

## China Petrochemical & Chemical Corporation First Quarterly Report for 2014

#### 1 Important Notice

- 1.1 The Board of Directors, the Board of Supervisors, directors, supervisors and senior management of China Petroleum & Chemical Corporation ("Sinopec Corp." or "the Company") warrant that there are no misrepresentations, misleading statements contained in or material omissions from this quarterly report, and severally and jointly accept full responsibility for the authenticity, accuracy and completeness of the information contained in this quarterly report.
- 1.2 This quarterly report was approved on the sixteenth meeting of the Fifth Session of the Board of Directors of Sinopec Corp. All directors attended the meeting.
- 1.3 Mr. Fu Chengyu, Chairman of the Board of Directors, Mr. Li Chunguang, Director and President, Mr. Wang Xinhua, Chief Financial Officer and Head of the Accounting Department warrant the authenticity and completeness of the financial statements contained in this quarterly report.
- 1.4 The financial statements in this quarterly report were not audited.



## 2 Basic Information of Sinopec Corp.

- 2.1 Principal financial data and indicators
- 2.1.1 Principal financial data and indicators prepared in accordance with the China Accounting Standards for Business Enterprises ("ASBE")

| Items  | 31 March<br>2014              | 31 December 2013  | Changes from the<br>end of the preceding<br>year to the end of<br>the reporting<br>period(%) |
|--|-------------------------------|---|--|
| Total assets (RMB millions)  | 1,408,367                     | 1,382,916   | 1.8  |
| Total equity attributable to equity shareholders of the Company (RMB millions)                                     | 585,225                       | 570,346   | 2.6  |
| Net assets attributable to equity shareholders of the Company per share (RMB)                                      | 5.017                         | 4.912   | 2.1  |
|  | In the<br>reporting<br>period | From the beginning of the preceding year to the end of the preceding reporting period | Changes over the<br>same period of the<br>preceding year(%)                                  |
| Net cash flows from operation activities (RMB millions)  | 12,621                        | 8,220   | 53.5   |
| (KMD minons)   |                               | From the beginning of the preceding year to   |  |
|  | In the                        | the end of the  | Changes over the   |
|  | reporting                     | preceding   | same period of the   |
| Operating income (RMB millions)  | <b>period</b> 641,065         | reporting period 695,571  | preceding year(%) (7.8)  |
| Net profit attributable to equity shareholders of the Company (RMB millions)                                       | 13,477                        | 15,834  | (14.9)   |
| Net profit attributable to equity shareholders of the Company excluding extraordinary gain and loss (RMB millions) | 13,433                        | 15,881  | (15.4)   |
| Weighted average return on net assets(%)   | 2.33                          | 2.98  | (0.65) percentage points   |
| Basic earnings per share (RMB)   | 0.116                         | 0.138   | (15.9)   |
| Diluted earnings per share (RMB)   | 0.115                         | 0.137   | (16.1)   |
|  |                               |   | of the year to the end<br>f the reporting period   |
| Extraordinary gains and losses items   |                               | (gains)/  | losses (RMB millions)  |
| Net loss on disposal of non-current assets   |                               |   | 48   |
| Donations  |                               |   | 3  |
| Gain on holding and disposal of various investment   | nts                           |   | (80)   |
| Other non-operating income, net  |                               |   | (28)   |
| subtotal   |                               |   | (57)   |
| Tax effect   |                               |   | 14   |
| Total  |                               |   | (43)   |
| Equity shareholders of the Company   |                               |   | (44)   |
| Minority interests   |                               |   | 1  |

## 2.1.2 Principal financial data and indicators prepared in accordance with International Financial Reporting standards ("IFRS")

|   |                               |   | Changes from the<br>end of the<br>preceding year to<br>the end of the |
|---|-------------------------------|---|---|
|   | 31 March<br>2014              | 31 December 2013  | reporting period(%)   |
| Total assets (RMB millions)   | 1,408,367                     | 1,382,916   | 1.8   |
| Total equity attributable to equity shareholders of the Company (RMB millions)    | 583,705                       | 568,803   | 2.6   |
| Net assets attributable to the equity shareholders of the Company per share (RMB) | 5.004                         | 4.880   | 2.5   |
|   | In the<br>reporting<br>period | From the beginning of the preceding year to the end of the preceding reporting period | Changes over the same period of the preceding year(%)                 |
| Net cash generated from operating activities (RMB millions)                       | 12,621                        | 8,111   | 55.6  |
|   | In the<br>reporting<br>period | From the beginning of the preceding year to the end of the preceding reporting period | Changes over the same period of the preceding year(%)                 |
| Net profit attributable to equity shareholders of the Company (RMB millions)      | 14,121                        | 16,677  | (15.3)  |
| Basic earnings per share (RMB)  | 0.121                         | 0.145   | (16.6)  |
| Diluted earnings per share (RMB)  | 0.120                         | 0.144   | (16.7)  |
| Return on net assets(%)   | 2.42                          | 3.05  | (0.63) percentage points  |

2.1.3 Differences between net profit of the Company for the first quarter of 2014 under ASBE and IFRS and shareholder's equity under ASBE and IFRS as at the end of the reporting period.

The consolidated net profit for the reporting period under ASBE and IFRS were RMB 14,482 million and 15,160 million respectively, with a difference of RMB 678 million; the consolidated shareholders' equity as at the end of the reporting period under ASBE and IFRS were RMB 641,059 million and 639,451 million, with a difference of RMB 1,608 million. The differences were primarily due to safety production fund. Please refer to section C of the attached financial statements.



2.2 Number of shareholders and list of top ten shareholders holding shares without selling restrictions as at the end of the reporting period

| Number of shareholders as at the end of the reporting period  | Total number of shareholders was 672,623, including 666,121 holders of domestic A shares and 6,502 holders of overseas H shares. |  |  |  |
|---|--|--|--|--|
| Shareholdings of top ten shareholders without selling restriction   |  |  |  |  |
| Name of shareholders  |  | Number of shares without<br>selling restrictions held as at<br>the end of the reporting<br>period(share) | Type of shares<br>(A, B, H share<br>or others) |  |
| China Petrochemical Corporation   |  | 85,720,671,101   | A  |  |
| HKSCC Nominees Limited <sup>1</sup>   | 25,368,291,459   | Н  |  |  |
| Guotai Junan Securities Co., Ltd <sup>2</sup>   |  | 336,685,902  | A  |  |
| China Securities Finance Co., Ltd <sup>3</sup>  |  | 290,856,856  | A  |  |
| Qatar holding Limited Liability Company – Self-owned funds  |  | 89,996,185   | A  |  |
| National Social Security Fund No. 106 portfoli  | 0  | 77,407,334   | A  |  |
| China Life Insurance Co., Ltd dividends - personal bonus - 005L - FH002 Shanghai                          |  | 65,785,010   | A  |  |
| CSOP Asset Management Limited –FTSE China A50 ETF   |  | 61,639,287   | A  |  |
| Industrial and Commercial Bank of China - BOC<br>Sustainable Growth Stock Type Securities Investment Fund |  | 56,464,149   | A  |  |
| Industrial & Commercial Bank of China – e 50 securities investment funds                                  | index  | 54,314,323   | A  |  |

#### Note:

- Sinopec Century Bright Capital Investment Limited, overseas wholly-owned subsidiary of China Petrochemical Corporation, holds 553,150,000 H shares, which is included in the total number of the shares held by HKSCC Nominees Limited.
- 2. As of the end of this reporting period, Guotai Junan Securities Co., Ltd. holds shares of Sinopec Corp. through self-run security account, securities lending special accountand refinancing guarantee account.
- 3. As of the end of this reporting period, China Securities Finance Co., Ltd. holds shares of Sinopec Corp. through its self-run securities account.

#### 2.3 Review of Operating Results

In the first quarter of 2014, China's economy maintained steady growthat a GDP growth rate of 7.4% over the same period last year. According to estimates, domestic apparent consumption of refined oil productsrose 2.5% over the same period last year.

