

## Full-year report 2006

### Fourth quarter 2006:

- Consolidated revenues amounted to SEK 797.5 M (759.3), an increase of 5.0 percent compared to the corresponding period of 2005. Organic growth was 6.7 percent.
- Operating earnings (EBIT) for the quarter amounted to SEK 197.8 M (120.3). This included write-downs and write-ups of purchased debt portfolios of SEK –3.1 M (+1.9), net.
- Operating earnings for 2006 included positive nonrecurring items of SEK 14.4 M. Earnings for the fourth quarter 2005 included a write-down of SEK 30.3 M.

### Full-year 2006:

- Consolidated revenues for 2006 amounted to SEK 2,939.6 M (2,823.2), an increase of 4.1 percent compared to 2005. Organic growth accounted for 4.3 percent. Operating earnings amounted to SEK 586.7 M (503.6) and the operating margin was 20.0 percent (17.8).
- Net earnings for the year amounted to SEK 407.5 M (333.6).
- Earnings per share before dilution for the full year amounted to SEK 5.09 (3.84).
- The Board of Directors proposes a dividend of SEK 2.75 per share (2.25).

SEK M unless indicated otherwise	Oct–Dec 2006	Oct–Dec 2005	Full-year 2006	Full-year 2005
<b>Revenues</b>	<b>797.5</b>	759.3	<b>2,939.6</b>	2,823.2
<b>Operating earnings (EBIT)</b>	<b>197.8</b>	120.3	<b>586.7</b>	503.6
<b>Operating margin, %</b>	<b>24.8</b>	15.8	<b>20.0</b>	17.8
<b>Earnings before tax</b>	<b>182.0</b>	111.6	<b>527.1</b>	472.2
<b>Net earnings</b>	<b>148.7</b>	63.1	<b>407.5</b>	333.6
<b>Earnings per share before dilution, SEK</b>	<b>1.85</b>	0.74	<b>5.09</b>	3.84
<b>Earnings per share after dilution, SEK</b>	<b>1.83</b>	0.74	<b>5.04</b>	3.81
<b>Current collection cases (million)</b>	<b>15.4</b>	13.1	<b>15.4</b>	13.1



Michael Wolf

*“The strategic work we have done internally has convinced us that demand for specialized credit management services from European businesses will rise,” says Intrum Justitia President and CEO Michael Wolf. “Our challenge in the years ahead is to meet client demand with uniform business models and processes. Good ideas and solutions are already in place, and our efforts are now focused on sharing knowledge and experience within the Group.*

*“The Netherlands, Belgium & Germany region has regained satisfactory profitability. Countries in southern Europe continue to generate good growth and Finland remains strong. For the quarter, underlying operations in the United Kingdom & Ireland generated a slight profit. Purchased debt activities were high throughout the year, with a significant increase in the number of portfolio purchases.”*

### January–December 2006: Revenues and Earnings

Consolidated revenues during the full-year 2006 amounted to SEK 2,939.6 M (2,823.2). Of the revenue increase of 4.1 percent, 4.3 percentage points are organic growth, -0.4 percentage points are currency effects and 0.2 percentage points are related to portfolio revaluations and company acquisitions in the previous year.

Operating earnings increased to SEK 586.7 M (503.6).

Earnings before tax for the year rose to SEK 527.1 M (472.2). Net earnings for the year amounted to SEK 407.5 M (333.6).

### October–December 2006: Revenues and Earnings

Consolidated revenues during the fourth quarter amounted to SEK 797.5 M (759.3). Of the revenue increase of 5.0 percent, 6.7 percentage points are organic growth, -3.5 percentage points are currency effects and -0.5 percentage points are related to portfolio revaluations. Nonrecurring items account for the remaining 2.3 percentage points.

Reported operating earnings were SEK 197.8 M (120.3). Quarterly revenues and operating earnings included positive nonrecurring items of SEK 17.4 M and SEK 14.4 M, respectively. Adjusted for these items, operating earnings amounted to SEK 183.4 M and the operating margin was 23.5 percent. Reported operating earnings for 2005 included a write-down of a British IT system. Adjusted for this item, operating earnings for the fourth quarter 2005 amounted to SEK 150.6 M and the adjusted operating margin was 19.8 percent. The increase in adjusted operating earnings was 21.8 percent.

Reported earnings before tax for the quarter amounted to SEK 182.0 M (111.6). Net earnings amounted to SEK 148.7 M (63.1).

### Geographic regions, October–December 2006

#### *Sweden, Norway & Denmark*

The region's revenues for the fourth quarter amounted to SEK 159.9 M (163.3), a decrease of 2.1 percent. Operating earnings were SEK 43.0 M (31.4), equivalent to an operating margin of 26.9 percent (19.2). The Swedish subsidiary has initiated a reorganization to coordinate and strengthen its client focus. In total, some 20 employees are expected to be laid off, mainly through attrition. Commission-based operations in Norway have reached profitability.

