

Huhtamaki

Annual Accounts 2003



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Announcements

Annual General Meeting

The Annual General Shareholders' Meeting (AGM) of Huhtamäki Oyj will be held on Monday, March 22, 2004 at 1.00 p.m. in Finlandia Hall, Mannerheimintie 13 E, Helsinki. The proceedings will be conducted in Finnish. Simultaneous translation into English will be provided.

The main items on the AGM agenda are:

- Statutory business as expressed in Article 8 of the Articles of Association
- Proposal of the Board of Directors to authorize the Board of Directors to resolve on conveyance of the company's own shares

Shareholders registered by the Finnish Central Securities Depository Ltd. on March 12, 2004, may exercise their rights at the AGM. Beneficiary holders of nominee shares are welcome to attend and vote, provided that they have obtained a temporary registration by March 12. In each case, the company should be notified of participation between February 26 and March 18. All documents and proposals under review at the AGM will be available from February 26, 2004 at Group Head Office, Länsituulentie 7, 02100 Espoo, Finland. The copies of the documents will be mailed to shareholders upon request.

Dividend

The Board of Directors proposes to the AGM a dividend of EUR 0.38 per share for 2003. The dividend will be paid on April 1, 2004 to shareholders as registered on March 25, 2004.

Financial targets

Huhtamäki's financial targets were reviewed in 2003. The current targets are:

- Annual organic growth at the rate of our winning global customers
- ROEba (return on equity before amortization) at least 15%
- Strong cash flow
- Balanced capital structure
- Dividend on average 40% of yearly net income before amortization

Financial calendar

Huhtamäki will release the following financial information for 2004 in Finnish and English:

2004:

April 22 – First Quarter Interim Report
July 22 – Second Quarter Interim Report
October 21 – Third Quarter Interim Report

2005:

Week 5 – Full-Year Results (tentative)
Week 11 – Annual Report

As a rule, interim results will be released at or about 1.00 pm Finnish time. These, related presentation material and all other financial press releases may be retrieved instantly from the company's website, www.huhtamaki.com.

Huhtamäki does not automatically mail its Annual and Interim Reports to registered shareholders. Interested parties wishing to receive mailed reports are kindly requested to contact Group Marketing & Communications, tel. +358 9 6868 8523, or via e-mail: ir@huhtamaki.com.

Directors' report

Overview

Huhtamaki entered 2003 with the aim of accelerating sales growth and improving profitability. The year contained many positive developments, such as strong organic growth, good progress in emerging markets, and a high number of innovative new products and awards, as well as cost base improvements worldwide.

External conditions remained challenging for most of the year. The Iraqi war, the SARS epidemic and other factors affected travel and the related foodservice business. Volatile raw material prices caused margin squeezes, and further pressure came from low overall growth, the weakening U.S. dollar and customer consolidation.

Internally, productivity suffered from persistent manufacturing problems in several units. A series of actions was undertaken in the third and fourth quarters to reduce manufacturing costs and improve productivity. The full effect of these measures will be visible in 2004.

Dividend proposal

The Board proposes a dividend of EUR 0.38 per share for 2003 (same as in 2002), which corresponds to a payout ratio of 48% of net income before amortization (100% of net income).

Sales volumes up in all regions

Huhtamaki's sales volumes increased by 4% in 2003. Currency translations, however, depressed the reported sales number by 7% and price, mix and other factors depressed it by a further 3%. Hence the consolidated net sales in 2003 amounted to EUR 2,108 million, 6% lower than in 2003.

Geographically, sales broke down as follows: Europe 56%, Americas 29%, and Asia, Oceania and Africa 15%. Finland's share of the total was 4%.

European volume increased by 4%, but reported sales declined by 1% to EUR 1,185 million due to price/mix changes, low waste paper trading (-3%) as well as currency translations (-2%).

In the Foodservice business segment, sales were up compared to the previous year. Sales to Catering and Quick Service Restaurants increased, while Retail declined slightly.

In the Consumer Goods business segment, Flexibles and Films grew strongly.

Growth was low to moderate in Western and Central Europe and healthy in Eastern Europe. Russia, Poland and Turkey reported significant sales increases in both

business segments. The new facility in Siemianowice, Poland was inaugurated on September 29. This facility replaces Huhtamaki's original Siemianowice plant.

The region's EBITA was EUR 82 million, 17% lower than in 2002 and 6.9% of net sales. RONA (return on net assets) was 9.9%, compared to 11.6% in 2002. As part of ongoing efficiency improvements, a series of actions including the elimination of 260 positions was initiated in the second half. The injection moulding plant in Dourdan, France was closed and production transferred to the nearby plant in Auneau. The Foodservice paper cup manufacturing plant in Göttingen, Germany was transferred to the new facility in Siemianowice, Poland.

Growth is expected to remain moderate in 2004. An annualized business of approximately EUR 20 million has been transferred from Ronsberg, Germany to the new flexibles joint venture in Natal, Brazil, with a small impact on European volumes in 2004. In 2003, Huhtamaki started a European Re-engineering of Operations Project, which aims at harmonizing business processes in Europe with a standardized ERP system. This will go into further planning and implementation in 2004.

In Americas, sales volume growth accelerated towards year-end, being 4% in the final quarter and 1% for the full year. Currency translations depressed the reported annual figure by 17%. Full-year net sales were EUR 600 million (-16%), with comparable currency sales up by +1% for the year.

The Foodservice business segment enjoyed strong growth and increased its market share at both Quick Service Restaurants and in Retail. Catering was flat.

In Consumer Goods, Ice Cream improved in the last quarter, following softness in recent quarters.

North America successfully gained new volumes replacing the approximately USD 30 million of business lost in 2002. This was offset, however, by lower volumes in existing business in the first three quarters, coupled with an unfavorable product mix. In the third quarter, a productivity improvement program was initiated, including the reduction of approximately 200 positions in the affected plastics units. Volumes are gradually recovering on the back of new business wins, and the rigid plastic plants are expected to run at full capacity by the end of 2004.

The region's EBITA was EUR 20 million, 68% lower than in 2002 and 3.4% of net sales. RONA was 3.3%, compared to 8.8% in 2002. The region expects a gradual profit improvement during 2004.

In Asia, Oceania and Africa sales volumes grew by 6%. Currency translations depressed the figure by 4% and price/mix factors by a further 2%. Full-year net sales,

therefore, were flat at EUR 323 million. Asia continued its strong performance with brisk growth across the continent, including India, Thailand, Hong Kong, China and Taiwan.

The region's EBITA was EUR 20 million, 35% lower than in 2002 and 6.3% of net sales. RONA was 7.3%, compared to 10.8% in 2002. The main reason behind the margin deterioration was a volume shift between technologies at the Australian rigid plastics plants, which initially resulted in higher manufacturing costs. Following a series of actions to improve the cost base, margins have gradually started to improve, and Oceania expects to return towards previous profitability levels in 2004. The region will invest mainly to support growth in Asia.

Overall sales of Consumer Goods packaging amounted to EUR 1,406 million, down by 5% and 67% of the total. The EBITA was EUR 80 million or 5.7% of sales.

The sales of Foodservice packaging were EUR 702 million, down by 7% and 33% of the total. The EBITA was EUR 43 million or 6.1% of net sales.

Profitability down

The Group EBITA from operations declined by 37% to EUR 122 million. Group income and unallocated expense showed a net income of EUR 14 million compared to EUR 22 million in 2002. Total EBITA amounted to EUR 137 million, down by 37% and 6.5% of net sales. The corresponding figure after amortization (EBIT) declined by 44% to EUR 97 million.

Net financial items were EUR 43 million, down from EUR 49 a year ago. The profit before taxes was EUR 55 million (-56%). Taxes declined by EUR 18 million to EUR 16 million and minority interest by EUR 1 million to EUR 3 million resulting in a net income of EUR 36 million (-58%).

Earnings per share amounted to EUR 0.79 before amortization, compared to EUR 1.29 in 2002, and EUR 0.38 after amortization, compared to EUR 0.86 in 2002. For the calculation of earnings per share, the average number of shares in issue was 100,769,970 in 2002 and 96,292,220 in 2003.

Return on equity (ROE) was 10.3%, compared to 15.7% in 2002 and return on investment (ROI) 8.6% compared to 12.4% a year ago. The figures are before amortizations.

Financial position on target

Cash flows from operating activities improved to EUR 189 million, compared to EUR 186 million a year ago. Net debt was EUR 771 million, down by 86 million since the end of 2002. Gearing (net debt to equity) was 100% compared with 104% in 2002.

Capital expenditure, research and development

The company's total capital expenditure for the year amounted to EUR 113 million, 11% less than in 2002 and equaling an investment rate of 109% of depreciation (117%). The above figure excludes capital expenditure related to the reconstruction of the fully insured facilities destroyed by fire in Poland (2000) and Russia (2001). Major projects in 2003, accounting for approximately 30% of the total capital expenditure, were a new films plant in Malvern, Pennsylvania, U.S., a flexibles joint venture with Dixie Toga in Natal, Brazil, a capacity expansion for the flexibles plant in Ronsberg, Germany, a new flexibles plant in Ho Chi Minh City, Vietnam and a new molded fiber packaging factory in Moscow, Russia. The plants in Brazil and the U.S. commenced production in the fourth quarter of 2003. The plants in Vietnam and Russia are scheduled to start in the second quarter of 2004.

Direct expenditure on research and development amounted to EUR 14 million compared to EUR 12 million in 2002.

Annual General Meeting

The Annual General Shareholders' Meeting of Huhtamäki Oyj was held in Helsinki on March 28, 2003. The AGM approved the 2002 annual accounts and the Board's dividend proposal of EUR 0.38 per share. Furthermore, the meeting approved the Board's proposal of February 13, 2003, regarding the issuance of an aggregate number of 2,250,000 option rights to persons belonging to the management of Huhtamäki Oyj and its subsidiaries during 2003-2005.

The following persons were elected to the Board of Directors of Huhtamäki Oyj: Mr. Veli Sundbäck (Chairman), Mr. Paavo Hohti (Vice Chairman), Mr. George V. Bayly (new), Mr. Mikael Lilius, Mr. Timo Peltola, Mr. Anthony J.B. Simon, and Mr. Jukka Viinanen.

Ownership structure

Huhtamäki's ownership structure changed slightly during the year. The proportion of the Finnish pensions and insurance sectors reduced their holdings, while corporations and private investors increased their holdings. The share of non-Finnish shareholders was 23.7% at the end of December (29.4% in 2002). The company had 18,806 registered shareholders at year-end, compared with 15,943 a year ago.

Share developments

Share prices *	
January 2	9.69
March 7	8.00 low
September 8	9.84 high
December 30	9.35

* closing prices

The Huhtamaki share started the year at the EUR 9.70 level. In the early months of 2003 the Iraqi crisis took its toll on the world stock markets and the Huhtamaki share made no exception. Having reached a low of EUR 8.00 on March 7, the share started a gradual recovery to reach EUR 9.70 at the end of April. Thereafter the share traded in the range of EUR 8.65 – EUR 9.70, except for a spike to a high for the year of EUR 9.84 on September 8.

The average daily turnover of the share on the Helsinki Exchanges (HEX) was EUR 1.8 million in 2003. The share buyback program, whereby the company repurchased 5,061,089 own shares or 5% of the shares issue, was completed by the end of February. The shares were repurchased at an average price of EUR 9.19 per share.

The company's 2000 B stock option rights were listed on the HEX at the beginning of May. In total, 60,400 1997 A and B option rights were traded during the year, representing 13% of the total allocation. The corresponding turnover for the 2000 A option rights was 137,050 units, 6% of the total in issue.

Corporate structure

The new business structures in Europe and North America, announced in December 2002, became effective on January 1 and the implementation went according to plan. In Europe, the previous matrix organization with Categories and Regions was changed into Divisions: Consumer Goods and Foodservice. North America also adopted a divisional structure with several Business Units established under the Consumer Goods and Foodservice & Retail divisions. In the reporting, a review of secondary segment characteristics led to restatement of the majority of Fresh Foods rigid products as well as the majority of Molded Fiber products from Foodservice to Consumer Goods. No acquisitions or divestments were conducted in 2003.

Executive developments

On June 1, Mr. Joel Portnoj, former Group Vice President Africa, was appointed Division President Foodservice Europe. He succeeded Mr. Jan Lång, who resigned from the company.

On September 29, the composition of the Executive Committee was changed and the individual responsibility areas between the members revised. Mr. Henk Koekoek was appointed Vice Chairman of the Executive Committee, responsible for the European Flexibles, Films and Molded Fiber businesses. Chief Financial Officer Mr. Timo Salonen was appointed Executive Vice President in charge of the European Rigid Plastic and Paper businesses and Mr. Hannu Kottonen was appointed Chief Financial Officer and Executive Committee Member.

Following Mr. Hannu Kottonen's resignation from the company on December 31, Mr. Mikko Kaukoranta (48) was appointed Chief Financial Officer and Executive Committee Member. Mr. Kalle Tanhuanpää, Executive Vice President Marketing and Development, relocated to North America for the calendar year 2004. Mr. Tanhuanpää will be in charge of the North American Retail business and Latin America, reporting to Executive Vice President Americas Mark Staton. He will continue in his capacity of an Executive Committee member and will retain certain specific responsibilities in global marketing coordination, reporting to CEO Peltola.

Efficiency improvements

A series of actions was taken in the third and fourth quarter with the objective to reduce manufacturing costs and improve productivity in several locations, including a reduction of 460 positions (approx. 55% in Europe and 45% in North America). At the end of 2003, approximately 330 positions had been reduced. The remaining 130 are being reduced in 2004, mainly in the first quarter.

Personnel

At year-end, Huhtamaki had 15,508 employees, 401 fewer than at the end of 2002. In terms of full-time equivalents the reduction was 479 persons. The reduction was mainly due to efficiency improvements at various sites. The average number of employees was 15,857 against 16,262 in 2002. The company had over 70 manufacturing units, including joint ventures, as well as additional sales and logistics units in 36 countries at the end of 2003.

The parent company employed 720 people at year-end, comprising the Espoo Head Office (63) and the Finnish packaging operations (657). The corresponding annual average was 770.

Financial targets reviewed

Huhtamaki's financial targets have been reviewed. The following financial targets were presented at the Capital Markets Day on November 18:

- Annual organic growth at the rate of our winning global customers
- ROEba (return on equity before amortization) at least 15%
- Strong cash flow
- Balanced capital structure
- Dividend on average 40% of yearly net income before amortization

Outlook for 2004

The outlook for 2004 is cautiously optimistic. The company does not foresee significant changes in market demand. Raw materials prices are expected to stay at the current level or slightly higher in early 2004, but with less volatility than in 2003. Two factory start-ups are currently ongoing and two more are scheduled for the second quarter of 2004. These may have a negative impact on profitability in the first half of the year. Capital expenditure will be under EUR 100 million, clearly below depreciation. Profitability is expected to gradually improve, supported by the good momentum in volume growth and efficiency improvements in all regions. Surplus cash will be used to pay down debt.