The Company endeavored to optimize its operations and expand market share through deepening reforms, while ensuring safety in production. In accordance with the China Accounting Standards for Business Enterprises ("ASBE") the Company realized a total profit before taxation of RMB 19.3 billion in the first quarter, 16.11% lower than the same period last year; and net profit attributable to equity shareholders of the Company was RMB 13.477 billion, down 14.88% over the same period last year. In accordance with International Financial Reporting Standards ("IFRS"), the Company realized an operating profit of RMB 24.817 billion in the first quarter, 9.98% lower than the same period last year; and net profit attributable to equity shareholders of the Company was RMB 14.121 billion, down 15.33% over the same period last year.

**Exploration & Production Segment:** The Company strengthened its oil and gas exploration and production activities, achieving steady increase in oil and gas output. In exploration, major progress was made in marine facies natural gas in western Sichuan and in central Yuanba in northeastern Sichuan. While in production, construction of key crude oil development projects progressed smoothly. Construction of shale gas production capacity in Fuling also achieved significant progress. As of March 31, 22 wells have been put into operation in the pilot project. Crude oil production for the first quarter was 89.37 million barrels, increased 8.76% over the same period last year; natural gas production was 177.37 billion cubic feet, up 8.68% over the same period last year. However due to the downward trend of international crude oil price and cost increase in upstream production, in the first quarter, the exploration and production segment's an operating profit was RMB 13.206 billion, 18.63% lower than the same period last year.

**Refining Segment:** The Company maintained safe and stable operation at its refining units; adjusted utilization according to changing demands; optimized product slate and increased production of gasoline and jet fuel. In the first quarter, the Company processed 57.22 million tonnes of crude oil, down 2.5% over the same period last year; produced 11.97 million tonnes of gasoline, 5.46% higher on a year on year basis; produced 4.86 million tonnes of kerosene,15.99% higher year on year. In the first quarter, the refining segment realized an operating profit of RMB 3.739 billion, increased 69.65% over the same period last year.

Marketing and Distribution Segment: The Company made further progress in the restructuring of the marketing segment and introduction of social and private capital. Taking market oriented approach, focusing on operational quality and efficiency, the Company expanded its retail operation and stabilized sales volumes. The Company accelerated the development of non-fuel business through the establishment of Sinopec Easy Joy Sales Co., Ltd. In the first quarter, total sales volume of oil products was 42.15 million tonnes, generally flat year on year, of which, retail volume was 27.29 million tonnes, up 2.44% over the same period last year; non-fuel product turnover approximated RMB 3.6 billion, representing an increase of 11% over the same period last year. In the first quarter, the marketing and distribution segment realized an operating profit of RMB 8.832 billion, 3.22% lower than the same period last year.

Chemicals Segment: Faced with high and volatile feedstock prices, declining chemical product prices and other challenges, the Company improved the synergy between production and selling, and pushed forward the adjustment of feedstock mix and the utilization of the capacity to optimize its operations. In the first quarter, production of ethylene, synthetic resin, synthetic rubber and synthetic fiber was 2.579 million tonnes, 3.519 million tonnes, 254 thousand tonnes and 326 thousand tonnes respectively, representing year on year growths of 5.61%, 3.65%, 2.42% and decrease of 7.39%, respectively. The proportion of high value-added rubber products reached 15.6%, 360 basis points higher than the same period last year; the proportion of special purpose polyester and differential



fiber products was 75.01%,790 basis point higher than the same period last year. The operating loss for chemicals segment for the first quarter was RMB 1.342 billion.

Operating data for the first quarter

| Operating data for the first quarter   |                         |                          |        |         |  |
|--|-------------------------|--------------------------|--------|---------|--|
|  |                         | For three-mo<br>ended 31 |        | Changes |  |
| Operating data   | Unit                    | 2014                     | 2013   | (%)     |  |
| Exploration and production   |                         |                          |        | (/*/    |  |
| Oil and gas production <sup>1</sup>  | million BOE             | 118.96                   | 109.37 | 8.77    |  |
| Crude oil production   | million barrels         | 89.37                    | 82.17  | 8.76    |  |
| China  | million barrels         | 76.60                    | 76.22  | 0.50    |  |
| Overseas <sup>2</sup>  | million barrels         | 12.77                    | 5.95   | 114.62  |  |
| Natural gas production   | billion cubic feet      | 177.37                   | 163.20 | 8.68    |  |
| China  | billion cubic feet      | 176.34                   | 163.20 | 8.05    |  |
| Overseas <sup>3</sup>  | billion cubic feet      | 1.03                     | -      | -       |  |
| Realized crude oil price <sup>4</sup>  | USD/barrel              | 95.39                    | 98.83  | (3.48)  |  |
| Realized natural gas price   | USD/thousand cubic feet | 6.97                     | 5.86   | 18.94   |  |
| Refining <sup>7</sup>  |                         |                          |        |         |  |
| Refinery throughput  | million tonnes          | 57.22                    | 58.69  | (2.50)  |  |
| Gasoline, diesel and kerosene production   | million tonnes          | 35.09                    | 35.30  | (0.59)  |  |
| Gasoline   | million tonnes          | 11.97                    | 11.35  | 5.46    |  |
| Diesel   | million tonnes          | 18.27                    | 19.76  | (7.54)  |  |
| Kerosene   | million tonnes          | 4.86                     | 4.19   | 15.99   |  |
| Light chemical feedstock   | million tonnes          | 10.13                    | 9.77   | 3.68    |  |
| Light products yield   | %                       | 76.98                    | 76.44  | 54 bps  |  |
| Refining yield   | %                       | 94.79                    | 94.72  | 7 bps   |  |
| Marketing and Distribution   |                         |                          |        |         |  |
| Total sales of refined oil products  | million tonnes          | 42.15                    | 42.13  | 0.05    |  |
| Total domestic sales of refined oil products   | million tonnes          | 38.67                    | 38.92  | (0.64)  |  |
| Retail   | million tonnes          | 27.29                    | 26.64  | 2.44    |  |
| Distribution   | million tonnes          | 7.17                     | 7.63   | (6.03)  |  |
| Wholesale  | million tonnes          | 4.21                     | 4.65   | (9.46)  |  |
| Total number of domestic service station <sup>5</sup>                                      | stations                | 30,554                   | 30,536 | 0.06    |  |
| Company-owned and company-operated   | stations                | 30,541                   | 30,523 | 0.06    |  |
| Throughput per domestic service station of company-owned and company-operated <sup>6</sup> | tonnes/station          | 3,575                    | 3,473  | 2.94    |  |
| Chemicals <sup>7</sup>   | 1                       |                          |        |         |  |
| Ethylene   | thousand tonnes         | 2,579                    | 2,442  | 5.61    |  |
| Synthetic resins   | thousand tonnes         | 3,519                    | 3,395  | 3.65    |  |
| Synthetic rubbers  | thousand tonnes         | 254                      | 248    | 2.42    |  |
| Monomers and polymers for synthetic fibers   | thousand tonnes         | 2,196                    | 2,267  | (3.13)  |  |



|                  |                 | For three-month period ended 31 March |      | Changes |
|------------------|-----------------|---------------------------------------|------|---------|
| Operating data   | Unit            | 2014                                  | 2013 | (%)     |
| Synthetic fibers | thousand tonnes | 326                                   | 352  | (7.39)  |

#### Note.

- 1. Conversion convention: for domestic gas, 1 barrel of oil equivalent (BOE) = 6,000 cubic feet; for overseas gas, 1 BOE=5238 cubic feet.
- 2. Overseas crude oil production in 2014 includes 8.69 million barrels of equity production in CIR, Taihu and Mansarovar.
- 3. Overseas natural gas production in 2014 refers to production in CIR.
- 4. Realized price for overseas crude oil is 107.3 USD/barrel. Prices for CIR, Taihu and Mansarovar production are not included.
- 5. The number of service stations in 2013 was the number as at 31 December 2013.
- 6. Throughput per service station data was an annualized average.
- 7. Including 100% output of the joint ventures companies.

**Capital Expenditure**: The capital expenditure of the Company in the first quarter of 2014 was approximately RMB 13,067 million.

