

# LET'S GET TO WORK

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# THE STRABAG GROUP

As one of Europe's leading construction groups, and with approximately 73,000 employees, we generated an output volume of around € 13.7 billion in the 2008 financial year. From our core markets Austria and Germany, we are present via our numerous subsidiaries in all countries of Eastern and South-East Europe, in selected markets in Western Europe and in individual cases on other continents. We offer our services under the five main brands STRABAG, Dywidag, Heilit+Woerner, Möbius and Züblin. These services span the entire construction industry and cover the entire value-added chain in the field of construction.

## SEGMENT BUILDING CONSTRUCTION & CIVIL ENGINEERING

	2008 € MLN.	CHANGE 2007-2008 %	2007 € MLN.	CHANGE 2006-2007 %	2006 € MLN.
Output volume	5,822	7	5,418	11	4,899
Revenue	5,244	9	4,816	13	4,257
Order backlog	6,774	8	6,262	26	4,959
EBIT	78	1	77	45	53
EBIT margin % of revenue	1.5		1.6		1.2
Employees	28,802	9	26,322	17	22,525

## SEGMENT TRANSPORTATION INFRASTRUCTURES

	2008 € MLN.	CHANGE 2007-2008 %	2007 € MLN.	CHANGE 2006-2007 %	2006 € MLN.
Output volume	6,274	36	4,617	-1	4,646
Revenue	5,464	23	4,455	6	4,217
Order backlog	3,957	90	2,081	5	1,986
EBIT	138	-26	186	24	150 <sup>1)</sup>
EBIT margin % of revenue	2.5		4.2		3.6
Employees	33,906	20	28,352	13	25,047

1) adjusted for proceeds from sale of DEUTAG of €T 70,625

## SEGMENT SPECIAL DIVISIONS & CONCESSIONS

	2008 € MLN.	CHANGE 2007-2008 %	2007 € MLN.	CHANGE 2006-2007 %	2006 € MLN.
Output volume	1,417	143	582	-16	693
Revenue	1,483	154	585	-37	935
Order backlog	2,480	6	2,348	54	1,525
EBIT	52	8	48	-29	68
EBIT margin % of revenue	3.5		8.2		7.3
Employees	5,174	184	1,824	19	1,538

# KEY FIGURES 2004–2008

## KEY FINANCIAL FIGURES

€T	FIMAG 2004	FIMAG 2005	STRABAG SE 2006	STRABAG SE 2007	STRABAG SE 2008
Output Volume	5,963,530	9,314,847	10,385,111	10,746,223	13,742,501
Revenue	5,222,905	6,955,797	9,430,621	9,878,600	12,227,795
Order Backlog	4,980,112	7,927,000	8,505,614	10,742,287	13,253,795
Employees	33,287	44,513	52,971	61,125	73,008

## KEY EARNINGS FIGURES

€T	FIMAG 2004	FIMAG 2005	STRABAG SE 2006	STRABAG SE 2007	STRABAG SE 2008
EBITDA	320,590	341,806	502,407	595,899	647,732
EBITDA margin % of revenue	6.1	4.9	5.3	6.0	5.3
EBIT	111,701	163,129	272,729	312,428	269,866
EBIT margin % of revenue	2.1	2.4	2.9	3.2	2.2
Earnings before taxes	91,350	134,715	216,578 <sup>1)</sup>	276,256	229,258
Net income	65,748	94,566	160,441 <sup>2)</sup>	207,614	166,360
EPS	4.99	7.41	2.73	2.05	1.38
Cash-flow from operating activities	104,098	267,755	446,351	493,989	689,885
ROCE %	6.3	8.0 <sup>3)</sup>	10.3 <sup>2)</sup>	8.5	5.3
Investments in fixes assets	207,490	254,688	347,020	543,842	876,800

## KEY BALANCE SHEET FIGURES

€T	FIMAG 2004	FIMAG 2005	STRABAG SE 2006	STRABAG SE 2007	STRABAG SE 2008
Equity	802,256	905,470	1,035,894	3,096,454	2,978,981
Equity Ratio %	22.0	17.7	18.6	40.0	30.5
Net Debt	681,231	697,782	675,415	-926,972	-109,663
Gearing Ratio %	84.9	77.1	65.2	-29.9	-3.7
Capital Employed	1,695,886	2,159,109	2,297,574	4,135,257	5,158,849
Total	3,653,257	5,126,927	5,575,826	7,740,814	9,765,206

1) adjusted for the one time result of the Deutag sale amounting to €T 70,625

2) adjusted for the one time result of the Deutag sale amounting to €T 63,563

3) 2005 adjusted for Züblin Group

EBITDA = profit for the period before net interest income, income tax expense and depreciation and amortization

EBIT = profit for the period before net interest income and income tax expense

ROCE = net income + interest on debt-interest tax shield (25 %) / (average group equity + interest-bearing debt)

Net Debt = financial liabilities less non-recourse debts + provisions for severance and pension obligations – cash and cash equivalents

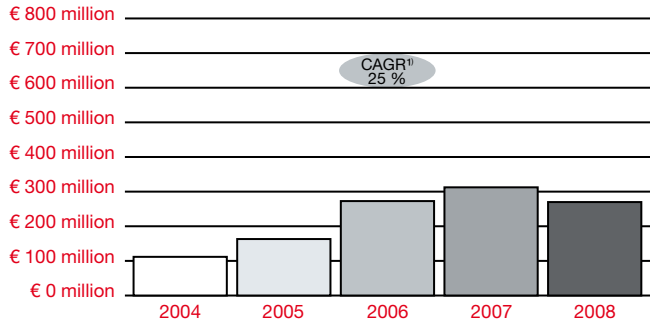
Gearing Ratio = Net Debt/Group Equity

Capital Employed = group equity + interest-bearing debt

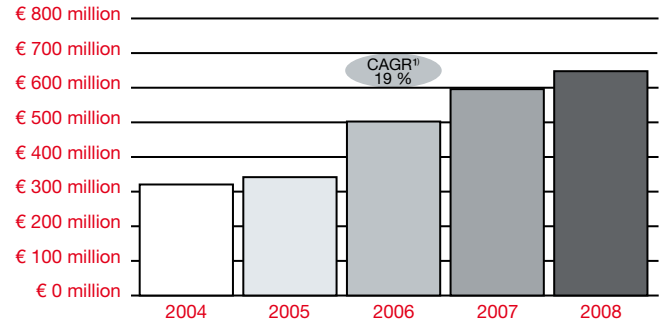
# KEY FIGURES

## DEVELOPMENT OF THE MOST IMPORTANT KEY FIGURES 2004–2008

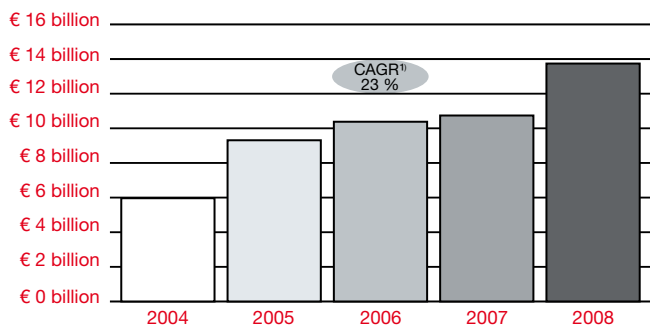
### EBIT DEVELOPMENT 2004–2008



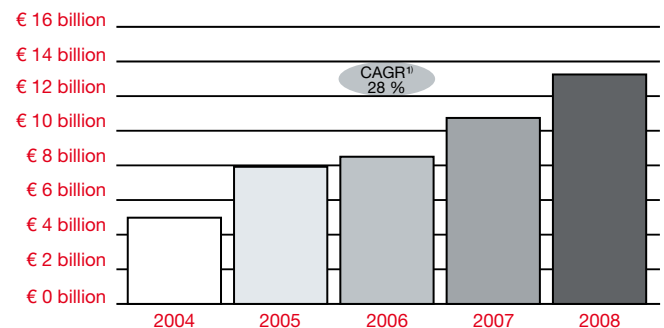
### EBITDA DEVELOPMENT 2004–2008



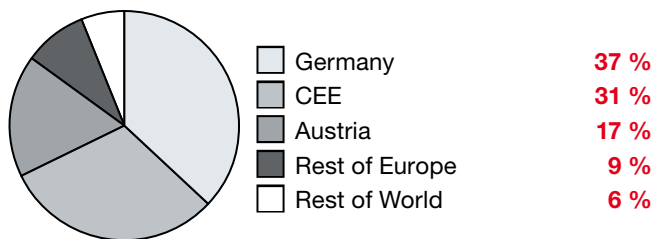
### OUTPUT VOLUME DEVELOPMENT 2004–2008



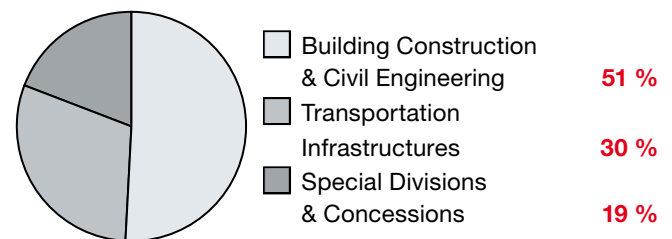
### ORDER BACKLOG DEVELOPMENT 2004–2008



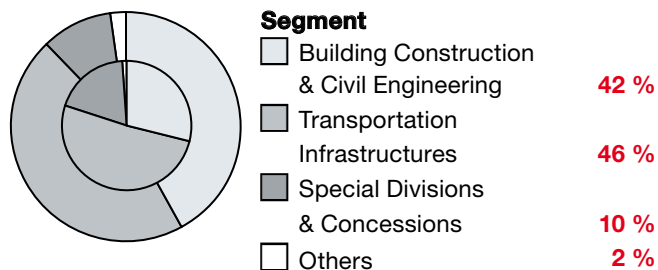
### OUTPUT VOLUME BY REGION



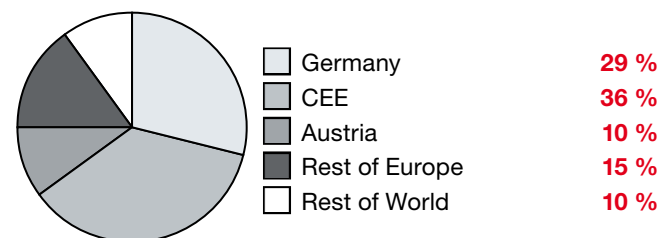
### ORDER BACKLOG BY SEGMENT



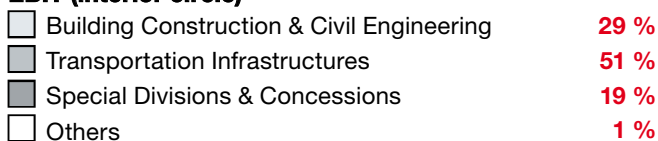
### OUTPUT VOLUME AND EBIT BY SEGMENT



### ORDER BACKLOG BY REGION



### EBIT (interior circle)



1) CAGR = Compound annual growth rate

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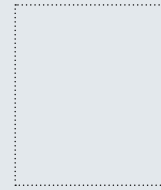
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The Annual Report was prepared with the highest possible attention to detail. All information was verified. The possibility of rounding errors, printing errors or misprints, however, can not be completely excluded. The Annual Report contains information and forecasts related to the future development of STRABAG SE. These forecasts represent estimates made on the basis of all available information at the time of publication. Should the assumptions underlying the forecasts fail to appear, the actual results could deviate from the expectations.