Key exchange rates in Euros

		2003		2002	
		Income statement	Balance sheet	Income statement	Balance sheet
Australia	AUD	0.5751	0.5952	0.5758	0.5389
Brazil	BRL	0.2880	0.2728	0.3594	0.2700
UK	GBP	1.4449	1.4188	1.5902	1.5373
India	INR	0.0190	0.0174	0.0218	0.0199
South Africa	ZAR	0.1173	0.1201	0.1010	0.1110
United States	USD	0.8842	0.7918	1.0582	0.9536

Consolidated annual accounts 2003

Group income statement (IFRS)

EUR million	Note	2003	%	2002	%
Net sales	1	2,108.3	100.0	2,238.7	100.0
Cost of goods sold		-1,774.2		-1,839.1	
Gross profit		334.2	15.8	399.6	17.8
Other operating income	2	49.6		59.8	
Sales and marketing		-97.5		-105.8	
Research and development		-14.0		-12.4	
Administration costs		-116.2		-112.9	
Other operating expenses	3	-59.4		-55.7	
		-237.5		-227.0	
Earnings before interest and taxes	4,5	96.6	4.6	172.6	7.7
Net financial items	6	-42.7		-48.8	
Income from associated companies		0.8		1.0	
Profit before taxes		54.8	2.6	124.8	5.6
Taxes	7	-15.8		-34.0	
Minority interest		-2.7		-3.5	
Net income		36.3	1.7	87.3	3.9
Basic earnings per share (EUR)	8	0.38		0.86	
Diluted earnings per share (EUR)		0.38		0.86	

Group balance sheet (IFRS)

ASSETS

EUR million	Notes	2003	%	2002	%
Non-current assets					
Goodwill	9	577.0		642.3	
Intangible assets	9	10.2		10.2	
Tangible assets	10	869.7		927.4	
Investments in associated companies	11	1.5		1.9	
Available for sale investments	13	1.8		3.9	
Interest bearing receivables	14	24.5		30.2	
Deferred tax assets	15	85.8		89.5	
Employee benefit assets	16	55.9		67.4	
Other non-current assets		25.4		26.8	
		1,651.8	70.7	1,799.6	71.6
Current assets					
Inventory	17	268.0		284.9	
Interest bearing receivables	14	6.4		8.8	
Trade and other current receivables	18	384.2		401.1	
Cash and cash equivalents	19	24.7		19.7	
		683.3	29.3	714.5	28.4
Total Assets		2,335.1	100.0	2,514.1	100.0

EQUITY AND LIABILITIES

EUR million		2003	%	2002	%
Share capital	20	344.2		344.2	
Premium fund		85.4		85.4	
Treasury shares		-46.5		-34.1	
Translation differences		-110.3		-70.3	
Fair value and other reserves	26	-7.7		-11.6	
Retained earnings		490.1		491.9	
Shareholders' equity		755.2	32.3	805.5	32.0
Minority interest		14.8	0.6	14.9	0.6
Non-current liabilities					
Interest bearing liabilities	21	337.2		425.8	
Deferred tax liabilities	15	112.7		120.9	
Employee benefit liabilities	16	138.3		147.9	
Provisions	22	83.4		102.7	
Other non-current liabilities		11.4		5.6	
		683.0	29.3	802.9	31.9
Current liabilities					
Interest bearing liabilities					
Current portion of long term loans	21	132.7		150.9	
Short term loans	21	356.7		338.9	
Provisions	22	14.5		11.8	
Trade and other current liabilities	23	378.2		389.2	
		882.1	37.8	890.8	35.5
Total liabilities		1,565.1		1,693.7	
Total Equity and Liabilities		2,335.1	100.0	2,514.1	100.0

Group cash flow statement (IFRS)

EUR million	Note	2003	2002
Net income		36.3	87.3
Adjustments		192.7	196.0
Depreciation and amortisation		143.3	151.5
Gain on equity of minorities		-0.8	-1.0
Gain/loss from disposal of assets		0.5	-1.9
Financial expense/-income external		42.7	48.8
Taxes expense/-income		15.8	34.0
Minority interest		2.7	3.5
Other adjustments, operational		-11.4	-38.8
Change in inventory		1.6	-22.5
Change in non-interest bearing receivables		-8.7	24.5
Change in non-interest bearing payables		25.4	-43.4
Dividends received		1.4	1.6
Interest received		5.4	5.3
Interest paid		-45.4	-50.9
Other financial expenses and income		-3.9	-2.2
Taxes paid		-16.2	-9.5
Cash flows from operating activities		188.6	186.1
Capital expenditure		-117.7	-140.2
Proceeds from selling other investments		1.5	1.2
Proceeds from selling fixed assets		10.5	9.8
Acquired subsidiaries (net of cash acquired)		–	-2.8
Taxes on structural changes		–	12.5
Change in long-term deposits		5.6	4.3
Change in short-term deposits		2.4	2.0
Cash flows from investing		-97.7	-113.2
Proceeds from long-term borrowings		211.6	701.3
Repayment of long-term borrowings		-296.3	-833.5
Proceeds from short-term borrowings		1,563.5	1,897.3
Repayment of short-term borrowings		-1,513.4	-1,773.1
Dividends paid		-36.5	-31.6
Share repurchases		-14.8	-31.7
Cash flows from financing		-85.9	-71.3
Change in liquid assets	30	5.0	1.6
Liquid assets on January 1		19.7	18.2
Liquid asset on December 31		24.7	19.7

Statement of changes in shareholders' equity

EUR million	Share capital	Share issue premium	Treasury shares	Translation differences	Fair Value and other reserves	Retained earnings	Total
Total equity at 31.12.2001 (FAS)	86.0	343.5	-	76.1	-	369.0	874.6
Effects of Adopting IFRS							
IAS 12 Income taxes					1.2	15.1	16.3
IAS 17 Leases						19.3	19.3
IAS 19 Employee benefits						-32.8	-32.8
IAS 36 Impairment						-8.6	-8.6
IAS 39 Financial instruments					-3.6	-0.3	-3.9
Other IFRS adjustments				-76.1		74.1	-2.0
Total adjusted equity at 1.1.2002	86.0	343.5	-	0.0	-2.4	435.8	862.9
Share issue	258.1	-258.1					0.1
Repurchase of shares			-34.1				-34.1
Translation differences				-70.3			-70.3
Cashflow hedges					-11.9		-11.9
Available-for-Sale investments					-1.5		-1.5
Dividend						-31.6	-31.6
Net income for the period						87.3	87.3
Other changes					4.3	0.4	4.6
Balance at 31.12.2002	344.2	85.4	-34.1	-70.3	-11.6	491.9	805.5
Repurchase of shares			-12.4				-12.4
Translation differences				-40.0			-40.0
Cashflow hedges					7.6		7.6
Available-for-Sale investments					-0.5		-0.5
Dividend						-36.5	-36.5
Net income for the period						36.3	36.3
Other changes					-3.3	-1.5	-4.8
Balance at 31.12.2003	344.2	85.4	-46.5	-110.3	-7.7	490.1	755.2

Additional information is presented in note 20 for share capital and in note 26 for fair value and other reserves.

DISTRIBUTABLE FUNDS

EUR million	Dec 31/2003
Retained earnings	490.1
Untaxed reserves in retained earnings	-28.3
Treasury shares	-46.5
Distributable funds	415.3

Accounting principles for consolidated accounts

The consolidated financial statements of Huhtamäki Oyj, a Finnish limited liability company domiciled in Espoo have been prepared in accordance with International Financial Reporting Standards (IFRS).

The consolidated financial statements are presented in millions of euros and have been prepared under the historical cost conventions except as disclosed in accounting policies below.

In 2003 the group adopted all IFRS standards and the adoption was done according to the IFRS 1 - First-Time Adoption of the IFRS standard using January 1, 2002 as the transition date. The effect of adopting IFRS is summarised in the bridge calculations provided with the current year financial statements. Comparative figures for 2002 have been restated accordingly.

Principles of consolidation

The consolidated financial statements include the parent company Huhtamäki Oyj and all subsidiaries where over 50% of the subsidiary's voting rights are controlled directly or indirectly by the parent company, or the parent company is otherwise in control of the company.

Associated companies, where Huhtamäki holds voting rights of between 20% and 50% and in which Huhtamäki has significant influence, but not control, over the financial and operating policies, are included in consolidated profit and loss accounts using the equity method. When Huhtamäki's share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associates.

Proportional consolidation is applied for companies over whose activities Huhtamäki has joint control, established by contractual agreement. The consolidated financial statements include Huhtamäki's proportionate share (usually 50%) of the entity's assets, liabilities, income and expenses, from the date that joint control commences until the date that joint control ceases.

Acquired companies are accounted for using the purchase method according to which the assets and liabilities of the acquired company are measured at their fair value at the date of acquisition and the remaining balance of purchase price less acquired equity is recognized as goodwill. In accordance with the exception included in the IFRS 1 the acquisitions prior to the IFRS transition date have not been restated but the previous values are taken as the deemed cost. Prior to the IFRS transition date the difference between the acquisition cost and the subsidiary's equity at the time of acquisition has been allocated, where applicable, to the underlying assets and depreciated accordingly. The remainder of the difference has been shown as goodwill on consolidation and amortized on a straight-line basis over expected useful life. Goodwill on the consolidated balance

sheet is recognized as an asset in the currency of the acquiring entity.

Subsidiaries acquired during the financial year are included in the consolidated financial statements from the date of their acquisition and divested subsidiaries are included up to their date of sale.

All intercompany transactions, receivables, liabilities and unrealized profits, as well as distribution of profits within the group, are eliminated. Minority interests are presented separately from the net income and are also disclosed as a separate item from shareholders' equity.

Foreign currency translation

Transactions in foreign currency are recorded at the rates of exchange prevailing at the date of the transaction. For practical reasons, an approximate exchange rate is often used for transactions taking place during the month. Monetary assets and liabilities are translated at the rates of exchange at the balance sheet date. Foreign exchange differences arising on translation are recognized in the income statement.

On consolidation the income statements of foreign entities are translated into euros at the average exchange rate for the accounting period. The balance sheets of foreign entities are translated at the year-end exchange rate.

Difference resulting from the translation of income statement items at the average rate and balance sheet items at the closing rate are recognized as a separate item in equity.

Prior to translating the financial statements of foreign operations in hyperinflationary economies into euros at balance sheet rate, the financial statements are restated to account for changes in the general purchasing power of the local currency. The restatement is based on relevant price indices at the balance sheet date.

In accordance with the exception included in the IFRS 1 the cumulative translation differences until the transition date have been reclassified to retained earnings. From the transition date onwards exchange differences arising on the translation of the net investment in foreign subsidiaries and associated companies are recorded in translation difference which is a separate component of equity. A similar treatment is applied to intragroup permanent loans, which in substance are equity. On disposal of a foreign entity, accumulated exchange differences are recognized in the income statement as part of the gain or loss on sale.

Financial instruments

All derivative financial instruments are carried at fair value. The Group applies cash flow hedge accounting for certain interest rate swaps and foreign exchange forwards that meet hedge accounting criteria as defined in IAS 39. The

hedged item must be highly probable to occur and must ultimately affect the income statement. The hedges must be highly effective both prospectively and retrospectively. For qualifying cash flow hedges, the portion of any change in fair value that is effective is included in equity, and any remaining ineffective portion is reported in the income statement. The cumulative changes of fair value of the hedging instrument that have been recorded in equity are included in the income statement when the forecasted transaction affects net income. In some cases, when the hedged transaction is a firm commitment, the cumulative change of fair value of the hedging instrument that has been recorded in equity is included in the initial carrying value of the asset or liability at the time it is recognized.

Changes in fair values of derivative financial instruments that do not qualify for hedge accounting under IAS 39 are recognized immediately in the income statement.

The Group uses foreign exchange forwards and foreign currency loans to hedge net investments in foreign entities. Hedges of net investment in foreign entities must meet the same IAS 39 hedge accounting criteria as cash flow hedges. For qualifying foreign exchange forwards, the change in the fair value of the forwards that reflect the change in spot exchange rates is deferred in shareholder's equity. The change in the fair value of the forwards that reflects the change in forward interest points is booked in the income statement. When foreign currency loans are used as a hedge, all foreign exchange gains and losses arising from the transaction are recognized in equity. If the hedged entity is disposed of, the cumulative changes in fair value of the hedging instrument that have been recorded in equity are included in the income statement at the time of disposal.

Fair values of foreign exchange forwards are calculated using market rates on the balance sheet date. Fair values of interest rate swaps, futures and forwards are based on net present values of estimated future cash flows. Cash, short-term loans and overdrafts have fair values that approximate to their carrying amounts because of their short-term nature.

Available-for-sale investments

Publicly traded shares are classified as available-for-sale assets and are recognized at fair value, which is based on quoted market prices at the balance sheet date. Gains or losses arising from changes in fair value are recognized directly in equity until the financial asset is sold or otherwise disposed of, at which time the cumulative gain or loss is included in the income statement. If the assets are impaired, the impairment loss is included in the income statement. Unlisted shares are carried at cost, as their fair value cannot be measured reliably.

Goodwill and other intangible assets

Goodwill arising on an acquisition represents the excess of the cost of the acquisition over the fair value of the net identifiable assets acquired. Goodwill is stated at cost

and amortized on a straight-line basis over the estimated useful life of the asset. Goodwill is tested periodically for impairment. In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment in the associates.

Other intangible assets include patents, copyrights, land use right and software licenses. These are stated at cost and amortized on a straight-line basis over expected useful lives, which may vary from 3 to 20 years. Land use rights are depreciated over the agreement period.

Periods of amortization used:

Intangible rights	up to 20 (years)
Goodwill	up to 20 (years)
Software	3-5 (years)

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Research and development

Research and development costs are charged to the income statement in the year in which they are incurred.

Expenditure on development activities related to new products and processes has not been capitalized because the assured availability of future economic benefits is evident only once the products are in the market place. Currently the Group balance sheet carries no capitalized development expenditure.

Tangible assets

Tangible assets comprised mainly of land, buildings, machinery, tooling and equipment are valued at cost less accumulated depreciation and impairment losses. The cost of self-constructed assets includes the cost of material, direct labor and an appropriated proportion of production overheads. When an asset includes major components that have different useful lives, they are accounted for as separate items.

Expenditure incurred to replace a component in a tangible asset that is accounted for separately, including major inspection and overhaul costs, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the asset. All other expenditure such as ordinary maintenance and repairs is recognized in the income statement as an expense as incurred.