#### *The Netherlands, Belgium & Germany*

The region's quarterly revenues were SEK 162.8 M (152.8), an increase of 6.5 percent. Operating earnings amounted to SEK 39.1 M (32.1), equivalent to an operating margin of 24.0 percent (21.0). The decision in the third quarter to increase resources in an effort to improve the quality of complex collection cases has proven satisfactory.

#### *Switzerland, Austria & Italy*

The region's quarterly revenues were SEK 100.3 M (111.8), a decrease of 10.3 percent. Operating earnings amounted to SEK 19.8 M (29.7), equivalent to an operating margin of 19.7 percent (26.6). The region's quarterly revenues and earnings include the revaluation of purchased portfolios of SEK -13.7 M, net (0.0). Excluding these revaluations, regional revenues and earnings continue to develop positively, in line with previous quarters.

#### *France, Spain & Portugal*

The region's revenues continue to develop positively. During the fourth quarter revenues amounted to SEK

130.8 M (106.3), an increase of 23.0 percent. Operating earnings amounted to SEK 40.9 M (30.1), equivalent to an operating margin of 31.3 percent (28.3). Fourth-quarter revenues and earnings for the region include the revaluation of purchased portfolios of SEK +10.9 M, net (0.1).

#### *Finland, Estonia, Latvia & Lithuania*

The region's quarterly revenues were SEK 117.5 M (108.8), an increase of 8.0 percent. Operating earnings were SEK 55.3 M (50.1), equivalent to an operating margin of 47.1 percent (46.0).

#### *United Kingdom & Ireland*

The region's quarterly revenues were SEK 85.1 M (66.1), an increase of 28.7 percent. Operating earnings amounted to SEK 17.0 M (-57.2). Quarterly operating earnings include positive nonrecurring items of SEK 14.4 M. The fourth quarter 2005 included costs to write down IT systems totaling SEK 30.3 M.

The current restructuring program in England is progressing according to plan. The reported result includes the positive effect of the sale of office properties in Scotland. Operating activities are profitable, but at a weak level. The number of employees in the region was 414, a net decrease during the year of 93. In 2007 the move to Liverpool will be completed and sales work can intensify. The efforts to identify and improve inaccurate processes are therefore in all essential respects complete.

#### *Poland, Czech Republic, Slovakia & Hungary*

During the fourth quarter revenues amounted to SEK 41.1 M (50.2), a decrease of 18.1 percent. Operating earnings amounted to SEK 6.6 M (17.3) with an operating margin of 16.1 percent (34.5). Fourth-quarter revenues and earnings for the region include the revaluation of purchased portfolios of SEK -0.3 M, net (+7.8). The Polish company continues to be affected by low activity in *Purchased Debt*.

Since April 2003 there is a 40-percent minority interest in the region's companies.

### **Purchased Debt service line**

Service line revenues decreased by 0.8 percent in the fourth quarter, from SEK 116.8 M to SEK 115.9 M. Operating earnings rose to SEK 43.3 M (41.6). The operating margin in the fourth quarter 2006 was 37.4 percent, compared to 35.6 percent in the previous year.

In accordance with IFRS, Intrum Justitia applies an accounting model where the book value of each debt portfolio, and therefore quarterly earnings, is based on an estimate of future cash flows which is updated quarterly. During the quarter the book value of purchased portfolios was adjusted by SEK -3.1 M (+1.9), net, due to changes in such estimates. The adjustments were as follow:

- Sweden, Norway & Denmark: SEK 0.0 M (+2.1)
- Netherlands, Belgium & Germany: SEK 0.0 M (0.0)
- Switzerland, Austria & Italy: SEK -13.7 M (0.0)
- France, Spain & Portugal: SEK +10.9 M (+0.1)
- Finland, Estonia, Latvia & Lithuania: SEK 0.0 M (0.0)
- United Kingdom & Ireland: SEK 0.0 M (-8.1)
- Poland, Czech Rep., Slovakia & Hungary: SEK -0.3 M (+7.8)

Adjustments are reported as part of quarterly amortization and affect revenues and operating earnings correspondingly. This is because revenues in *Purchased Debt* are reported as the net of collected amounts less amortization.

Investments in portfolios during the year amounted to SEK 869.7 M (821.7), of which SEK 389.9 M (195.8) in the fourth quarter.

As of December 31, 2006 the Group's purchased debt portfolios had a book value of SEK 1,317.9 M (933.0), an increase of 41.3 percent.

### Depreciation/amortization

Quarterly operating earnings were charged with depreciation/amortization of SEK 19.0 M (21.7). Operating earnings before depreciation/amortization therefore amounted to SEK 216.8 M (142.0). Depreciation/amortization for the full year amounted to SEK 80.8 M (87.6). Operating earnings before depreciation/amortization for the year were SEK 667.5 M (591.2).

Other intangible fixed assets accounted in the balance sheet and attributable to revaluations to fair value in connection with acquisitions amounted to SEK 18.2 M (19.6), and were amortized by SEK 1.5 M (1.2) in the quarter and SEK 5.5 M (4.9) during the full year.

