are likely to affect more than 200 employees. The programme is preliminarily estimated to generate a one-time cost impact of about 10 million euros, which will be split between the years 2008 and 2009.

#### **Risks**

Uponor's financial results are exposed to a number of strategic, operational, financial, and hazard risks. A detailed risk analysis can be found in Uponor Annual Report 2007.

Uponor has various legal proceedings and litigation in progress in different countries. The management does not expect these proceedings to have a material impact on the company's performance in the foreseeable future.



#### Short-term outlook

In Europe, with the exception of some Eastern European countries, the pace of the decline in residential construction has accelerated since the end of 2007, and markets for new residential building are expected to contract or, at best, remain flat for the second half of 2008.

In the USA, the residential market is expected to continue its 2008 decline, while non-residential construction is forecast to be stable or decline only slightly. Canadian markets, which are on a healthy level, are expected to maintain their resilience.

Uponor continues to exploit the encouraging trends and opportunities that exist in some of its growth segments, but, overall, the general building market development is expected to deteriorate further. Therefore, Uponor repeats the guidance for 2008, issued on 11 June: Continuing operations' net sales are not expected to quite reach last year's level, and operating profit is expected to fall short of the 2007 level.

The Group's capital expenditure plans for the current year have been adjusted to reflect the lower demand, bringing gross investment for the full year down to around 45 million euros.

Uponor Corporation Board of Directors

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#### Information on the interim report

The figures in brackets in this interim report are the refer figures for the equivalent period in 2007. The change percentages reported in the interim report have been calculated from exact figures not from rounded figures published in the interim report.

#### **INTERIM REPORT 1-6/2008**

The figures in this interim report are unaudited.

#### CONSOLIDATED INCOME STATEMENT

MEUR	1-6/2008	1-6/2007	4-6/2008	4-6/2007	1-12/2007
Continuing operations					
Net sales	501.2	547.1	267.4	288.8	1,047.4
Cost of goods sold	312.3	333.1	166.5	171.9	640.4
Gross profit	188.9	214.0	100.9	116.9	407.0
Other operating income	0.6	1.0	0.3	0.5	5.9
Dispatching and warehousing expenses	15.8	14.2	8.3	7.4	28.8
Sales and marketing expenses	90.1	92.7	46.1	46.4	178.5
Administration expenses	26.4	28.3	12.5	14.2	51.7
Other operating expenses	8.9	7.4	5.3	4.3	18.2
Operating profit	48.3	72.4	29.0	45.1	135.7
Financial expenses, net	2.9	2.0	2.4	2.1	2.6
Profit before taxes	45.4	70.4	26.6	43.0	133.1
Income taxes	13.9	22.2	8.2	13.6	41.7
Profit for the period from continuing operations	31.5	48.2	18.4	29.4	91.4
Discontinued operations					
Profit for the period from discontinued operations	42.5	6.2	41.4	3.5	10.5
Profit for the period	74.0	54.4	59.8	32.9	101.9
Earnings per share, EUR	1.01	0.74	0.82	0.45	1.39
- Continuing operations	0.43	0.66	0.25	0.40	1.25
- Discontinued operations	0.58	0.08	0.57	0.05	0.14
Diluted earnings per share, EUR	1.01	0.74	0.82	0.45	1.39
- Continuing operations	0.43	0.66	0.25	0.40	1.25
- Discontinued operations	0.58	0.08	0.57	0.05	0.14



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#### **CONSOLIDATED BALANCE SHEET**

MEUR	30.6.2008	30.6.2007	31.12.2007
Assets			
Non-current assets			
Property, plant and equipment	179.3	209.4	218.9
Intangible assets	101.9	96.9	101.7
Securities and long-term investments	8.0	3.6	3.6
Deferred tax assets	15.2	22.4	16.3
Total non-current assets	304.4	332.3	340.5
Current assets			
Inventories	135.2	158.5	150.6
Accounts receivable	192.9	247.0	144.6
Other receivables	22.2	13.7	22.3
Cash and cash equivalents	8.5	10.1	6.3
Total current assets	358.8	429.3	323.8
Total assets	663.2	761.6	664.3
Shareholders' equity and liabilities			
Shareholders' equity	297.4	294.4	333.0
Non-current liabilities			
Interest-bearing liabilities	17.7	20.8	14.7
Deferred tax liability	11.6	16.7	15.0
Provisions	7.6	10.4	8.8
Employee benefits and other liabilities	20.3	25.4	28.1
Total non-current liabilities	57.2	73.3	66.6
Curren liabilities			
Interest-bearing liabilities	117.8	139.4	76.1
Provisions	5.8	6.5	7.4
Accounts payable	79.4	97.0	75.2
Other liabilities	105.6	151.0	106.0
Total current liabilities	308.6	393.9	264.7
Total shareholders' equity and liabilities	663.2	761.6	664.3



