

HUHTAMÄKI OYJ INTERIM REPORT January 1 – March 31, 2011



# Continued net sales growth supports EPS stability

- Growth driven by the Flexible Packaging and Films segments
- Effective management of escalating raw material costs
- Continued tight cost control
- Earnings per share (EPS) maintained at the same level as in 2010 from continuing operations

# Key figures

EUR million	Q1 2011	Q1 2010	2010
Continuing operations			
Net sales	478.0	447.9	1,951.8
EBIT	27.4	28.9	134.3
EBIT margin %	5.7	6.4	6.9
EPS (EUR)	0.17	0.17	0.92
Including discontinued operations divested in 2010			
EPS (EUR)	0.17	0.19	1.02
ROI %	12.0	9.5	12.0

# **Overview**

Demand for consumer packaging remained robust during the reporting period and the Group's trading conditions were favorable except in North America. Raw material price levels remained high. Group net sales grew within the reporting period compared to the corresponding period in 2010 as a result of favorable volume development, especially within the Flexible Packaging and Films segments.

Group earnings before interest and taxes (EBIT) decreased slightly during the reporting period compared to the corresponding period in 2010. Raw material cost pressure continued. Although margins were managed successfully in all segments, this was not sufficient to offset the earnings decline in North America. Earnings per share (EPS) remained stable compared to the EPS from continuing operations in the corresponding period in 2010.

The Group's free cash flow in the reporting period was EUR -32 million (EUR 7 million). Cash flow generation in the reporting period was adversely impacted by high raw material costs and inventory build-up in preparation for the approaching peak season. Return on investment (ROI) was 12.0% (9.5%) remaining at the same level as in the end of 2010.

# **Business review by segment**

The sales distribution by segment was the following: Flexible Packaging 31% (28%), Films 9% (9%), North America 23% (25%), Molded Fiber 12% (12%), Foodservice Europe-Asia-Oceania 23% (23%) and Other activities 2% (3%).

### FLEXIBLE PACKAGING

*Flexible packaging is used for a wide range of consumer products including food, pet food, hygiene and health care products. The segment serves global markets from production units in Europe, Asia, Oceania and South America.* 



EUR million	Q1 2011	Q1 2010	2010
Net sales	146.6	126.8	524.6
EBIT	10.2	9.9	34.3
EBIT margin %	7.0	7.8	6.5
RONA %	10.6	9.3	10.7

The Flexible Packaging segment had a strong first quarter in 2011. During the reporting period the segment's net sales grew at double digit rates in Asia, and healthy growth was also enjoyed in Europe. Successful margin management and robust volume growth more than offset the continued raw material cost pressure, and the segment's earnings developed favorably compared to the corresponding period in 2010.

## FILMS

Films are mainly used for technical applications in the label, adhesive tape, hygiene and health care industries, as well as building and construction, automotive, packaging and graphic arts industries. The segment serves global markets from production units in Europe and North America.

EUR million	Q1 2011	Q1 2010	2010
Net sales	42.4	41.2	163.7
EBIT	3.1	2.5	10.8
EBIT margin %	7.3	6.1	6.6
RONA %	9.4	-0.6	9.1

The Films segment's net sales were stable compared to the corresponding period in 2010. However, comparable volume growth was healthy as the segment continued to enjoy good momentum in its main markets. Volumes grew especially within applications for the hygiene industry. The segment's earnings development was supported by volume growth.

# NORTH AMERICA

The North America segment serves local markets with Chinet® disposable tableware products, icecream containers as well as other consumer goods and foodservice products. The segment has production in North America and Mexico.

EUR million	Q1 2011	Q1 2010	2010
Net sales	111.6	113.6	535.6
EBIT	6.6	8.4	45.4
EBIT margin %	5.9	7.4	8.5
RONA %	11.4	13.3	11.9

The North America segment's net sales decreased in the reporting period due to continued weak market conditions, especially affecting the retail and consumer goods businesses. Consumer goods volumes declined mainly due to low ice cream sales. Sales within the foodservice business, however, continued to develop positively during the reporting period. Low volumes and continued high raw material costs contributed to the segment's earnings decline.