Capital expenditure for exploration and production segment was RMB 4,178 million, mainly for the construction of oil and gas production capacity in Shengli oilfield, Tahe oilfield, Yuanba marine facies gas field in southwest China, and Daniudi gas field in northern China, etc.; development of shale gas in Chongqing Fuling Jiaoshiba block and coal-bed methane in southern Yanchuan; LNG projects and natural gas pipeline construction in Shandong and Guangxi provinces, etc.; Overseas projects as Angola block 18 and Russia UDM, etc..

Capital expenditure for refining segment was RMB 2,115 million, mainly for refinery revamping projects in Shijiazhuang, Yangzi and Jiujiang, and quality upgrading of refined oil products.

Capital expenditure for the chemicals segment was RMB 3,810 million, mainly for projects like the acquisition of equity interest in Ningdong coal chemical project, investment in Zhongan coal chemical project, product mix adjustment in Qilu acrylonitrile and Maoming polypropylene and the construction of other basic chemical projects.

Capital expenditure for the marketing and distribution segment was RMB 2,590 million, mainly for the revamping of service (gas) stations and the construction of facilities like refined oil product pipeline, oil depots and non-fuel business. 125 service (gas) stations have been developed in the first quarter.

Capital expenditure for corporate and others was RMB 374 million, mainly on the construction of scientific research facilities and IT projects.

### 3 Significant events

3.1 Significant changes of key accounting items and financial indicators (under ASBE) of the Company and the reasons for the changes:

| Items of   | 31 March        | 31 December     | Increase        | (decrease) |   |
|--|-----------------|-----------------|-----------------|------------|---|
| Consolidated   | 2014            | 2013            | Amount          | Percentage | Matanagan   |
| Balance<br>Sheet                                     | RMB<br>millions | RMB<br>millions | RMB<br>millions | (%)        | Major reasons for changes   |
| Cash at bank and on hand                             | 20,771          | 15,101          | 5,670           | 37.5       | Mainly due to the increase of cash balance at the end of reporting period.  |
| Short-term loans                                     | 172,742         | 108,121         | 64,621          | 59.8       | Mainly due to increased short term borrowings in US Dollars.  |
| Employee<br>benefits<br>payable                      | 2,267           | 818             | 1,449           | 177.1      | Mainly due to the increase of employee benefits payable at the end of this quarter, compared with that at the end of the last year. |
| Non-current<br>liabilities due<br>within one<br>year | 12,636          | 45,749          | (33,113)        | (72.4)     | Mainly due to the repayment of the RMB 30 billion bonds with warrants and RMB 3.5 billion corporate bond.                           |
| Specific reserve                                     | 2,176           | 1,556           | 620             | 39.8       | Mainly due to the provision of safety production fund of the reporting period.  |

| Items of consolidated | For<br>three-month<br>period ended<br>31 March, | For<br>three-month<br>period ended<br>31 March, | Increase        | /(decrease) |   |  |
|-----------------------|---|---|-----------------|-------------|---|--|
| income                | 2014  | 2013  | Amount          | Percentage  | Main reason for changes   |  |
| statement             | RMB<br>millions                                 | RMB<br>millions                                 | RMB<br>millions | (%)         |   |  |
| Financial expenses    | 4,188   | 2,511   | 1,677           | 66.8        | Mainly due to exchange losses from the fluctuation of RMB exchange rate in the first quarter.                           |  |
| Impairment losses     | (49)  | (12)  | (37)            | 308.3       | Mainly due to the reversals of provision for the impairment of inventories.   |  |
| Investment income     | 854   | 549   | 305             | 55.6        | Mainly due to increase of the investment income on associates and joint ventures over the same period of the last year. |  |

| Items of                               | For  | For  | Increase | e/(decrease) |                         |
|--|--|--|----------|--------------|-------------------------|
| consolidated<br>cash flow<br>statement | three-month<br>period ended<br>31 March,<br>2014 | three-month<br>period ended<br>31 March,<br>2013 | Amount   | Percentage   | Main reason for changes |



|  | RMB<br>millions | RMB<br>millions | RMB<br>millions | RMB<br>millions |  |
|--|-----------------|-----------------|-----------------|-----------------|--|
| Net cash flows<br>from operation<br>activities | 12,621          | 8,220           | 4,401           | 53.5            | Mainly due to the decrease of the occupation of the working capital over the same period of the last year. |
| Net cash flows<br>from investing<br>activities | 30,459          | 46,961          | (16,502)        | (35.1)          | Mainly due to the effects of issuing of new H shares at the same period of the last year.                  |

- 3.2 The progress of significant events and their impacts as well as the analysis and explanations for the solutions
- 3.2.1 The increased shareholdings of Sinopec Corp.'s A share by China petrochemical corporation

On 5 November 2013, the Company was informed by China Petrochemical Corporation ("Sinopec Group") that, Sinopec Group proposed to increase its shareholding in the Company through acquisitions of the Company's shares on the secondary market in its own name or through other concerting parties within 12 months commencing on 5 November 2013 (the "Increase Period"). The aggregate of such acquisition(s) will not exceed 2% (inclusive of the shares acquired on 5 November 2013) of the total issued share capital of the Company ("the "Shareholding Increase"). Before the Shareholding Increase, Sinopec Group directly and indirectly held 86,089,416,000 shares of the Company, representing approximately 73.855% of the total issued share capital of the Company. On 31 March 2014, Sinopec Group directly and indirectly held 86,273,821,101 shares of the Company, representing approximately 73.867% of the total issued share capital of the Company. During the Increase Period, Sinopec Group had increased its shareholding in the Company by way of acquiring 184,405,101 A shares, representing approximately 0.158% of the total issued share capital of the Company. Sinopec Group undertakes not to reduce its shareholding in the Company during theIncrease Period and the statutory period.

#### 3.2.2 Fuling Shale Gas Project

Based on the significant breakthrough in the Fuling shale gas exploration project, after trial development and appraisal, the Company has set an overall production capacity target of 10 billion cubic meters for Fuling shale gas field, and a planned capacity of 5 billion cubic meters per year for the first phase. In accordance with the guidance of overall deployment and step-by-step development, the first project of the first phase, which is the North Block development project, is scheduled for 2014. This project mainly consists of drilling 91 new wells and constructing shale gas collecting and transmission facilities. The production capacity of this project will be 1.8 billion cubic meters per annum.

#### 3.2.3 Restructuring of Marketing Segment

On 19 February 2014, the fourteenth meeting of the Fifth Session of the Board of Directors of Sinopec Corp. considered and approved the proposal to start the restructuring of the Company's marketing segment and to introduce social and private capital to realize diversified ownership of this segment. The Company has started the audits and valuation of the relevant assets. As of 1 April 2014, the ownership, management and control of the assets under the marketing and distribution segment of the Company have been transferred to Sinopec Sales Co., Ltd, a wholly-owned subsidiary of the Company. On 25 April 2014, the Company disclosed in an announcement that China International Capital Corporation Limited, Deutsche Bank AG, CITICS ecurities Company Limited and Bank of America have been selected as the financial advisors to the project of restructuring Sinopec Sales Co., Ltd. and introducing social and private capital to realize diversified ownership of its marketing segment. For details, please refer to the announcements published in the China Securities Journal, Shanghai Securities News and Securities Times by the Company on 10 February 2014, 26 March 2014, 2 April



2014 and 25 April 2014 respectively.

- 3.3 Status of fulfillment of commitments undertaken by the Company, shareholder and actual controller
  - √ Applicable □ Not applicable
  - (1) As at the date of this quarterly report, the major commitments made by China Petrochemical Corporation include:
    - i compliance with the connected transaction agreements;
    - ii solving the issues regarding legality of the certificates for the land use rights and certificates for the property ownership rights within a specified period of time;
    - iii implementation of the Re-organization Agreement (for definition, please refer to prospectus in relation to the offering of H shares);
    - iv granting licenses for intellectual property rights;
    - v avoiding the competition with the Company;
    - vi abandonment of business competition and conflict of interests with Sinopec Corp.