Many of the projects contained in this financial report were carried out in special partnerships. We hereby extend a warm "thank you" to all our partners.

# **WHY INVEST IN STRABAG SE?**

## **STRONG MANAGEMENT TEAM AND EMPLOYEES (PAGES 30–38)**

- ... because our management board has worked together for over twenty years.
- ... because the average period of employment is significantly over ten years at the next management level as well.
- ... because our STRABAG Academy is open to all employees.

## **LEADING MARKET POSITION (PAGES 16–17)**

- ... because we are the number 1 in Austria, Germany and Hungary.
- ... because we are the leading construction company in Central and Eastern Europe.
- ... because we generate 80 % of our output volume in countries in which we hold a top 3 market position.

## **SUCCESSFUL ACQUISITIONS (PAGES 26–27)**

- ... because we acquire companies that complement our value-added chain.
- ... because we integrate these companies into the group immediately.
- ... because we value existing employees during acquisitions.

## **ALL-IN-ONE PROVIDER (PAGES 6–7)**

- ... because we offer all services from planning to facility management.
- ... because no other construction company in Europe is geographically and technologically as broadly positioned as STRABAG.

## **CENTRAL BUSINESS UNITS AND UNIFORM REPORTING (PAGES 8–9)**

- ... because with our management information system we can manage all our corporate units.
- ... because the operating areas are supported by group-owned service companies so that they can concentrate fully on their actual business – the business of building.
- ... because every day we know where we stand – on all construction sites.

## **STRABAG TEAM CONCEPT (PAGE 27)**

- ... because we work together with our clients as partners.


## **OWN RAW MATERIALS BASIS (PAGES 18–21)**

- ... because our access to raw materials gives us a competitive advantage.
- ... because from stone and gravel to asphalt and concrete we produce everything ourselves.
- ... because our raw materials have made us independent for over 100 years.

## **FOR FURTHER QUESTIONS PLEASE REFER TO OUR INVESTOR RELATIONS DEPARTMENT:**

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This Annual Report is also available in German.  
In case of discrepancy, the German version prevails.

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1) These parts have been audited by KPMG.

# CEO'S REVIEW



**HANS PETER  
HASELSTEINER**  
Chairman of the  
Management Board

**Dear fellow shareholders,**

The ongoing economic and financial crisis is so alarming because we – and that includes finance ministers as much as central bank governors and economists – still do not have any secure insights as to how we can overcome it or at least cushion its effects. Everything that has been done so far, and most of what is still to come, represents the well-intentioned attempts to steer against the crisis without knowing in which direction this “monster” will move next – and if it will even react to the defensive measures of the trio of “white knights” of state, central bank and international institutions.

Doing business under such conditions involves a number of inherent insecurities, making it nearly impossible to plan ahead. This, together with a lack of growth, will lead to a collapse in earnings – not to mention the revenue losses, which, depending on the sector of industry, will vary from significant to dramatic.

In contrast, the construction sector, which can count on the economic stimulus programmes to provide a benefit for building projects in the next two to three years, will likely face only modest declines in terms of volume. But this will only delay the big challenges, making them that much more difficult to overcome once the stimulus packages are exhausted. For this reason, the industry players must take advantage of this period of grace and drive the necessary structural adaptations in order to survive the expected construction crisis of 2013/2014/2015.

In the 2008 financial year, we already felt the first effects of the crisis. The business with certain clients – with real estate developers, for example, and with private companies that commission the construction of shopping centres or office buildings – has dropped dramatically. PPP models which are in part dependent on bank financing have proven to be unrealisable.

Despite a 28 % plus in construction output, driven by the high revenue of the first three quarters and above all by our acquisitions, the earnings before interest and taxes (EBIT) fell by 14 % in the year-on-year comparison. As a result, we failed to reach the objective of raising our margins and improving our profitability. It is little comfort, considering the extraordinary currency losses and impairments as well as the write-downs and provisions, that the accounting approach that was selected is to be seen as conservative and careful.

The net income after minorities fell by 8 %, less severely than the year before, as we acquired a package of outstanding shares of our publicly listed German subsidiary STRABAG AG and reduced our minority interest in the process.



Our stock did not fare well in the past financial year either, losing around two-thirds of its value. For this reason, and despite the lower profit, my management board colleagues and I have decided to propose to the Annual General Meeting a dividend of € 0.55 per share. In absolute terms, this is the same amount as the year before, although the dividend yield would naturally be much higher. With this proposed dividend, we want to show our appreciation for our shareholders and lend support to our conviction that STRABAG – in terms of both its liquidity as well as the expected future profits – is a stable company.

The next few years certainly won't be easy. In short, we will have to "get to work" even more strongly than before. This motto also titles the present Annual Report. We want to show where our strengths lie, why our strategy will pay off during these difficult times, and how well we are prepared to deal with these turbulent times:

**FIRSTLY**, we will benefit from our "millipede principle" of having the group's size compensate for declines in certain regions and/or areas of business. The great diversity of our projects and our broad geographic market penetration are highlighted further on in this Annual Report.

**SECONDLY**, our equity base will – despite self-prescribed cuts to our capital expenditure – allow us to concentrate on focus areas and to invest in forward-looking technologies in the field of renewable energies, for example. Our new central division BLT Baulegistik und Transport (Building Logistics and Transport), featured in a special article inside this report, is one such focus. Our experts will help us to reduce costs considerably through the application of sophisticated logistic concepts.

**THIRDLY**, we can count on an efficient organisation in an ideally flat pyramid structure that gives every employee a commensurate amount of corporate responsibility. The concentration of super-ordinate tasks in our central divisions will further allow us to secure a crisis-resistant cost advantage.

On this note, I hope that you will share my confidence as I ask you to continue to lend our company your trust.

Thank you for your support,

Your



Hans Peter Haselsteiner

Chairman of the Management Board of STRABAG SE

Vienna, 30 April 2009



**NEW EXHIBITION, HAMBURG, GERMANY**



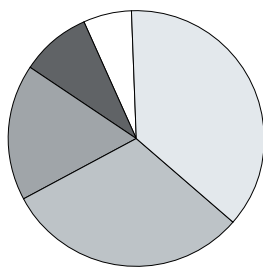
**QUARRY DENNIG, GRAZ, AUSTRIA**



**MOTORWAY A2, POZNAN, POLAND**

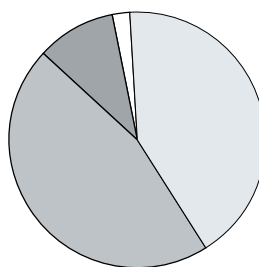
# STRABAG AT A GLANCE

**OUTPUT VOLUME BY REGION**

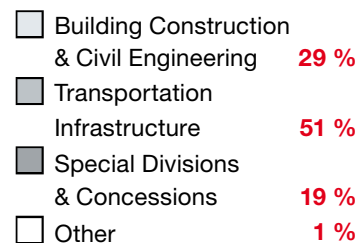
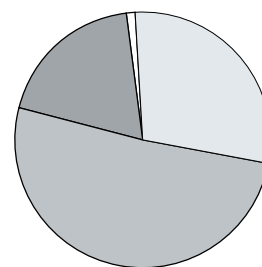


1) Central and Eastern Europe

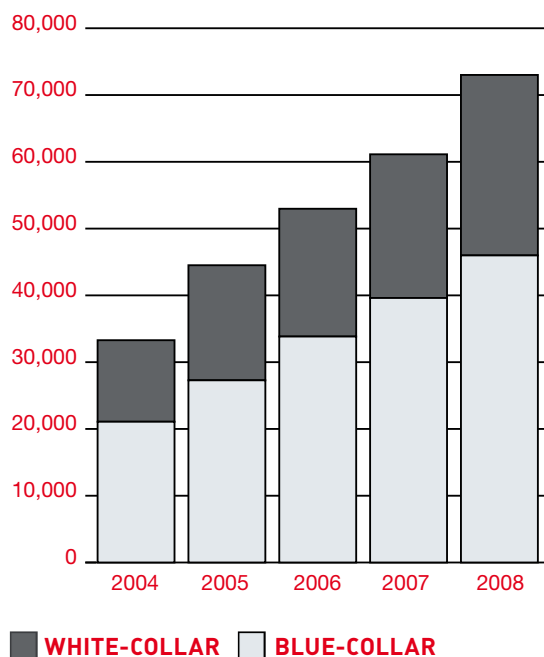
**OUTPUT VOLUME BY SEGMENT**



**EBIT BY SEGMENT**



**NUMBER OF EMPLOYEES 2004–2008<sup>2)</sup>**



2) Year's average

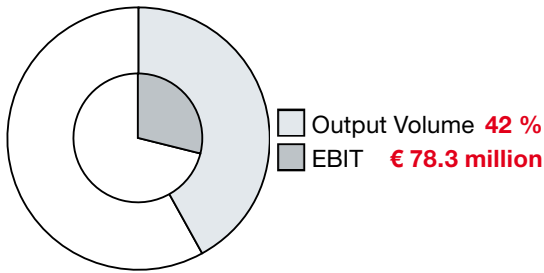
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## MARKET POSITIONS

- # 1 in Austria, Germany and Hungary
- # 2 in Slovakia and Romania
- # 3 in Czech Republic and Poland

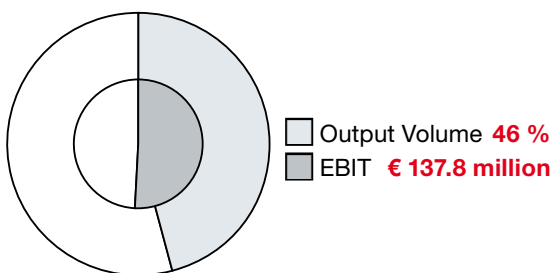
## WE ARE ACTIVE IN THREE MAIN SEGMENTS:

### **BUILDING CONSTRUCTION & CIVIL ENGINEERING**



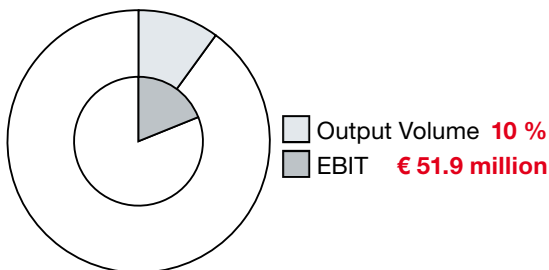
The Building Construction & Civil Engineering segment comprises the construction of commercial and industrial properties, office and administration buildings, residential real estate and the production of prefabricated elements. Medium-sized and large-scale projects – predominantly from private clients – form the core of the business activities. In the field of Civil Engineering, STRABAG is engaged in the construction of complex infrastructure projects, in the strongly growing business field of power plant construction, in large-scale bridge building as well as in environmental technology.