## MOLDED FIBER

Recycled molded fiber is used to make fresh product packaging, such as egg and fruit packaging. The segment has production in Europe, Oceania, Africa and South America.

EUR million	Q1 2011	Q1 2010	2010
Net sales	58.7	55.5	232.9
EBIT	5.4	4.6	21.9
EBIT margin %	9.2	8.3	9.4
RONA %	13.1	10.9	12.7

The Molded Fiber segment's net sales increased compared to the corresponding period in 2010. The segment's continued positive earnings development is due to volume growth and successful management of costs.

### FOODSERVICE EUROPE-ASIA-OCEANIA

Foodservice paper and plastic disposable tableware, such as cups, is supplied to foodservice operators, fast food restaurants and coffee shops. The segment has production in Europe, Middle-East, Asia and Oceania.

EUR million	Q1 2011	Q1 2010	2010
Net sales	110.5	106.0	467.6
EBIT	3.5	3.5	24.5
EBIT margin %	3.2	3.3	5.2
RONA %	10.4	7.4	10.6

The Foodservice Europe-Asia-Oceania segment's net sales developed positively in Eastern Europe and Asia in the reporting period compared to the corresponding period in 2010. Currency translations had a favorable impact in net sales development, particularly in Oceania and the UK, resulting to an overall increase in net sales. The segment's earnings were unchanged compared to the corresponding period in 2010.

# **Financial review**

The Group EBIT for the reporting period was EUR 27 million (EUR 29 million), corresponding to an EBIT margin of 5.7% (6.4%).

Net financial items for the reporting period were EUR -4 million (EUR -4 million). A lower level of net debt, compared to the corresponding period in 2010, resulted in lower net financial items in spite of increasing interest rates. Tax expense for the reporting period was EUR 4 million (EUR 4 million). The corresponding tax rate for the reporting period was 15% (18%).

The result for the reporting period was EUR 20 million (EUR 21 million) and the earnings per share (EPS) remained unchanged at EUR 0.17 (EUR 0.17).

The majority of European Rigid Consumer Goods Plastics operations, reported as discontinued operations, was divested in 2010. The result, including discontinued operations for the corresponding period in 2010, was EUR 22 million and the EPS were EUR 0.19. Discontinued operations do not have an impact in the Group's financial figures in the reporting period.



The average number of outstanding shares used in EPS calculations was 101,255,275 (101,023,681), excluding 4,594,089 (4,847,089) of the Company's own shares.

## STATEMENT OF FINANCIAL POSITION AND CASH FLOW

Free cash flow for the reporting period was EUR -32 million (EUR 7 million). Negative free cash flow was mainly caused by high inventories in preparation for the approaching peak season.

The amount of capital expenditure increased resulting mainly from investments in new capacity. Capital expenditure for the reporting period was EUR 14 million (EUR 10 million).

Net debt was EUR 295 million (EUR 371 million) at the end of the reporting period. This corresponds to a gearing ratio of 0.35 (0.49). Debt reduction was achieved during 2010. Net debt to EBITDA ratio decreased compared to the corresponding period in 2010 and was 1.3 (1.7) at the end of the reporting period. Compared to December 31, 2010, net debt increased by EUR 25 million, due to negative cash flow, and gearing increased from 0.32 to 0.35.

During the reporting period, the Group signed a EUR 400 million syndicated revolving credit facility loan agreement for a period of 5 years with a syndicate consisting of 9 banks. The average maturity of external committed credit facilities and loans at the end of the reporting period increased to 4.3 (2.5) years.

At the end of the reporting period, cash and cash equivalents were EUR 45 million (EUR 88 million) and the Group had EUR 270 million (EUR 317 million) of unused committed credit facilities available. The Group retained its strong financing position.

Total assets on the statement of financial position were EUR 1,791 million (EUR 1,885 million).