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of the assets. Land is not depreciated. The estimated useful lives are:

Buildings and other structures	20 – 40 (years)
Machinery and equipment	5 – 15 (years)
Other tangible assets	3 – 12 (years)

Gains or losses arising on the disposal of tangible fixed assets are included in operating profit/loss.

Impairment

The carrying amounts of assets are assessed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount exceeds the recoverable amount. Impairment losses are recognized in the income statement.

For intangible and tangible assets the recoverable amount is the higher of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value based on the average cost of capital rate (pre-tax) of the country where the assets are located, adjusted for risks specific to the assets. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

In respect of tangible assets and other intangible assets excluding goodwill, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

The recoverable amount for financial investment such as investments available-for-sale or receivables is calculated as the present value of expected future cash flows, discounted at the original effective interest rate. Receivables with a short duration are not discounted. An impairment loss is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized.

Leases

In accordance with the criteria for finance leases in IAS 17 Leases, lease contracts in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. In finance leases the assets and accumulated depreciation are included in fixed assets and the associated obligations are included in interest bearing liabilities. When a group company is the lessor, the discounted future lease payments are booked as interest bearing receivables and the property that has been leased out is removed from tangible assets. Lease payments under finance leases are divided into interest expense or interest income and installment payment of liability or receivable. Rental payments and rental income under operating leases are charged to the income statement.

Assets financed with leasing contracts that are defined as finance leases under IAS 17 have been capitalized and are stated at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease less accumulated depreciation

and impairment losses, and are depreciated at the rates disclosed above for tangible fixed assets, however not exceeding the rental period.

Inventories

Inventories are stated at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost is determined on the first-in first-out principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Cost for produced finished goods and work in process represents the purchase price of materials, direct labor, other direct costs and related production overheads excluding selling and financial costs.

An allowance is established for obsolete items.

Trade and other receivables

Trade and other receivables are initially measured at cost. Subsequently an estimate is made for doubtful receivables based on individual assessment of potential risk. Bad debts are recognized in the income statement.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with banks and other liquid investments with maturity of less than 3 months. Bank overdrafts are included in short-term borrowings under current liabilities.

Interest bearing borrowings

Interest-bearing borrowings are originated loans and are carried at amortized cost. The interest expenses are accrued for and recorded in the income statement over the period of the borrowings on an effective interest basis.

Employee benefits

The Group companies have various pension plans in accordance with local conditions and practices throughout the world. The plans are classified as either defined contribution plans or defined benefit plans.

The contributions to defined contribution plans are charged to the income statement in the year to which they relate.

The present value of the obligation of defined benefit plans is determined using the projected unit credit method and the plan assets are measured at fair value at the measurement date.

In calculating the Group's obligation with respect to a plan, the extent to which the cumulative unrecognized actuarial gain or loss exceeds the greater of the present

value of the defined benefit obligation and the fair value of plan assets by more than 10% is identified. That excess portion is recognized in the income statement over the expected average remaining working lives of the employees participating in the plan. Otherwise, the actuarial gain or loss is not recognized. In accordance with the exception included in the IFRS1, all unrecognized actuarial gains and losses have been recognized at the date of transition.

Equity and equity-related compensation benefits

The granted stock option program allows certain members of management of Huhtamäki Oyj and its subsidiaries to acquire shares of Huhtamäki Oyj. The option exercise price equals the market price of the underlying shares at the date of the grant and no compensation cost or obligation is recognized. When the options are exercised, equity is increased by the amount of the proceeds received.

Provisions

Provisions are recognized in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made.

Provisions arise from restructuring plans, onerous contracts and from environmental litigation or tax risks. Obligations arising from restructuring plans are recognized when the detailed and formal plans have been established and when there is a valid expectation that such plans will be carried out (plan has been announced).

Taxes

The Group income statement includes current taxes of Group companies based on taxable profit for the financial period according to local tax regulations as well as adjustments to prior year taxes and change in deferred taxes.

Deferred tax assets and liabilities are recognized using the liability method for all temporary differences arising from the difference between the tax basis of assets and liabilities and their carrying values for IFRS reporting purposes. In the determination of deferred income tax the enacted tax rate is used.

Principal temporary differences arise from tangible fixed assets, untaxed reserves, tax losses carried forward, financial instruments and defined benefit pension plans. Deferred tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the asset can be utilized. Temporary differences are not provided for goodwill, which is not deductible for tax purposes.

Equity, dividends and own shares

Dividends proposed by the Board of Directors are not recorded in the financial statements until they have been approved by the shareholders at the Annual General Meeting.

When own shares are repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction in equity.

Revenue recognition

Revenue is recognized after the risks and rewards of ownership of the goods have been transferred to the buyer. Normally revenue recognition takes place at the date of delivery. Net sales is calculated after deduction of sales discounts and indirect sales taxes.

Grants

Government or other grants are recognized in the income statement on a systematic basis in the same periods in which the expenses are incurred. Investment grants are recognized as revenue on a systematic basis over the useful life of the asset.

Other operating income and expenses

Other operating income includes gains from disposal of assets and regular income, such as royalty and rental income, which have not been derived from primary activities.

Other operating expenses include losses from disposal of assets and other costs not directly related to end product such as amortization of goodwill.

Use of estimates

Preparation of the consolidated financial statements in accordance with IFRS requires management to make estimates and assumptions affecting the reported amounts of assets, liabilities, income and expenses, as well as the disclosure of contingent assets and liabilities. Actual results could differ from these estimates. Such estimates mainly affect provisions for inventory obsolescence, environmental litigation and tax risks, carrying amounts of assets, the measurement of pension liabilities and the probability of deferred tax assets being recovered against future taxable profits.

New IAS/IFRS standards

As a part of the IASB's improvements project a total of 13 revised standards were published in December. The group has analyzed the effects that these revised standards may cause when adopted and expects that the impact will not be significant. The revised standards will be adopted on January 1, 2004.

Transition to IFRS reporting

The transition to IFRS reporting has resulted in a number of changes in the reported financial statements, notes thereto and accounting principles compared to what has been presented previously.

Until the adoption of IFRS, Huhtamaki's financial statements were based on Finnish Accounting Standards (FAS). The following explanatory notes and financial statements describe the differences between IFRS and FAS reporting for the financial year 2002 as well as for the IFRS opening balance sheet as of Jan 1, 2002. The comparison figures are presented in accordance with FAS, and are identical to the full year information disclosed previously.

Effects of the transition have also been explained in a document published on October 16, 2003. That document includes quarterly comparisons as well.

The following notes related to IFRS transition should be read in conjunction with the preceding 'Accounting principles for consolidated accounts' which describes the IFRS treatment applied by the group.

1) Segment reporting

Geographical regions – Europe, Americas and Asia-Oceania-Africa – have been defined as the primary segments for IFRS segment reporting. The Foodservice and Consumer Goods business segments are secondary segments. Goodwill and the related amortization expense have been allocated to geographical regions as well as to business segments in accordance with allocation principles and reporting requirements in IAS 14.

Restatement of business segments

Closer review of secondary segment characteristics has led to restatement of the majority of Fresh Foods rigid products as well as the majority of Molded Fiber products from Foodservice to Consumer Goods.

2) Intangible assets

Increases in intangible assets derive from reclassification of land use rights and certain software from tangible to intangible assets in the opening IFRS balance sheet.

Impairment

An impairment loss for certain unusable software licenses has been booked in the opening balance sheet as a result of impairment testing.

In accordance with the First-Time Adoption standard all goodwill has been tested for impairment at the date of transition to IFRS. This testing has not resulted in any impairment losses in the opening IFRS balance sheet.

3) Tangible assets

Leases

In accordance with the criteria for finance leases in IAS 17 Leases, a number of lease contracts have been classified as finance leases in IFRS.

Assets financed with leasing contracts that are defined as finance leases under IAS 17 have been capitalized and are depreciated at the rates stated in Huhtamaki's policy on tangible assets.

Impairment

An impairment loss has been recognized in the opening IFRS balance sheet for a production line in the Americas where the carrying amount exceeded the recoverable amount.

In addition the changes in tangible assets include reclassifications from tangible to intangible assets (see note 2) and reversal of previously capitalized FX gains/losses. Revaluations in certain property values that had been recognized in FAS have been reversed from the IFRS balance sheet.

4) Investments

Financial instruments – available-for-sale assets

Publicly traded shares are recognized at fair value, which is based on quoted market prices at the balance sheet date. In FAS reporting these instruments have been recognized at historical cost.

5) Inventory

Changes in inventory arise from adjustments to obsolete inventory reserves as well as from reclassification of major spare parts from inventory to tangible assets.

6) Interest bearing receivables

The differences in interest bearing receivables are attributed to reclassification of leased assets under finance leases from tangible assets to interest bearing receivables as of the transition date (see note 3).

7) Other receivables

Changes in other receivables arise from movements in employee benefit assets, deferred tax assets, bad debt reserves and due to offsetting.

Offsetting

Under IAS 1 Presentation of Financials Statements, assets and liabilities or income and expenses should not be offset unless offsetting is specifically allowed in another standard. Therefore in the IFRS balance sheet certain insurance contracts are recognized on both sides of the balance sheet instead of using offsetting under FAS. Also, employee benefit plans within a country that previously had been netted to one side of the balance sheet are now shown separately plan-by-plan either in assets or in liabilities.

Deferred taxes

In FAS reporting deferred taxes have been recognized for fewer items than what is required in IFRS. This has caused many changes to deferred taxes during the transition.

Employee benefits

Employee benefit plans were reported in accordance with local conditions and practices in FAS reporting. In the transition to IFRS all plans have been studied and defined benefit plans have been recalculated in accordance with IAS 19 Employee Benefits.

8) Cash and cash equivalents

Treasury shares

The company purchased its own shares during Q4 2002 and Q1 2003. In IFRS financial statements these treasury shares are deducted from equity at the transaction date. In FAS reporting purchased shares have been reported in marketable securities and as a separate component of equity until the shares are invalidated.

9) Minority interest

IFRS adjustments are also incorporated into accounts of subsidiaries that are partially owned by external parties. This has resulted in changes that affect the equity of such subsidiaries. Accordingly the Group's minority interest account has been adjusted by such changes.

The preference shares in a German subsidiary, which have been reported as minority interest in FAS reporting, have been reclassified as debt in the IFRS opening balance sheet. These shares amounting to EUR 64 million were converted into an equal amount of external debt in December 2002.

10) Interest bearing liabilities

The change is attributed to loans payable from finance leases (see note 3) as well as from reclassification of preferred shares from minority interest to debt (see note 9).

11) Other liabilities

Movements in pension and other employee benefit liabilities, deferred tax liabilities and offsetting (see note 7) resulted in a change in other liabilities.

IFRS 2002 comparison

Income statement		IFRS	FAS	Diff.
EUR million	Item	2002	2002	
	Net sales	2,238.7	2,238.7	0.0
	EBITDA	324.3	326.8	-2.5
	Operating profit (EBITA)	215.3	217.8	-2.5
	EBIT	172.6	175.1	-2.5
	% of net sales	7.7	7.8	-
	Net financial items	-48.8	-45.0	-3.8
	Income from associated companies	1.0	1.0	0.0
	Profit before tax	124.8	131.1	-6.3
	Taxes	-34.0	-35.0	1.0
	Minority interest	-3.5	-7.8	4.3
	Net income	87.3	88.3	-1.0
	EPS basic	0.86	0.88	-
	EPS basic ba	1.29	1.30	-
	EPS diluted	0.86	-	-

Balance sheet		IFRS	FAS	Diff.	
EUR million		Dec 31/02	Dec 31/02		
Assets					
	Intangible assets	2	652.5	651.3	1.2
	Tangible assets	3	927.3	939.4	-12.1
	Investments	4	5.8	6.5	-0.7
	Inventory	5	284.9	285.6	-0.7
	Interest bearing receivables	6	39.0	9.2	29.8
	Other receivables	7	584.9	519.8	65.1
	Cash and cash equivalents	8	19.7	53.7	-34.0
			2,514.1	2,465.5	48.6
Equity and liabilities					
	Shareholders' equity		805.5	857.7	-52.2
	Minority interest	9	14.9	14.7	0.2
	Interest bearing liabilities	10	915.7	913.2	2.5
	Other liabilities	11	778.0	679.9	98.1
			2,514.1	2,465.5	48.6

Key financial ratios		IFRS	FAS
		2002	2002
	ROE, %	10.7	10.5
	ROI, %	10.1	10.0
	ROE before amortization, %	15.7	15.1
	ROI before amortization, %	12.4	12.4

	IFRS	FAS
	Dec 31/02	Dec 31/02
Net debt	857.0	850.2
Gearing	1.04	0.97

Regions (item 1)

EBITA	IFRS 2002	FAS 2002	Diff.	EBIT	IFRS 2002
Europe	98.6	99.2	-0.6		81.1
Americas	62.9	63.6	-0.7		44.1
Asia, Oceania, Africa	31.6	31.9	-0.3		25.4
Unallocated corporate net	22.2	23.1	-0.9		22.2
Total	215.3	217.8	-2.5	Total	172.6

Business segments (item 1)**Net sales**

Consumer Goods	1,485.8	1,268.8	217.0
Foodservice	752.9	969.9	-217.0
Total	2,238.7	2,238.7	0.0

EBITA				EBIT	IFRS 2002
Consumer Goods	122.4	99.1	23.3		92.5
Foodservice	70.7	95.6	-24.9		57.9
Unallocated corporate net	22.2	23.1	-0.9		22.2
Total	215.3	217.8	-2.5	Total	172.6

Net income reconciliation

EUR million	2002
Net Income (FAS)	88.3
Effect of adopting	
IAS 12 Income taxes	0.9
IAS 19 Employee benefits	-0.1
IAS 39 Financial Instruments	-1.0
Other IFRS movements (inventories, provisions etc.)	-0.8
Total IFRS restatement	-1.0

Net income (IFRS) 87.3

Equity reconciliation

EUR million	Jan 1/02	Dec 31/02
Equity according to FAS	874.6	857.7
Effect of Adopting		
IAS 12 Income taxes	16.3	21.0
IAS 17 Leases	19.3	15.2
IAS 19 Employee benefits	-32.8	-31.9
IAS 32 Treasury shares	–	-34.1
IAS 36 Impairment:		
Intangible assets	-4.9	-4.9
Tangible assets	-3.7	-3.1
IAS 39 Financial Instruments	-3.9	-17.8
Other IFRS movements (inventories, provisions etc.)	-2.0	3.4
Total IFRS restatement	-11.7	-52.2
Equity according to IFRS	862.9	805.5

Notes to the consolidated financial statements

1. SEGMENT INFORMATION

In segment reporting geographical segment is defined as the primary segment and business segment as secondary. Segment reporting reflects the Group's management and internal reporting structure.