### Net Financial Items

Net financial items amounted to SEK -15.8 M (-8.7) for the quarter and SEK -59.6 M (-31.4) for the full year. Interest expenses were higher than the corresponding period of 2005 due to a higher debt level and higher interest rates.

### Tax

The tax rate in the annual accounts of 22.7 percent is slightly lower than the 25.0 percent that had previously been estimated and applied over the course of the year. The difference is mainly due to a Group contribution paid at year-end by the Group's subsidiary in Sweden to Italy of SEK 39.7 M, reducing the Group's tax expense by SEK 11.1 M. The Group contribution was offset in the Italian company against losses in previous years. In the company's opinion, the Group contribution is tax deductible in Sweden in accordance with the European Court of Justice's so-called Marks & Spencer ruling. The company filed for advance ruling from the Swedish National Tax Board in April 2006 but has yet to receive a response.

The Group's tax expense is dependent in part on how earnings are distributed between subsidiaries in different countries with different tax rates. For 2007 and beyond, the estimated tax expense of 25 percent of pre-tax earnings is reiterated.

The Group's companies have total tax loss carry forwards corresponding to SEK 427.6 M for which no deferred tax assets are reported.

### Cash Flow and Investments

Cash flow from operating activities during the year amounted to SEK 463.7 M (527.0).

Investments in debt portfolios amounted to SEK 869.7 M (821.7) for the year.

The Group's investments in tangible and intangible fixed assets in 2006 totaled SEK 106.1 M (96.9). For the full-year 2007, the Group's investments in tangible and intangible fixed assets are estimated at SEK 100-130 M.

### Financing

Net debt as of December 31, 2006 amounted to SEK 1,464.5 M, compared to SEK 1,192.7 M at year-end 2005.

Shareholders' equity including minority interests amounted to SEK 1,492.6 M (1,316.1).

As of year-end the Group had liquid assets of SEK 217.4 M (198.5). Unutilized credit facilities amounted to SEK 278.9 M (628.8).

### Goodwill

Consolidated goodwill amounted to SEK 1,524.4 M,

(1,573.4) at year-end. All goodwill in the Group was tested for impairment in connection with the preparation of the annual accounts, but no impairment losses were identified.

### Human Resources

The average number of employees during the year was 2,954 (2,863). The number of employees has decreased mainly in the English subsidiary, but increased in Finland, the Netherlands and Spain.

### Parent Company

The publicly listed parent company, Intrum Justitia AB (publ), owns the subsidiaries, provides the Group's head office functions, and handles certain Group-wide development, services and marketing activities.

The parent company reported revenues for the full year of SEK 34.2 M (29.0) and a pre-tax deficit of SEK -142.3 M (2.2). The higher deficit is attributable to, among other things, the costs of the employee stock option program and an increased net interest expense owing to a change in the Group's corporate structure.

The parent company invested SEK 2.2 M (0.7) in fixed assets during the year and had liquid assets of SEK 0.0 M (0.0) at year-end. The average number of employees was 25 (23).

### Accounting principles

The accounting principles are unchanged from the annual report 2005. This interim report is prepared according to IAS 34 Interim Financial Reporting.

### Proposed Dividend

The Board of Directors proposes that shareholders receive a dividend of SEK 2.75 per share. The proposed record day for the dividend is April 30, 2007.

### Market Outlook

During the last five years, consumer credits have increased with 5-7 percent and indebtedness of both households and businesses has expanded. There are no signs of a decline of this trend in the short-term perspective. This, and the implementation of the Basel II accord, should create greater demand for qualified credit management services.

Intrum Justitia estimates that only 10 percent of the total market is outsourced to professional CMS players. Client needs are similar regardless of geographic market, and Intrum Justitia therefore believes that the Group's offering of services with high information content will drive the outsourcing level.

In its opinion, there are good opportunities for synergies by establishing uniform business models, processes and organizational structures.

*New reporting structure as of January 1, 2007. More information to be found below.*

### The Intrum Justitia Share

Intrum Justitia's market capitalization as of December 29, 2006 was SEK 6,919 M (5,710). During the period January 1-December 29, 2006 the share rose from SEK 73.25 to SEK 88.75, or by 21 percent.

The number of shareholders on December 29, 2006 was 5,089 (4,227).

### Events After Closing Date

*Nomination Committee's proposal to the AGM 2007*

On January 31, 2007 the Nomination Committee presented its proposal to the Annual General Meeting to re-elect Helen Fasth-Gillstedt, Lars Förberg, Bo Ingemarson, Lars Lundquist and Lars Wollung and to elect

Matts Ekman and Ársæll Hafsteinsson as new Board Members. Sigurjón Th. Árnason and Jim Richards have declined re-election. Furthermore, the Nomination Committee proposes the re-election of Lars Lundquist as Chairman of the Board and Bo Ingemarson as Deputy Chairman. Shareholders representing approximately 37.7 percent of the total votes and shares in the company support the proposal.