#### CONSOLIDATED CASH FLOW STATEMENT

MEUR	1-6/2008	1-6/2007	1-12/2007
Net cash from operations	64.4	100.6	186.0
Change in net working capital	-16.4	-79.3	-45.1
Income taxes paid	-18.0	-23.9	-42.7
Interest paid	-4.6	-3.1	-7.1
Interest received	1.0	1.1	2.7
Cash flow from operations	26.4	-4.6	93.8
Cash flow from investments			
Proceeds from disposal of subsidiaries and businesses	76.4	-	-
Purchase of fixed assets	-15.6	-17.0	-58.1
Proceeds from sales of fixed assets	0.1	0.4	5.0
Received dividends	0.0	0.0	0.2
Loan repayments	0.1	0.1	0.2
Cash flow from investments	61.0	-16.5	-52.7
Cash flow from financing			
Borrowings of debt	18.3	122.6	58.9
Repayments of debt	-	-0.3	-1.7
Dividends paid	-102.5	-102.5	-102.5
Payment of finance lease liabilities	-1.0	-1.0	-1.9
Cash flow from financing	-85.2	18.8	-47.2
Conversion differences for cash and cash equivalents	0.0	0.0	0.0
Change in cash and cash equivalents	2.2	-2.3	-6.1
Cash and cash equivalents at 1 January	6.3	12.4	12.4
Cash and cash equivalents at end of period	8.5	10.1	6.3
Changes according to balance sheet	2.2	-2.3	-6.1



#### STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

MEUR	Share capital	Share premium	Other reserves	Treasury shares	Trans- lation reserve	Retained earnings	Total
Balance at 31 Dec 2007	146.4	35.6	14.3	-	-21.6	158.3	333.0
Translation differences					-7.8		-7.8
Cash flow hedges							
<ul> <li>recorded in equity, net of taxes</li> </ul>			0.7				0.7
Net profit for the period						74.0	74.0
Total recognised income and expense for the period			0.7		-7.8	74.0	66.9
Dividend paid (EUR 1.40 per share)						-102.5	-102.5
Other adjustments			0.0			-0.0	
Balance at 30 Jun 2008	146.4	35.6	15.0	-	-29.4	129.8	297.4
Balance at 31 Dec 2006	146.4	42.5	6.7	-1.6	-10.2	160.6	344.4
Translation differences					-2.0		-2.0
Net profit for the period  Total recognised income						54.4	54.4
and expense for the period					-2.0	54.4	52.4
Cancelling of shares				0.3		-0.3	-
Dividend paid (EUR 1.40 per share)						-102.5	-102.5
Share based incentive plan				1.3		-1.3	-
Other adjustments			0.1				0.1
Balance at 30 Jun 2007	146.4	42.5	6.8	-	-12.2	110.9	294.4

#### NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### **ACCOUNTING PRINCIPLES**

The interim report has been prepared in compliance with International Financial Reporting Standards (IFRS) as adopted by EU and IAS 34 Interim Financial Reporting. In interim reports Uponor Group follows the same principles as in the annual financial statement 2007.

Divestments of infrastructure business in UK, Ireland and Germany have been classified as discontinued operations.



MEUR	1-6/2008	1-6/2007	1-12/2007
Gross investment	15.6	17.0	58.1
- % of net sales	3.1	2.7	4.8
Depreciation	15.8	18.6	37.2
Book value of disposed fixed assets	2.7	0.4	2.2
PERSONNEL			
Converted to full time employees	1-6/2008	1-6/2007	1-12/2007
Average	4,505	4,417	4,497
At the end of the period	4,195	4,562	4,581

#### SEGMENT INFORMATION

#### Geographical segments

		1-6/2008			1-6/2007	
MEUR	External	Internal	Total	External	Internal	Total
Segment revenue, co	ontinuing operati	ons				
Central Europe	145.2	35.3	180.5	151.0	38.7	189.7
Nordic	166.0	35.3	201.3	168.3	42.2	210.5
Europe – West, East, South	128.6	0.8	129.4	143.2	0.9	144.1
North America	61.4	-	61.4	84.6	1.1	85.7
Eliminations	-	-71.4	-71.4	-	-82.9	-82.9
Total	501.2	-	501.2	547.1	-	547.1

	4-6/2008				4-6/2007	
	External	Internal	Total	External	Internal	Total
Segment revenue, co	ontinuing operati	ions				
Central Europe	77.9	18.9	96.8	75.5	20.1	95.6
Nordic	90.2	18.3	108.5	94.5	21.5	116.0
Europe – West, East, South	64.8	0.5	65.3	69.9	0.4	70.3
North America	34.5	-	34.5	48.9	1.0	49.9
Eliminations	-	-37.7	-37.7	-	-43.0	-43.0
Total	267.4	-	267.4	288.8	-	288.8