Geographical segments:

Europe
Americas
Asia, Oceania, Africa

Segment revenue is based on the geographical location of customers whereas segment assets/liabilities are based on geographical location of assets. Intercompany sales between regions are insignificant.

Business segments:

Consumer Goods: Primarily serves the food processing industry and packers of food products but also other consumer products packers including pet food, personal care and detergents.

Foodservice: Serves all leading international quick service and beverage companies, coffee and casual dining restaurant chains, institutional caterers and vending operators. Segment also includes tableware sales for the retail channels.

These business segments are managed through the three geographical regions presented in primary segments.

Segment income statement is presented down to EBIT (earnings before interest and taxes).

Segment assets and liabilities include items directly attributable to a segment and items which can be allocated on reasonable basis. Assets comprise intangible assets (including goodwill), tangible assets, inventories, trade and other receivables and accrued income and prepayments for operative items. Segment liabilities include trade payables, other payables and accrued expenses.

Unallocated items

Unallocated income statement items include unallocated corporate costs and royalty income. In 2002 EBIT from unallocated included the release of a EUR 7 million provision related to divested operations. Unallocated assets mainly represent assets relating to corporate function, tax assets and financial assets. Liabilities not allocated to segments are items related to corporate functions, financial and tax liabilities. Investment in associated companies is presented in unallocated assets. Income from associated companies is excluded from segment reporting.

Geographical segments 2003

EUR million	Europe	Americas	AOA	Unallocated	Consolidated
Net sales	1,185.4	599.6	323.3	–	2,108.3
EBITA	81.8	20.2	20.4	14.3	136.6
Amortization	16.9	17.0	6.1	–	40.0
EBIT	64.8	3.2	14.3	14.3	96.6
Assets	1,098.3	678.6	334.1	224.2	2,335.2
Liabilities	289.8	107.2	58.2	1,110.0	1,565.1
Capital expenditure	58.0	36.2	23.5	–	117.7
Depreciation	56.6	29.6	16.9	–	103.2
Impairment of assets					
Headcount (full time equivalent)	7,285	3,925	3,896	71	15,177

Geographical segments 2002

EUR million	Europe	Americas	AOA	Unallocated	Consolidated
Net sales	1,201.6	714.5	322.6	–	2,238.7
EBITA	98.6	62.9	31.6	22.2	215.3
Amortization	17.5	18.9	6.3	–	42.7
EBIT	81.1	44.1	25.4	22.2	172.6
Assets	1,143.8	795.3	337.6	237.4	2,514.1
Liabilities	290.0	130.5	55.9	1,217.3	1,693.7
Capital expenditure	82.4	39.2	17.9	–	139.5
Depreciation	56.0	35.7	17.1	–	108.8
Impairment of assets	–	–	–	0.8	0.8
Headcount (full time equivalent)	7,550	4,142	3,893	71	15,656

Business segments 2003

EUR million	Consumer Goods	Foodservice	Unallocated	Consolidated
Net sales	1,406.2	702.1	–	2,108.3
EBITA	79.5	42.9	14.3	136.6
Amortization	28.0	12.0	–	40.0
EBIT	51.5	30.9	14.3	96.6
Assets	1,475.1	635.9	224.2	2,335.2
Capital expenditure	92.8	25.0	–	117.7

Business segments 2002

EUR million	Consumer Goods	Foodservice	Unallocated	Consolidated
Net sales	1,485.8	752.9	–	2,238.7
EBITA	122.4	70.7	22.2	215.3
Amortization	29.9	12.8	–	42.7
EBIT	92.5	57.9	22.2	172.6
Assets	1,575.8	701.0	237.4	2,514.2
Capital expenditure	92.3	47.2	–	139.5

2. OTHER OPERATING INCOME

EUR million	2003	2002
Royalties	21.3	20.6
Release of provisions	0.3	19.5
Leasing Income	2.2	2.0
Insurance compensations	20.6	12.2
Grants	2.2	2.2
Gain on disposal of fixed assets	0.5	2.8
Other	2.5	0.7
Total	49.6	59.8

3. OTHER OPERATING EXPENSES

EUR million	2003	2002
Amortization of goodwill and other intangible assets	43.7	45.5
Other	15.7	10.2
Total	59.4	55.7

4. PERSONNEL EXPENSES

EUR million	2003	2002
Wages and salaries	424.9	454.0
Compulsory social security contributions	55.0	60.0
Pensions		
Defined benefit plans	14.5	4.1
Defined contribution plans	5.5	1.6
Other post employment benefits	1.2	1.3
Other personnel costs	34.2	33.0
Total	535.3	553.9

Remunerations to the Board of Directors and the CEO (7 persons) 1.1 0.9

The CEO is entitled to retirement at the age of 60. (See note 27)

	2003	2002
Average number of personnel	15,857	16,262

5. DEPRECIATION, AMORTISATION AND IMPAIRMENT

EUR million	2003	2002
Depreciation and amortization by function:		
Production	93.7	100.4
Sales and marketing	0.4	0.4
Research and development	0.2	0.3
Administration	3.6	3.5
Other	45.3	46.9
Total	143.2	151.5
Depreciation and amortization by asset type:		
Buildings	11.3	11.4
Machinery and equipment	88.2	93.9
Goodwill	40.0	42.7
Other intangible assets	3.7	3.5
Total	143.2	151.5
Impairments by asset type:		
Buildings	–	0.8
Total impairments	–	0.8

Impairment loss for buildings is recognized in the income statement in other operating expenses.

6. NET FINANCIAL ITEMS

Gains and losses on fair value hedges are reported net of the gain or loss on the hedged item. Taxes included in other financial expenses are taxes payable in some jurisdictions on financial transactions. Only FX revaluation gains and losses arising from purely financial exposures such as loans denominated in foreign currencies are reported in other financial items.

EUR million	2003	2002
Interest income	5.1	5.6
Dividend income	0.3	0.8
Gain on disposal of available-for-sale assets	0.8	0.8
Gain on cash flow hedge - ineffective portion	0.1	–
Gain on fair value hedges	0.7	–
FX revaluation gains	2.2	0.5
Other financial income	3.8	1.3
Interest expense	-45.3	-52.6
Loss on cash flow hedges - ineffective portion	-0.1	–
Loss on fair value hedges	–	-0.1
FX revaluation losses	-3.6	-1.2
Bank fees, taxes and stock exchange expenses	-2.4	-1.4
Other financial expense	-6.1	-2.7
Loss on net monetary position in hyperinflationary units	-0.5	-1.1
Total	-42.7	-48.8

7. INCOME TAXES

EUR million	2003	2002
Current tax	22.4	16.6
Deferred tax	-6.6	17.4
Total	15.8	34.0
Profit before tax	54.8	124.8
Tax calculated at the domestic corporation tax rate of 29% (2002:29%)	15.9	36.2
Effect of different tax rates in foreign subsidiaries	4.3	5.0
Income not subject to tax	-16.2	-19.1
Expenses not deductible for tax purposes	1.9	12.4
Goodwill amortization	11.7	12.5
Utilization of previously unrecognised tax losses	-2.8	-8.7
Other items	1.0	-4.3
Tax charge	15.8	34.0

8. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing net income attributable to ordinary shareholders by weighted average number of shares outstanding i.e. excluding treasury shares. In calculation of diluted earnings per share, the weighted average of shares is adjusted by the dilutive effect of stock options outstanding during the period (see also note 20).

EUR million	2003	2002
Net income for the year (basic/diluted)	36.3	87.3
Thousands of shares	2003	2002
Weighted average number of shares outstanding	96,292	100,770
Effect of issued share options	377	666
Diluted weighted average number of shares outstanding	96,669	101,436
Basic earnings per share (EUR)	0.38	0.86
Diluted earnings per share (EUR)	0.38	0.86

9. INTANGIBLE ASSETS

EUR million	Goodwill	Intangible rights	Other intangible assets	Total 2003	Total 2002
Acquisition cost at January 1	809.8	3.5	27.2	840.5	885.1
Additions	–	0.0	2.4	2.4	1.1
Disposals	–	-0.1	-0.7	-0.7	-0.4
Intra-balance sheet transfer	–	–	2.8	2.8	1.3
Changes in exchange rates	-31.6	-0.4	-1.4	-33.5	-46.6
Acquisition cost at December 31	778.2	3.0	30.3	811.5	840.5
Accumulated amortization at January 1	167.5	1.1	19.4	188.0	157.3
Accum. amortization on decreases and transfers	–	–	-0.6	-0.6	-0.3
Amortization during the financial year	40.0	0.1	3.6	43.7	46.2
Impairments	–	–	–	–	4.9
Changes in exchange rates	-6.4	-0.1	-0.4	-6.8	-20.1
Accumulated amortization at December 31	201.2	1.1	22.0	224.3	188.0
Book value at 31 December 2003	577.0	1.9	8.3	587.2	–
Book value at 31 December 2002	642.3	2.4	7.8	–	652.5

10. TANGIBLE ASSET

EUR million	Land	Buildings and constructions	Machinery and equipment	Construction in progress and advance payments	Other tangible assets	Total 2003	Total 2002
Acquisition cost at January 1	33.5	262.7	921.0	73.1	46.7	1,337.0	1,319.2
Additions	0.2	3.5	20.6	87.1	4.0	115.4	139.9
Disposals	-0.3	10.8	24.8	-0.3	-3.4	31.7	-23.8
Intra-balance sheet transfer	–	21.4	69.3	-95.6	2.3	-2.6	-1.9
Changes in exchange rates	-1.4	-15.6	-60.5	-1.4	-1.4	-80.2	-96.4
Acquisition cost at December 31	32.1	282.8	975.2	63.0	48.2	1,401.3	1,337.0
Accumulated depreciation at January 1	0.8	42.9	336.0	–	30.0	409.7	323.3
Accumulated depreciation on decreases and transfers	–	17.2	27.5	–	-2.1	42.5	-12.3
Depreciation during the financial year	0.1	11.1	83.8	–	4.5	99.5	105.3
Impairments	–	–	–	–	–	–	3.7
Changes in exchange rates	-0.1	-2.0	-17.4	–	-0.8	-20.2	-10.3
Accumulated depreciation at December 31	0.8	69.1	430.0	–	31.6	531.5	409.7
Book value at 31 December 2003	31.3	213.7	545.2	63.0	16.6	869.7	–
Book value at 31 December 2002	32.8	219.8	585.0	73.1	16.6	–	927.3

Value of financial leased assets included in book value

2003	–	2.3	5.3	–	0.1	7.7	–
2002	–	0.8	2.5	–	–	–	3.3

11. INVESTMENTS IN ASSOCIATED COMPANIES

EUR million	2003	2002
Book value at January 1	1.9	1.9
Share of results	0.8	1.0
Dividends	-1.1	-0.8
Translation differences	-0.1	-0.2
Book value at December 31	1.5	1.9

List of associated companies:

Name	Holding %
Arabian Paper Products Co., Saudi-Arabia	40.0
Hiatus B.V., Netherlands	50.0
Allobi AB, Sweden	25.0

12. JOINT VENTURES

Name	Holding %
Huhtamaki EarthShell AS, Denmark	50.0
Laminor S.A., Brazil	50.0

13. AVAILABLE-FOR-SALE INVESTMENTS

Available for sale investments include listed and unlisted shares. Listed shares are measured at fair value. For unlisted shares the fair value cannot be measured reliably, in which case the investment is carried at cost.

EUR million	2003	2002
Book value at January 1	3.9	6.8
Additions	–	0.4
Disposals	-2.8	-2.3
Change in fair value	0.7	-0.9
Book value at December 31	1.8	3.9

14. INTEREST BEARING RECEIVABLES

EUR million	2003		2002	
	Carrying amount	Fair value	Carrying amount	Fair value
Current				
Loan receivables	1.8	1.8	4.5	4.5
Finance lease receivables	4.6	6.2	4.3	6.2
Current interest bearing receivables	6.4	8.0	8.8	10.7
Non-current				
Loan receivables	3.7	4.1	4.8	4.8
Finance lease receivables	20.8	22.2	25.4	27.0
Non-current interest bearing receivables	24.5	26.3	30.2	31.8

Fair values have been calculated by discounting future cashflows or each major receivable at the appropriate market interest rate prevailing at closing date. Receivables payable on demand have a fair value equal to their carrying amount, which would be recovered if the receivables were disposed of at closing date.

Finance lease receivables

EUR million	2003	2002
Finance lease receivable payable as follows:		
In less than one year	5.9	5.9
Between one and five years	22.3	28.2
Total minimum lease receivables	28.2	34.1
Present value of minimum lease receivables		
In less than one year	4.6	4.3
Between one and five years	20.8	25.4
Total present value of minimum lease receivables	25.4	29.7
Unearned future financial income	2.8	4.4

Finance lease receivables arise from the lease of a factory building in 1996. Minimum lease payments include a terminal payment for title transfer at the end of lease term in 2006. This terminal payment is based on a mutual put/call option included in the lease contract with such terms and conditions as to make it reasonably certain either Huhtamaki or the lessee will exercise the option. Lease contract provides for annual inflation adjustments which are excluded from minimum lease payments due to their contingent nature.

15. DEFERRED TAXES

EUR million	2003	2002
Deferred tax assets by types of temporary differences		
Tangible assets	3.3	4.1
Employee benefits	25.9	28.7
Provisions	10.2	9.6
Unused tax losses	60.9	54.2
Other temporary differences	20.9	34.6
Total	121.2	131.2
Deferred tax liabilities		
Tangible assets	112.2	110.6
Employee benefits	21.9	25.1
Other temporary differences	14.0	26.9
Total	148.1	162.6
Net deferred tax liabilities	26.9	31.4
Reflected in balance sheet as follows:		
Deferred tax assets	85.8	89.5
Deferred tax liabilities	112.7	120.9

December 31, 2003 the group had EUR 78 million (2002 EUR 106 million) worth of deductible temporary differences, for which no deferred tax asset was recognised.

Deferred taxes recognized directly in equity are presented in note 26.

16. EMPLOYEE BENEFITS

The group has established a number of pension plans for its personnel throughout the world. Pension coverage is provided in accordance with rules and practices in the respective countries. In Finland pensions are mainly covered by the statutory pension system (TEL system). In certain countries with traditionally low statutory pension coverage, additional pension plans are organized. Some schemes can include early retirement and disability.

The main countries that have defined benefit plans are USA, UK and Germany, whose aggregate share comprises over 90% of the group consolidated defined benefit obligation for pension and other post-retirement benefits.

Most of the defined benefit plans are organized through pension funds. The assets of these plans are held separately from the assets of the group. Subsidiaries' funding of the plans meets local authority requirements.