*Thomas Feodoroff appointed acting Regional MD*

Intrum Justitia's regional managing director for Poland, the Czech Republic, Slovakia & Hungary, Henning Bensland, has decided to step down from this position as of February 28, 2007. Thomas Feodoroff has been appointed acting regional managing for these countries as of March 1, 2007, in addition to his current position as regional managing director, responsible for Intrum Justitia's operations in Finland, Estonia, Latvia and Lithuania.

**Annual Report 2006**

The annual report is scheduled to be published on the Group's website, [www.intrum.com](http://www.intrum.com), in late March. Printed copies will be distributed to shareholders in early April 2007.

**Annual General Meeting 2007**

The Annual General Meeting will be held at 4:00 p.m. (CET) on Wednesday, April 25, 2007 at World Trade Center, Stockholm, Sweden.

**New reporting structure**

Beginning with the next report date, April 24, 2007, Intrum Justitia will modify its reporting to better reflect its operations. Commission-based operations (today's *Consumer, Commercial and International Collection, Debt Surveillance* and *Other services*) will be reported under the shared heading *Credit Management Services*. The headings *Purchased Debt* and *Elimination of internal transactions* will remain.

**Capital Markets Day 2007**

On May 22, 2007 Intrum Justitia will arrange a capital markets day for analysts, investment managers and journalists. Location: Intrum Justitia's office in Helsinki, Finland. An invitation and preliminary program will be distributed in mid-March.

**Reporting Dates**

The Interim Report for the first quarter (January–March) 2007 will be published on April 24, 2007.

The Interim Report for the second quarter (April–June) 2007 will be published on July 26, 2007.

The Interim Report for the third quarter (July–September) 2007 will be published on November 8, 2007.

Stockholm, February 15, 2007

Intrum Justitia AB (publ)

*Michael Wolf*

President & Chief Executive Officer

This Full-Year Report and other financial information are available at Intrum Justitia's website: [www.intrum.com](http://www.intrum.com)

*Denna delårsrapport finns även på svenska.*

**Presentation of the Full-Year Report**

The Full-Year Report and presentation material are available at [www.intrum.com](http://www.intrum.com) > Investors. President & CEO Michael Wolf and CFO Monika Elling will comment on the report at an analysts' meeting and telephone conference today at 9:30 a.m. CET. Location: Operaterrassen in Stockholm. The presentation can be followed via [www.intrum.com](http://www.intrum.com) and/or [www.financialhearings.com](http://www.financialhearings.com).

To participate by telephone, call +46 8 5352 1856 or +44 (0)20 7365 1856. A recorded version will be available through February 20, 2007 by telephone +46 8 5876 9441 or +44 (0)20 7806 1970, using the code 1770004#.

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**About the Intrum Justitia Group**

Intrum Justitia is Europe's leading Credit Management Services (CMS) company. Our offering covers every stage of these services, from credit information and invoicing through sales ledger services, reminders and collection to debt surveillance and collection of written-off receivables. We also work with purchased debt and specialized services related to credit management.

Chairman:

Lars Lundquist

President & Chief Executive Officer:

Michael Wolf

Chief Financial Officer:

Monika Elling

No. of shares:

77,956,251

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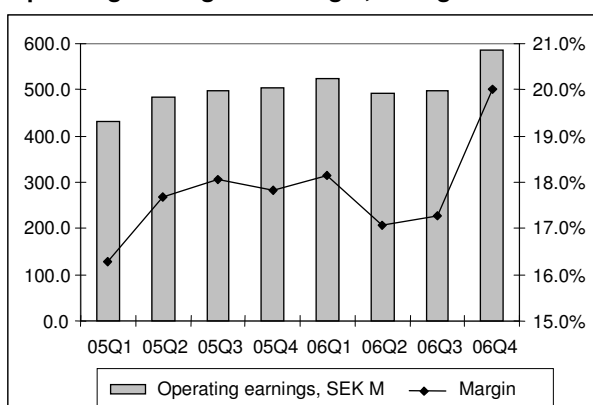
### Intrum Justitia Group – Consolidated Income Statement

SEK M	October–December		Full-year	
	2006	2005	2006	2005
Revenues	<b>797.5</b>	759.3	<b>2,939.6</b>	2,823.2
Cost of sales	<b>-437.0</b>	-464.3	<b>-1,705.9</b>	-1,679.6
<b>Gross earnings</b>	<b>360.5</b>	<b>295.0</b>	<b>1,233.7</b>	<b>1,143.6</b>
Sales and marketing expenses	<b>-71.6</b>	-69.5	<b>-261.9</b>	-273.1
General and administrative expenses	<b>-91.0</b>	-104.5	<b>-385.5</b>	-367.6
Participations in associated companies	<b>-0.1</b>	-0.7	<b>0.4</b>	0.7
<b>Operating earnings (EBIT)</b>	<b>197.8</b>	<b>120.3</b>	<b>586.7</b>	<b>503.6</b>
Net financial income/expenses	<b>-15.8</b>	-8.7	<b>-59.6</b>	-31.4
<b>Earnings before tax</b>	<b>182.0</b>	<b>111.6</b>	<b>527.1</b>	<b>472.2</b>
Tax	<b>-33.3</b>	-48.5	<b>-119.6</b>	-138.6
<b>Net earnings for the period</b>	<b>148.7</b>	<b>63.1</b>	<b>407.5</b>	<b>333.6</b>
<b>Of which attributable to:</b>				
Parent company's shareholders	<b>144.4</b>	58.7	<b>397.0</b>	320.6
Minority interests	<b>4.3</b>	4.4	<b>10.5</b>	13.0
<b>Net earnings for the period</b>	<b>148.7</b>	<b>63.1</b>	<b>407.5</b>	<b>333.6</b>