### **TRANSPORTATION INFRASTRUCTURES**



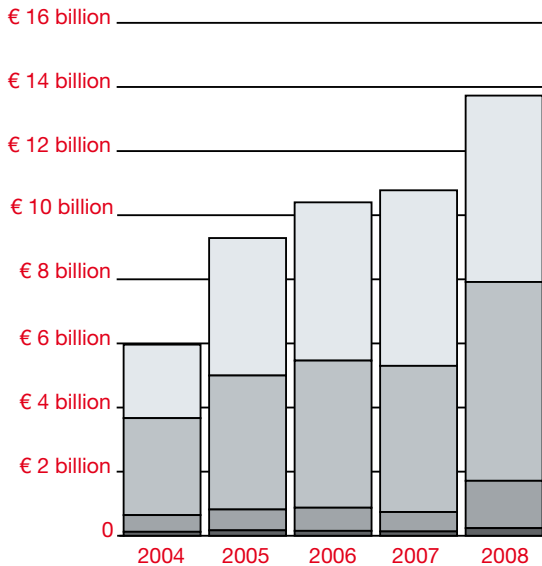
The Transportation Infrastructures segment covers asphalt and concrete road construction as well as any remaining construction activities associated with road construction, such as earthmoving, canalisation, waterway construction, dyking, paving, the construction of sport and recreational facilities, safety and protective structures and small-scale bridge projects. In the last few years, railway construction and hydraulic engineering were added as important specialist areas. The Transportation Infrastructure segment also includes the production of construction materials such as asphalt, concrete and aggregates to supply the group and external clients.

### **SPECIAL DIVISIONS & CONCESSIONS**



The Special Divisions & Concession segment includes the area of tunnelling, which comprises the construction of road and railway tunnels as well as of underground galleries and caverns. In this field, we possess leading know-how that allows us to operate at some of the world's largest construction sites. A further area of business is the concessions business. Services include global project development activities mainly in Transportation Infrastructures. These include project-related services such as development, financing and operation. The segment was renamed "Special Divisions & Concessions" in the 2008 financial year as the previous name of "Tunnelling & Services" no longer did justice to the new reality, which involved the inclusion of the new business field of ground engineering and the expansion of our activities in property and facility management.

## OUTPUT VOLUME 2004-2008



- BUILDING CONSTRUCTION & CIVIL ENGINEERING**
- TRANSPORTATION INFRASTRUCTURES**
- SPECIAL DIVISIONS & CONCESSIONS**
- OTHER**

STRABAG SE has grown strongly in the past few years, ascending to the top league of European construction companies. Our output volume has grown by an annual average of 23 % since 2004. While only modest growth could be seen in 2007, organic growth and acquisitions helped to boost our output volume in the 2008 financial year by 28 %.

The increased output volume in Building Construction & Civil Engineering is due to the expansion of the group's presence in Russia as well as to growth in Germany and Slovakia. While Transportation Infrastructures stagnated in 2007, in the 2008 financial year the segment showed significant growth thanks, among other things, to enterprise acquisitions in Germany, the Czech Republic, Poland and Scandinavia. Projects in Germany, Italy, Austria and Hungary contributed to growth in the output volume of the Special Divisions & Concessions segment.

# STRABAG

SOCIETAS EUROPAEA

## CEO - Hans Peter Haselsteiner

Building Construction & Civil Engineering	Transportation Infrastructures	Special Divisions & Concessions
2 Board Members 10 Divisions	2 Board Members 11 Divisions	2 Board Members 5 Divisions

## Divisions

## Sub-divisions



## Central Divisions



## Central Staff Divisions

Legal Affairs
Contract Management
General Secretariat
Audit Department

<sup>1)</sup> BRVZ Bau-, Rechen- und Verwaltungszentrum <sup>2)</sup> BMTI Baumaschinentechnik International <sup>3)</sup> BLT Bauglogistik und Transport <sup>4)</sup> TPA Gesellschaft für Qualitätssicherung und Innovation

Under the roof of the parent company STRABAG SE, a number of legally independent subsidiaries are active in their respective national markets. The top level of organisation is the segment, each of which is headed by two management board members, one with technical and another with commercial responsibilities. This “four-eyes” principle applies not only at the executive level but at all management levels, and the dual management structure is an important aspect of internal control and risk management.

The management board of STRABAG SE exercises the coordinated management of the group, is responsible for maintaining its financial balance, and determines its strategic goals. During the execution of these tasks, the management board is supported by Central Staff Units, Service Companies and the Divisions.

The division managers coordinate and steer their sub-divisions and report directly to the management board member responsible for their division. The division managers manage their business independently and on their own responsibility within the framework of the group’s business policy, i.e. it is their responsibility to reach the objectives laid out in the strategic and operating planning and to realise the specified measures.

The operating business is managed by the sub-divisions, which in turn are organised into individual business units. They are responsible for the greatest possible success in their regional markets and are as a rule managed, coordinated and controlled by the business unit manager.

The central divisions are one of the main ingredients for the group’s success. They handle group-internal services in the areas of accounting, treasury, controlling, risk management, personnel development, technical development, equipment management, quality management and logistics. The central service companies support the operating units so that these can concentrate on the core business and deliver their services to the clients in an efficient manner. The uniformity of the organisation creates economies of scale and results in standardised controlling and reporting.

The central staff divisions are responsible for legal matters, contract management, corporate communications and investor relations (general secretariat) and internal auditing and report directly to the CEO.

In order to maintain an overview of the entire group, we have developed a management information system that helps us to ensure that the same standards apply in all regions where STRABAG is active. Clear criteria for the assessment of new projects and control systems serve as filters to avoid loss-bringing projects.

## **AT STRABAG, TPA, AN IN-HOUSE SERVICE PROVIDER, ENSURES THAT EVERYTHING WORKS PERFECTLY IN TERMS OF QUALITY AND SAFETY**

### **THE WORLD'S LONGEST CONTINUOUS FOUNDATION SLAB**

One morning in mid-December, 5:06 a.m.: The first of many concrete mixers arrives at the DESY Research Center in Hamburg. The challenge is to build the world's longest continuous foundation slab. Two days later, at 4:45 p.m., the job is finished. Almost 6,500 m<sup>3</sup> of concrete make up a foundation slab 272 meters long and 23.65 meters wide – a technical masterpiece in which the concrete is required to withstand extreme loads. Constant monitoring of the quality of the concrete is essential. This is where the experts from TPA come into their own. They performed the appropriate inspections on site to ensure that the quality of the concrete remained constant over the almost 60 hours it took to complete the foundation slab.

TPA is active at over 120 sites in twelve European countries with around 600 personnel. In addition to Austria, Germany, the Czech Republic, Slovakia, Hungary, Croatia, Slovenia, Romania, Bulgaria, Poland, Russia, Serbia and Montenegro, TPA also offers its services at international construction projects around the globe. This makes TPA one of the largest private laboratories in Europe.



**TEST OF SOIL CONDITION IN POLAND**

### **BROAD CUSTOMER BASE**

62 % of TPA's activities are with the Transportation Infrastructures segment. But the central division also acts as a service provider for external customers. Accounting for 19 % of services provided, external customers are the second largest group of customers for TPA. The remaining activities are divided between general contracts for the group (11 %) and those for the Building Construction & Civil Engineering segment (8 %). "Our extensive laboratory organisation and international knowledge transfer allow us to offer our customers a clear competitive advantage," says Herbert Billmaier, Manager of central division TPA.

It all began back in 1987, when two laboratories for road construction in Carinthia and Lower Austria were merged to form a single organisational unit, Quality and Technical Development, within the company Asphalt und Beton GmbH. Two other laboratories were also established in the same year: one for construction material recycling and another for bitumen emulsion. In the years since, TPA has grown continuously through a series of acquisitions in the core markets in which STRABAG operates.



## EXTENSIVE SERVICE PORTFOLIO

TPA provides services in all areas of the construction industry. The service portfolio includes comprehensive consultancy services and assistance either including or excluding investigations on construction sites, land or in the laboratory. "Our core specialist areas are construction quality assurance, consulting on the selection of construction methods, and development including the introduction of new construction methods and materials," Billmaier explains.

With the help of its IQM (Integrated Quality Management) business unit, TPA undertakes a range of tasks and offers services on a country-specific and group-wide basis. These include, among other things, the design and coordination of activities in the areas of occupational safety and environmental protection, product selection for personal safety equipment, the definition of group standards for protective and high-visibility clothing, and the recording and evaluation of work-based accidents. Besides its advisory roles, TPA also offers or organises training on all of these subjects.



**PROFICIENCY TESTS IN TPA-OWN OFFICES**

## DATA COLLECTION

The uniform and group-wide recording and evaluation of work-based accidents makes it possible to establish an internal benchmark, provides statistics to answer requests in the course of pre-qualifications, and also serves as a basis for accident prevention measures. In the area of occupational safety, the IQM also allows for key group-wide standards to be set. From early 2009, for example, an international group-wide standard will be available for protective and high-visibility clothing. "Centralised procurement makes it possible to achieve high levels of quality and functionality at reasonable costs," says Alfred Popelak of IQM.

### THE TPA PORTFOLIO

- Building material tests in the laboratory and onsite
- Structural engineering quality assurance
- Expert opinions and damage diagnosis
- Maintenance concepts and warranty-based work
- Holding of specialist training courses
- Innovative projects
- Involvement in national and international specialist bodies
- Preparation of quality assurance plans
- Consultancy services for clients and consulting engineers

## ONE STEP AHEAD OF THE COMPETITION

Since 2008, we have had a clear competitive advantage over other industry players in the area of logistics. With our central division for Construction Logistics and Transport (Baulogistik und Transport – BLT), we are Europe's first construction group that has its own integrated logistics system. The task of the new unit is to support the group's operating units throughout Europe with excellent logistics solutions reliably, economically and in an environment friendly manner.

**30 % OF TOTAL  
COSTS CAN BE  
INFLUENCED BY  
LOGISTICS**

There is enormous potential in the area of transport and logistics, something which gives the group a clear advantage over the competition. Industry studies show that 30 % of the overall costs in the group can be influenced by logistics. Cooperative planning and control using optimised logistics processes forms a basic foundation for the efficient execution of construction works and is an important basis for competitive strength. For this reason, we will realise this ambitious project quickly and smoothly.