The calculations for defined benefit plans have been made by qualified actuaries.

EUR million	2003	2002
Reconciliation of assets and liabilities recognised in the balance sheet		
Present value of unfunded obligations	74.3	68.1
Present value of funded obligations	335.1	358.2
Fair value of plan assets	-312.5	-303.5
Unrecognized actuarial gains(-) and losses(+)	-14.6	-43.2
Unrecognized past service costs (-)	-	0.8
Net liability in the Balance Sheet	82.3	80.5
Reflected in the Balance Sheet as follows:		
Employee benefit assets	-55.9	-67.4
Employee benefit liability	138.3	147.9
Net liability in the Balance Sheet	82.3	80.5
Expenses recognised in the income statement		
Current service cost	10.2	12.7
Interest cost	23.5	25.7
Expected return on plan assets	-20.4	-27.0
Actuarial gains (-) and losses (+)	1.2	-
Effect of any curtailments or settlements	-	-7.3
Total defined benefit expenses	14.5	4.1
The expenses of defined benefit plans are allocated by function as follows		
Cost of goods sold	9.5	0.6
Sales and marketing	1.1	0.9
Administration costs	3.9	2.6
Total	14.5	4.1
Movements of defined benefit net liabilities recognised in the balance sheet		
Net liability at 1 January	80.5	96.4
Translation difference	0.8	-0.1
Contributions paid to the fund	-8.0	-14.9
Benefits paid to retirees from the fund	-5.5	-5.0
Expense recognized in the income statement (3)	14.5	4.2
Curtailements or settlements	-	-0.1
Net liability at 31 December	82.3	80.5

The actual return on plan assets was EUR 30.4 million in 2003 (2002: EUR -22.2 million).

Principal actuarial assumptions	2003	2002
At December 31		
Discount rate (%)		
Europe	5.5 - 6.0	5.5 - 6.0
Americas	6.75	7.5
Asia, Oceania and Africa	3.5 - 10.0	3.75 - 8.5
Expected rates of return on plan asset (%)		
Europe	5.5 - 7.0	5.8 - 7.0
Americas	8.5	9.0
Asia, Oceania and Africa	3.5 - 10.0	3.75 - 8.5
Expected rates of salary increase (%)		
Europe	2.5 - 4.0	3.0 - 3.55
Americas	5.5	4.5
Asia, Oceania and Africa	3.0 - 8.0	3.0 - 6.5
Expected rates of pension increase (%)		
Europe	0.4 - 3.0	1.0 - 3.0
Americas	1.0	
Asia, Oceania and Africa		
Medical cost trend rate (%)		
Americas	8.0	9.0
Expected average remaining working lives (years)		
Europe	8 - 23	9 - 22
Americas	9 - 14	12 - 15
Asia, Oceania and Africa	19 - 23	19

17. INVENTORY

EUR million	2003	2002
Raw and packaging material	83.1	86.9
Work-in-process	40.4	43.6
Finished goods	143.5	153.5
Advance payments	1.0	0.8
Inventories Total	268.0	284.8

The value at cost for finished goods amounts to EUR 158.2 million (2002: EUR 169.9 million). An allowance of EUR 14.7 million (2002: EUR 16.4 million) has been established for obsolete items. The total value of inventories includes EUR 0.1 million resulting from reversals of previously written down values (2002: EUR 0.5 million).

18. TRADE AND OTHER CURRENT RECEIVABLES

EUR million	2003	2002
Trade receivables	301.0	319.4
Other receivables	18.8	14.2
Accruals for income taxes and other taxes	32.2	27.4
Accrued interest and other financial items	6.3	8.7
Other accrued income and prepaid expenses	25.9	31.4
Total	384.2	401.1

Other accrued income and prepaid expenses include prepayments for goods, rebates and other miscellaneous accruals.

19. CASH AND CASH EQUIVALENTS

EUR million	2003	2002
Cash and bank	19.1	19.1
Marketable securities	5.6	0.6
Total	24.7	19.7

20. SHARE CAPITAL OF THE PARENT COMPANY

Share capital	Number of shares	Share capital EUR	Share premium EUR	Treasury shares EUR	Total EUR
January 1, 2002	25,303,948	86,033,423.20	343,504,821.90	–	429,538,245.10
Subscription through option rights May 31, 2002	1,500	5,100.00	51,105.00	–	56,205.00
Bonus issue August 31, 2002	75,916,344	258,115,569.60	-258,115,569.60	–	–
Subscription through option rights November 22, 2002	1,000	3,400.00	4,940.00	–	8,340.00
Own shares purchased September 12-Dec 31, 2002	-3,675,000	–	–	-34,121,057.05	-34,121,057.05
December 31, 2002	97,547,792	344,157,492.80	85,445,297.30	-34,121,057.05	395,481,733.05
Own shares purchased January 2-February 28, 2003	-1,386,089	–	–	-12,388,566.15	-12,388,566.15
December 31, 2003	96,161,703	344,157,492.80	85,445,297.30	-46,509,623.20	383,093,166.90

Total number of shares is 101,222,792 (December 2002: 101,222,792). The counter value of a share is EUR 3.40, and the maximum share capital amounts to EUR 1,000 million. All issued shares are fully paid.

Based on an authorization given at the Annual General Meeting on March 25, 2002 the company has acquired in total 5,061,089 own shares by December 2003 (December 2002: 3,675,000).

Members of Board of Directors and the Managing Director of Huhtamäki Oyj owned on December 31, 2003 a total of 127,384 shares (December 2002: 132,432 shares). These shares represent 0.13% (December 2002: 0.14%) of total number of shares and voting rights.

OPTION RIGHTS

Option Rights 1997 Plan

The Annual General Meeting held on April 9, 1997 approved the issue of up to 450,000 option rights to certain members of the management of Huhtamäki Oyj and its subsidiaries. The option rights are marked as follows: 225,000 with A and 225,000 with B. The Extraordinary General Meeting held on August 26, 2002 resolved to amend the terms of the option plan so that each option right entitles its holder to subscribe for four (4) shares. If exercised in full, the option rights will entitle to subscription for a total of 1,800,000 shares, whereby the share capital would be increased by a maximum amount of EUR 6,120,000 representing approximately 1.8% of the outstanding share capital of Huhtamäki Oyj. At the end of the year 2003 the Option Rights 1997 Plan had 23 participants. The option rights A and B are listed on the Helsinki Exchanges as of April 1, 2002. The table below depicts the share subscription periods and share subscription prices for each option right. During the year 2002 the exercise of 1,500 option rights under the Option Rights 1997 Plan resulted in the issue of 1,500 new shares and the increase of the share capital with EUR 5,100.

Option Rights 2000 Plan

The Annual General Meeting held on April 12, 2000 approved the issue of up to 900,000 option rights to certain members of the management of Huhtamäki Oyj and its subsidiaries. The option rights are marked as follows: 300,000 with A, 300,000 with B and 300,000 with C. The Extraordinary General Meeting held on August 26, 2002 resolved

to amend the terms of the option plan so that each option right entitles its holder to subscribe for four (4) shares. If exercised in full, the option rights will entitle to the subscription for a total of 3,600,000 shares whereby the share capital would be increased by a maximum amount of EUR 12,240,000 representing approximately 3.6% of the outstanding share capital of Huhtamäki Oyj. At the end of the year 2003 the Option Rights 2000 Plan had 101 participants. The option rights A are listed on the Helsinki Exchanges as of May 2, 2002 and option rights B as of May 2, 2003. Huhtamäki Oyj will apply for listing of the option rights C on the Helsinki Exchanges as of May 2, 2004. The table below depicts the share subscription periods and subscription prices for each option right. During the year 2002 the exercise of 250 option rights under the Option Rights 2000 Plan resulted in the issue of 1,000 new shares and the increase of the share capital with EUR 3,400.

Option Rights 2003 Plan

The Annual General Meeting held on March 28, 2003 approved the issue of up to 2,250,000 option rights to certain members of the management of Huhtamäki Oyj and its subsidiaries. The option rights are marked as follows: 750,000 with 2003 A, 750,000 with 2003 B and 750,000 with 2003 C. If exercised in full, the option rights will entitle to the subscription for a total of 2,250,000 shares whereby the share capital would be increased by a maximum amount of EUR 7,650,000 representing approximately 2.2% of the outstanding share capital of Huhtamäki Oyj. At the end of year 2003 the Option Rights 2003 Plan had 64 participants.

Option Right	Number of shares one option right entitles to subscribe for	Subscription price for one share¹	Subscription period
1997 A	4	EUR 8.99	April 1, 2000 – October 31, 2004
1997 B	4	EUR 8.99	April 1, 2002 – October 31, 2004
2000 A	4	EUR 7.96	May 2, 2002 – October 31, 2006
2000 B	4	EUR 6.42	May 2, 2003 – October 31, 2006
2000 C	4	EUR 10.91	May 2, 2004 – October 31, 2006
2003 A	1	EUR 9.097	May 2, 2005 – October 31, 2009
2003 B	1	²	May 2, 2006 – October 31, 2009
2003 C	1	³	May 2, 2007 – October 31, 2009

¹ Subscription price before deduction of the year 2003 dividend.

² The subscription price for the shares shall be the market value of Huhtamäki Oyj's share on the Helsinki Stock Exchange during the period of March 1, 2004 – March 31, 2004 added with such an amount that equals to ten (10) % of the market value. The aggregate amount of dividends per one share resolved after the subscription for the option rights and before the subscription for the shares shall be deducted from the subscription price.

³ The subscription price for the shares shall be the market value of Huhtamäki Oyj's share on the Helsinki Stock Exchange during the period of March 1, 2005 – March 31, 2005 added with such an amount that equals to ten (10) % of the market value. The aggregate amount of dividends per one share resolved after the subscription for the option rights and before the subscription for the shares shall be deducted from the subscription price.

General

Shares subscribed for pursuant to option rights shall entitle to the distribution of dividend for the accounting period during which such shares were subscribed and paid for. Right to vote and other shareholders' rights attached to the shares subscribed for under the option rights shall become effective as of the registration of the increase of the share capital.

Pursuant to the option rights issued, an aggregate maximum number of 7,650,000 new shares may be subscribed representing approximately 7.6% of the total number of votes on December 31, 2003. During the year 2003 no new shares were subscribed by exercising the option rights.

Information relating to amount of option rights during 2003 and 2002

Amount of option rights (pcs)	Options 2003	Shares 2003	Options 2002	Shares 2002
At the beginning of the financial year	1,098,353	4,397,912	894,550	3,578,200
Granted	618,500	656,000	260,000	1,040,000
Exercised	–	–	1,750	2,500
Forfeited	24,982	99,928	54,447	217,788
At the end of the financial year	1,691,871	4,953,984	1,098,353	4,397,912

21. INTEREST BEARING LIABILITIES

EUR million	2003		2002	
	Carrying amount	Fair value	Carrying amount	Fair value
Current				
Loans from financial institutions				
current portion	125.7	126.1	149.1	148.8
Pension loans				
current portion	5.7	5.9	–	–
Other loans				
current portion	0.4	0.4	1.0	1.0
Finance lease liabilities				
current portion	0.9	0.9	0.8	0.8
Short-term loans	356.7	356.7	338.9	338.9
Total	489.4	490.0	489.8	489.5
Long-term				
Loans from financial institutions	287.0	290.3	369.8	375.8
Pension loans	45.9	47.8	51.6	53.3
Other long-term loans	3.0	3.0	2.2	2.2
Finance lease liabilities	1.3	1.3	2.2	2.2
Total	337.2	342.4	425.8	433.5
Pension loans				
From pension foundations	0.1		0.1	
From pension insurance companies	51.5		51.5	
Total	51.6		51.6	

All interest bearing liabilities are loans originated by the group and as such are carried at amortized cost. Fair values have been calculated by discounting future cash flows at the appropriate market interest rate prevailing at closing date.

	Loans from financial institutions	Pension loans	Finance lease liabilities	Other loans
Repayment				
2004	125.7	5.7	0.9	0.4
2005	6.1	5.7	0.6	0.5
2006	26.1	5.7	0.2	0.3
2007	31.9	5.7	0.1	0.2
2008	191.5	5.7	0.1	0.3
2009–	31.4	23.1	0.3	1.7

Finance lease liabilities

EUR million	2003	2002
Finance lease liabilities are payable as follows:		
In less than one year	1.0	1.0
Between one and five years	1.2	2.5
In over five years	0.4	0.5
Total minimum lease payments	2.6	4.0
Present value of minimum lease payments		
In less than one year	0.9	0.8
Between one and five years	1.0	1.8
In over five years	0.3	0.4
Total present value of minimum lease payments	2.2	3.0
Future finance charges	0.4	1.0

22. PROVISIONS

Restructuring provisions include various ongoing projects to streamline operations and to improve efficiencies. These projects are taking place in all regions. Tax provisions are recognized for tax related risks mainly due to changes in the corporate structure. Other provisions include mainly captive insurance provisions and provisions related to divested operations.

EUR million	Restructuring	Taxes	Other	2003 total	2002 total
Provision at January 1, 2003	3.2	68.0	43.3	114.5	133.0
Translation difference	-0.3	–	0.2	-0.1	–
Provisions made during the year	2.5	11.9	0.5	14.9	49.9
Provisions used during the year	-2.2	–	-5.3	-3.5	-61.4
Unused provisions reversed during the year	-0.2	-17.3	-6.4	-27.9	-7.0
Provision at December 31, 2003	3.0	62.6	32.3	97.9	114.5
Current	3.0	–	11.5	14.5	11.8
Non-current	–	62.6	20.8	83.4	102.7

23. TRADE AND OTHER CURRENT LIABILITIES

EUR million	2003	2002
Trade payables	195.6	197.1
Other payables	33.8	52.9
Accrued income taxes	46.0	27.6
Accrued interest expense and other financial items	10.9	9.3
Personnel, social security and pensions	49.0	53.9
Other accrued expenses	42.9	48.6
Total	378.2	389.2

Other accrued expenses include accruals for purchases of material, rebates, prepayments and other miscellaneous accruals.

24. MANAGEMENT OF FINANCIAL RISKS

The objective of the financial risk management is to ensure that the company has access to sufficient funding in the most cost efficient way and to minimize the impact on the company from adverse movements in the financial markets.

Management of financial risks is guided and controlled by a Finance Committee, led by the CEO. Risk reports on the company's interest bearing balance sheet items, commercial flows and derivatives are reviewed and required measures are approved by the Finance Committee on a monthly basis.

The Group Treasury Department at the Espoo headquarters is the center point of the company's funding and risk management, serving the business units in daily financing, foreign exchange transactions and cash management co-ordination.