## Personnel

The Group had 11,776 (12,923) employees at the end of March 2011.

# Short term risks and uncertainties

Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations. General economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

### Outlook for 2011

The improvement in the Group's trading conditions, which was visible in the second half of 2010, is expected to continue during 2011. However, market conditions in North America remain uncertain. Pressure on profit margins is likely to continue due to increasing raw material costs, especially the price of plastics. Financial charges and tax expenses are expected to increase from the exceptionally low level in 2010.

The good financial position and ability to generate a positive cash flow will enable the Group to address profitable growth opportunities. Capital expenditure is expected to be around EUR 100 million.

# **Annual General Meeting 2011**

The Annual General Meeting of Shareholders will be held on Wednesday, April 20, 2011 at 1 pm (Finnish time), at Finlandia Hall, Mannerheimintie 13 e, in Helsinki, Finland.



# Financial reporting schedule in 2011

Huhtamaki will publish the interim report for January 1 – June 30, 2011 on July 21 and January 1 – September 30, 2011 on October 20.

Espoo, April 19, 2011 Huhtamäki Oyj Board of Directors



# Group income statement (IFRS) - unaudited

EUR million	Q1 2011	Q1 2010	Q1-Q4 2010
CONTINUING OPERATIONS			
Net sales	478.0	447.9	1,951.8
Cost of goods sold	-404.4	-375.7	-1,631.9
Gross profit	73.6	72.2	319.9
Other operating income	4.2	4.7	22.0
Sales and marketing	-15.9	-16.6	-70.1
Research and development	-4.1	-3.5	-16.3
Administration costs	-27.3	-25.5	-111.9
Other operating expenses	-3.1	-2.4	-9.3
	-46.2	-43.3	-185.6
Earnings before interest and taxes	27.4	28.9	134.3
Financial income	0.9	1.5	5.7
Financial expenses	-4.6	-5.5	-19.9
Income of associated companies	0.2	0.1	0.6
Result before taxes	23.9	25.0	120.7
Income taxes	-3.6	-4.4	-16.2
Result for the period from continuing operations	20.3	20.6	104.5
DISCONTINUED OPERATIONS			
Result from operations		1.7	12.2
Loss relating to disposed operations	-	-	-2.0
Result for the period from discontinued operations	-	1.7	10.2
Result for the period	20.3	22.3	114.7
Attributable to:			
Equity holders of the parent company			
Result for the period from continuing operations	19.4	19.5	100.9
Result for the period from discontinued operations	_	1.7	10.2
Result for the period attributable to owners of parent	19.4	21.2	111.1
Non-controlling interest			
Result for the period from continuing operations	0.9	1.1	3.6
Result for the period from discontinued operations	-	-	-
Result for the period attributable to non-controlling interest	0.9	1.1	3.6
EUR			
EPS result for the period from continuing operations	0.19	0.19	1.00
EPS attributable to hybrid bond investors	0.02	0.02	0.08
EPS continuing operations	0.17	0.17	0.92
EPS result for the period from discontinued operations	-	0.02	0.10
EPS attributable to equity holders of the parent company	0.17	0.19	1.02
EPS result for the period	0.19	0.21	1.10
Diluted:			
EPS result for the period from continuing operations	0.19	0.19	1.00
EPS attributable to hybrid bond investors	0.02	0.02	0.08
EPS continuing operations	0.17	0.17	0.92
EPS result for the period from discontinued operations	-	0.02	0.10
EPS attributable to equity holders of the parent company	0.17	0.19	1.02
EPS result for the period	0.19	0.21	1.10



# Group statement of comprehensive income (IFRS) - unaudited

EUR million	Q1 2011	Q1 2010	Q1-Q4 2010
Result for the period	20.3	22.3	114.7
Other comprehensive income:			
Translation differences	-22.8	24.7	32.8
Fair value and other reserves	3.1	-0.7	1.9
Income tax related to components of other comprehensive income	-0.8	0.2	-0.5
Other comprehensive income, net of tax	-20.5	24.2	34.2
	-0.2	46.5	148.9
Total comprehensive income	-0.2	46.5	140.9
Attributable to:			
Equity holders of the parent company	-1.1	45.1	145.3
Non-controlling interest	0.9	1.4	3.6