### **WHEN TALKING ABOUT THE WORLD OF CONSTRUCTION LOGISTICS AT STRABAG, WE ARE TALKING ABOUT:**

- more than 17,000 construction sites
- over 2,500 companies in the group
- a transport volume of 100 million tonnes every year
- annual transport costs of € 800 million
- about 4 million transport contracts a year
- tens of thousands of supplier relationships

This must all be coordinated – from resource planning, raw materials production and supply to manufacture and assembly, and installation on the construction site. In order to supply the group with transport services in the best way possible, we use proprietary equipment, among other things. This makes us more independent and reliable. At present, the group possesses some 700 rail freight wagons and 1,500 motor trucks for proprietary supply needs. Furthermore, the logistics unit has its own railway company and motor truck company in Germany and is engaged in cooperation with a further railway company in Poland. In the next few years, we plan to invest in specific transport equipment in order to achieve an added competitive advantage and to secure resources in time.



BLT began operations in 2008 in Austria, Germany and Poland, three of STRABAG's main core markets (60 % of the output volume is generated in these three countries). So far, the focus of the new central division has been on the long-distance supply of mixing facilities and large construction sites, allowing us to deliver and realise nearly every logistics solution. The focus in 2009 and 2010 will be on Hungary, the Czech Republic, Slovakia, Serbia and Romania.

**FURTHER  
INFORMATION ON  
BLT IN THE CSR  
PART OF THIS  
REPORT (PAGE 50)**

## BLT'S MARKETS



■ CORE MARKETS ■ PRIORITY COUNTRIES 2009 & 2010

# **“GIMME FIVE” –** **LET’S GET TO WORK** **FOR THE FUTURE**



# **STRATEGY**

## **OUR STRATEGIC OBJECTIVE**

**“Through cost leadership, employee quality, employee motivation and innovative strength to achieve and maintain market leadership in all defined markets and areas of business.”**

## **GROUP PRINCIPLES**

Our group principles provide the basis for our objectives, our strategy and our entrepreneurial activities.

### **BUSINESS SUCCESS**

We have a responsibility toward our shareholders, clients, employees, suppliers and subcontractors as well as toward the company itself. For this reason, long-term business success is our prime business objective. We strive to identify opportunities and risks at an early stage in order to ensure the continuity of our company and to safeguard the interests of our shareholders.

### **CLIENTS**

Our services are focused on the demands and expectations of our clients. We meet the needs of the market through close client contact, professionalism, a dedication to innovation, and reasonable prices.

### **EMPLOYEES**

We promote the skills and productivity of our employees through training and further education. We support the personal development of our employees and ensure that they receive adequate information and have suitable working conditions. Our employees actively inform themselves. They bring their own objectives in line with those of the group and give priority to group interests. The safety and health of our employees and all other parties to our activities are among our main concerns.

### **SUPPLIERS AND SUBCONTRACTORS**

We make a targeted selection of our suppliers and subcontractors. In making the decision, we let our experience and the capacities of our suppliers and subcontractors guide us.

### **SOCIAL RESPONSIBILITY**

We respect human rights and promote the general good of society. We observe all existing laws and recognise the rules of fair competition. We are aware of our responsibility toward the environment. In delivering our products and providing our services, we strive to handle energy and resources in an environmentally friendly manner and to reduce emissions and waste.

# 1. EXPANSION OF MARKET POSITION



## OUR MARKETS



- HOME AND GROWTH MARKETS WITH TOP 3 MARKET POSITIONS**
- GROWTH MARKETS**
- OTHER MARKETS**

STRABAG is a European group whose home markets are Germany and Austria. We consider a leading market position not just in these two markets to be a critical factor for success. In 2008, we generated nearly 80 % of our output volume in those countries in which we hold a market position among the top 3 construction firms. In the past few years, we have continuously increased our output volume in the countries of Eastern Europe so that the business in these countries accounted for about 31 % of the overall group output volume in 2008—as it did the previous year. This gives us a unique position compared to the competition and makes us the market leader in the construction sector in Central and Eastern Europe.

**SHARE EASTERN EUROPE 31 %**

Often we follow our European clients onto non-European markets. Or we

engage in individual projects outside of Europe in which a high degree of technological know-how is required – in Canada, India or Libya, for example. In the Middle East, our activities have been focused on Oman, Qatar, Abu Dhabi and Saudi Arabia. Specific know-how and long-term client relations are a standard component of our activities in these countries.

We call this broad geographic positioning and wide range of products the “Millipede Principle”: if one foot fails, the other 999 feet keep going. We are able to seize opportunities in a variety of markets quickly and diversify our risk by not focusing our growth on just one country. We began to focus on geographic diversification at an early stage – and this strategy has paid off. Germany, a market which had not been given a lot of hope in the past ten years, is now proving to be a stable earnings provider, and in Poland we are seeing surprisingly strong growth in the field of Transportation Infrastructures. Many other European countries are expected to benefit from the EU Cohesion Funds and from the various national economic stimulus programmes.

## OUR OBJECTIVES

Our objective for the coming years will continue to be to expand our market shares in our growth markets and to maintain the market leadership in Germany, Austria and Hungary. To measure our success, we review our market shares and our market position annually.

Especially in times of high economic pressure – as is the case during the ongoing financial crisis – it is important to have a broad geographical position. For this reason, we are focused on expanding our presence in all markets of Central and Eastern Europe as well as in selected non-European countries.

Learn more about our markets in the Management Report on Page 62.

## 2. SECURING ACCESS TO RESOURCES





The access to resources offers us a significant competitive advantage, as the approval for new mixing facilities is granted only to a limited extent in those regions in which such facilities already exist. Also, the supply of resources from within the group helps us to reduce our dependency on external suppliers and thus to keep price volatility down.

In the previous year, we had set ourselves the objective of expanding our raw materials access – and we were successful. Through acquisitions, we have increased the number of quarries and gravel pits by 76 and have purchased a further 95 asphalt and concrete mixing facilities. As a result, we were able to increase the density of our resource network in particular in Germany, the Czech Republic and Romania.

**188 QUARRIES  
AND GRAVEL PITS,  
547 ASPHALT AND  
CONCRETE MIXING  
PLANTS**

With 188 quarries and gravel pits, 348 asphalt and 199 concrete mixing facilities, we possess an extensive network which is already quite dense in the areas of stone/gravel on the home markets as well as on several growth markets.

## **ASPHALT**

We produced 16.7 million tonnes of asphalt in the past financial year, compared to 14.3 million tonnes in 2007. Most of the asphalt was produced in Germany, Austria, Poland and the Czech Republic. About 64 % (2007: 62 %) of the asphalt produced was sold within the group at the usual market rate; the rest was sold to third parties. The highest internal demand was in Germany, Austria, Poland and the Czech Republic. In the past financial year, we covered 77 % of our asphalt demand through group resources (2007: 75 %).

## **CONCRETE**

The production of concrete in 2008 amounted to 5.5 million m<sup>3</sup>, a plus of 60 % compared to the previous year. More than half of our concrete production took place in Austria, Hungary and the Czech Republic; Austrian production more than doubled compared to 2007 as the result of an acquisition. We sold 32 % of the concrete produced within the group (2007: 35 %), covering 34 %<sup>1)</sup> of our internal demand (2007: 28 %). 47 % of the proprietarily produced concrete was used in the Building Construction & Civil Engineering segment, 40 % in Transportation Infrastructures and 13 % in the Special Divisions & Concessions segment.

## **STONE AND GRAVEL**

The STRABAG Group produced around 33.5 million tonnes of stone and gravel in 2008, 43 % more than in the previous year. 73 % of these resources were sold to third parties (2007: 68 %). 27 % was sold within the group, nearly exclusively in the Transportation Infrastructures segment, covering 19 % of the need in the segment (2007: 20 %).

## **CEMENT**

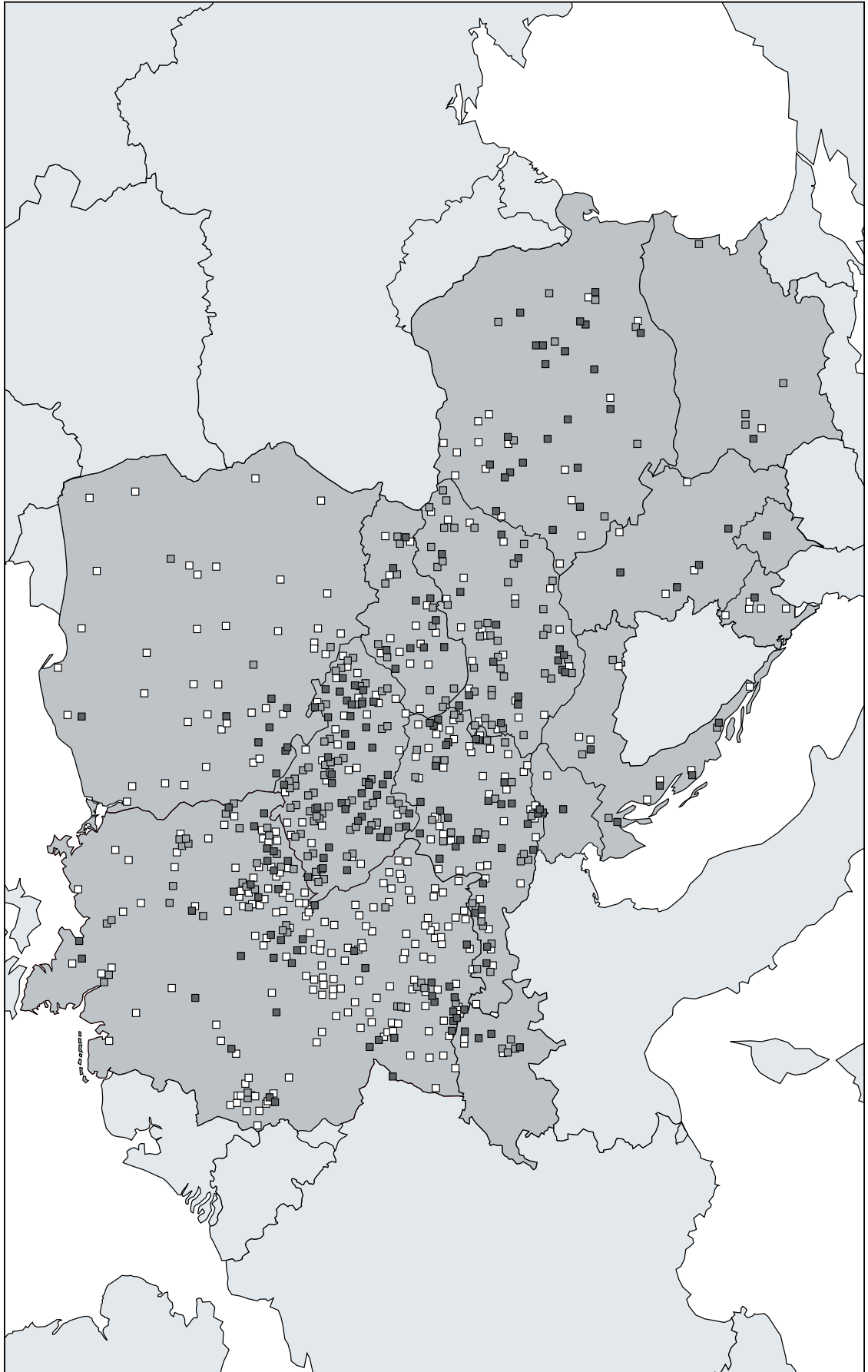
In autumn 2007, construction began in Hungary on the first proprietary cement factory. Work is proceeding as planned.