				1-12/2007	
MEUR			External	Internal	Total
Segment revenue, continuing op	erations				
Central Europe			283.7	67.6	351.3
Nordic			325.4	72.3	397.7
Europe - West, East, South			271.1	1.8	272.9
North America			167.2	2.0	169.2
Eliminations			-	-143.7	-143.7
Total			1,047.4	-	1,047.4
	1-6/2008	1-6/2007	4-6/2008	4-6/2007	1-12/2007
Segment result, continuing opera	ations				
Central Europe	20.7	23.4	12.5	12.5	41.1
Nordic	19.9	29.0	12.8	19.0	49.7
Europe - West, East, South	12.8	21.0	4.9	11.8	42.2
North America	0.8	8.2	1.5	7.4	16.6
Others	-5.6	-6.3	-2.1	-4.1	-13.2
Eliminations	-0.3	-2.9	-0.6	-1.5	-0.7
Total	48.3	72.4	29.0	45.1	135.7
MEUR			1-6/2008	1-6/2007	1-12/2007
Segment depreciation and impai	rments, continuir	g operations			
Central Europe			4.1	3.7	7.7
Nordic			5.0	5.2	10.1
Europe - West, East, South			1.4	1.2	2.2
North America			2.7	2.6	5.6
Others			2.0	1.6	3.3
Eliminations			0.3	0.2	0.6
Total			15.5	14.5	29.5
Segment investments, continuing	g operations				
Central Europe			3.1	4.1	11.0
Nordic			4.8	5.8	15.5
Europe - West, East, South			0.5	1.5	4.0
North America			5.0	3.3	13.4
Others			2.2	0.7	8.1

Total

52.0

15.6

15.4

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MEUR	1-6/2008	1-6/2007	1-12/2007
Segment assets			
Central Europe	193.2	200.5	181.4
Nordic	212.2	232.0	185.3
Europe – West, East, South	164.1	253.2	240.1
North America	109.3	121.7	123.7
Others	512.0	628.0	577.9
Eliminations	-527.6	-673.8	-644.1
Total	663.2	761.6	664.3
Segment liabilities			
Central Europe	111.1	113.6	119.0
Nordic	248.5	279.1	233.5
Europe - West, East, South	56.6	137.8	101.9
North America	44.1	54.7	55.0
Others	450.2	573.1	477.8
Eliminations	-544.7	-691.1	-655.9
Total	365.8	467.2	331.3
	1-6/2008	1-6/2007	1-12/2007
Segment personnel, average			
Central Europe	1,245	1,246	1,261
Nordic	1,380	1,367	1,380
Europe - West, East, South	1,233	1,189	1,224
North America	581	558	573
Others	66	57	59
Fotal	4,505	4,417	4,497
Continuing operations	4,096	3,929	4,008
Discontinued operations	409	488	489

#### **Business segments**

	1-6/2008			
Segment external revenue, continuing operations	Housing solutions	Infrastructure solutions	Total	
Central Europe	145.2	-	145.2	
Nordic	65.7	100.3	166.0	
Europe - West, East, South	122.7	5.9	128.6	
North America	61.4	-	61.4	
Total	395.0	106.2	501.2	





Segment external rever  Central Europe  Nordic  Europe West, East, South  North America  Total		ng operations		Housing olutions 151.0	Infrastr so	ucture Iutions	Tota
Nordic Europe West, East, South North America			Si		SO	lutions	
Nordic Europe West, East, South North America				151.0			
Europe West, East, South North America						-	151.0
North America				71.1		97.2	168.3
				136.0		7.2	143.2
Total				84.6		-	84.6
				442.7		104.4	547.1
					1-12/2		
Segment external rever	nue, continui	ng operations		Housing olutions	Infrastr so	ructure Iutions	Tota
Central Europe				283.7		-	283.7
Nordic				133.8		191.6	325.4
Europe - West, East, Sout	th			255.2		15.9	271.1
North America				167.2		-	167.2
Total				839.9		207.5	1,047.4
CONTINGENT LIABILIT	IES						
MEUR				30.6.20	800	30.6.2007	31.12.2007
Group:							
Mortgages - on own behalf					-	-	0.0
Guarantees							
- on behalf of others					1.6	12.7	11.5
- on benan or others					1.0	12.7	11.0
Parent company:							
Guarantees							
- on behalf of a subsidiary	,				7.5	11.0	10.5
- on behalf of others					7.2	9.5	9.3
OPERATING LEASE COM	MITMENTS			2	3.4	24.2	24.4
DERIVATIVE CONTRACT	тѕ						
	Nominal	Fair	Nominal	Fa	air	Nominal	Faiı
	value	value	value	valu		value	value
MEUR	30.6.2008	30.6.2008	30.6.2007	30.6.200	07 3	1.12.2007	31.12.2007
Currency derivatives - Forward agreements	111.6	1.0	49.3	-0	.2	85.9	1.7
Commodity derivatives							
- Forward agreements	3.8	2.0	4.9	0	.1	3.6	0.8