# Group statement of financial position (IFRS) - unaudited

EUR million	Mar 31 2011	Dec 31 2010	Mar 31 2010
ASSETS			
Non-current assets			
Goodwill	396.0	400.8	400.0
Other intangible assets	26.4	26.7	32.7
Tangible assets	589.4	614.8	622.7
Investments in associated companies	3.0	3.1	2.7
Available for sale investments	1.1	1.2	2.0
Interest bearing receivables	12.8	11.9	11.6
Deferred tax assets	14.2	13.0	16.6
Employee benefit assets	57.7	61.3	61.4
Other non-current assets	3.1	4.5	4.1
	1,103.7	1,137.3	1,153.8
Current assets			
Inventory	298.8	265.2	277.5
Interest bearing receivables	18.0	35.4	19.5
Current tax assets	2.8	3.4	4.1
Trade and other current receivables	322.5	305.1	341.5
Cash and cash equivalents	44.9	118.7	88.1
	687.0	727.8	730.7
Total assets	1,790.7	1,865.1	1,884.5
EQUITY AND LIABILITIES		.,	.,
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Share capital	360.6	360.6	360.6
Premium fund	106.8	106.8	106.8
Treasury shares	-42.2	-44.4	-44.5
Translation differencies	-120.0	-97.2	-105.6
Fair value and other reserves	-0.6	-2.9	-4.8
Retained earnings	443.8	426.0	340.6
Total equity attributable to equity holders of the parent company	748.4	748.9	653.1
Non-controlling interest	24.3	24.8	23.4
Hybrid bond	75.0	75.0	75.0
Total equity	847.7	848.7	751.5
Non-current liabilities			
Interest bearing liabilities	255.0	283.0	297.9
Deferred tax liabilities	50.9	51.7	46.6
Employee benefit liabilities	98.3	101.7	104.8
Provisions	44.7	47.5	57.3
Other non-current liabilities	3.1	4.5	4.8
	452.0	488.4	511.4
Current liabilities			
Interest bearing liabilities			
- Current portion of long term loans	55.5	61.4	66.4
- Short term loans	60.2	91.5	125.9
Provisions	2.4	2.5	4.9
Current tax liabilities	12.8	8.8	7.9
Trade and other current liabilities	360.1	363.8	416.5
	491.0	528.0	621.6
Total liabilities	943.0	1,016.4	1,133.0
Total equity and liabilities	1,790.7	1,865.1	1,884.5
	Mar 31 2011	Dec 31 2010	Mar 31 2010
Net debt	295.0	269.9	371.0
Net debt to equity (gearing)	0.35	0.32	0.49



# Statement of changes in equity (IFRS) - unaudited

		Attributable to equity holders of the parent company								
EUR million	Share capital	Share issue premium	Treasury shares	Translation diff.	Fair value and other reserves	Retained earnings	Total	Non-controlling interest	Hybrid bond	Total equity
Balance at Dec 31, 2009	360.6	106.8	-46.5	-130.0	-4.3	354.8	641.4	20.2	75.0	736.6
Corrections of previous period errors						7.7	7.7	-		7.7
Balance at Jan 1, 2010	360.6	106.8	-46.5	-130.0	-4.3	362.5	649.1	20.2	75.0	744.3
Dividend						-38.5	-38.5			-38.5
Share-based payments			2.0			-1.7	0.3			0.3
Interest on Hybrid Bond						-2.7	-2.7			-2.7
Total comprehensive income for the year				24.4	-0.5	21.2	45.1	1.4		46.5
Other changes						-0.2	-0.2	1.8		1.6
Balance at Mar 31, 2010	360.6	106.8	-44.5	-105.6	-4.8	340.6	653.1	23.4	75.0	751.5
Balance at Dec 31, 2010	360.6	106.8	-44.4	-97.2	-2.9	426.0	748.9	24.8	75.0	848.7
Dividend										-
Share-based payments			2.2			-1.6	0.6			0.6
Interest on Hybrid Bond										-
Total comprehensive income for the year				-22.8	2.3	19.4	-1.1	0.9		-0.2
Other changes						0.0	0.0	-1.4		-1.4
Balance at Mar 31, 2011	360.6	106.8	-42.2	-120.0	-0.6	443.8	748.4	24.3	75.0	847.7