## **OUR OBJECTIVES**

In the 2009 financial year, we will profit from this access to proprietary resources. We will optimise our raw materials portfolio and will extend our network in a selective way.

<sup>1)</sup> The relatively high percentage of third-party sales and purchases is explained by the fact that the desired resource-type and quality were not available in the region where they were needed. This highlights the importance of area-wide access to raw materials in a given geographic area.

## PRODUCTION SITES (PROPRIETARY FACILITIES AND HOLDINGS)



- ASPHALT
- CONCRETE
- STONE-GRAVEL

**AUSTRIA**

47 Asphalt  
26 Concrete  
31 Stone-Gravel

**GERMANY**

165 Asphalt  
37 Concrete  
44 Stone-Gravel

**BULGARIA**

1 Asphalt  
4 Concrete  
1 Stone-Gravel

**CROATIA**

7 Asphalt  
4 Concrete  
5 Stone-Gravel

**POLAND**

39 Asphalt  
3 Concrete  
9 Stone-Gravel

**ROMANIA**

16 Asphalt  
8 Concrete  
22 Stone-Gravel

**SWITZERLAND**

3 Asphalt  
4 Concrete  
4 Stone-Gravel

**SERBIA/KOSOVO**

4 Asphalt  
4 Stone-Gravel

**SLOVAKIA**

14 Asphalt  
12 Concrete  
10 Stone-Gravel

**SLOVENIA**

1 Asphalt  
1 Stone-Gravel

**CZECH REPUBLIC**

31 Asphalt  
63 Concrete  
41 Stone-Gravel

**HUNGARY**

20 Asphalt  
38 Concrete  
16 Stone-Gravel

### 3. PUBLIC PRIVATE PARTNERSHIPS (PPP) AND CONCESSION PROJECTS



## THE BUSINESS MODEL

Public Private Partnerships (PPP) have been gaining in importance in public-sector projects in the past few years. PPP projects involve a partnership between the public and the private sector regarding the financing, building, maintenance and operation of infrastructure projects. Several forms of PPPs exist, depending on the scope of services of the project, the influence of the state, and the legal framework. Concessions grant the concession holder the right to provide a certain public service for a set period of time under contractually arranged conditions, while Build-Operate-Transfer (BOT) projects involve the implementation of specially defined services. A number of special forms of BOT exist, such as Design-Build-Finance-Operate (DBFO), Build-Own-Operate (BOO) and Private Finance Initiative (PFI) models, some of which the STRABAG Group has already completed.

The advantages of the PPP model are clear: public funds are often lacking and budgets must be kept despite an enormous need for infrastructure – above all in Central and Eastern Europe. In order to still be able to finance the infrastructure projects, a government commissions a private partner to plan and finance a project and win back the private funds invested through a long-term concession, often around 30 years. When the concession period expires, the private company transfers the motorway, tunnel or hospital to the public-sector client. With the PPP model, the client guarantees that costs are kept as low as possible over the project's lifecycle, transfers a part of the risk to the private sector and pays for only those services which the client already draws on. The contractor guarantees that the project is completed on time as he has an interest in accessing the concession income as quickly as possible. The contractor is further interested in the quality of the work in order to keep the maintenance costs, which are attributed to him, as low as possible.

The concession income represents a stable cash-flow over several years. Depending on the risk profile, the return on the investment occurs in the form of user's fees (tolls, ticketing, handling fees), availability fees linked to certain quality requirements or mixed forms (e.g. shadow toll). The most common types of concessions are:

### Hard Toll

The fee is collected directly from the user. Depending on the toll system, this can be either as a single charge or based on the distance travelled. The concessionaire usually bears the traffic and utilisation risk.

### Shadow Toll

The licensor pays a fee to the concessionaire. The concessionaire bears the traffic risk.

### Availability Fee

This involves a periodic lump-sum payment consisting of at least a fixed portion – similar to a leasing instalment – and a variable, performance-based portion. The concessionaire bears nearly no traffic or utilisation risk.

We already recognised the promising future of PPP solutions in the early 1990s and participated successfully in a number of tenders.

In order to expand our competences in this area, and to extend the value-added chain, we acquired a minority stake just below 50 % in Graz-based toll specialist EFKON as well as a 100 % stake in Germany-based property and facility management firm DeTelImmobilien. The acquisitions allow us to offer our clients the whole package of services from planning and construction all the way to operation.

In order to best respond to the demand and growth of PPP projects, we set up two project development divisions in the Special Divisions & Concessions segment under the Services business field which have for some time contributed constantly and significantly to the group's success. While the division "Project Development BUILDING CONSTRUCTION" realises public-sector building PPP projects such as schools, hospital, jails or administrative buildings, the division "Project Development INFRA-STRUCTURE" handles projects in the areas of transport, energy and the environment. In addition to the division's main focus of road construction – STRABAG builds and operates a number of motorways in Central and Eastern Europe – these also involve underground rapid transit, railways, power plants, water supply and wastewater treatment facilities, as well as waste removal and landfill construction. Geographically, our PPP activities are concentrated on the main markets in Central and Eastern Europe, but individual projects are pursued outside of Europe as well. Worth mentioning here are

Turkey, the United Arab Emirates, and North and East Africa – countries which have recognised the advantages of PPP models and repeatedly realise them.

**NINE NEW PPP  
PROJECTS IN 2008**

We divide the income from PPP projects into two parts: the output volume is reported in the relevant segments – Building Construction & Civil Engineering, Transportation Infrastructures or Special Divisions & Concessions – while the concession business is included in the Services field of the Special Divisions & Concessions segment. All concession companies are organised as Single Purpose Companies (SPCs) and are either consolidated at equity or fully in accordance with relevant regulations. The public sector is generally included significantly in the areas of financing and refinancing, risk distribution and collateralisation structure of the individual projects through a stake in the project companies in the form of capital and non-cash contributions, start-up financing, subsidies, debt guarantees or the acceptance of utilisation risks and political risks.

During the internal assessment of PPP projects, we opt for a conservative approach and apply at most only the capital employed.

## **OUR OBJECTIVES**

Concession projects offer a continuous stream of income – even during times when the construction sector is in an unfavourable phase. In order to mitigate economic, cyclical or seasonal fluctuations, we want to press ahead with our engagement in PPP and concession projects. In the 2008 reporting year, we successfully expanded our portfolio of PPP projects from 15 to 24. These projects represent a total investment volume of € 5.6 billion.

Whether we succeed in further expanding the field of PPP projects in the near future depends strongly on the conditions on the capital markets. As is the case with many other large-scale projects, PPP models are also very difficult to finance in the current market environment. However, we hope to see conditions improve due to Central and Eastern Europe's need to catch up in terms of road and railway infrastructure and as a result of the economic stimulus packages promised by various national governments.

## PPP PROJECTS

PROJECT	COUNTRY	TOTAL VOLUME € MLN.	PROPORTIONATE SHARE OF EQUITY € MLN.	PROPORTIONATE SHARE OF COMMITTED EQUITY € MLN.	DEBT (NON-RECOURSE) STRABAG'S SHARE € MLN.	DEBT (RECOURSE) STRABAG'S SHARE € MLN.	CURRENT DEBT STRABAG € MLN.	STRABAG SHARE %	STATUS
<b>Infrastructure</b>									
M5 motorway	Hungary	1,292.00	252.00	252.00	798.20	0.00	798.20	100.0	in operation
Birecik power plant	Turkey	981.00	11.87	11.87	34.87	0.00	34.87	8.4	in operation
A2 motorway	Poland	880.00	23.54	23.54	166.46	0.00	166.46	20.0	in operation
Zagreb motorway	Croatia	371.00	20.86	20.86	128.67	0.00	128.67	51.0	in operation
Limerick motorway	Ireland	437.00	0.01	8.20	51.22	0.00	10.56	20.0	in progress
Fermoy motorway	Ireland	215.00	3.28	3.28	13.89	0.00	13.89	12.5	in operation
Nordkettenbahn aerial tramway	Austria	51.00	1.30	1.30	3.45	1.79	5.24	51.0	in operation
M6 motorway	Hungary	958.00	18.67	24.38	262.80	0.00	89.64	30.0	in progress
Marienfeld Harsewinkel by-pass road	Germany	5.70	0.08	0.00	0.00	0.00	0.00	100.0	in operation
<b>Real Estate</b>									
Underground car park "bowling green"	Germany	19.00	0.00	0.00	14.70	4.00	16.77	100.0	in operation
Schools, Witten	Germany	9.00	0.00	0.00	0.00	0.00	0.00	100.0	in operation
Rest stop Wörthersee Teichelsberg A2	Austria	9.20	1.03	1.03	0.00	8.17	8.17	100.0	in operation
Rest stop Schwechat S1	Austria	20.01	1.00	1.00	16.20	0.00	10.33	100.0	in operation
Rest stop Potzneusiedl A6	Austria	11.97	1.10	1.10	10.20	0.00	10.20	100.0	in progress
Rest stop Brennerpass A13	Austria	10.00	0.00	1.00	9.00	1.00	9.00	100.0	in progress
Sports and community pool Spittal/Drau	Austria	12.31	0.00	0.00	0.00	0.00	0.00	100.0	in operation
Proton therapy centre, Essen	Germany	136.00	0.00	2.10	68.00	0.00	38.32	50.0	in progress
Gov't administration centre, Heidelberg	Germany	13.50	0.00	1.02	0.00	10.20	0.80	100.0	in progress
Vocational academy, Heidenheim	Germany	32.20	0.00	0.00	0.00	32.20	2.55	100.0	in progress
Ministry of Finance, Potsdam	Germany	16.00	0.00	0.00	0.00	16.00	3.10	100.0	in progress
Schools, Ratzeburg/Lauenburg	Germany	30.00	0.00	0.00	0.00	30.00	2.90	100.0	in progress
Schools, Monheim am Rhein	Germany	75.00	0.20	0.00	0.00	0.00	0.00	100.0	in operation
Schools, Kreis Düren	Germany	50.00	0.18	0.00	0.00	0.00	0.00	100.0	in operation
Heinrich Böll Foundation	Germany	13.90	0.00	0.00	0.00	0.00	0.00	100.0	in operation
<b>Total</b>		<b>5,648.79</b>	<b>335.12</b>	<b>352.68</b>	<b>1,577.66</b>	<b>103.36</b>	<b>1,349.67</b>		