#### **DISCONTINUED OPERATIONS**

Divested infrastructure businesses in UK, Ireland and Germany have been classified as discontinued operations according to IFRS 5 -standard. In June Uponor closed the deal concerning the disposal of infrastructure business in UK and Ireland. The deal included the sale of Uponor Ltd. in the UK, its subsidiary Radius Plastics Ltd. in Northern Ireland and the Uponor Ltd's business in the Republic of Ireland. In April, Uponor Klärtechnik GmbH in Germany was sold.

MEUR	1-6/2008	1-6/2007	1-12/2007
Net sales	8.9	87.9	171.9
Expenses	9.9	78.9	156.5
Profit before taxes	-1.0	9.0	15.4
Income taxes	0.0	2.8	4.9
Profit after taxes	-1.0	6.2	10.5
Net profit from divestment of discontinued operations	43.5	-	-
Income taxes	-	-	
Profit from divestment of discontinued operations	43.5	-	-
Profit for the period from discontinued operations	42.5	6.2	10.5
Cash flow from discontinued operations			
Cash flow from operations	-3.6	14.5	19.1
Cash flow from investments	76.4	-1.6	-6.1

#### **DISPOSAL OF BUSINESSES**

Disposal of businesses includes the divestments of infrastructure business in UK, Ireland and Germany, classified as discontinued operations.

#### Book value of assets disposed

MEUR	1-6/2008	1-6/2007	1-12/2007
Property, plant and equipment	33.7	-	-
Deferred tax asset	1.9	-	-
Inventories	17.8	-	-
Accounts receivable and other receivables	25.1		
Cash and cash equivalent	1.1	-	
Total assets	79.6	-	-
Deferred tax liability	3.1	-	-
Employee benefits and other liabilities	4.3	-	-
Accounts payable and other current liabilities	33.2	-	
Total liabilities	40.6	-	-
Net assets	39.0	-	-



Cash received from sales	77.5	-	-
Cash and cash equivalent disposed of	1.1	-	
Cash flow effect	76.4	-	_

In addition to the cash received from sales, 5.0 MEUR vendor loan note was issued at closing of the deal. Total sales price of the transactions was 82.5 MEUR.

#### **RELATED-PARTY TRANSACTIONS**

MEUR	1-6/2008	1-6/2007	1-12/2007
Continuing operations			
Purchases from associated companies	1.1	1.0	2.1
Balances at the end of the period			
Loan receivable from associated companies	-	1.1	1.0
Accounts and other receivables	-	1.7	1.1
Accounts payables and other liabilities	0.1	0.6	0.2

#### **KEY FIGURES**

	1-6/2008	1-6/2007	1-12/2007
Earnings per share, EUR	1.01	0.74	1.39
- continuing operations	0.43	0.66	1.25
- discontinued operations	0.58	0.08	0.14
Operating profit (continuing operations), %	9.6	13.2	13.0
Return on equity, %, cumulative	47.0	34.1	30.1
Return on investment, %, cumulative	43.8	40.1	39.2
Solvency ratio, %	44.9	38.7	50.2
Gearing, %	42.7	51.0	25.4
Net interest-bearing liabilities	127.0	150.1	84.5
Equity per share, EUR	4.06	4.02	4.55
- diluted	4.06	4.02	4.55
Trading price of shares			
- low, EUR	9.15	25.56	15.31
- high, EUR	18.91	31.45	31.45
- average, EUR	14.51	28.20	23.76
Shares traded			
- 1,000 pcs	56,260	39,438	99,423
- MEUR	816	1,112	2,362

### **Uponor**

#### **DEFINITIONS OF KEY RATIOS**

Return on Equity (ROE), % Profit before taxes - taxes x 100 Shareholders' equity + minority interest, average Return on Investment (ROI), % Profit before taxes + interest and other financing costs Balance sheet total - non-interest-bearing liabilities, average Solvency, % Shareholders' equity <u>+</u> minority interest x 100 Balance sheet total - advance payments received Gearing, % Net interest-bearing liabilities x 100 Shareholders' equity + minority interest Net interest-bearing liabilities Interest-bearing liabilities – cash, bank receivables and financial assets Earnings per share (EPS) Profit for the period Number of shares adjusted for share issue in financial period excluding treasury shares Equity per share ratio Shareholders' equity Average number of shares adjusted for share issue at end of year Average share price Total value of shares traded (EUR)



Total number of shares traded