The details of the above-mentioned commitments were included in the prospectus in relation to the offering of A shares of Sinopec Corp., which was published in China Securities Journal, Shanghai Securities News and Securities Times on 22 June 2001;

- vii On 27 October 2010, Sinopec Corp. disclosed through a public announcement that, considering the major refining business of China Petrochemical Corporation has been injected into Sinopec Corp., China Petrochemical Corporation undertook to dispose of its minor remaining refining business within 5 years to eliminate the competition with Sinopec Corp. in terms of the refining business.
- viii On 15 March 2012, Sinopec Corp. disclosed in an announcement that, China Petrochemical Corporation undertakes to take Sinopec Corp. as the sole platform of its ultimate integration among the businesses such as exploration and production of oil and gas, oil refining, chemicals and sale of petroleum products. China Petrochemical Corporation will dispose its minor remaining chemicals business within the next five years in order to avoid the competition with Sinopec Corp. in this respect. On 29 April 2014, Sinopec Corp. disclosed in an announcement that, it received an undertaking from China Petrochemical Corporation that, given that China Petrochemical Corporation engages in the same or similar businesses as Sinopec Corp. with regard to the exploration and production of overseas petroleum and natural gas, China Petrochemical Corporation hereby grants a ten-year option to the Sinopec Corp, which includes (i) after a thorough analysis from political, economic and other perspectives, Sinopec Corp. is entitled to require China Petrochemical Corporation to sell its overseas oil and gas assets owned as at the date of the undertaking and still in it's possession upon Sinopec Corp.'s exercise of the option to Sinopec Corp.; (ii) in relation to the overseas oil and gas assets acquired by China Petrochemical Corporation after the issuance of the undertaking, within ten years after the completion of such acquisition, after a thorough analysis from political, economic and other perspectives, Sinopec Corp. is entitled to require China Petrochemical Corporation to sell its equity interests in these assets to Sinopec Corp. China Petrochemical Corporation undertakes to transfer the assets as required by Sinopec Corp., under aforesaid item (i) and (ii) to Sinopec Corp., provided that the exercise of such option complies with the applicable laws and regulations, contractual obligations and other procedural requirements.

For details in relation to the above-mentioned undertaking, please refer to the announcement published in the China Securities Journal, Shanghai Securities News and Securities Times by the Company dated 29 April 2014.As at the date of this quarterly report, Sinopec Corp. was not aware of any breach of the above-mentioned major commitments by the aforesaid shareholder.



- (2) As at the date of this quarterly report, Sinopec Corp. has no commitments with regard to results, assets injection or assets restructure which have not been fulfilled yet, nor did Sinopec Corp. make any earnings prediction for such assets or projects.
- 3.4 Caution and explanation as to the anticipated loss of accumulated net profits from the beginning of the year to the end of the next reporting period or significant changes over the same period last year

 $\square$  Applicable  $\checkmark$  Not applicable

3.5 Implementation of Cash Dividend in the Reporting Period

At the 15th meeting of the fifth session of the Board of Directors of Sinopec Corp. on 21 March 2014, the Board approved the proposal to distribute a final cash dividend of RMB0.15 (tax included) per share, with the interim distributed dividend of RMB 0.09 (tax included) per share, the total dividend for the whole year is RMB0.24 (tax included) per share.

The proposed profit distribution plan will be submitted to the annual general meeting for the year 2013 for approval. The final cash dividend will be distributed on 19 June 2014 (Thursday) to all shareholders whose names appear on the register of members of Sinopec Corp. on the record day of 30 May 2014 (Friday). The H shares register of members of Sinopec Corp. will be closed from 26 May 2014 (Monday) to 30 May 2014 (Friday) (both dates are inclusive). In order to qualify for the final dividend for H shares, the holders of H shares must lodge all share certificates accompanied by the transfer documents with Hong Kong Registrars Limited (address: shops 1712-1716 on the 17<sup>th</sup> floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong) before 4:30 p.m. on 23 May 2014 (Friday) for registration.

3.6 This quarterly report is published in both English and Chinese. Should any conflict regarding the meaning arises, the Chinese version shall prevail.

By order of the Board Chairman Fu Chengyu

Beijing, PRC,28 April 2014



# A. Quarterly financial statements prepared under China Accounting Standards for Business Enterprises

#### 1. Consolidated Balance Sheet

|                              | At 31 March  2014  RMB million  (unaudited) | At 31 December  2013  RMB million  (audited) |
|------------------------------|---|--|
| Assets                       |   |  |
| Current assets               |   |  |
| Cash at bank and on hand     | 20,771                                      | 15,101                                       |
| Bills receivable             | 25,510                                      | 28,771                                       |
| Accounts receivable          | 81,144                                      | 68,466                                       |
| Other receivables            | 11,666                                      | 13,165                                       |
| Prepayments                  | 4,683                                       | 4,216  |
| Inventories                  | 244,094                                     | 221,906                                      |
| Other current assets         | 18,03921,385                                |  |
| Total current assets         | 405,907                                     | 373,010                                      |
| Non-current assets           |   |  |
| Long-term equity investments | 79,408                                      | 77,078                                       |
| Fixed assets                 | 658,371                                     | 669,595                                      |
| Construction in progress     | 159,278                                     | 160,630                                      |
| Intangible assets            | 60,763                                      | 60,263                                       |
| Goodwill                     | 6,255                                       | 6,255  |
| Long-term deferred expenses  | 11,821                                      | 11,961                                       |
| Deferred tax assets          | 4,751                                       | 4,141  |
| Other non-current assets     | 21,813                                      | 19,983                                       |
| Total non-current assets     | 1,002,460                                   | 1,009,906                                    |
| Total assets                 | 1,408,367                                   | 1,382,916                                    |



### 1. Consolidated Balance Sheet (continued)

|   | At 31 March | At 31 December |
|---|-------------|----------------|
|   | <u>2014</u> | <u>2013</u>    |
|   | RMB million | RMB million    |
|   | (unaudited) | (audited)      |
| Liabilities and shareholders' equity        |             |                |
| Current liabilities                         |             |                |
| Short-term loans                            | 172,742     | 108,121        |
| Bills payable                               | 4,499       | 4,526          |
| Accounts payable                            | 208,384     | 202,724        |
| Advances from customers                     | 74,947      | 81,079         |
| Employee benefits payable                   | 2,267       | 818            |
| Taxes payable                               | 32,515      | 35,888         |
| Other payables                              | 60,569      | 82,917         |
| Short-term debentures payable 10,000        |             | 10,000         |
| Non-current liabilities due within one year | 12,636      | 45,749         |
| Total current liabilities                   | 578,559     | 571,822        |
| Non-current liabilities                     |             |                |
| Long-term loans                             | 45,940      | 46,452         |
| Debentures payable                          | 99,797      | 99,138         |
| Provisions                                  | 26,250      | 26,080         |
| Deferred tax liabilities                    | 7,882       | 7,977          |
| Other non-current liabilities               | 8,880       | 8,187          |
| Total non-current liabilities               | 188,749     | 187,834        |
| Total liabilities                           | 767,308     | 759,656        |



#### 1. Consolidated Balance Sheet(continued)

|  | At 31 March  2014  RMB million  (unaudited) | At 31 December  2013  RMB million  (audited) |
|--|---|--|
| Liabilities and shareholders' equity (continued)         | (untattativa)                               | (ananca)                                     |
| Shareholders' equity                                     |   |  |
| Share capital  | 116,795                                     | 116,565                                      |
| Capital reserve  | 39,744                                      | 39,413                                       |
| Specific reserve   | 2,176                                       | 1,556  |
| Surplus reserves   | 190,337                                     | 190,337                                      |
| Retained earnings  | 238,011                                     | 224,534                                      |
| Foreign currency translation differences (1,838)         | (2,059)                                     |  |
| Total equity attributable to shareholders of the Company | 585,225                                     | 570,346                                      |
| Minority interests                                       | 55,834                                      | 52,914                                       |
| Total shareholders' equity                               | 641,059                                     | 623,260                                      |
| Total liabilities and shareholders' equity               | 1,408,367                                   | 1,382,916                                    |

These financial statements have been approved by the board of directors on 28April 2014.