Dark grey: New projects in 2008

## 4. INVESTMENTS IN VALUE-ADDING ACQUISITIONS





## ACQUISITIONS IN 2008

COMPANY	OUTPUT VOLUME		COUNTRY	STRATEGY
	€ MLN.	EMPLOYEES		
Adanti SpA	160 <sup>(1)</sup>	370	Italy	Expansion of market share in Italy
JHP spol. s r.o.	~27 <sup>(1)</sup>	280	Czech Republic	Expansion in Civil Engineering
F. Kirchhoff AG	350 <sup>(2)</sup>	1,600	Germany	Expansion in Transportation Infrastructures especially in regional markets with little presence so far, raw materials
ODEN Anläggning- entreprenad AB	121 <sup>(1)</sup>	400	Sweden	Entry in Swedish market for infrastructure
KIRCHNER Holding GmbH	373 <sup>(3)</sup>	1,500	Germany, Poland	Expansion in Transportation Infrastructures
StraBAG-Gruppe, consisting of the companies StraBAG Strassenbau und Beton AG, Witta Bau AG	~28 <sup>(1)</sup>	168	Switzerland	Strengthening of Transportation Infrastructures in Switzerland
EFKON AG	70 <sup>(1)</sup>	700	Austria, International	Extension of value-added chain in the Special Divisions & Concessions segment
Deutsche Telekom Immobilien und Service GmbH (DeTelImmobilien)	1,000 <sup>(3)</sup>	6,240	Germany, Slovakia, Hungary	Extension of competencies in property and facility management

(1) At-equity or full consolidation from Q2/08

(2) Consolidation from Q3/08

(3) Consolidation from Q4/08

We won't be able to pursue our strategic objective of market leadership through organic growth alone. For this reason, we kept our eyes open for potential takeover candidates during the past financial year. We remained consistent in pursuing our strategy of growing through acquisitions and made eight major purchases. This alone led to a rise in our output volume by € 2.0 billion<sup>1)</sup>. We evaluate potential candidates for a takeover based on the following criteria:

- conformity with STRABAG's regional focus
- access to raw materials
- synergies through transfer of know-how, expert competences and economies of scale
- management competence and detailed integration plan
- financial discipline regarding acquisition price

With our acquisitions, we are attempting not just to strengthen our market shares but also to extend our value-added chain – through the acquisition of DeTelImmobilien or EFKON, for example. The diversity of our service portfolio makes us a valuable partner for our clients, as it allows them to receive all products and services from a single source. This is also evidenced by the success of the “STRABAG Team Concept”: Whether a promising construction job actually becomes an economically successful property is to a large extent decided before construction even begins. About 80 % of all later construction and operating costs can be influenced during the planning stages. This idea led us to come up with our “team concept” in which the client and contractor work together as partners. The introduction of joint controlling and the early inclusion of the contractor in the planning phase help to minimise the risk for both parties and to raise security in terms of quality, costs and deadline.

## OUR OBJECTIVES

In the coming year, our focus will be on the integration of the companies acquired in 2008. Larger acquisitions are not planned.

1) Assuming the companies were acquired on 1 January 2008.

## **5. STRICT COST AND RISK DISCIPLINE TO INCREASE THE MARGINS**

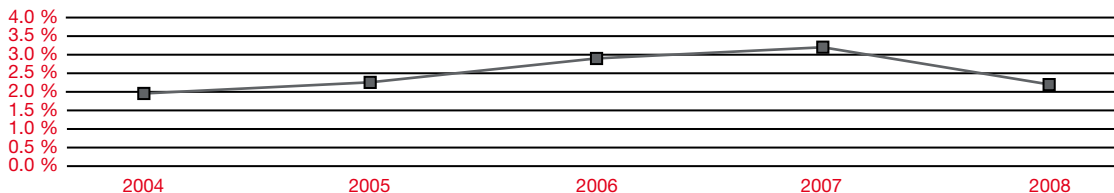


In recent years, we have worked on increasing our margins. Unfortunately, we did not manage to do so in the past financial year. The EBITDA margin fell from 6.0 % to 5.3 %, the EBIT margin from 3.2 % to 2.2 %. Naturally, we are continuing to focus on cost efficiency, disciplined employment of capital and strict risk management. Furthermore, we are increasingly shifting our business toward know-how-intensive niche activities.

**EBIT MARGIN DOWN  
FROM 3.2 % TO  
2.2 %**

In the current market environment, we are complementing our strategy of cost and risk discipline with the objective of assuring adequate liquidity and ensuring the continued existence of the company. Not for nothing does it say in our Code of Ethics: "We are committed to sustained profitability which will enable us to implement our strategies, make long-term investments, offer our employees a fair salary and offer our shareholders an attractive return on their investment."

## DEVELOPMENT OF EBIT MARGIN



We see the equity ratio as a suitable figure with which to measure STRABAG's financial stability and strength. In the medium term, we will be satisfied with an equity ratio (shareholder equity/total assets) between 20 % and 25 %. At the end of December 2008, the group's equity ratio stood at 30.5 %.

**EQUITY  
RATIO OF  
30.5 %**

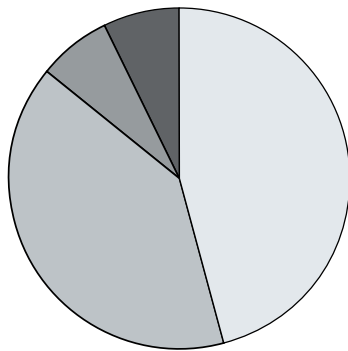
## OUR OBJECTIVES

In the 2009 financial year, we are paying increasing attention to our liquidity management.

# EMPLOYEES

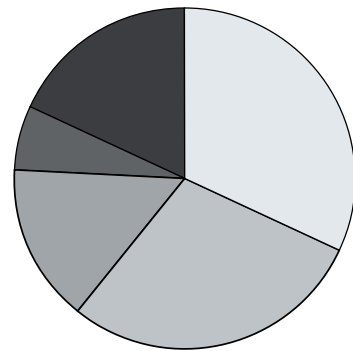
- 73,000 EMPLOYEES AT OVER 500 LOCATIONS AROUND THE WORLD
- OWN GROUP ACADEMY FOR THE FURTHER TRAINING AND EDUCATION OF EMPLOYEES
- ANNUAL EMPLOYEE APPRAISAL INTERVIEW AS A CENTRAL MANAGEMENT INSTRUMENT

EMPLOYEES BY SEGMENT



- Transportation Infrastructures
- Building Construction & Civil Engineering
- Special Divisions & Concessions
- Others

EMPLOYEES BY COUNTRY



- CEE
- Germany
- Austria
- Rest of Europe
- Rest of World



We rely on the performance and competence of our employees in order to achieve our corporate targets. Through regular and open communication, we promote their personal and professional development. The quality of the cooperation between supervisors, colleagues and all employees is of great importance for the company's success. Our interaction with each other is therefore characterised by respect and openness in order to avoid unfair actions and behaviour.

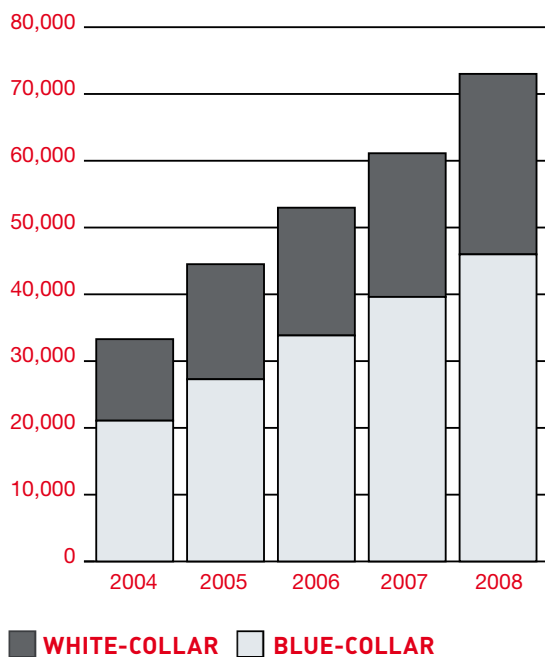
Our employee-employer relationship is based on the following basic principles:

- We respect and comply with ethical and legal standards.
- We create a working environment that is attractive for qualified employees, supports them and binds them to the company.
- We strive to have a working environment free from discrimination, harassment or reprisal.
- We practice an open-door policy which grants all employees access to the management.
- We maintain a performance-based culture with a competitive system of remuneration and periodic, objective, individual performance appraisals that take into account the individual contribution to the reaching of objectives and to the team effort.

The approximately 1,200 employees in the first four management levels within the group management receive a remuneration comprised of a fixed and a performance-based portion.

## OUR EMPLOYEE FIGURES FOR THE 2008 FINANCIAL YEAR

NUMBER OF EMPLOYEES 2004–2008<sup>1)</sup>



1) Year's average

The group is subject to seasonal fluctuations in employee numbers. For this reason, the number of employees – as is usual in the construction industry – can only be stated as an annual average. Since 2004, the number of employees has grown annually by around 22 %. This is due above all to the strong growth in Eastern Europe, where we have greatly expanded our employee basis. In 2008, the average number of employees grew by about 20 % to 73,008 (45,984 blue-collar and 27,024 white-collar). Of these, 904 (2007: 787) were blue-collar and 196 (2007: 160) were white-collar apprentices.

**NUMBER OF EMPLOYEES GREW 22 % ANNUALLY SINCE 2004**

Traditionally, the construction industry overwhelmingly employs men. The percentage of women employed within the group was 14 % (2007: 16 %). Within group management, the percentage of women was 8 % (2007: 9 %).

In 2008, about 1 % of the group's employees (2007: about 1 %) had some form of serious disability.

The duration of employment is decidedly influenced by the relevant situation on the labour market. The labour markets in Eastern Europe are more dynamic, which results in a higher level of employee fluctuation.

# HUMAN RESOURCE DEVELOPMENT WITH “ENGAGE”

Due to the human-resource-intensive production processes in the industry, workers in the construction sector both form a significant factor for success and represent a critical bottleneck factor. For this reason, we place great value on strategic human resource planning and on the constant and continuous training and further education of our employees. In cooperation with an external software company, we are working on the development of a human resource management portal called “ENGAGE” which, when completed, will provide IT support for all human resource processes:

- Applicant database: recruitment support
- Training database: seminar offer for employees
- Employee database: information on qualifications and know-how of group employees
- Management potential database: creation of a database of potential management staff and documentation of existing and necessary know-how and skills

The applicant database is already successfully in use in Austria, Germany, Hungary, Croatia, the Czech Republic, Slovakia, Belgium, Romania and Russia; the training database in Austria and Germany. The introduction of the training database and the other tools in the remaining countries in which the group is active is being carried out in a systematic manner.