# Group statement of cash flow (IFRS) - unaudited

EUR million	Q1 2011	Q1 2010	Q1-Q4 2010
Result for the period*	20.3	22.3	114.7
Adjustments*	26.7	23.6	102.0
- Depreciation, amortization and impairment*	19.7	19.8	81.2
- Gain on equity of minorities*	-0.1	-0.1	-0.6
- Gain/loss from disposal of assets*	-0.3	-2.1	-2.2
- Financial expense/-income*	3.7	4.0	14.2
- Income tax expense*	3.6	4.6	16.5
- Other adjustments, operational*	0.1	-2.6	-7.1
Change in inventory*	-41.6	-22.9	-32.1
Change in non-interest bearing receivables*	-17.5	-13.3	-3.6
Change in non-interest bearing payables*	0.6	7.7	24.3
Dividends received*	0.3	0.1	0.5
Interest received*	0.4	1.1	5.3
Interest paid*	-5.5	-4.5	-12.8
Other financial expense and income*	-0.5	-0.1	-0.4
Taxes paid*	-1.6	0.7	-6.6
Net cash flows from operating activities	-18.4	14.7	191.3
Capital expenditure*	-13.6	-10.2	-85.8
Proceeds from selling fixed assets*	0.4	2.6	7.4
Divested subsidiaries	-	-	52.0
Proceeds from long-term deposits	0.5	1.6	12.8
Payment of long-term deposits	-1.4	-1.3	-12.6
Proceeds from short-term deposits	17.7	2.4	6.4
Payment of short-term deposits	-1.6	-1.7	-18.8
Net cash flows from investing	2.0	-6.6	-38.6
Proceeds from long-term borrowings	32.6	93.5	274.2
Repayment of long-term borrowings	-59.5	-91.1	-288.3
Proceeds from short-term borrowings	87.9	200.4	1,154.6
Repayment of short-term borrowings	-115.2	-189.7	-1,195.6
Dividends paid	-	-	-38.4
Hybrid bond interest	-	-	-7.9
Net cash flows from financing	-54.2	13.1	-101.5
Change in liquid assets	-73.8	24.1	54.7
Cash flow based	-70.6	21.2	51.2
Translation difference	-3.2	2.9	3.5
Liquid assets period start	118.7	64.0	64.0
Liquid assets period end	44.9	88.1	118.7
Free cash flow (including figures marked with *)	-31.6	7.1	112.9



# Notes for the results report

This interim report has been prepared in accordance with IAS 34 Interim financial Reporting. Except for accounting policy changes listed below, the same accounting policies have been applied in the interim financial statements as in annual financial statements for 2010.

### CHANGES IN ACCOUNTING PRINCIPLES

The Group has adopted the following IFRS standards and interpretations considered applicable to Huhtamaki, with effect from January 1, 2011:

· IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments.

- · IFRIC 14 Prepayments of a Minimum Funding Requirement.
- · Amended IAS 24 Related Party Disclosures.
- · Improvements to IFRS (May 2010)

These newly adopted standards have not had impact on the reported results.

### **Segments**

Segment information is presented according to the IFRS standards. Items below EBIT - financial items and taxes - are not allocated to the segments.