Fu Chengyu Li Chunguang Wang Xinhua
Chairman President Chief Financial Officer
(Legal representative)

(Company Chop)



### 2. Balance Sheet

|                              | At 31 March | At 31 December |
|------------------------------|-------------|----------------|
|                              | <u>2014</u> | <u>2013</u>    |
|                              | RMB million | RMB million    |
|                              | (unaudited) | (audited)      |
| Assets                       |             |                |
| Current assets               |             |                |
| Cash at bank and on hand     | 7,656       | 6,732          |
| Bills receivable             | 2,044       | 2,064          |
| Accounts receivable          | 31,221      | 32,620         |
| Other receivables            | 77,488      | 52,652         |
| Prepayments                  | 5,569       | 5,237          |
| Inventories                  | 141,380     | 138,882        |
| Other current assets         | 15,998      | 19,888         |
| Total current assets         | 281,356     | 258,075        |
| Non-current assets           |             |                |
| Long-term equity investments | 181,660     | 165,502        |
| Fixed assets                 | 503,909     | 533,297        |
| Construction in progress     | 121,282     | 123,059        |
| Intangible assets            | 48,700      | 49,282         |
| Long-term deferred expenses  | 8,119       | 9,602          |
| Other non-current assets     | 6,020       | 5,405          |
| Total non-current assets     | 869,690     | 886,147        |
| Total assets                 | 1,151,046   | 1,144,222      |



## 2. Balance Sheet(continued)

|   | At 31 March | At 31 December |
|---|-------------|----------------|
|   | <u>2014</u> | <u>2013</u>    |
|   | RMB million | RMB million    |
|   | (unaudited) | (audited)      |
| Liabilities and shareholders' equity        |             |                |
| Current liabilities                         |             |                |
| Short-term loans                            | 62,848      | 23,215         |
| Bills payable                               | 2,524       | 2,443          |
| Accounts payable                            | 141,882     | 152,007        |
| Advances from customers                     | 69,150      | 73,909         |
| Employee benefits payable                   | 1,880       | 489            |
| Taxes payable                               | 26,687      | 29,291         |
| Other payables                              | 133,242     | 132,446        |
| Short-term debentures payable               | 10,000      | 10,000         |
| Non-current liabilities due within one year | 11,475      | 44,379         |
| Total current liabilities                   | 459,688     | 468,179        |
| Non-current liabilities                     |             |                |
| Long-term loans                             | 44,692      | 44,692         |
| Debentures payable                          | 78,421      | 77,961         |
| Provisions                                  | 22,872      | 22,729         |
| Deferred tax liabilities                    | 1,078       | 1,105          |
| Other non-current liabilities               | 2,026       | 1,982          |
| Total non-current liabilities               | 149,089     | 148,469        |
| Total liabilities                           | 608,777     | 616,648        |



(Company Chop)

### 中国石油化工股份有限公司 二零一四年第一季度报告 China Petroleum & Chemical Corporation First Quarterly Report for 2014

#### 2.Balance Sheet(continued)

|  | At 31 March | At 31 December |
|--|-------------|----------------|
|  | <u>2014</u> | <u>2013</u>    |
|  | RMB million | RMB million    |
|  | (unaudited) | (audited)      |
| Liabilities and shareholders' equity (continued) |             |                |
| Shareholders' equity                             |             |                |
| Share capital                                    | 116,795     | 116,565        |
| Capital reserve                                  | 49,226      | 48,244         |
| Specific reserve                                 | 1,715       | 1,226          |
| Surplus reserves                                 | 190,337     | 190,337        |
| Retained earnings                                | 184,196     | 171,202        |
| Total shareholders' equity                       | 542,269     | 527,574        |
| Total liabilities and shareholders' equity       | 1,151,046   | 1,144,222      |

These financial statements have been approved by the board of directors on 28April 2014.

Fu Chengyu Li Chunguang Wang Xinhua
Chairman President Chief Financial Officer
(Legalrepresentative)



### 3. Consolidated Income Statement (unaudited)

|   | For three-  | month period |
|---|-------------|--------------|
|   | ended       | 31 March     |
|   | <u>2014</u> | <u>2013</u>  |
|   | RMB million | RMB million  |
| Operating income                                    | 641,065     | 695,571      |
| Less: Operating costs                               | 540,340     | 590,055      |
| Sales taxes and surcharges                          | 46,136      | 48,022       |
| Selling and distribution expenses                   | 10,720      | 10,410       |
| General and administrative expenses                 | 16,822      | 16,804       |
| Financial expenses                                  | 4,188       | 2,511        |
| Exploration expenses, including dry holes           | 3,006       | 3,600        |
| Impairment losses                                   | (49)        | (12)         |
| Loss from changes in fair value                     | 1,433       | 1,627        |
| Add: Investment income                              | 854         | 549          |
| Operating profit                                    | 19,323      | 23,103       |
| Add: Non-operating income                           | 445         | 350          |
| Less: Non-operating expenses                        | 468         | 447          |
| Profit before taxation                              | 19,300      | 23,006       |
| Less: Income tax expense                            | 4,818       | 6,175        |
| Net profit  | 14,482      | 16,831       |
| Attributable to: Equity shareholders of the Company | 13,477      | 15,834       |
| Minority interests                                  | 1,005       | 997          |
| Basic earnings per share (RMB)                      | 0.116       | 0.138        |
| Diluted earnings per share (RMB)                    | 0.115       | 0.137        |

These financial statements have been approved by the board of directors 28April 2014.

| • 1     |                         |
|---------|-------------------------|
| esident | Chief Financial Officer |
|         |                         |
|         |                         |
|         |                         |
|         | sitem                   |



### 4. Income Statement (unaudited)

|   | For three-  | month period |
|---|-------------|--------------|
|   | ended       | 31 March     |
|   | <u>2014</u> | <u>2013</u>  |
|   | RMB million | RMB million  |
| Operating income                          | 385,927     | 389,294      |
| Less: Operating costs 309,988             | 309,209     |              |
| Sales taxes and surcharges                | 35,521      | 38,116       |
| Selling and distribution expenses         | 8,431       | 8,111        |
| General and administrative expenses       | 13,769      | 13,871       |
| Financial expenses                        | 2,958       | 2,216        |
| Exploration expenses, including dry holes | 2,999       | 3,590        |
| Impairment losses                         | (3)         | (13)         |
| Loss from changes in fair value           | 1,505       | 1,622        |
| Add: Investment income                    | 3,179       | 2,944        |
| Operating profit                          | 13,938      | 15,516       |
| Add: Non-operating income                 | 2,496       | 316          |
| Less: Non-operating expenses              | 419         | 398          |
| Profit before taxation                    | 16,015      | 15,434       |
| Less: Income tax expense                  | 3,021       | 2,868        |
| Net profit                                | 12,994      | 12,566       |

These financial statements have been approved by the board of directors on 28April 2014.

| Li Chunguang | Wang Xinhua             |
|--------------|-------------------------|
| President    | Chief Financial Officer |
|              | 0 0                     |



### 5. Consolidated Cash Flow Statement (unaudited)

Net cash flow from investing activities

|  |                | For three-month period |  |
|--|----------------|------------------------|--|
|  | ended 31 March |                        |  |
|  | <u>2014</u>    | <u>2013</u>            |  |
|  | RMB million    | RMB million            |  |
| Cash flows from operating activities:                      |                |                        |  |
| Cash received from sale of goods and rendering of services | 709,912        | 748,248                |  |
| Refund of taxes and levies                                 | 325            | 210                    |  |
| Other cash received relating to operating activities       | 7,452          | 6,651                  |  |
| Sub-total of cash inflows                                  | 717,689        | 755,109                |  |
| Cash paid for goods and services                           | (604,230)      | (638,914)              |  |
| Cash paid to and for employees                             | (12,487)       | (11,633)               |  |
| Payments of taxes and levies                               | (72,786)       | (78,982)               |  |
| Other cash paid relating to operating activities           | (15,565)       | (17,360)               |  |
| Sub-total of cash outflows                                 | (705,068)      | (746,889)              |  |
| Net cash flow from operating activities                    | 12,621         | 8,220                  |  |
| Cash flows from investing activities:                      |                |                        |  |
| Cash received from disposal of investments                 | 474            | 85                     |  |
| Cash received from returns on investments                  | 107            | 100                    |  |
| Net cash received from disposal of fixed assets,           |                |                        |  |
| intangible assets and other long-term assets               | 222            | 58                     |  |
| Other cash received relating to investing activities       | 487            | 865                    |  |
| Sub-total of cash inflows                                  | 1,290          | 1,108                  |  |
| Cash paid for acquisition of fixed assets,                 |                |                        |  |
| intangible assets and other long-term assets               | (34,663)       | (48,240)               |  |
| Cash paid for acquisition of investments                   | (4,044)        | (2,924)                |  |
| Other cash paid relating to investing activities           | (1,755)        | (1,101)                |  |
| Sub-total of cash outflows                                 | (40,462)       | (52,265)               |  |