## FINDING AND FOSTERING POTENTIAL

In order to properly assess the potential of employees, we use an IT-supported aptitude diagnostics process, the so-called behaviour potential analysis. Once a year, personal appraisal interviews take place between employees at all levels and their supervisors. The purpose of these talks is to define objectives and to discuss the working conditions. The talks give employees the opportunity to discuss their personal career plans and to point out any problems, should they exist. Based on these or – if necessary – additional talks, our employees receive from their supervisors extensive feedback as the behaviour potential analyses.

In order to discover and support suitable young talent and more strongly tie these to the company, we introduced a trainee programme for young skilled employees and executive staff in all countries in which we are present. The measures include an international trainee exchange programme to better accommodate the increasing internationalisation of the group, as well as increased cooperation with selected universities in order to tap the next generation of qualified leaders. We participate at university career fairs and sponsor several diploma theses every year.

The promotion of the employees’ personal development through training and further education takes place within the context of an appraisal interview. In Germany and Austria, all employees have access via the STRABAG Intranet to the “workshop list” of the group academy and are able to register online for the further training events decided upon with their supervisors.

Internal and external experts develop training events for the group academy that meet the needs of the employees, support them in their job and allow them to gain additional expert and methodical know-how. The target-group-oriented training is divided into basic, expert and method training and includes training in the fields of technology, law, business, IT, methodological and social competence as well as regarding intercultural issues. The content is conveyed in classical classroom seminars at different locations in the specific countries in which the group is active, i.e. always as “close to the customer” as possible.

Employees interested in changing their career can find internal job offers in the group Intranet. The Intranet also offers employees information as to important company decisions and press releases as well as information about the group and the individual divisions and sub-divisions. Another important source of information is the twice-yearly employee magazine “inform”, which reports on new projects or new organisational units and profiles group employees.

**VISIT OUR CAREER PORTAL IN THE INTERNET:  
WWW.STRABAG.COM -> CAREER**

## **JOB SAFETY**

In Austria and Germany, the group’s occupational safety and health activities are monitored by internal safety committees. Corresponding safety committees exist in the CEE countries. Across the group, trained safety and health experts are responsible for providing staff-related support of the relevant specialist areas. A uniform classification system was created in all countries in which the group is active for the collection and detailed evaluation of occupational accidents. In the future, this will enable a group-wide comparison and benchmarking and will make it easier for the management to plan the accident prevention and healthcare for their employees in a targeted and focused manner.

### **NUMBER OF EMPLOYEES 2008**

	<b>GROUP</b>	<b>BUILDING CONSTRUCTION &amp; CIVIL ENGINEERING</b>	<b>TRANS- PORTATION INFRA- STRUCTURES</b>	<b>SPECIAL DIVISIONS &amp; CONCESSIONS</b>	<b>OTHER AND CONSOLIDATION</b>
Germany	21,438	5,585	12,032	1,925	1,896
Austria	11,082	4,793	4,242	1,091	956
Middle East	8,710	6,668	1,879	151	12
Poland	4,992	932	3,534	67	459
Czech Republic	4,882	626	3,874	9	373
Hungary	3,941	846	2,313	399	383
Russia	2,580	2,297	19	77	187
Slovakia	2,543	1,457	847	37	202
Africa	2,161	1,326	832	3	0
America	2,062	1,832	0	230	0
Romania	1,789	320	1,152	143	174
Switzerland	1,534	490	388	548	108
Croatia	1,075	350	554	70	101
Rest of Europe	1,018	307	660	20	31
Serbia	1,009	15	853	14	127
Benelux	517	464	2	17	34
Scandinavia	497	38	373	86	0
Asia	363	353	7	0	3
Italy	296	5	19	272	0
Bulgaria	282	34	183	1	64
Slovenia	191	29	143	3	16
Ireland	46	35	0	11	0
<b>Total</b>	<b>73,008</b>	<b>28,802</b>	<b>33,906</b>	<b>5,174</b>	<b>5,126</b>

# **CORPORATE** **GOVERNANCE**

- **STRABAG COMMITTED TO THE AUSTRIAN CODE OF CORPORATE GOVERNANCE**
- **NOTES ON COMPOSITION AND WORKING METHODS OF THE MANAGEMENT BOARD AND OF THE SUPERVISORY BOARD AND ITS COMMITTEES INCL. REMUNERATION REPORT**
- **RESULTS OF EXTERNAL EVALUATION OF COMPLIANCE WITH ÖCGK**

## **COMMITMENT TO THE AUSTRIAN CODE OF CORPORATE GOVERNANCE**

The Austrian Code of Corporate Governance (ÖCGK) is a body of rules, in line with international standards, which outlines responsible leadership and governance of companies in Austria. The code, as the basis for voluntary commitment to good corporate governance, boosts shareholder confidence through transparency, through the increased qualitative cooperation between the management board, the supervisory board and the shareholders, and through the company's focus on responsible, long-term value creation. By committing to the code, a company must explain non-compliance with C-rules ("Comply or Explain"), i.e. those rules which are voluntary and go beyond the legal requirements.

The ÖCGK, introduced in 2002, has become an indispensable part of Austrian business life and a recognised standard for good corporate governance and supervision. The version of the code that is valid for the 2008 financial year is the June 2007 version – available at the website of the Austrian Working Group for Corporate Governance, [www.corporate-governance.at](http://www.corporate-governance.at), and the website of STRABAG SE ([www.strabag.com](http://www.strabag.com) -> Investor Relations -> Corporate Governance -> Code of Corporate Governance). In response to the Commercial Law Amendment Act of 7 May 2008, the ÖCGK was reworked and published as the "Austrian Code of Corporate Governance as amended in January 2009" on the website of the Austrian Working Group for Corporate Governance, [www.corporate-governance.at](http://www.corporate-governance.at). This version of the code is valid for voluntary self-regulation for financial years which begin after 31 December 2008.

STRABAG SE is fully and without exception committed to the Austrian Code of Corporate Governance as amended in June 2007, and, for all procedures from the 2009 financial year, to the version as amended in January 2009. For this reason, the company endeavours to abide not only by the minimum requirements but by all of the Code's stipulations – including the R-rules (Recommendation) – without exception. In the presentation of the corporate governance, STRABAG SE already voluntarily follows the proposals contained in Annex 2 of the code as amended in January 2009 as well as the position of the Austrian Financial Reporting and Auditing Committee.



# **NOTES ON THE COMPOSITION AND WORKING METHODS OF THE MANAGEMENT BOARD AND OF THE SUPERVISORY BOARD AND ITS COMMITTEES**

The management and supervisory boards of STRABAG SE commit themselves fully to the Austrian Code of Corporate Governance (ÖCGK) as amended in June 2007 and with its objectives and see compliance with all the rules contained within the code as a top priority. This will help to constantly optimise the high internal legal, behavioural and ethical standards at STRABAG SE. In accordance with the rules of the ÖCGK, the management and supervisory boards of STRABAG SE work together on the basis of

- regular and extensive informing of the supervisory board by the management board as to all relevant matters concerning the development of the company's business, including the risk situation and risk management in the company and the important group entities;
- the regular exchange of information and opinions between the chairman of the management board and the supervisory board concerning strategy, the development of the business, risk management and important business transactions, particularly acquisitions and disposals, and the immediate informing of the chairman of the supervisory board of important information; as well as
- an open exchange of opinion and open dialogue among the members of the supervisory board as well as between the members of the supervisory board and the management board.

# THE COMPOSITION OF THE MANAGEMENT BOARD

## MEMBERS OF THE MANAGEMENT BOARD IN THE 2008 FINANCIAL YEAR

### **DR. HANS PETER HASELSTEINER**

**Chairman of the Management Board**

**Responsibilities for Central Staff Units and BRVZ 02 Central Division**

Hans Peter Haselsteiner was born on 1 February 1944. In 1970, he received his doctorate degree from the Vienna University of Economics and Business Administration and started working at a commercial law firm in Vienna. Two years later he joined Isola & Lerchbaumer. Since joining the group, Hans Peter Haselsteiner has been chairman of the management board of several group companies, including ILBAU AG, Bauholding Aktiengesellschaft, A-WAY Holding und Finanz AG, and FIMAG Finanz Industrie Management AG. From 1994 to 1998, he also was a member of the Austrian parliament. Hans Peter Haselsteiner has been a member and chairman of the management board since 1987. His term expires on 31 December 2010.

### **ING. FRITZ OBERLERCHNER**

**Vice Chairman**

**Technical Responsibilities for Transportation Infrastructures**

Fritz Oberlerchner was born on 16 June 1948 and graduated from the HTL Villach polytechnic institute in 1968 as a certified engineer in building construction. He began his professional career as a construction engineer at a small building firm, joining the STRABAG Group (ASPHALTBAU Ges.m.b.H.) in 1971. In 1978, he was made authorised signatory (Prokurist) for Asphalt & Beton Bauges.m.b.H. and eleven years later became managing director of Magyar Aszfalt Kft, Budapest. Fritz Oberlerchner has been a member of the management board since 1994 and group vice chairman since 2003. From 1998 to 2002, he also served as management board member of STRABAG AG, Cologne. His term ends on 31 December 2010.

**THOMAS  
BIRTEL**

**NEMATOLLAH  
FARROKHNIA**

**FRITZ  
OBERLERCHNER**



## **DR. THOMAS BIRTEL**

### **Commercial Responsibilities for Building Construction & Civil Engineering**

Thomas Birtel was born on 3 June 1954. He graduated with a degree in economics from the Ruhr-University Bochum in 1978 and completed his doctorate four years later. Thomas Birtel began his career in 1983 at Klöckner & Co. The last position he held there before leaving in 1989 was division manager of the accounting department of Klöckner Industrie-Anlagen GmbH. From 1989 to 1996, he worked for Sweden's Frigoscandia Group as head of the Central European region. Thomas Birtel joined the STRABAG Group in 1996 as a member of the management board of STRABAG Hoch- & Ingenieurbau AG. In 2002, he was appointed member of the management board of STRABAG AG, Cologne, responsible for building construction, finance, accounting, controlling, risk management and procurement. Thomas Birtel has been a member of the group management board since 2006. His term ends on 31 December 2010.