Currency risk

The company operates in 36 countries and is exposed to exchange rate risk through intra-company cross-border trade, exports and imports, funding of foreign units and currency denominated equities.

The largest transaction exposures derive from capital flows, imports, exports and royalty receivables. The objective of currency transaction risk management is to protect the company from negative exchange rate movements. Business units are in charge of actively managing their currency risks related to future commercial cash flows, according to policies and limits defined by the business unit and approved by the Finance Committee. The net commercial position is monitored on a 12-month rolling basis. Eligible hedging instruments are currency forwards and in authorized subsidiaries also currency options. The Business units' counterpart in hedging transactions is mainly Huhtamäki Oyj.

As a main rule individual subsidiaries do not carry translation risk as they are financed in local currencies. As an exception, the Finance Committee has approved the use of foreign currency borrowing in countries with high local interest rates, totaling EUR 10.8 million at balance sheet date.

The main translation exposures derive from equities and permanent loans which in substance form a part of the net investment in US, Australian and UK subsidiaries. The company hedges its translation risks selectively by using foreign currency loans and derivatives. Equity hedging decisions are made by the Finance Committee. The hedging decisions are based on the currency's estimated impact on the consolidated income statement and balance sheet ratios, long-term cash flows and hedging costs. The company had outstanding translation risk hedges in USD 249 million and in GBP 33 million at balance sheet date. The majority of the hedges are in the form of foreign currency denominated loans.

Interest rate risk

The interest bearing debt together with related hedging measures expose the company to interest rate risk, namely re-pricing and price risk caused by interest rate movements. Management of interest rate risk is centralized to the Group Treasury Department.

The company's policy is to maintain in the main debt currencies a duration that matches a benchmark duration target range based on the company's estimated cash flow, selected balance sheet ratios, assumed business cyclicality and also the shape and level of the yield curve. The objective of interest rate risk management is to reduce the fluctuation of the interest charge, enabling a more stable net income.

The company manages interest rate risk by selection of debt interest periods and by using derivatives such as futures, forward rate agreements, interest rate swaps and options.

Liquidity and re-financing risk

The company maintains sufficient liquidity reserves at all times by efficient cash management structures such as cash pools and concentration accounts and by maintaining overdraft facilities. Excess cash is invested in liquid money market instruments or short-term bank deposits. Funds are invested at relationship banks or in government bonds, treasury bills or commercial papers of borrowers with a solid investment grade rating and selected Finnish corporate issuers.

The company utilizes a EUR 350 million Finnish commercial paper program and uncommitted credit facilities with relationship banks for short-term financing purposes. The company maintains unused committed credit facilities to ensure financing resources under all circumstances.

Re-financing risk is managed by maintaining an appropriate maturity structure of long-term loans. The maturity structure of debt facilities is adapted to the estimated currency specific cash flow of the company.

25. FINANCIAL INSTRUMENTS

FOREIGN EXCHANGE TRANSACTION EXPOSURE

EUR million	December 31,2003 12 month Commercial Position	December 31,2002 12 month Commercial Position
Currency		
USD	23	36
AUD	22	17
GBP	21	22
PLN	17	26
Other	57	61
Total	140	162

CURRENCY SPLIT AND REPRICING SCHEDULE OF OUTSTANDING NET DEBT INCLUDING HEDGES

EUR million	December 31,2003										December 31,2002		
Currency	Amount mEUR	Avg. duration	Avg. rate	Rate sensitivity ¹⁾ mEUR	Debt repricing in period, incl. derivatives						Amount mEUR	Avg. duration	Avg. rate
					2004	2005	2006	2007	2008	Later			
EUR	332	1.8 y	4.9%	1.5	160	61	60	2	6	43	311	2.7 y	5.1%
USD	256	1.8 y	3.9%	0.7	108	57	30	30	23	8	334	2.0 y	4.5%
AUD	48	1.2 y	5.3%	0.3	36				12		43	1.4 y	7.0%
GBP	70	1.0 y	5.3%	0.3	35	10	9	9		7	82	1.4 y	4.9%
Other	65	0.6 y	8.5%	0.2	61					4	87	0.7 y	7.2%
Total	771	1.6 y	4.9%	3.0	400	128	99	41	41	62	857	2.0 y	5.2%

¹⁾ Effect of one percentage point rise in market interest rates on the Group's net interest expenses over the following 12 months.

DEBT STRUCTURE

EUR million	December 31,2003										December 31,2002		
Debt type	Amount drawn	Amount available	Total	2004	2005	2006	2007	2008	Later	Amount drawn	Amount available	Total	
					Maturity of facility/loan								
Committed revolving facilities	280	391	671	144					527	322	328	650	
Loans from financial institutions	209		209	111	12	27	28	6	25	263		263	
Private placements	56		56	5	5	5	5	6	30	80		80	
Commercial Paper Program	282		282	282						252		252	
Total	827	391	1,218	540	17	32	33	539	57	916	328	1,244	

NOMINAL VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

EUR million	December 31, 2003		December 31, 2002								
	Nominal value		Maturity structure							Nominal value	
	Gross	Net	2004	2005	2006	2007	2008	Later	Gross	Net	
Instrument											
Currency forwards											
for transaction risk	44		44						34		
for translation risk	53		53						70		
for financing purposes	81		81						54		
Interest rate forwards and futures contracts											
EUR	80	80	80						100	20	
USD	32	32	32						19	0	
GBP									31	31	
Interest rate swaps											
EUR	175	175	50	50	75				175	175	
USD	143	143	28	43	24	24	16	8	167	167	
GBP	44	44	10	10	9	8		7	51	51	
Other	18	18	6				12		48	48	
Electricity forward contracts	1		1	0					1		

FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

EUR million	December 31, 2003			December 31, 2002		
	Positive fair values	Negative fair values	Net fair values	Positive fair values	Negative fair values	Net fair values
Instrument						
Currency forwards						
for transaction risk ¹⁾	3.5	-1.7	1.8	3.3	-0.7	2.6
for translation risk ²⁾	2.2		2.2	3.8		3.8
for financing purposes	0.5	-2.3	-1.8	1.1	-0.8	0.3
Interest rate forwards and futures contracts						
EUR	0.0	0.0	0.0			0.0
USD	0.0		0.0			0.0
GBP						0.0
Interest rate swaps ³⁾						
EUR		-6.5	-6.5		-7.4	-7.4
USD	0.2	-5.3	-5.1		-10.2	-10.2
GBP		-0.8	-0.8		-1.5	-1.5
other		-0.2	-0.2		-0.8	-0.8
Electricity forward contracts	0.1	0.0	0.1	0.7		0.7

¹⁾ Out of the currency forwards, fair value of EUR 0.3 million was designated for cash flow hedges as at December 31, 2003 (EUR 1.7 million at December 31, 2002) and reported in fair value and other reserves.

²⁾ Out of the currency forwards, fair value of EUR 2.2 million was designated for hedges of net investment in foreign subsidiaries as at December 31, 2003 (EUR 3.5 million at December 31, 2002) and reported in translation difference.

³⁾ Fair values of interest rate swaps include accrued interest. Out of the interest rate swaps, fair value of EUR -12.5 million was designated for cash flow hedges as at December 31, 2003 (EUR -19.7 million as at December 31, 2002) out of which EUR -10.0 million was reported in equity in fair value and other reserves and EUR -2.5 million in profit and loss statement as interest expense.

26. FAIR VALUE AND OTHER RESERVES

EUR million	Hedge reserve	Available for sale reserve	Total
January 1, 2002	-3.8	1.4	-2.4
Translation difference	0.4	–	0.4
Unrealized gain (+) or loss (–) on available-for-sale assets	–	-0.5	-0.5
Realized gain (–) or loss (+) on available-for-sale assets	–	-1.0	-1.0
Cash flow hedge result deferred to equity	-10.6	–	-10.6
Cash flow hedge result recognised in P&L	-1.7	–	-1.7
Deferred taxes	3.9	0.4	4.3
December 31, 2002	-11.8	0.3	-11.6
Translation difference	0.4	–	0.4
Realised gain (–) or loss (+) on available-for-sale assets	–	-0.5	-0.5
Cash flow hedge result deferred to equity	7.6	–	7.6
Cash flow hedge result recognized in P&L	-0.4	–	-0.4
Deferred taxes	-3.5	0.2	-3.3
December 31, 2003	-7.7	–	-7.7

27. RELATED PARTY TRANSACTIONS

Huhtamaki Group has related party relationships with its associate companies, Directors and executive officers (members of the Executive Committee).

Transactions with Directors and executive officers

Directors' and executive officers' total salaries and remunerations amounted to EUR 2.6 million in 2003 (2002: EUR 2.5 million). Based on the Group's pension plan executive officers are entitled to retirement at the age of 60.

Directors and executive officers owned 415,000 option rights and 145,384 shares at December 31, 2003 (December 2002: 240,000 options and 150,432 shares). These rights entitle to subscribe in total 1,135,000 shares representing 1.12% of total shares and voting rights (2002: 960,000 shares representing 0.98% of total shares and voting rights). Option rights owned by Directors and executive officers have the same terms and conditions as those owned by other option right holders (See also note 4).

Transactions with associate companies

Transactions with associate companies are carried out at fair market prices as listed below:

EUR million	2003	2002
Purchase of goods	2.5	2.5

28. OPERATING LEASE COMMITMENTS

EUR million	2003	2002
Operating lease payments:		
Not later than 1 year	14.8	13.0
Later than 1 year and not later than 5 years	21.6	28.2
Later than 5 years	26.6	20.3
Total	63.0	61.5

29. CONTINGENCIES

Capital expenditure commitments:		
2003	–	7.2
2004	7.7	0.6
Total	7.7	7.8
Mortgages:		
For own debt	15.6	16.0
Guarantee obligations:		
For joint ventures	3.7	–
For external parties	5.0	1.1

30. NOTES TO CASH FLOW STATEMENT

EUR million	2003	2002
Change in liquid assets:		
Cash flow based	3.1	4.8
Translation difference	1.9	-3.2
Total	5.0	1.6

Huhtamaki 1999–2003

EUR million	FAS				IFRS	
	1999	2000	2001	2002	2002	2003
Net sales	1,412.1	3,307.7	2,382.4	2,238.7	2,238.7	2,108.3
Increase in net sales (%)	15.2	134.2	-28.0	-6.0	-6.0	-5.8
Net sales outside Finland	1,364.5	3,251.5	2,301.1	2,133.6	2,133.6	2,001.9
Earnings before interest, taxes, depreciation and amortization	202.1	376.8	334.4	326.8	324.3	239.7
Earnings before interest, taxes, depreciation and amortization/net sales (%)	14.3	11.4	14.0	14.6	14.5	11.4
Earnings before interest and taxes	113.9	182.1	178.3	175.1	172.6	96.6
Earnings before interest and taxes/net sales (%)	8.1	5.5	7.5	7.8	7.7	4.6
Profit before taxes	94.4	121.1	130.3	131.1	124.8	54.8
Profit before taxes/net sales (%)	6.7	3.7	5.5	5.9	5.6	2.6
Net income	101.8	81.1	87.1	88.3	87.3	36.3
Shareholders' equity	958.1	1,032.5	874.6	857.7	805.5	755.2
Return on investment (%)	10.4	10.0	9.6	10.0	10.1	6.2
Return on shareholders' equity (%)	9.4	7.9	8.6	10.5	10.7	5.0
Solidity (%)	31.0	30.7	36.0	35.4	32.6	33.0
Net debt to equity	1.09	1.22	0.94	0.97	1.04	1.00
Current ratio	0.94	0.96	0.94	0.85	0.81	0.79
Times interest earned	8.47	3.26	6.58	7.33	6.89	5.97
Capital expenditure	100.7	172.7	144.0	139.5	139.5	117.7
Capital expenditure/net sales (%)	7.1	5.2	6.0	6.2	6.2	5.6
Research and development	7.2	10.0	12.8	12.3	12.3	14.0
Research and development/net sales (%)	0.5	0.3	0.5	0.5	0.5	0.7
Number of shareholders (December 31)	15,966	15,765	15,669	15,943	15,943	18,806
Personnel (December 31)	23,876	23,098	16,417	15,909	15,909	15,508

Per share data

Comparison figures (1999-2001) adjusted for the 3:1 bonus issue in August 2002

		FAS				IFRS	
		1999	2000	2001	2002	2002	2003
Earnings per share	EUR	0.60	0.65	0.74	0.88	0.86	0.38
Earnings per share (diluted)						0.86	0.38
Dividend, nominal	EUR	0.26	0.28	0.31	0.38	0.38	0.38 ¹⁾
Dividend/earnings per share	%	43.3	43.1	41.9	43.2	44.2	100.0 ¹⁾
Dividend yield	%	3.1	3.9	3.5	4.0	4.0	4.1 ¹⁾
Shareholders' equity per share	EUR	7.61	8.20	8.64	8.79	8.26	7.85
Share price at December 31	EUR	8.40	7.10	8.88	9.55	9.55	9.35
Average number of shares adjusted for share issue		111,856,128	125,903,852	117,117,696	100,769,970	100,769,970	96,292,220
Number of shares adjusted for share issue at year end		125,903,852	125,903,852	101,215,792	97,547,792	97,547,792	96,161,703
P/E ratio		14.0	10.9	12.0	10.9	11.1	24.6
Market capitalization at December 31	EUR million	1,057.6	893.9	898.3	931.6	931.6	899.1

¹⁾ 2003: Board's proposal

Definitions for key indicators

Earnings per share = (diluted)	$\frac{\text{Diluted profit before taxes} - \text{minority interest} - \text{taxes}}{\text{Average fully diluted number of shares outstanding}}$
Earnings per share =	$\frac{\text{Profit before taxes} - \text{minority interest} - \text{taxes}}{\text{Average number of shares outstanding}}$
Dividend yield =	$\frac{100 \times \text{issue-adjusted dividend}}{\text{Issue-adjusted share price at December 31}}$
Shareholders' equity per share =	$\frac{\text{Equity}}{\text{Issue-adjusted number of shares at December 31}}$
P/E ratio =	$\frac{\text{Issue-adjusted share price at December 31}}{\text{Earnings per share}}$
Market capitalization =	Number of shares outstanding in the different share series multiplied by the corresponding share prices on the stock exchange at December 31
Return on investment =	$\frac{100 \times (\text{Profit before taxes} + \text{interest expenses} + \text{net other financial expenses})}{\text{Balance sheet total} - \text{Interest-free liabilities (average)}}$
Return on equity =	$\frac{100 \times (\text{Profit before taxes} - \text{taxes})}{\text{Equity} + \text{minority interest (average)}}$
Net debt to equity =	$\frac{\text{Interest bearing net debt}}{\text{Equity} + \text{minority interest (average)}}$
Solidity =	$\frac{100 \times (\text{Equity} + \text{minority interest})}{\text{Balance sheet total} - \text{advances received}}$
Current ratio =	$\frac{\text{Current assets}}{\text{Current liabilities}}$
Times interest earned =	$\frac{\text{Earnings before interest and taxes} + \text{depreciation and amortization}}{\text{Net interest expenses}}$

List of subsidiaries

The list contains operative companies, holding companies and other subsidiaries with sufficient assets. A complete statutory list is enclosed in the official statutory accounts, which may be obtained from the company on request. Foreign subsidiaries' nominal values are expressed in local currency (1,000). Subsidiaries' book values are expressed in holding company's currency (1,000).