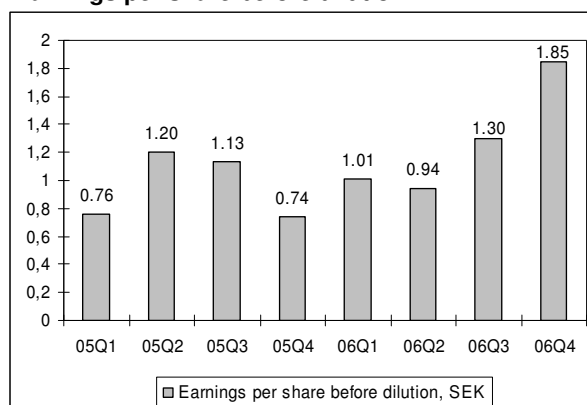
### Intrum Justitia Group – Data per Share / Number of shares

SEK	October–December		Full-year	
	2006	2005	2006	2005
Share price at end of period	<b>88.75</b>	73.25	<b>88.75</b>	73.25
Earnings per share before dilution	<b>1.85</b>	0.74	<b>5.09</b>	3.84
Equivalent value, excl. C shares	<b>1.85</b>	0.75	<b>5.09</b>	3.94
Earnings per share after dilution	<b>1.83</b>	0.74	<b>5.04</b>	3.81
Equivalent value, excl. C shares	<b>1.83</b>	0.75	<b>5.04</b>	3.90
Shareholders' equity (net asset value) b. dilution	<b>18.73</b>	16.48	<b>18.73</b>	16.48
Average number of shares before dilution, '000	<b>77,956</b>	79,026	<b>77,956</b>	83,483
Equivalent value, excl. C shares, '000	<b>77,956</b>	77,956	<b>77,956</b>	81,442
Average number of shares after dilution, '000	<b>78,795</b>	79,699	<b>78,795</b>	84,156
Equivalent value, excl. C shares, '000	<b>78,795</b>	78,629	<b>78,795</b>	82,115
Number of shares at end of period, '000	<b>77,956</b>	77,956	<b>77,956</b>	77,956

Operating earnings and margin, rolling 12 months



Earnings per share before dilution



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Intrum Justitia Group – **Consolidated Balance Sheet**

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SEK M	December 31 2006	December 31 2005
<b>ASSETS</b>		
<b>Intangible fixed assets</b>		
Capitalized expenditure for IT development and other intangibles	130.8	123.5
Goodwill	1,524.4	1,573.4
<b>Total intangible fixed assets</b>	<b>1,655.2</b>	<b>1,696.9</b>
<b>Tangible fixed assets</b>	<b>80.7</b>	<b>81.2</b>
<b>Financial fixed assets</b>		
Shares and participations in associated companies and other companies	5.5	5.5
Purchased debt	1,317.9	933.0
Deferred tax assets	39.4	24.9
Other long-term receivables	19.6	2.0
<b>Total financial fixed assets</b>	<b>1,382.4</b>	<b>965.4</b>
<b>Total fixed assets</b>	<b>3,118.3</b>	<b>2,743.5</b>
<b>Current assets</b>		
Accounts receivable	252.0	362.2
Client funds	480.3	464.2
Tax assets	36.3	28.6
Other receivables	263.7	263.0
Prepaid expenses and accrued revenue	93.5	76.0
Cash and cash equivalents	217.4	198.5
<b>Total current assets</b>	<b>1,343.2</b>	<b>1,392.5</b>
<b>TOTAL ASSETS</b>	<b>4,461.5</b>	<b>4,136.0</b>

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## Intrum Justitia Group – Consolidated Balance Sheet

SEK M	December 31 2006	December 31 2005
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
<b>Shareholders' equity</b>		
Attributable to Parent Company's shareholders	1,459.8	1,284.5
Attributable to minority	32.8	31.6
<b>Total shareholders' equity</b>	<b>1,492.6</b>	<b>1,316.1</b>
<b>Long-term liabilities</b>		
Liabilities to credit institutions	1,618.6	1,348.0
Other long-term liabilities	1.0	10.4
Provisions for pensions	34.3	34.9
Deferred tax liabilities	25.4	26.2
Other long-term provisions	2.1	5.2
<b>Total long-term liabilities</b>	<b>1,681.4</b>	<b>1,424.7</b>
<b>Current liabilities</b>		
Liabilities to credit institutions	27.8	7.0
Client funds payable	480.3	464.2
Accounts payable	118.6	198.3
Income tax liabilities	78.1	100.0
Advances from clients	35.0	28.1
Other current liabilities	194.7	240.7
Accrued expenses and prepaid income	351.9	348.2
Other short-term provisions	1.2	8.7
<b>Total current liabilities</b>	<b>1,287.6</b>	<b>1,395.2</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>4,461.6</b>	<b>4,136.0</b>

Subsequent to tax audits in 2002-2003 in Sweden, Norway and Finland, these respective tax authorities questioned the company's deduction of certain costs for the period 1998-2003.