(39,172)

(51,157)



## 5. Consolidated Cash Flow Statement (unaudited) (continued)

| Forthree-month   | pariod |
|------------------|--------|
| 1 Of thice-month | periou |

|   | ended 31 March |             |
|---|----------------|-------------|
|   | <u>2014</u>    | <u>2013</u> |
|   | RMB million    | RMB million |
| Cash flows from financing activities:                     |                |             |
| Cash received from borrowings                             | 290,155        | 264,709     |
| Cash received from capital contributions                  | 2,312          | 20,363      |
| Including: Cash received from minority                    |                |             |
| shareholders' contributions to subsidiaries 2,312 954     |                |             |
| Sub-total of cash inflows                                 | 292,467        | 285,072     |
| Cash repayments of borrowings                             | (260,689)      | (237,167)   |
| Cash paid for dividends, profits distribution or interest | (1,319)        | (944)       |
| Sub-total of cash outflows                                | (262,008)      | (238,111)   |
| Net cash flow from financing activities                   | 30,459         | 46,961      |
| Effects of changes in foreign exchange rate               | 32             | 112         |
| Net increase in cash and cash equivalents                 | 3,940          | 4,136       |

These financial statements have been approved by the board of directors on 28April 2014.

| cial Office |                   |           | Fu Chengyu                      |
|-------------|-------------------|-----------|---------------------------------|
|             | Chief Financial O | President | Chairman (Legal representative) |
|             |                   |           | (Legai representative)          |
|             |                   |           |                                 |
|             |                   |           | (Company Chop)                  |



### 6. Cash Flow Statement (unaudited)

|  | For three-1    | month period |
|--|----------------|--------------|
|  | ended 31 March |              |
|  | <u>2014</u>    | <u>2013</u>  |
|  | RMB million    | RMB million  |
| Cash flows from operating activities:                      |                |              |
| Cash received from sale of goods and rendering of services | 443,609        | 441,439      |
| Refund of taxes and levies                                 | 201            | 143          |
| Other cash received relating to operating activities       | 21,294         | 5,662        |
| Sub-total of cash inflows                                  | 465,104        | 447,244      |
| Cash paid for goods and services                           | (352,723)      | (343,261)    |
| Cash paid to and for employees                             | (9,503)        | (9,256)      |
| Payments of taxes and levies                               | (59,582)       | (61,389)     |
| Other cash paid relating to operating activities           | (19,762)       | (18,664)     |
| Sub-total of cash outflows                                 | (441,570)      | (432,570)    |
| Net cash flow from operating activities                    | 23,534         | 14,674       |
| Cash flows from investing activities:                      |                |              |
| Cash received from disposal of investments                 | 632            | 25           |
| Cash received from returns on investments                  | 2,624          | 3,093        |
| Net cash received from disposal of fixed assets,           |                |              |
| intangible assets and other long-term assets 222 40        |                |              |
| Other cash received relating to investing activities       | 23             | 15           |
| Sub-total of cash inflows                                  | 3,501          | 3,173        |
| Cash paid for acquisition of fixed assets,                 |                |              |
| intangible assets and other long-term assets               | (23,824)       | (24,101)     |
| Cash paid for acquisition of investments                   | (7,221)        | (5,328)      |
| Sub-total of cash outflows                                 | (31,045)       | (29,429)     |
| Net cash flow from investing activities                    | (27,544)       | (26,256)     |

#### 6. Cash Flow Statement(unaudited) (continued)

|   | For three-month period |             |
|---|------------------------|-------------|
|   | ended 31 March         |             |
|   | <u>2014</u>            | <u>2013</u> |
|   | RMB million            | RMB million |
| Cash flows from financing activities:                     |                        |             |
| Cash received from borrowings                             | 70,255                 | 53,577      |
| Cash received from capital contributions                  |                        | 19,407      |
| Sub-total of cash inflows                                 | 70,255                 | 72,984      |
| Cash repayments of borrowings                             | (64,122)               | (60,597)    |
| Cash paid for dividends, profits distribution or interest | (1,199)                | (961)       |
| Sub-total of cash outflows                                | (65,321)               | (61,558)    |
| Net cash flow from financing activities                   | 4,934                  | 11,426      |
| Net increase/(decrease) in cash and cash equivalents      | 924                    | (156)       |

These financial statements have been approved by the board of directors on 28April 2014.

Fu Chengyu Li Chunguang Wang Xinhua
Chairman President Chief Financial Officer
(Legal representative)

(Company Chop)



## 7. Segment Reporting (unaudited)

|   | For three-month period |             |  |
|---|------------------------|-------------|--|
|   | ended 31 March         |             |  |
|   | <u>2014</u>            | <u>2013</u> |  |
|   | RMB million            | RMB million |  |
| Income from principal operations              |                        |             |  |
| Exploration and production                    |                        |             |  |
| External sales                                | 17,190                 | 13,580      |  |
| Inter-segment sales                           | 36,752                 | 42,728      |  |
|   | 53,942                 | 56,308      |  |
| Refining                                      |                        |             |  |
| External sales                                | 44,542                 | 48,645      |  |
| Inter-segment sales                           | 276,143                | 284,062     |  |
|   | 320,685                | 332,707     |  |
| Marketing and distribution                    |                        |             |  |
| External sales                                | 348,695                | 356,308     |  |
| Inter-segment sales                           | 1,166                  | 1,915       |  |
|   | 349,861                | 358,223     |  |
| Chemicals                                     |                        |             |  |
| External sales                                | 87,370                 | 90,379      |  |
| Inter-segment sales                           | 15,703                 | 14,769      |  |
|   | 103,073                | 105,148     |  |
| Others  |                        |             |  |
| External sales                                | 134,584                | 177,330     |  |
| Inter-segment sales                           | 168,474                | 171,205     |  |
|   | 303,058                | 348,535     |  |
| Elimination of inter-segment sales            | (498,238)              | (514,679)   |  |
| Consolidated income from principal operations | 632,381                | 686,242     |  |



## 7. Segment Reporting(unaudited) (continued)

Total segment operating profit

|  | For three-month period |                     |
|--|------------------------|---------------------|
|  | ended 31 March         |                     |
|  | 2014<br>RMB million    | 2013<br>RMB million |
| Income from other energions  | KIVID IIIIIII0II       | KIVID IIIIIIIOII    |
| Income from other operations   | 2.650                  | 2.412               |
| Exploration and production   | 2,650                  | 3,412               |
| Refining   | 1,207                  | 1,326               |
| Marketing and distribution   | 2,607                  | 2,548               |
| Chemicals  | 1,820                  | 1,812               |
| Others   | 400                    | 231                 |
| Consolidated income from other operations  Consolidated operating income | 8,684                  | 9,329               |
| Operating profit/ (loss)   |                        |                     |
| By segment   |                        |                     |
| Exploration and production   | 13,045                 | 16,142              |
| Refining   | 3,456                  | 1,976               |
| Marketing and distribution   | 8,675                  | 8,666               |
| Chemicals  | (1,434)                | 105                 |
| Others   | (13)                   | (232)               |
| Elimination  | 361                    | 35                  |
|  |                        |                     |

24,090

26,692



## Segment Reporting(unaudited) (continued)

| For three-month period |
|------------------------|
| ended 31 March         |

|              | ended 31 March |  |
|--------------|----------------|--|
|              | <u>2014</u>    | <u>2013</u>  |
|              | RMB million    | RMB million  |
|              |                |  |
|              | 690            | 65   |
|              | (141)          | (143)  |
|              | 241            | 162  |
|              | (201)          | 172  |
|              | 265            | 293  |
|              | 854            | 549  |
|              | (4,188)        | (2,511)  |
|              | (1,433)        | (1,627)  |
| 19,32323,103 |                |  |
|              | 445            | 350  |
|              | 468            | 447  |
|              | 19,300         | 23,006   |
|              | 19,32323,103   | 2014 RMB million  690 (141) 241 (201) 265  854  (4,188) (1,433)  19,32323,103  445 468 |