#### NET SALES

EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	146.2	133.9	132.9	129.9	126.4	523.1
- Intersegment net sales	0.4	0.2	0.4	0.5	0.4	1.5
Films	41.4	35.2	42.9	41.0	40.0	159.1
- Intersegment net sales	1.0	1.2	1.1	1.1	1.2	4.6
North America	110.9	127.2	135.5	156.9	112.8	532.4
- Intersegment net sales	0.7	0.6	0.9	0.9	0.8	3.2
Molded Fiber	58.6	60.9	57.1	59.2	55.4	232.6
- Intersegment net sales	0.1	0.1	0.1	0.0	0.1	0.3
Foodservice Europe-Asia-Oceania	109.4	110.7	116.6	119.9	100.7	447.9
- Intersegment net sales	1.1	4.3	4.9	5.2	5.3	19.7
Other activities	11.5	13.9	14.8	15.4	12.6	56.7
- Intersegment net sales	0.6	0.7	0.8	1.0	0.7	3.2
Elimination of intersegment net sales	-3.9	-7.1	-8.2	-8.7	-8.5	-32.5
Total continuing operations	478.0	481.8	499.8	522.3	447.9	1,951.8
Discontinued operations						
Rigid consumer goods plastics	-	37.1	40.3	40.2	37.1	154.7
- Intersegment net sales	-	2.4	3.5	3.5	2.8	12.2
Elimination of intersegment net sales	-	-2.4	-3.5	-3.5	-2.8	-12.2
Total discontinued operations	-	37.1	40.3	40.2	37.1	154.7
EBIT						
EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
	QTZUTT	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	10.2	9.6	7.7	7.1	9.9	34.3
Films	3.1	1.5	3.0	3.8	2.5	10.8
North America	6.6	8.0	10.1	18.9	8.4	45.4
Molded Fiber	5.4	6.2	5.4	5.7	4.6	21.9
Foodservice Europe-Asia-Oceania	3.5	4.1	8.7	8.2	3.5	24.5
Other activities	-1.4	-1.7	-1.5	0.6	0.0	-2.6
Total continuing operations	27.4	27.7	33.4	44.3	28.9	134.3
Discontinued operations						
Rigid consumer goods plastics <sup>(1</sup>	-	3.1	3.9	1.7	1.9	10.6

<sup>1)</sup>Q2 and Q1-Q4 2010 includes non-recuring charges MEUR 2.0.



# **Segments (continued)**

### EBITDA

EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	14.9	14.4	12.7	12.1	14.6	53.8
Films	4.6	3.0	4.5	5.3	3.9	16.7
North America	11.5	13.0	14.9	23.8	12.9	64.6
Molded Fiber	8.5	9.6	8.5	8.7	7.6	34.4
Foodservice Europe-Asia-Oceania	8.6	9.5	13.8	13.3	8.2	44.8
Other activities	-1.0	-1.2	-1.0	1.0	0.5	-0.7
Total continuing operations	47.1	48.3	53.4	64.2	47.7	213.6
Discontinued operations						
Rigid consumer goods plastics <sup>(1</sup>	-	3.1	3.9	2.6	2.9	12.5

<sup>1)</sup>Q2 and Q1-Q4 2010 includes non-recuring charges MEUR 2.0.

### DEPRECIATION AND AMORTIZATION

EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	4.7	4.8	5.0	5.0	4.7	19.5
Films	1.5	1.5	1.5	1.5	1.4	5.9
North America	4.9	5.0	4.8	4.9	4.5	19.2
Molded Fiber	3.1	3.4	3.1	3.0	3.0	12.5
Foodservice Europe-Asia-Oceania	5.1	5.4	5.1	5.1	4.7	20.3
Other activities	0.4	0.5	0.5	0.4	0.5	1.9
Total continuing operations	19.7	20.6	20.0	19.9	18.8	79.3
Discontinued operations						
Rigid consumer goods plastics	-	0.0	0.0	0.9	1.0	1.9