The tax disputes in Sweden have been resolved without any additional tax expense.

The Norwegian subsidiary was reassessed in October 2005 for licensing fees, corresponding to an additional tax expense of SEK 13.3 M, of which SEK 8.1 M is accounted as an expense in the annual accounts for 2005. The company appealed the decision.

The Finnish Tax Board ruled in favor of the subsidiary in Finland in 2004 in a dispute concerning the deductibility of certain interest expenses and liquidation results. The state's tax agent has appealed to the courts. The dispute concerns an additional, potential tax expense of SEK 20.9 M.

The Group's tax expense has been reduced by SEK 11.1 M through a Group contribution paid from Sweden to Italy of SEK 39.7 M, which was offset against tax loss carryforwards in previous years. In the company's opinion, the Group contribution is tax deductible in Sweden in accordance with the European Court of Justice's so-called Marks & Spencer ruling. The company filed for advance notification in the case in April 2006 but has yet to receive a response.

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**Intrum Justitia Group – Cash Flow Statement**


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SEK M

 Full-year  
**2006**      2005

**Operating activities**

Operating earnings (EBIT)	<b>586.7</b>	503.6
Depreciation/amortization	<b>80.8</b>	87.6
Adjustment for expenses not included in cash flow	<b>8.0</b>	40.1
Interest received	<b>14.3</b>	14.2
Interest paid and other financial expenses	<b>-69.2</b>	-38.3
Income tax paid	<b>-164.5</b>	-74.7

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**Cash flow from operating activities before changes in working capital**
**456.1**      **532.5**

Changes in working capital

**7.6**      -5.5

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**Cash flow from operating activities**
**463.7**      **527.0**
**Investing activities**

Purchases of tangible and intangible fixed assets	<b>-106.1</b>	-96.9
Debt purchases	<b>-869.7</b>	-821.7
Amortization of purchased debt	<b>409.8</b>	327.3
Purchases of subsidiaries and other companies	<b>-1.8</b>	-0.1
Other cash flow from investing activities	<b>11.1</b>	0.0

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**Cash flow from investing activities**
**-556.7**      **-591.4**
**Financing activities**

Borrowing and amortization	<b>303.4</b>	518.3
Share repurchase	<b>—</b>	-590.5
Share repurchase expenses	<b>—</b>	-6.0
Share dividend to parent company's shareholders	<b>-175.4</b>	—
Share dividend to minority owners	<b>-8.7</b>	-12.9

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**Cash flow from financing activities**
**119.3**      **-91.1**
**Change in liquid assets**
**26.3**      **-155.5**


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**Opening balance of liquid assets**
**198.5**      **338.3**

Exchange rate differences in liquid assets

**-7.4**      15.7

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**Closing balance of liquid assets**
**217.4**      **198.5**


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## Intrum Justitia Group – Consolidated Statement of Changes in Shareholders' Equity

SEK M	2006			2005		
	Attributable to parent company's shareholders	Attributable to minority	Total	Attributable to parent company's shareholders	Attributable to minority	Total
<b>Opening balance, January 1</b>	<b>1,284.5</b>	<b>31.6</b>	<b>1,316.1</b>	<b>1,502.2</b>	<b>28.8</b>	<b>1,531.0</b>
Exchange rate differences	-63.7	-0.6	-64.3	50.7	2.7	53.4
Effect of option program	17.4		17.4	7.5		7.5
Share repurchase			—	-590.5		-590.5
Transaction expenses for share repurchase			—	-8.3		-8.3
Tax effect			—	2.3		2.3
Share dividends	-175.4	-8.7	-184.1	—	-12.9	-12.9
Net earnings for the period	397.0	10.5	407.5	320.6	13.0	333.6
<b>Closing balance, Dec. 31</b>	<b>1,459.8</b>	<b>32.8</b>	<b>1,492.6</b>	<b>1,284.5</b>	<b>31.6</b>	<b>1,316.1</b>

## Intrum Justitia Group – Quarterly Overview

	Quarter 4 2006	Quarter 3 2006	Quarter 2 2006	Quarter 1 2006	Quarter 4 2005
Revenues, SEK M	<b>797.5</b>	725.6	707.2	709.3	759.3
Operating earnings (EBIT), SEK M	<b>197.8</b>	156.7	111.8	120.4	120.3
Collection cases in stock, million	<b>15.4</b>	14.8	14.6	13.6	13.1
Total collection value, SEK billion	<b>89.4</b>	90.7	91.6	93.2	93.3