## B. Quarterly financial statements prepared under International Financial Reporting Standards ("IFRS")

#### 1. Consolidated Income Statement (unaudited)

|      | .1 .1       |        |
|------|-------------|--------|
| Hor  | three-month | neriod |
| 1 01 | uncc-monui  | periou |

| •   | ended       | 31 March    |
|---|-------------|-------------|
|   | <u>2014</u> | 2013        |
|   | IB million  | RMB million |
| Turnover and other operating revenues  Turnover                           | 632,381     | 686,242     |
| Other operating revenues  | 8,684       | 9,329       |
| <u> </u>  | 641,065     | 695,571     |
| Operating expenses  |             |             |
| Purchased crude oil, products and operating supplies and expenses         | (516,641)   | (569,326)   |
| Selling, general and administrative expenses                              | (16,122)    | (16,149)    |
| Depreciating, depletion and amortization                                  | (21,170)    | (18,591)    |
| Exploration expenses, including dry holes                                 | (3,006)     | (3,600)     |
| Personnel expenses  | (13,249)    | (12,240)    |
| Taxes other than income tax   | (46,136)    | (48,022)    |
| Other operating income/ (expenses), net                                   | 76          | (74)        |
| Total operating expenses  | (616,248)   | (668,002)   |
| Operating profit  | 24,817      | 27,569      |
| Finance costs   |             |             |
| Interest expense  | (3,129)     | (2,679)     |
| Interest income   | 462         | 304         |
| Unrealised loss on embedded derivative component of the convertible bonds | (1,505)     | (1,622)     |
| Foreign currency exchange loss, net                                       | (1,521)     | (136)       |
| Net finance costs   | (5,693)     | (4,133)     |
| Investment income   | 49          | 29          |
| Share of profits less losses from associates and joint ventures           | 805         | 520         |
| Profit before taxation  | 19,978      | 23,985      |
| Tax expense   | (4,818)     | (6,293)     |
| Profit for the period   | 15,160      | 17,692      |
| Attributable to:  |             |             |
| Owners of the Company   | 14,121      | 16,677      |
| Non-controlling interests   | 1,039       | 1,015       |
| Profit for the period   | 15,160      | 17,692      |
| Earnings per share  |             |             |
| Basic (RMB)   | 0.121       | 0.145       |
| Diluted (RMB)   | 0.120       | 0.144       |



#### 2. Consolidated Balance Sheet

| 2. Consolidated Balance Sheet                        |                |                  |
|--|----------------|------------------|
|  | At 31 March    | At 31 December   |
|  | <u>2014</u>    | <u>2013</u>      |
|  | RMB million    | RMB million      |
|  | (unaudited)    | (audited)        |
| Non-current assets                                   |                |                  |
| Property, plant and equipment, net                   | 658,371        | 669,595          |
| Construction in progress                             | 159,278        | 160,630          |
| Goodwill   | 6,255          | 6,255            |
| Interest in associates                               | 29,858         | 28,444           |
| Interest in joint ventures                           | 47,761         | 46,874           |
| Investments  | 3,760          | 3,730            |
| Deferred tax assets                                  | 4,751          | 4,141            |
| Lease prepayments                                    | 43,743         | 43,270           |
| Long-term prepayments and other assets               | 48,683         | 46,967           |
| Total non-current assets                             | 1,002,4601     | ,009,90 <u>6</u> |
| Current assets                                       |                |                  |
| Cash and cash equivalents                            | 18,986         | 15,046           |
| Time deposits with financial institutions            | 1,785          | 55               |
| Trade accounts receivable                            | 81,144         | 68,466           |
| Bills receivable                                     | 25,510         | 28,771           |
| Inventories  | 244,094        | 221,906          |
| Prepaid expenses and other current assets            | 34,388         | 38,766           |
| Total current assets                                 | 405,907        | 373,010          |
| Current liabilities                                  |                |                  |
| Short-term debts                                     | 119,469        | 109,806          |
| Loans from Sinopec Group Company and fellow subsidia | ries 75,909    | 54,064           |
| Trade accounts payable                               | 208,384        | 202,724          |
| Bills payable  | 4,499          | 4,526            |
| Accrued expenses and other payables                  | 166,794        | 197,606          |
| Income tax payable                                   | 3,505          | 3,096            |
| Total current liabilities                            | 578,560        | 571,822          |
| Net current liabilities                              | (172,653)      | (198,812)        |
| Total assets less current liabilities                | 829,807        | 811,094          |
| Non-current liabilities                              |                |                  |
| Long-term debts                                      | 107,865        | 107,234          |
| Loans from Sinopec Group Company and fellow subsidia | ries 37,872    | 38,356           |
| Deferred tax liabilities                             | 7,882          | 7,977            |
| Provisions   | 26,250         | 26,080           |
| Other long-term liabilities                          | 10,487         | 9,821            |
| Total non-current liabilities                        | <u>190,356</u> | 189,468          |
|  | 639,451        | 621,626          |



## 2. Consolidated Balance Sheet (continued)

|  | At 31 March 2014 RMB million (unaudited) | At 31 December 2013  RMB million (audited) |
|--|--|--|
| Equity   |  |  |
| Share capital                                      | 116,795                                  | 116,565                                    |
| Reserves   | 466,910                                  | 452,238                                    |
| Total equity attributable to owners of the Company | 583,705                                  | 568,803                                    |
| Non-controlling interests                          | 55,746                                   | 52,823                                     |
| Total equity                                       | 639,451                                  | 621,626                                    |



### 3. Consolidated Cash Flow Statement(unaudited)

For three-month period

#### Noteended 31 March

| N   | oteended 31 March   |                |             |
|---|---------------------|----------------|-------------|
|   |                     | <u>2014</u>    | <u>2013</u> |
|   |                     | RMB million    | RMB million |
|   |                     |                |             |
| Net cash generated from operating activities              | (a)                 | 12,621         | 8,111       |
|   |                     |                |             |
| Investing activities                                      |                     |                |             |
| Capital expenditure                                       |                     | (31,613)       | (44,730)    |
| Exploratory wells expenditure                             |                     | (3,050)        | (3,401)     |
| Purchase of investments, investments in associates        |                     |                |             |
| and investments in joint ventures                         |                     | (4,044)        | (2,906)     |
| Proceeds from disposal of investments and investments     | s in associates     | 474            | 85          |
| Proceeds from disposal of property, plant, equipment a    | nd other non-curren | t assets 22258 |             |
| Increase in time deposits with maturities over three mo   | nths (1,730)        | (28)           |             |
| Interest received   |                     | 462            | 219         |
| Investment and dividend income received                   |                     | 107            | 100         |
| Purchase of derivative financial instruments, net         |                     | -              | (427)       |
| Acquisitions of non-controlling interests of subsidiaries | 3                   | <u>-</u>       | (18)        |
| Net cash used in investing activities                     |                     | (39,172)       | (51,048)    |
| Financing activities                                      |                     |                |             |
| Increase inborrowings                                     |                     | 290,155        | 264,709     |
| Repayments of borrowings                                  |                     | (260,689)      | (237,167)   |
| Proceeds from issuing shares                              |                     | -              | 19,409      |
| Distributions by subsidiaries to non-controlling interes  | ts                  | (272)          | (357)       |
| Contributions to subsidiaries from non-controlling inte   |                     | 2,312          | 954         |
| Interest paid   |                     | (1,047)        | (587)       |
| •   |                     | <u> </u>       |             |
| Net cash generated from financing activities              |                     | 30,459         | 46,961      |
| Net increase in cash and cash equivalents                 |                     | 3,908          | 4,024       |
| Cash and cash equivalents at 1 January                    |                     | 15,046         | 10,456      |
| Effect of foreign currency exchange rate changes          |                     | 32             | 112         |
|   |                     |                | <del></del> |
| Cash and cash equivalents at 31 March                     |                     | 18,986         | 14,592      |