Name	Number of shares	Size of holding, %	Nominal value		Book value	Group holding, %	
Huhtamaki Oyj's shareholding in subsidiaries:							
Huhtamaki Finance B.V.	6,534,313	75.0	EUR	653,431	EUR	1,712,765	100.0
Huhtamaki Portugal SGPS, Lda	2	50.0	EUR	251	EUR	1,975	100.0
Pacific World Packaging (International) Ltd.	182,502	100.0	HKD	183	EUR	9,512	100.0
Partner Polarcup Oy	78,694	100.0	EUR	13,236	EUR	13,236	100.0
Huhtamaki Argentina S.A.	1,400,000	91.2	ARS	1,400	EUR	1,803	100.0
Huhtamaki Hungary Kft	1	100.0	HUF	67,240	EUR	339	100.0
Subsidiary shares owned by Huhtamaki Finance B.V.:							
Huhtamaki Istanbul Ambalaj Sanayi A.S.	6,600,000	100.0	TRL	6,600,000,000	EUR	25,404	100.0
Huhtamaki Holdings Pty Ltd	43,052,750	100.0	AUD	43,053	EUR	2	100.0
Huhtamaki (NZ) Holdings Ltd	13,920,000	100.0	NZD	12,250	EUR	2,637	100.0
Huhtamaki Anglo Holding	64,000,001	100.0	GBP	64,000	EUR	102,597	100.0
Huhtamaki Finance B.V.Y. Cia, Sociedadada Colectiva-		100.0	EUR	24,604	EUR	24,604	100.0
Huhtamaki Finance Co I B.V.	200	100.0	EUR	20	EUR	241,623	100.0
Huhtamaki Holdings France SNC	519,203	100.0	EUR	7,918	EUR	8,176	100.0
Huhtamaki (Norway) Holdings A/S	28,459	100.0	NOK	28,459	EUR	3,470	100.0
Huhtamaki Sweden Holding AB	1,000	100.0	SEK	100	EUR	2,401	100.0
Huhtamaki Egypt Ltd	6,000	75.0	EGP	6,000	EUR	2,611	75.0
Huhtamaki South Africa (Pty) Ltd.	272,192	100.0	ZAR	335	EUR	3,121	100.0
Huhtamaki S.p.A	20,020,000	100.0	EUR	10,410	EUR	34,836	100.0
Huhtamaki Singapore Pte. Ltd	28,000,000	100.0	SGD	28,000	EUR	11,977	100.0
Huhtamaki (Vietnam) Ltd	-	100.0	USD	3,800	USD	3,235	100.0
Laminor S.A.	8,354	50.0	BRL	5,015	BRL	1,798	100.0
Subsidiary shares owned by Huhtamaki Holdings Pty. Ltd:							
Huhtamaki Australia Limited	9,241,702	100.0	AUD	9,242	AUD	9,242	100.0
Subsidiary shares owned by Huhtamaki (NZ) Holdings Ltd:							
Huhtamaki Henderson Ltd	195,700	99.8	NZD	391	NZD	28,493	100.0
Subsidiary shares owned by Huhtamaki Holdings France SNC:							
Huhtamaki Participations France SNC.	37,370,200	100.0	EUR	37,370	EUR	37,420	100.0
Subsidiary shares owned by Huhtamaki Finance B.V.Y. Cia, Sociedadada Colectiva:							
Huhtamaki Spain S.L.	1,048,992	100.0	EUR	31,522	EUR	24,000	100.0
Subsidiary shares owned by Huhtamaki Anglo Holding Unlimited:							
Huhtamaki Ltd.	51,928,202	100.0	GBP	51,928	GBP	87,000	100.0
Huhtamaki (UK) Holdings Ltd	69	100.0	GBP	-	GBP	22,000	100.0

Name	Number of shares	Size of holding, %		Nominal value		Book value	Group holding, %
Subsidiary shares owned by Huhtamaki Participations France SNC:							
Huhtamaki France S.A.	71,994	100.0	EUR	1,097	EUR	42,908	100.0
Procédés Modernes d'Impression	1,004,674	99.1	EUR	15,070	EUR	10,461	100.0
Subsidiary shares owned by Procédés Modernes d'Impression.:							
Huhtamaki Dourdan S. A.	58,500	99.7	EUR	2,051	EUR	1,934	100.0
Subsidiary shares owned by Huhtamaki Ltd:							
Huhtamaki (UK) Ltd	11,000,003	100.0	GBP	11,000	GBP	25,513	100.0
Subsidiary shares owned by Huhtamaki (Norway) Holdings A/S:							
Huhtamaki Norway A/S	950	100.0	NOK	950	NOK	148,000	100.0
Subsidiary shares owned by Huhtamaki Sweden Holding AB:							
Huhtamaki Sweden AB	1,500	100.0	SEK	150	SEK	17,157	100.0
Subsidiary shares owned by Partner Polarcup Oy:							
000 Huhtamaki S.N.G.	170,958,800	95.0	RUR	170,959	EUR	16,563	100.0
Subsidiary shares owned by Huhtamaki Portugal SGPS, Lda:							
Huhtamaki Embalagens Portugal, S.A.	170,000	100.0	EUR	848	EUR	1,920	100.0
Subsidiary shares owned by Pacific World Packaging (International) Ltd:							
Huhtamaki Malaysia Sdn. Bhd.	21,999,999	100.0	MYR	22,000	HKD	45,915	100.0
Huhtamaki Hong Kong Limited	181,402	100.0	HKD	181	HKD	78,034	100.0
Subsidiary shares owned by Huhtamaki Hong Kong Limited:							
Huhtamaki (Tianjin) Limited	1	100.0	CNY	128,124	HKD	127,952	100.0
Subsidiary shares owned by Huhtamaki Finance Co I B.V.:							
Huhtamaki Polska Sp. Z.o.o.	50,370	99.3	PLN	25,185	EUR	19,742	100.0
Huhtamaki Consorcio Mexicana S.A. de C.V.	114,789,065	96.9	MXP	110,782	EUR	13,321	100.0
Huhtamaki Česká republika, a.s.	1	100.0	CZK	111,215	EUR	5,389	100.0
Huhtamaki France Investments Holding B.V.	191	100.0	EUR	19	EUR	13,385	100.0
Huhtavefa B.V.	180	100.0	EUR	18	EUR	18	100.0
Huhtamaki Beheer V B.V.	182	100.0	EUR	18	EUR	241,667	100.0
Huhtamaki Beheer XI B.V.	182	100.0	EUR	18	EUR	21,121	100.0
Huhtamaki Industries B.V.	170,000	100.0	EUR	43,010	EUR	–	100.0
Huhtamaki (Thailand) Ltd.	999,993	100.0	THB	100,000	EUR	7,885	100.0
Huhtamaki New Zealand Limited	7,737,306	100.0	NZD	7,737	EUR	4,800	100.0
P.T. Huhtamaki ASABA Indonesia	11,250	50.0	IDR	2,678,625	EUR	1,094	50.0
Subsidiary shares owned by Huhtamaki Consorcio Mexicana, S.A. de C.V.:							
Huhtamaki Packaging Mexicana, S.A. de C.V.	19,130,916	100.0	MXP	87	MXP	19,131	100.0

Name	Number of shares	Size of holding, %		Nominal value		Book value	Group holding, %
Subsidiary shares owned by Huhtavefa B.V.:							
The Paper Products Limited	7,386,820	58.9	INR	73,868	EUR	25,718	58.9
Subsidiary shares owned by Huhtamaki (UK) Holdings Limited:							
Huhtamaki (Lurgan) Limited	3,104,000	100.0	GBP	1,583	GBP	4,937	100.0
Subsidiary shares owned by Huhtamaki Beheer V B.V.:							
Huhtamaki Americas, Inc.	100	100.0	USD	–	EUR	241,650	100.0
Subsidiary shares owned by Huhtamaki Americas, Inc.:							
Huhtamaki North America	1,000	90.0	USD	1	USD	109,797	100.0
Huhtamaki Consumer Packaging, Inc.	1,000	100.0	USD	1	USD	123,548	100.0
Subsidiary shares owned by Huhtamaki Consumer Packaging, Inc.:							
Huhtamaki Packaging, Inc.	1000	100.0	USD	1	USD	23,164	100.0
Subsidiary shares owned by Huhtamaki Beheer XI B.V.:							
Huhtamaki Brazil Investments B.V.	200	100.0	EUR	20	EUR	42,804	100.0
Subsidiary shares owned by Huhtamaki North Americas:							
Huhtamaki Delaware, Inc.	100	100.0	USD	1	USD	381,129	100.0
Subsidiary shares owned by Huhtamaki Delaware, Inc.:							
Huhtamaki Holding, Inc.	100	100.0	USD	1	USD	284,857	100.0
Subsidiary shares owned by Huhtamaki Holding Inc.:							
Huhtamaki Flexibles, Inc.	100	100.0	USD	1	USD	1,000	100.0
Huhtamaki Plastics, Inc.	1,000	100.0	USD	3	USD	1,500	100.0
Huhtamaki - East Providence, Inc.	6,445	100.0	USD	15	USD	32,463	100.0
Huhtamaki Group of Companies	100	100.0	USD	1	USD	82,830	100.0
Subsidiary shares owned by Huhtamaki Brazil Investments B.V.:							
Huhtamaki do Brasil Ltda	26,926,590	100.0	BRL	26,926	EUR	13,482	100.0
Subsidiary shares owned by Huhtamaki France Investments Holding B.V.:							
Huhtamaki La Rochelle SNC	2,500,000	100.0	EUR	3,811	EUR	206	100.0
Subsidiary shares owned by Huhtamaki Industries B.V.:							
Huhtamaki Nederland B.V.	10,000	100.0	EUR	4,530	EUR	14,006	100.0
Huhtamaki Paper Recycling B.V.	1,350	100.0	EUR	61	EUR	1,492	100.0
Huhtamaki Molded Fiber Technology B.V.	200	100.0	EUR	91	EUR	290	100.0
Huhtamaki Protective Packaging B.V.	250	100.0	EUR	113	EUR	113	100.0
Huhtamaki Beheer III B.V.	1	100.0	EUR	18,151	EUR	17,697	100.0
Subsidiary shares owned by Huhtamaki (Deutschland) B.V. & Co. Holding KG:							
Huhtamaki Deutschland GmbH & Co. KG	1	100.0	EUR	10,000	EUR	151,312	100.0
Huhtamaki Beteiligungen Verwaltungs GmbH	1	100.0	EUR	25	EUR		100.0

Parent company annual accounts 2003

Parent company income statement

EUR million	Note	2003	%	2002	%
Net sales	1	106.4	100.0	105.1	100.0
Cost of goods sold		-76.6		-74.7	
Gross profit		29.8	28.0	30.4	28.9
Sales and marketing		-9.2		-9.5	
Research and development		-1.7		-1.6	
Administration costs		-19.7		-19.7	
Other operating expenses		-9.9		-7.2	
Other operating income		36.1		38.7	
		-4.4		0.7	
Earnings before interest and taxes	2,3	25.4	23.8	31.1	29.6
Net financial income/expense	4	-15.9		45.8	
Profit before exceptional items		9.5	8.9	76.9	73.2
Exceptional income	5	3.1		3.7	
Exceptional expense	5	-0.5		-0.6	
Profit before appropriations and taxes		12.1	11.3	80.0	76.1
Depreciation difference, (-) increase, (+) decrease		+1.0		+0.4	
Change in voluntary reserves, (-) increase, (+) decrease		-		+0.4	
Taxes	6	-9.2		-11.5	
Net income		3.8	3.6	69.3	66.0

Parent company balance sheet

ASSETS

EUR million	Note	2003	%	2002	%
Fixed assets					
Intangible assets					
	7				
Intangible rights		0.3		0.3	
Other capitalized expenditure		11.0		14.0	
		11.3	0.5	14.3	0.7
Tangible assets					
	8				
Land		0.5		0.5	
Buildings and constructions		25.6		26.2	
Machinery and equipment		32.3		33.8	
Other tangible assets		2.0		1.8	
Construction in progress and advance payments		7.8		3.9	
		68.2	3.2	66.2	3.4
Other fixed assets					
Shares and holdings		1,752.3		1,751.6	
Loans receivable	9	3.5		8.2	
		1,755.8	83.6	1,759.8	91.4
Current assets					
Inventories					
Raw and packaging material		2.7		2.9	
Work-in-process		0.6		0.6	
Finished goods		7.7		7.6	
		11.0	0.5	11.1	0.6
Short-term					
Trade receivables	9	12.9		11.3	
Loans receivable	9	174.1		0.1	
Accrued income	15	16.2		25.3	
		203.1	9.7	36.7	1.9
Marketable securities					
Own shares		46.5		34.1	
Cash and bank		4.6	2.4	3.6	2.0
		2,100.5	100.0	1,925.8	100.0

LIABILITIES AND EQUITY

EUR million	Note	2003	%	2002	%
Shareholders' equity	12,13				
Share capital		344.2		344.2	
Premium fund		85.4		85.4	
Reserve for own shares		46.5		34.1	
Retained earnings available for distribution		874.3		853.9	
Net income for the period		3.8		69.3	
		1,354.2	64.5	1,386.9	72.0
Untaxed reserves		39.8	1.9	40.8	2.1
Liabilities					
Long-term					
Loans from financial institutions	10	214.0		83.9	
Pension loans	10	45.9		51.5	
Other long-term liabilities		0.0		0.0	
		260.0	12.4	135.5	7.0
Short-term					
Trade payables	11	8.2		8.0	
Accrued expenses	16	17.7		19.1	
Other short-term liabilities	11	420.5		335.5	
		446.4	21.3	362.6	18.8
		2,100.5	100.0	1,925.8	100.0
Total retained earnings available for distribution		878.1		923.2	

Parent company cash flow statement

EUR million	2003	2002
EBIT	25.4	31.1
Depreciation	12.3	8.4
Change in inventory	0.1	0.6
Change in non-interest bearing receivables	7.0	6.1
Change in non-interest bearing payables	4.3	3.2
Net financial income/expense	-21.0	7.4
Taxes	-5.2	-12.1
Exceptional income/expense	3.1	-0.2
Cash flows from operating activities	25.9	44.5
Capital expenditure	-7.4	-16.7
Proceeds from selling fixed assets	0.5	0.2
Acquired subsidiaries	-0.2	-0.4
Divested subsidiaries	0.0	-
Change in long-term deposits	-0.2	-0.4
Change in short-term deposits	-174.0	-0.1
Cash flows from investing activities	-181.3	-17.3
Change in long-term loans	124.5	135.2
Change in short-term loans	81.4	-136.0
Dividends	1.8	37.7
Dividends paid	-36.5	-31.6
Proceeds from share issues	-14.8	-31.7
Cash flows from financing activities	156.4	-26.4
Change in liquid assets	0.9	0.8
Liquid assets on January 1	3.6	2.8
Liquid assets on December 31	4.6	3.6

Parent company accounting principles

The financial statements of Huhtamäki Oyj have been prepared according to Finnish Accounting Standards (FAS). The financial statements have been prepared in Euros on the basis of historical costs and do not take into account increases in the market value of assets, unless otherwise stated.