## Intrum Justitia Group – Five-Year Overview

	2006	2005	2004	2003	2002 <sup>1</sup>
Revenues (SEK M)	2,939.6	2,823.2	2,740.5	2,864.6	2,774.9
Operating earnings, SEK M	586.7	503.6	430.6	-93.9	346.2
Earnings before tax, SEK M	527.1	472.2	394.2	-146.8	238.4
Net earnings, SEK M	407.5	333.6	323.4	-168.0	173.0
Earnings per share before dilution, SEK	5.09	3.84	3.68	-2.12	2.61
Interest coverage ratio, multiple	8.1	11.2	9.3	-1.5	3.0
Return on operating capital, %	21.5	22.3	21.6	6.0	20.5
Return on shareholders' equity, %	28.9	23.0	23.2	-13.0	16.8
Equity/assets ratio, %	33.5	31.8	42.3	33.7	41.1
Dividend/proposed dividend, SEK	2.75	2.25	*	—	1.00
Average number of employees	2,954	2,863	2,945	2,870	2,661

\* In 2005 a redemption offer was implemented whereby shareholders were able to redeem every twelfth share in Intrum Justitia AB for SEK 84 per share. In total, SEK 590,465,652 was distributed to the company's shareholders, corresponding to approximately SEK 6.95 per share.

<sup>1</sup> Excluding the effect of the correction of accounting inaccuracies in England; the correction is accounted under items affecting comparability in 2003. Comparative figures for the years 2001–2003 are not restated to the International Financial Reporting Standards (IFRS). The largest difference relates to goodwill amortization, which in accordance with previous accounting rules was charged against earnings as follows: SEK 124.0 M for 2003 and SEK 126.7 M for 2002.

## Intrum Justitia Group – Revenues by Region

SEK M	October–December		Change %	Full-year		Change %
	2006	2005		2006	2005	
Sweden, Norway & Denmark	159.9	163.3	-2.1	655.7	655.3	0.1
Netherlands, Belgium & Germany	162.8	152.8	6.5	592.3	577.0	2.7
Switzerland, Austria & Italy	100.3	111.8	-10.3	397.2	391.4	1.5
France, Spain & Portugal	130.8	106.3	23.0	445.6	364.0	22.4
Finland, Estonia, Latvia & Lithuania	117.5	108.8	8.0	414.5	355.7	16.5
United Kingdom & Ireland	85.1	66.1	28.7	267.9	315.8	-15.2
Poland, Czech Republic, Slovakia & Hungary	41.1	50.2	-18.1	166.4	164.0	1.5
<b>Total revenues</b>	<b>797.5</b>	<b>759.3</b>	<b>5.0</b>	<b>2,939.6</b>	<b>2,823.2</b>	<b>4.1</b>

## Intrum Justitia Group – Operating Earnings by Region

SEK M	October–December		Change %	Full-year		Change %
	2006	2005		2006	2005	
Sweden, Norway & Denmark	43.0	31.4	36.9	192.1	169.8	13.1
Netherlands, Belgium & Germany	39.1	32.1	21.8	124.6	116.2	7.2
Switzerland, Austria & Italy	19.8	29.7	-33.3	88.3	83.8	5.4
France, Spain & Portugal	40.9	30.1	35.9	99.9	72.7	37.4
Finland, Estonia, Latvia & Lithuania	55.3	50.1	10.4	174.5	146.8	18.9
United Kingdom & Ireland	17.0	-57.2	—	-33.4	-62.0	—
Poland, Czech Republic, Slovakia & Hungary	6.6	17.3	-61.8	32.4	36.2	-10.5
Participations in associated companies	-0.1	-0.7	-85.7	0.4	0.7	-42.9
Central expenses	-23.8	-12.5	—	-92.1	-60.6	—
<b>Total operating earnings</b>	<b>197.8</b>	<b>120.3</b>	<b>64.4</b>	<b>586.7</b>	<b>503.6</b>	<b>16.5</b>

Operating earnings for service lines and regions are earnings less central marketing expenses.

Central expenses above include expenses divided by service line but not by region.

## Intrum Justitia Group – Operating Margin by Region

%	October–December		Full-year	
	2006	2005	2006	2005
Sweden, Norway & Denmark	26.9	19.2	29.3	25.9
Netherlands, Belgium & Germany	24.0	21.0	21.0	20.1
Switzerland, Austria & Italy	19.7	26.6	22.2	21.4
France, Spain & Portugal	31.3	28.3	22.4	20.0
Finland, Estonia, Latvia & Lithuania	47.1	46.0	42.1	41.3
United Kingdom & Ireland	20.0	-86.5	-12.5	-19.6
Poland, Czech Republic, Slovakia & Hungary	16.1	34.5	19.5	22.1
<b>Group total</b>	<b>24.8</b>	<b>15.8</b>	<b>20.0</b>	<b>17.8</b>