### 3. Consolidated Cash Flow Statement(unaudited) (continued)

#### Note to consolidated statement of Cash Flows

(a) Reconciliation of profit before taxation to net cash generated from operating activities

#### For three-month period

ended 31 March

|  |          | <u>2014</u>    | <u>2013</u> |
|--|----------|----------------|-------------|
|  |          | RMB million    | RMB million |
| Operating activities                                       |          |                |             |
| Profit before taxation                                     |          | 19,978         | 23,985      |
| Adjustments for:   |          |                |             |
| Depreciation, depletion and amortisation                   |          | 21,170         | 18,591      |
| Dry hole costs written off                                 |          | 1,809          | 974         |
| Share of profits less losses from associates and joint     | ventures | (805)          | (520)       |
| Investment income  |          | (49)           | (29)        |
| Interest income  |          | (462)          | (304)       |
| Interest expense   |          | 3,1292,679     |             |
| Losson foreign currency exchange rate changes              |          |                |             |
| and derivative financial instruments                       |          | 643            | 141         |
| Loss on disposal of property, plant ,equipment and o       | other    |                |             |
| non-current assets, net                                    |          | 48             | 33          |
| Reversals of impairment losses on assets                   | (49)     | (12)           |             |
| Unrealised loss on embedded derivative component           |          |                |             |
| of the convertible bonds                                   |          | 1,5051,622     | 2           |
| Operating profit before change of operating capital 46,917 | 47,160   |                |             |
| Accounts receivable and other current assets               |          | (2,893)(17,118 | 8)          |
| Inventories  |          | (22,158)       | (13,138)    |
| Accounts payable and othercurrent liabilities              |          | (4,221)        | (1,158)     |
|  |          | 17,645         | 15,746      |
| Income tax paid  |          | (5,024)        | (7,635)     |
| Net cash generated from operating activities               |          | 12,621         | 8,111       |
|  |          | <del></del>    | <del></del> |



## 4. Segment Reporting (unaudited)

|   | For three-month period |             |
|---|------------------------|-------------|
|   | ended 31 March         |             |
|   | <u>2014</u>            | <u>2013</u> |
|   | RMB million            | RMB million |
| Turnover                                  |                        |             |
| Exploration and production                |                        |             |
| External sales                            | 17,190                 | 13,580      |
| Inter-segment sales                       | 36,752                 | 42,728      |
|   | 53,942                 | 56,308      |
| Refining                                  |                        |             |
| External sales                            | 44,542                 | 48,645      |
| Inter-segment sales                       | 276,143                | 284,062     |
| Madestine and distribution                | 320,685                | 332,707     |
| Marketing and distribution External sales | 348,695                | 356,308     |
| Inter-segment sales                       | 1,166                  | 1,915       |
| inter-segment sales                       |                        |             |
|   | 349,861                | 358,223     |
| Chemicals                                 | 07.270                 | 00.270      |
| External sales                            | 87,370                 | 90,379      |
| Inter-segment sales                       | 15,703                 | 14,769      |
|   | 103,073                | 105,148     |
| Corporate and others                      |                        |             |
| External sales                            | 134,584                | 177,330     |
| Inter-segment sales                       | 168,474                | 171,205     |
|   | 303,058                | 348,535     |
| Elimination of inter-segment sales        | (498,238)              | (514,679)   |
| Turnover                                  | 632,381                | 686,242     |
| Other operating revenues                  |                        |             |
| Exploration and production                | 2,650                  | 3,412       |
| Refining                                  | 1,207                  | 1,326       |
| Marketing and distribution                | 2,607                  | 2,548       |
| Chemicals                                 | 1,820                  | 1,812       |
| Corporate and others                      | 400                    | 231         |
| Other operating revenues                  | 8,684                  | 9,329       |

Turnover and other operating revenues

695,571

641,065



## Segment Reporting (unaudited) (continued)

|   | For three-month period ended 31 March |             |
|---|---------------------------------------|-------------|
|   |                                       |             |
|   | <u>2014</u>                           | <u>2013</u> |
|   | RMB million                           | RMB million |
| Result  |                                       |             |
| Operating profit/ (loss)                                      |                                       |             |
| By segment  |                                       |             |
| <ul> <li>Exploration and production</li> </ul>                | 13,206                                | 16,230      |
| - Refining  | 3,739                                 | 2,204       |
| <ul> <li>Marketing and distribution</li> </ul>                | 8,832                                 | 9,126       |
| - Chemicals   | (1,342)                               | 164         |
| <ul> <li>Corporate and others</li> </ul>                      | 21                                    | (190)       |
| <ul><li>Elimination</li></ul>                                 | 361                                   | 35          |
| Total segment operating profit                                | 24,817                                | 27,569      |
| Share of profits from associates and joint ventures           |                                       |             |
| Exploration and production                                    | 690                                   | 65          |
|   | (142)                                 | (144)       |
| <ul><li>Refining</li><li>Marketing and distribution</li></ul> | 194                                   | 145         |
| Chemicals   | (201)                                 | 172         |
|   | 264                                   | 282         |
| <ul> <li>Corporate and others</li> </ul>                      |                                       |             |
| Aggregate share of profits from associates                    |                                       |             |
| and joint ventures805   | 520                                   |             |
| Investment income   |                                       |             |
| <ul> <li>Exploration and production</li> </ul>                | -                                     | -           |
| - Refining  | 1                                     | 1           |
| <ul> <li>Marketing and distribution</li> </ul>                | 47                                    | 17          |
| - Chemicals   | -                                     | -           |
| <ul> <li>Corporate and others</li> </ul>                      | 1                                     | 11          |
| Aggregate investment income                                   | 49                                    | 29          |
| Net finance costs   | (5,693)                               | (4,133)     |
|   |                                       | (.,155)     |
| Profit before taxation  | 19,978                                | 23,985      |



## C. Differences between Consolidated Financial Statements prepared in accordance with the accounting policies complying with ASBE and IFRS(unaudited)

Other than the differences in the classifications of certain financial statements captions and the accounting for the items described below, there are no material differences between the Group's consolidated financial statements prepared in accordance with accounting policies complying with ASBE and IFRS. The reconciliation presented below is included as supplemental information, is not required as part of the basic financial statements and does not include differences related to classification, display or disclosure. Such information has not been subject to independent audit or review. The major differences are:

#### (i) Government Grants

Under ASBE, grants from the government are credited to capital reserve if required by relevant governmental regulations. Under IFRS, government grants relating to the purchase of fixed assets are recognized as deferred income and are transferred to the income statement over the useful life of these assets.

#### (ii) Safety Production Fund

Under ASBE, safety production fund should be recognized in profit or loss with a corresponding change in reserve according to PRC regulations. Such reserve is reduced for expenses incurred for safety production purposes or, when safety production related fixed assets are purchased, is reduced by the purchased cost with a corresponding increase in the accumulated depreciation. Such fixed assets are not depreciated thereafter. Under IFRS, expense is recognized in profit or loss when incurred, and fixed assets are depreciated with applicable methods.

Effects of major differences between the net profit under ASBE and the profit for the period under IFRS are analysed as follows:

For three-month period

| ended 31 March                        |      | Tot three month period  |             |
|---------------------------------------|------|-------------------------|-------------|
|                                       | Note | 20142013<br>RMB million | RMB million |
| Net profit under ASBE<br>Adjustments: |      | 14,482                  | 16,831      |
| Government grants                     | (i)  | 26                      | 27          |
| Safety production fund                | (ii) | 652                     | 834         |
| Profit for the period under IFRS      |      | 15,160                  | 17,692      |



## C. Differences between Consolidated Financial Statements prepared in accordance with the accounting policies complying with ASBE and IFRS(unaudited)(continued)

Effects of major differences between the shareholders' equity under ASBE and the total equity under IFRS are analysed as follows:

|  | At 31 March At 31 December |                               |             |
|--|----------------------------|-------------------------------|-------------|
|  | Note <u>20</u>             | 14 <u>2013</u><br>RMB million | RMB million |
| Shareholder's equity under ASBE Adjustments: |                            | 641,059                       | 623,260     |
| Government grants                            | (i)                        | (1,608)                       | (1,634)     |
| Total equity under IFRS                      |                            | 639,451                       | 621,626     |