Foreign currency

Foreign currency transactions are recorded according to the exchange rates prevailing on the transaction date. Trade receivables and payables are revalued at the rate of exchange on the balance sheet date. Exchange rate differences arising from translation of trade receivables are recorded under net sales, and exchange rate differences on trade payables under costs and expenses. Exchange rate differences on translation of financial items, such as loans and deposits, are entered under financial income and expenses.

Derivative instruments

Foreign exchange forward contracts are used for hedging the company's currency position. Foreign exchange forwards are marked-to-market at the rate of exchange on the balance sheet date and recorded in the income statement as an adjustment of sales and purchases only to the extent they relate to balance sheet items being hedged. The revaluation differences of forwards used for hedging forecasted cash flows are booked to the income statement.

Foreign exchange forward contracts used for hedging financial items, such as loans and deposits, are marked-to-market and booked to other financial income and expense. Foreign exchange forwards and foreign currency loans are used to hedge net investments in foreign entities. The foreign exchange gain or loss is booked in the income statement.

The company manages its interest rate risks using interest rate swaps. Interest income or expenses deriving from such instruments are accrued over the contract period.

Intangible assets

Intangible assets are amortized on a systematic basis over their estimated useful life. The period of amortization does not exceed 20 years.

Tangible assets

Items of property, plant and equipment are stated at historical cost and are depreciated using the straight line method over their estimated useful lives. Freehold land is not depreciated.

Periods of depreciation used:

Buildings and other structures	20–40 (years)
Machinery and equipment	5–15 (years)
Other tangible assets	3–12 (years)

Leases of equipment are classified as operating leases.

Investments

Investments classified as current assets are carried at market value. Any increases or decreases in carrying values are credited or charged to financial income.

Investments classified as long-term assets are carried at cost, less amounts written off to recognize permanent declines in the value of the investment. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to income.

Investments in subsidiaries are carried at cost in the balance sheet of the company in accordance with the valuation policy applied to long-term investments.

Investments in associated companies are carried in the company's balance sheet in accordance with the valuation policy applied to long-term investments noted above. An associated company is one in which Huhtamäki holds, directly or indirectly, between 20% and 50% of the voting power of the company.

Inventories

Inventories are stated at the lower of cost, replacement cost or net realizable value. Cost for purchased inventories represents historic purchase price determined on a first in first out (FIFO) basis.

Cost for produced finished goods and work in process represents the historic purchase price of materials, determined on a first in first out basis, plus direct labor, other direct costs and related production overheads excluding selling and financial costs.

Income taxes

The income statement includes income taxes of the company based on taxable profit for the financial period according to local tax regulations as well as adjustments to prior year taxes. The information related to deferred tax items is included in notes.

Revenue recognition

Revenue is recognized at the date of delivery. Net sales is calculated after deduction of sales discounts, indirect sales taxes and exchange differences on sales in foreign currencies.

Research and development

Research and development costs are charged as an expense in the income statement in the period in which they are incurred, without exception.

Other operating income and expenses

Other operating income includes gains from disposal of assets and regular income, such as royalty and rental income, which has not been derived from primary activities.

Other operating expenses include losses from disposal of assets and other costs not directly related to end products such as research and development.

Exceptional income and expenses

Exceptional income and expenses includes items which fall outside the ordinary activities of the company, such as group contributions or divestments.

Notes to the parent company financial statements

1. NET SALES

EUR million	2003	2002
Net sales by categories:		
Consumer Goods	39.5	36.7
Foodservice	66.9	68.4
Total	106.4	105.1

2. PERSONNEL COSTS

EUR million	2003	2002
Wages and salaries	25.9	26.1
Pension costs	3.6	3.7
Other personnel costs	2.1	2.3
Total	31.6	32.1

The above amounts are on an accrual basis. Remuneration paid by the parent company to the members of the Board of Directors as well as the Managing Director of Huhtamäki Oyj (7 people) amounted to EUR 1.1 million. The Managing Director of Huhtamäki Oyj is entitled to retirement at the age of 60.

Personnel (average)	2003	2002
	770	774

3. DEPRECIATION AND AMORTIZATION

EUR million	2003	2002
Depreciation by function:		
Production	4.3	4.1
Sales and marketing	0.4	0.5
Administration	0.7	1.0
Other	2.9	2.8
Total depreciation	8.3	8.4

Depreciation by asset type:

Land, buildings	0.8	0.7
Machinery and equipment	4.4	4.4
Other intangible assets	3.1	3.3
Total depreciation	8.3	8.4

4. FINANCIAL INCOME/EXPENSE

EUR million	2003	2002
Interest income	0.1	0.1
Intercompany interest income	0.4	0.5
Dividend income	0.2	3.5
Dividend income from subsidiaries	1.3	33.6
Dividend income from associated companies	0.5	0.6
Other financial income	17.5	31.5
Interest expense	-7.7	-0.6
Intercompany interest expense	-25.9	-21.9
Other financial expense	-2.3	-1.5
Total	-15.9	45.8

5. EXCEPTIONAL ITEMS

EUR million	2003	2002
Exceptional expense	-0.5	-0.6
Exceptional income	3.1	3.7
Total	2.6	3.1

The exceptional expense is comprised of structural changes within the group that have been eliminated on the group level. The exceptional income consists of group contributions.

6. TAXES

EUR million	2003	2002
Ordinary taxes	-9.2	-11.5
Total	-9.2	-11.5

Deferred tax asset or liability is not included in the income statement or balance sheet. Deferred tax liability from timing differences is EUR 11.5 million (2002: EUR 11.8 million).

7. INTANGIBLE ASSETS

EUR million	Intangible rights	Other capitalized Expenditure	2003 total	2002 total
Acquisition cost at January 1	0.4	31.1	31.5	31.2
Additions	–	0.1	0.1	0.3
Acquisition cost at December 31	0.4	31.2	31.6	31.5
Accumulated amortization at January 1	0.1	17.1	17.2	13.9
Amortization during the financial year	–	3.1	3.1	3.3
Accumulated amortization at December 31	0.1	20.2	20.3	17.2
Book value at December 31, 2003	0.3	11.0	11.3	–
Book value at December 31, 2002	0.3	14.0	–	14.3

8. TANGIBLE ASSETS

EUR million	Land	Buildings and constructions	Machinery and equipment	Construction in progress and advance payments	Other tangible assets	2003 total	2002 total
Acquisition cost at January 1	0.5	51.1	76.2	3.9	7.3	139.0	133.4
Additions	–	–	–	7.1	0.2	7.3	6.0
Disposals	–	–	–	-0.1	-0.1	-0.2	-0.4
Intra-balance sheet transfer	–	0.2	2.5	-3.0	0.4	0.1	–
Acquisition cost at December 31	0.5	51.3	78.7	7.8	7.9	146.2	139.0
Accumulated depreciation at January 1	–	24.9	42.4	–	5.5	72.8	67.9
Accum. depreciation on decreases and transfers	–	–	–	–	-0.1	-0.1	-0.2
Depreciation during the financial year	–	0.8	4.0	–	0.5	5.3	5.1
Accumulated depreciation at December 31	–	25.7	46.4	–	5.9	78.0	72.8
Book value at December 31, 2003	0.5	25.6	32.3	7.8	2.0	68.2	–
Book value at December 31, 2002	0.5	26.2	33.8	3.9	1.8	–	66.2

Revaluations of buildings and constructions in 2003 is EUR 2.4 million (2002: EUR 2.4 million).

9. RECEIVABLES

EUR million	2003	2002
Current		
Trade receivables	6.1	6.7
Intercompany trade receivables	6.7	4.6
Loan receivables	–	0.1
Loan receivables from subsidiaries	174.1	–
Accrued income and other short-term receivables	8.9	12.9
Accrued corporate income and other intercompany receivables	7.3	12.4
Total	203.1	36.7
Long-term		
Intercompany loan receivables	3.5	8.2
Total receivables	206.6	44.9

10. LOANS

EUR million	2003	2002
Current		
Bank loans – current portion	63.9	–
Pension loans – current portion	5.7	–
Loans from subsidiaries		
– current portion	349.0	333.5
Total	418.6	333.5
Long-term		
Bank loans	214.0	83.9
Pension loans	45.9	51.6
Total	260.0	135.5
Changes in long-term loans and repayments	2003	2002
Bank loans		
January 1	83.9	–
Additions	194.0	83.9
Decreases	-63.9	–
	214.0	83.9
Repayments in the following year	63.9	–
December 31	214.0	83.9
Pension loans December 31		
From pension foundation	0.2	0.1
Other	51.5	51.5
Total	51.7	51.6
Repayments		
2004	69.6	
2005	5.7	
2006	25.7	
2007	5.7	
2008	179.8	
2009-	43.1	

11. PAYABLES

EUR million	2003	2002
Trade payables	6.5	6.4
Intercompany trade payables	1.7	1.6
Total	8.2	8.0
Other short-term payables	1.9	2.0
Current loans	418.6	333.5
Total	420.5	335.5

Huhtamäki Oyj's debt is mainly comprised of debt to Huhtamäki Finance Oy.

12. SHARE CAPITAL OF THE PARENT COMPANY

For details on share capital see note 20 of the notes to the consolidated financial statements.

13. CHANGES IN EQUITY

EUR million	2003	2002
Restricted equity:		
Share capital January 1	344.2	86.0
Bonus issue	0.0	258.1
Increase through subscription	0.0	0.0
Share capital December 31	344.2	344.2
Premium fund January 1	85.4	343.5
Bonus issue	0.0	-258.1
Increase through subscription	0.0	0.0
Premium fund December 31	85.4	85.4
Total restricted equity	429.6	429.6
Non-restricted equity:		
Retained earnings January 1	923.2	919.6
Dividends	-36.5	-31.6
Treasury shares	-12.4	-34.1
Net income for the period	3.8	69.3
Retained earnings December 31	878.1	923.2
Treasury shares January 1	34.1	–
Share buyback	12.4	34.1
Treasury shares December 31	46.5	34.1
Total non-restricted equity	924.6	957.3

14. COMMITMENTS AND CONTINGENCIES

EUR million	2003	2002
Operating lease payments:		
2004	0.3	0.4
2005 and thereafter	0.3	0.4
Total	0.6	0.8
Capital expenditure commitments:		
2004	1.0	1.0
2005 and thereafter	–	–
Total	1.0	1.0
Mortgages:		
For own debt	14.7	14.6
Guarantee obligations:		
For subsidiaries	490.1	791.9
For joint ventures	3.7	–
For external parties	5.0	1.1

15. ACCRUED INCOME

EUR million	2003	2002
Accrued interest and other financial items	0.0	–
Prepayments	6.6	5.8
Personnel, social security and pensions	0.4	0.1
Rebates	0.4	0.5
Accruals for income and other taxes	0.1	0.2
Miscellaneous accrued income	0.0	5.6
Accrued corporate income and prepaid expense	7.3	12.5
Other	1.3	0.6
Total accrued income and other short-term receivables	16.2	25.3

16. ACCRUED EXPENSES

EUR million	2003	2002
Accrued interest expense	1.6	0.1
Personnel, social security and pensions	7.7	8.3
Purchases of material	0.4	0.2
Rebates	0.2	0.2
Accrued income taxes	5.7	1.9
Miscellaneous accrued expense	0.9	0.5
Other accrued corporate expense	1.3	5.3
Other	–	2.6
Total	17.7	19.1

Proposal of the Board of Directors

On December 31, 2003, consolidated non-restricted equity amounted to	EUR 415,344,996.07
On December 31, 2003, Huhtamäki Oyj's non-restricted equity was	EUR 878,129,998.22
of which the net income for the financial period was	EUR 3,834,063.03

The Board of Directors proposes distribution of the retained earnings as follows:

- to the shareholders at EUR 0.38 a share	36,541,447.14
- to be left in non-restricted equity	<u>841,588,551.08</u>
	878,129,998.22

The Board of Directors proposes that the payment of dividends be made on April 1, 2004. The dividends will be paid to shareholders who on the record date; March 25, 2004 are registered as shareholders in the register of shareholders.

Espoo, February 3, 2004

Veli Sundbäck	Paavo Hohti	George V. Bayly
Mikael Lilius	Anthony J.B. Simon	Jukka Viinanen
Timo Peltola		
CEO		

Auditors' report

To the shareholders of Huhtamäki Oyj

We have audited the accounting records, the financial statements and the administration of Huhtamäki Oyj for the period 1.1.-31.12.2003. The financial statements prepared by the Board of Directors and the Managing Director include the report of the Board of Directors, consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRS), and parent company financial statements prepared in accordance with prevailing regulations in Finland (FAS). Based on our audit we express an opinion on the consolidated financial statements and on the parent company's financial statements and on administration.

We conducted our audit in accordance with Finnish Standards on Auditing. Those standards require that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. The purpose of our audit of the administration has been to examine that the members of the Board of Directors and the Managing Director have complied with the rules of the Finnish Companies' Act.

Espoo, February 3, 2004

Esa Kailiala
Authorized Public Accountant
KPMG

Consolidated financial statements

In our opinion, the consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRS) give a true and fair view of the consolidated results of operations as well as of the financial position. The financial statements are in accordance with prevailing regulations in Finland and can be adopted.

Parent company's financial statements and administration

The financial statements have been prepared in accordance with the Finnish Accounting Act and other rules and regulations governing the preparation of financial statements in Finland.

The financial statements give a true and fair view, as defined in the Finnish Accounting Act, of the parent company's result of operations, as well as the financial position. The financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors concerning the distribution of retained earnings is in compliance with the Finnish Companies' Act.

Pekka Pajamo
Authorized Public Accountant
KPMG



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