### NET ASSETS ALLOCATED TO THE SEGMENTS<sup>(2</sup>

EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010
Continuing operations					
Flexible Packaging	333.0	328.2	325.6	328.6	320.4
Films	125.0	118.8	120.4	125.0	119.3
North America	370.4	369.8	376.0	411.2	385.1
Molded Fiber	175.2	173.1	172.1	176.0	174.2
Foodservice Europe-Asia-Oceania	240.3	238.5	227.7	237.3	228.2
Discontinued operations					
Rigid consumer goods plastics	-	-	44.7	42.5	47.3

<sup>2)</sup> Following statement of financial position items are included in net assets: intangible and tangible assets, other non-current assets, inventories, trade and other current receivables (excluding accrued interest income), other non-current liabilities and trade and other current liabilities (excluding accrued interest expense).



# **Segments (continued)**

### CAPITAL EXPENDITURE

EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	2.0	5.5	3.6	1.5	2.2	12.8
Films	1.9	3.7	2.3	1.0	0.4	7.5
North America	5.0	6.7	7.1	5.6	2.9	22.3
Molded Fiber	1.9	8.9	4.9	0.8	1.2	15.8
Foodservice Europe-Asia-Oceania	2.7	7.7	4.4	3.5	3.0	18.6
Other activities	0.1	0.8	0.2	1.0	0.2	2.2
Total continuing operations	13.6	33.3	22.5	13.5	9.9	79.2
Discontinued operations						
Rigid consumer goods plastics	-	4.8	0.9	0.6	0.3	6.6
RONA, % (12m roll.)						
	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	
Continuing operations						
Flexible Packaging	10.6%	10.7%	10.0%	10.0%	9.3%	
Films	9.4%	9.1%	6.7%	5.5%	-0.6%	
North America	11.4%	11.9%	10.6%	11.7%	13.3%	
Molded Fiber	13.1%	12.7%	12.0%	11.6%	10.9%	
Foodservice Europe-Asia-Oceania	10.7%	10.6%	9.1%	8.3%	7.4%	
Discontinued operations						
Rigid consumer goods plastics	-	-	0.9%	1.9%	6.2%	
OPERATING CASH FLOW						
EUR million	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010	Q1-Q4 2010
Continuing operations						
Flexible Packaging	-4.9	22.3	3.4	7.7	1.2	34.6
Films	-7.9	5.5	5.2	-0.2	-4.8	5.7
North America	-6.6	19.0	9.0	18.4	12.6	59.0
Molded Fiber	2.7	7.5	6.0	7.3	2.3	23.1
Foodservice Europe-Asia-Oceania	-3.9	5.4	11.5	5.2	-0.3	21.8
Discontinued operations						
Rigid consumer goods plastics	-	-11.4	2.7	0.2	4.8	-3.7

Reportable segments net sales and EBIT forms Groups' total net sales and EBIT, so no reconciliations to corresponding amounts are presented.



# **Other information**

### **KEY INDICATORS**

	Q1 2011	Q1-Q4 2010	Q1 2010
Equity per share (EUR)	7.38	7.40	6.45
ROE, % (12m roll.)	13.9	14.5	10.2
ROI, % (12m roll.)	12.0	12.0	9.5
Personnel	11,776	11,687	12,923
Result before taxes (12m roll.)	128.1	131.2	94.6
Depreciation	18.3	75.1	18.2
Amortization of other intangible assets	1.4	6.1	1.6

### CONTINGENT LIABILITIES

EUR million	Mar 31 2011	Dec 31 2010	Mar 31 2010
Mortgages	14.5	14.5	14.5
Guarantee obligations	0.0	0.0	0.4
Lease payments	58.0	67.3	53.1
Capital expenditure commitments	34.6	19.7	16.2

#### NOMINAL VALUES OF DERIVATIVE INSTRUMENTS

EUR million	Mar 31 2011	Dec 31 2010	Mar 31 2010
Currency forwards, transaction risk hedges	37	47	32
Currency forwards, translation risk hedges	58	47	24
Currency swaps, financing hedges	103	116	127
Currency options	3	0	2
Interest rate swaps	126	151	173
Electricity forwards	1	1	1