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**Intrum Justitia Group – Revenues by Service Line**


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SEK M	October–December		Change %	Full-year		Change %
	2006	2005		2006	2005	
Consumer Collection & Debt Surveillance	519.8	489.7	6.1	1,914.8	1,837.2	4.2
Commercial & International Collection	149.3	154.4	-3.3	566.5	617.2	-8.2
Purchased Debt	115.9	116.8	-0.8	402.3	321.6	25.1
Other services	63.1	52.2	20.9	225.3	197.7	14.0
Elimination of inter-service line revenue	-50.6	-53.8	—	-169.3	-150.5	—
<b>Total revenues</b>	<b>797.5</b>	<b>759.3</b>	<b>5.0</b>	<b>2,939.6</b>	<b>2,823.2</b>	<b>4.1</b>

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**Intrum Justitia Group – Operating Earnings by Service Line**


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SEK M	October–December		Change %	Full-year		Change %
	2006	2005		2006	2005	
Consumer Collection & Debt Surveillance	154.1	85.3	80.7	471.6	411.1	14.7
Commercial & International Collection	20.5	12.2	68.0	47.9	67.4	-28.9
Purchased Debt	43.3	41.6	4.1	161.8	108.2	49.5
Other services	1.3	-5.4	—	-11.5	-27.1	—
Participations in associated companies	-0.1	-0.7	-85.7	0.4	0.7	-42.9
Central expenses	-21.3	-12.7	—	-83.5	-56.7	—
<b>Total operating earnings</b>	<b>197.8</b>	<b>120.3</b>	<b>64.4</b>	<b>586.7</b>	<b>503.6</b>	<b>16.5</b>

Operating earnings for service lines and regions are earnings less central marketing expenses.

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**Intrum Justitia Group – Operating Margin by Service Line**


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%	October–December		Full-year	
	2006	2005	2006	2005
Consumer Collection & Debt Surveillance	29.6	17.4	24.6	22.4
Commercial & International Collection	13.7	7.9	8.5	10.9
Purchased Debt	37.4	35.6	40.2	33.6
Other services	2.1	-10.3	-5.1	-13.7
<b>Group total</b>	<b>24.8</b>	<b>15.8</b>	<b>20.0</b>	<b>17.8</b>

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## Intrum Justitia Group – Additional Data

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Key figures	October–December		Full-year	
	2006	2005	2006	2005
Operating margin, %	24.8	15.8	20.0	17.8
Return on operating capital, %	28.1	19.2	21.5	22.3
Return on shareholders' equity, %	41.2	15.2	28.9	23.0
Net debt, SEK M	1,464.5	1,192.7	1,464.5	1,192.7
Net debt/equity, %	98.1	90.6	98.1	90.6
Equity/assets ratio, %	33.5	31.8	33.5	31.8
Interest coverage ratio, multiple	9.3	9.2	8.1	11.2
Collection cases in stock, million	15.4	13.1	15.4	13.1
Total collection value, SEK billion	89.4	93.3	89.4	93.3
Average number of employees	2,954	2,863	2,954	2,863

### Definitions

Consolidated *revenues* include variable collection commissions, fixed collection fees, debtor fees, guarantee commissions, subscription revenue and income from purchased debt operations. Income from purchased debt consists of collected amounts less amortization, i.e., the decrease in the portfolios' book value for the period.

*Operating margin* is operating earnings as a percentage of revenues.

*Return on operating capital* consists of operating earnings, recalculated on a full-year basis, divided by average operating capital. Operating capital consists of the sum of shareholders' equity including minority interests, interest-bearing liabilities and pension provisions less liquid assets and interest-bearing receivables.

*Return on shareholders' equity* is net earnings for the period attributable to the parent company's shareholders, recalculated on a full-year basis, as a percentage of average equity attributable to the parent company's shareholders.

*Net debt* is interest-bearing liabilities and pension provisions less liquid assets and interest-bearing receivables.

*Equity/assets ratio* is shareholders' equity including minority interests as a percentage of total assets.

*Interest coverage ratio* is earnings after financial items plus interest expenses divided by financial expenses.

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## Intrum Justitia Group – Ownership structure

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December 31, 2006

	Number of shares	Capital and votes, %
Total number of shares: 77,956,251		
Landsbanki Íslands	9,129,784	11.7
Cevian Capital	7,846,494	10.1
Lannebo funds	4,643,410	6.0
SEB funds	3,387,410	4.3
Parkerhouse Investments	3,000,000	3.8
Didner & Gerge equity fund	2,243,000	2.9
HQ funds	2,191,500	2.8
Swedbank Robur funds	2,162,709	2.8
SEB-Trygg Liv	1,552,000	2.0
Carnegie funds	1,347,900	1.7
<b>Total, ten largest shareholders</b>	<b>37,504,207</b>	<b>48.1</b>

Swedish ownership accounted for 50.3 percent (institutional investors for 12.1 percentage points, equity funds 28.9 percentage points and individual investors 9.3 percentage points).

Source: SIS Aktieägarservice