### EXCHANGE RATES

Income statement, average:		Q1 2011	Q1 2010
	GBP 1 =	1.172	1.128
	INR 1 =	0.016	0.016
	AUD 1 =	0.735	0.653
	USD 1 =	0.731	0.723
Statement of financial position, month end:		March 31, 2011	March 31, 2010
	GBP 1 =	1.132	1.124
	INR 1 =	0.016	0.017
	AUD 1 =	0.728	0.678



# Other information (continued)

#### SHARE CAPITAL AND SHAREHOLDERS

At the end of reporting period, the Company's registered share capital was EUR 360,615,288.00 (unchanged) corresponding to a total number of outstanding shares of 106,063,320 (unchanged) including 4,594,089 (4,847,089) Company's own shares. The Company's own shares had the total accountable par value of EUR 15,619,902.60 (EUR 16,480,102.60), representing 4.3% (4.6%) of the total number of shares and voting rights. The amount of outstanding shares net of Company's own shares was 101,469,231 (101,216,231).

There were 26,895 (25,840) registered shareholders at the end of the reporting period. Foreign ownership including nominee registered shares accounted for 26% (24%).

#### SHARE DEVELOPMENTS

The Company's share is quoted on the NASDAQ OMX Helsinki Ltd on the Nordic Mid Cap list under the Materials sector.

At the end of reporting period, the Company's market capitalization was EUR 1,061 million (EUR 856 million) and EUR 1,015 million (EUR 817 million) excluding Company's own shares. With a closing price of EUR 10.00 (EUR 8.07) the share price decreased by 3% (-17%) from the beginning of the year, while the OMX Helsinki Cap PI Index was unchanged (+14%) and the OMX Helsinki Materials PI Index increased by 5% (+11%). During the reporting period the volume weighted average price for the Company's share was EUR 10.21 (EUR 8.67). The highest price paid was EUR 10.75 and the lowest price paid was EUR 9.39.

During the reporting period the cumulative value of the Company's share turnover was EUR 132 million (EUR 220 million). The trading volume of 13 million (25 million) shares equaled an average daily turnover of EUR 2.1 million (EUR 3.5 million) or, correspondingly 205,848 (408,701) shares.

In total, turnover of the Company's 2006 A and B option rights was EUR 182,130.38 (EUR 142,164.55) corresponding to a trading volume of 278,334 (115,626) option rights.

#### DEFINITIONS FOR KEY INDICATORS

EPS result for the period =	Result for the period - non-controlling interest Average number of shares outstanding
EPS result for the period (diluted) =	Diluted result for the period - non-controlling interest Average fully diluted number of shares outstanding
EPS attributable to hybrid bond investors =	<u>Hybrid bond interest</u> Average number of shares outstanding
EPS attributable to hybrid bond investors (diluted) =	<u>Hybrid bond interest</u> Average fully diluted number of shares outstanding
EPS attributable to equity holders of the parent company =	Result for the period - non-controlling interest - hybrid bond interest Average number of shares outstanding
EPS attributable to equity holders of the parent company (diluted) =	Diluted result for the period - non-controlling interest - hybrid bond interest Average fully diluted number of shares outstanding
Net debt to equity (gearing) =	Interest bearing net debt Equity + non-controlling interest + hybrid bond
RONA, % =	<u>100 x Earnings before interest and taxes (12 m roll.)</u> Net assets (12 m roll.)
Operating cash flow =	Ebit + depreciation and amortization (including impairment) - capital expenditures + disposals +/- change in inventories, trade receivables and trade payables
Shareholders' equity per share =	Total equity attributable to equity holders of parent company Issue-adjusted number of shares at period end
Return on equity (ROE) =	<u>100 x (Result for the period ) (12 m roll.)</u> Equity + non-controlling interest + hybrid bond (average)
Return on investment (ROI) =	<u>100 x (Result before taxes + interest expenses + net other financial expenses) (12 m roll.)</u> Statement of financial position total - Interest-free liabilities (average)

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