## **DI NEMATOLLAH FARROKHNIA**

### **Technical Responsibilities for Building Construction & Civil Engineering**

Nematollah Farrokhnia was born on 8 August 1946. After graduating with a civil engineering degree from the Vienna Technical University in 1973, he started working at Zivilingenieurbüro Dr. Schickl in Vienna. In 1977, he joined the STRABAG Group at ILBAU Ges.m.b.H., where he became managing director in 1988. In 1991, he was appointed member of the management board of Bauholding STRABAG AG and from 1998 to 2002 he served as management board member of STRABAG AG, Cologne. Nematollah Farrokhnia has been a member of the group management board since 2003. His term ends on 31 December 2010.

**HANS PETER  
HASELSTEINER**

**ROLAND  
JURECKA**

**WOLFGANG  
MERKINGER**

**HANNES  
TRUNTSCHNIG**



## **DI ROLAND JURECKA**

### **Technical Responsibilities for Special Divisions & Concessions**

Roland Jurecka was born on 18 November 1944. He studied civil engineering at the Technical Universities in Aachen and Munich and graduated in 1969. He began his professional career in the technical department at STRABAG AG in Germany. At the same time, he studied law at the University of Cologne and graduated in 1974. From 1981 to 1991, Roland Jurecka was branch head and from 1991 to 1996 member of the management board of STRABAG AG, Austria. From 1996 to 1999, he was a member of the management board of STRABAG AG, Cologne. He then became a member of the management board of BAUHOLDING STRABAG AG and, from 2004 to 2005, member of the management board of A-WAY Holding und Finanz AG. Roland Jurecka has been a member of the group management board since 2006. His term ends on 31 December 2010.

## **MAG. WOLFGANG MERKINGER**

### **Commercial Responsibilities for Transportation Infrastructures**

Wolfgang Merkinger was born on 5 July 1952 and studied business administration at the Johannes Kepler University in Linz. He began working at a commercial law firm in 1976 and qualified as a tax accountant in 1979. In 1980, Wolfgang Merkinger joined the STRABAG Group as head of finance and accounting of STRABAG Bau-Gesellschaft m.b.H., Linz. In 1990, he was appointed group finance director. From 1996 to 1998, he was a member of the management board of STRABAG AG, Austria. Wolfgang Merkinger has been a member of the group management board since 1999. His term ends on 31 December 2010.

## **MAG. HANNES TRUNTSCHNIG**

### **Commercial Responsibilities for Special Divisions & Concessions as well as Responsibilities for BMTI 01 Central Division, TPA 04 Central Division, BLT 05 Central Division (Construction Logistics and Transport)**

Hannes Truntschnig was born on 22 July 1956. He completed his qualifications in electromechanical engineering in 1978 and went on to study at the Karl Franzens University in Graz, graduating with a degree in business administration in 1981. Hannes Truntschnig joined the STRABAG Group (ILBAU AG) in 1981. Since 1985, he has held several management positions within the group, including positions as managing director of various group companies. In 1992, he was appointed authorised signatory for BAUHOLDING STRABAG AG. Hannes Truntschnig has been a member of the group management board since 1995. His term ends on 31 December 2010.

## MANDATES

In the 2008 financial year, the following management board members held supervisory board mandates or similar functions at non-group companies (not included in the consolidated financial statements) in Austria and abroad:

<b>NAME</b>	<b>NON-GROUP COMPANIES</b>	<b>SUPERVISORY BOARD MANDATE OR SIMILAR FUNCTION</b>
Dr. Hans Peter Haselsteiner	CONCORDIA Sozialprojekte P. Georg Sporschill Gemeinnützige Privatstiftung	Chairman of the Advisory Board
	KBG Krankenhaus Beteiligungs GmbH (formerly "Health Care Company" KRANKENHAUS BETRIEBSFÜHRUNGS- AKTIENGESELLSCHAFT)	Chairman of the Supervisory Board (until 7 October 2008)
	Rail Holding AG	Chairman of the Supervisory Board (since 13 November 2008)
Dr. Thomas Birtel	Deutsche Bank AG	Member of the of the Advisory Board
	HDI-Gerling Industrie Versicherung AG	Member of the of the Advisory Board
	VHV Allgemeine Versicherung AG, Hannover	Member of the Supervisory Board (since 1 December 2008)
DI Roland Jurecka	Autostrada Wielkopolska S. A.	Vice Chairman of the Supervisory Board
	EFKON AG	Member of the Supervisory Board (since 18 August 2008)
	Syrena Immobilien Holding AG	Member of the Supervisory Board
Mag. Wolfgang Merkinger	CEMMAC a.s.	Member of the Supervisory Board
Ing. Fritz Oberlerchner	Andritz AG	Member of the Supervisory Board
Mag. Hannes Truntschnig	EFKON AG	Chairman of the Supervisory Board (since 18 August 2008)
	Raiffeisen evolution project development GmbH	Vice Chairman of the Advisory Board
	Syrena Immobilien Holding AG	Vice Chairman of the Supervisory Board

## DIRECTORS' DEALINGS

Proprietary transactions with STRABAG SE shares by members of the company's boards and related persons or companies as well as by other management-level employees with group-wide responsibilities, the so-called Directors' Dealings, are reported as required by law and continually posted on the website of STRABAG SE ([www.strabag.com](http://www.strabag.com) -> Investor Relations -> Corporate Governance -> Directors' Dealings) as well as on the website of the Austrian Financial Market Authority ([www.fma.gv.at](http://www.fma.gv.at) -> Providers -> Exchange Operating Companies -> Disclosure Requirements -> Directors Dealings-Meldungen (German only)).

## SUPERVISORY BOARD REPORT



**WALDEMAR JUD**  
**Chairman of the  
Supervisory Board  
of STRABAG SE**

Dear shareholders, associates and friends of STRABAG SE,

The 2008 financial year was a very successful and eventful year for STRABAG.

STRABAG continued its strategy of pursuing a strong position in the growth markets of Central and Eastern Europe, expanding its raw materials base and improving and extending its competence in specialty and niche areas. This allowed the company to grow further and to make the planned acquisitions in an economically difficult year.

In the 2008 financial year, the supervisory board diligently performed the duties incumbent upon it under Austrian law, the Austrian Code of Corporate Governance (ÖCGK) as amended in June 2007, the Articles of Association and the Rules of Procedure. A total of four regular meetings of the supervisory board, one meeting of the presidium, one meeting of the presidium and nominations committee, and two meetings of the audit committee took place in 2008. All members of the supervisory board and its committees are independent and were represented in the relevant meetings in accordance with the conditions contained within the Austrian Code of Corporate Governance.

The board of management engaged in an exchange of information and opinion and open discussion with the supervisory board in order to regularly inform of the course of the business and of the situation of the company. In particular, the management board in all meetings informed the supervisory board by means of detailed reports of the STRABAG Group's strategic direction, cash flows and financial performance, personnel situation and any plans regarding investments or disposals, and obtained its approval regarding important business transactions such as enterprise acquisitions or large projects. Issues included the voluntary offer made to the remaining shareholders of STRABAG AG, Cologne, as well as the acquisition of DeTelmmobilien. The supervisory board studied in great depth the corporate planning and the appropriate analyses of divergence.

The internal audit department informed the audit committee of the audit plan and of significant events in accordance with Rule C-18 of the Austrian Code of Corporate Governance as amended in June 2007. Furthermore, the audit committee, taking into consideration its future new tasks resulting from the 2008 Commercial Law Amendment Act, BGBl I 2008/70, firmly established further actions regarding the accounting process and the monitoring of the effectiveness of the internal system of supervision, the risk management system and the audit system. The presidium and nominations committee as well as the presidium itself have dealt with the harmonisation of the contract terms of the management board members and with the contractually agreed salaries and made a relevant proposal to the supervisory board. The supervisory board accepted the proposal.

The financial statement and management report of STRABAG SE for the 2008 financial year were audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz. Pursuant to the final result of the audit, the auditors had no cause for complaint and awarded their unqualified stamp of confirmation.

The consolidated financial statement and the group management report drawn up by the management board for the 2008 financial year under application of Article 245a of the Austrian Commercial Code (UGB) in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) applicable on the balance sheet date were reviewed by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz, and awarded their unqualified stamp of confirmation.

The auditor's reports and the group financial auditor's reports were submitted to the supervisory board. The audit committee which convened in accordance with Article 92 Paragraph 4a of the Austrian Company Act (AktG) reviewed the 2008 financial report and the management report including the proposed distribution of profits and the 2008 consolidated financial statements and group management report, thus preparing the approval of the annual financial report by the supervisory board.

The supervisory board reviewed all documents as well as the report by the audit committee in accordance with Article 96 of the Austrian Company Act (AktG). In a meeting of 27 April 2008, the supervisory board stated its agreement with the financial report and the 2008 consolidated financial statements and officially approved the 2008 financial report, thus acknowledging its completion. The supervisory board supports the management board in its proposal for the appropriation of net income.

The supervisory board, in accordance with Article 270 Paragraph 1 of the Austrian Commercial Code (UGB) and Rule 78 of the Austrian Code of Corporate Governance as amended in June 2007, and as proposed by the audit committee, proposes appointing KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz, group auditors for the 2009 financial year.

The supervisory board would like to thank and express its recognition to the board of management and to all employees for their valuable contribution in the past financial year.

The Chairman of the Supervisory Board of STRABAG SE



Waldemar Jud

Vienna, 27 April 2009

# **COMPOSITION OF THE SUPERVISORY BOARD**

## **MEMBERS OF THE SUPERVISORY BOARD IN THE 2008 FINANCIAL YEAR**

### **O.UNIV.-PROF. DDR. WALDEMAR JUD**

**Chairman of the Supervisory Board, Free Float Representative**

Waldemar Jud was born on 26 November 1943. He studied law and political science at the University of Graz with study terms in the UK (University of Cambridge, Trinity College), Canada (Mc Gill University, Montreal) and France (Université de Poitiers). He received his doctorate in law in 1966 and political science in 1969. In 1979, Waldemar Jud was appointed associate professor for commercial law at the University of Graz with a focus on corporate law and intellectual property rights. In 1984, he became a full professor for commercial and securities law at the University of Graz. Waldemar Jud was appointed to the supervisory board of STRABAG SE on 29 November 2006 (first time). His current term ends in 2010.

### **MAG. ERWIN HAMESEDER**

**Vice Chairman of the Supervisory Board**

Erwin Hameseder was born on 28 May 1956. He received a master of law degree from the University of Vienna. From 1975 to 1987, Erwin Hameseder served as an officer in the Austrian army, where he achieved the rank of colonel in 2002 and of brigadier in 2006. In 1987, he joined the legal department of RAIFFEISENLANDESBANK NIEDERÖSTERREICH-WIEN reg.Gen.m.b.H. From 1988 to 1994, he was responsible for investment management, from 1991 as head of the department. He has been managing director of RAIFFEISENLANDESBANK NIEDERÖSTERREICH-WIEN reg.Gen.m.b.H. since 1994 and director-general of RAIFFEISEN-HOLDING NIEDERÖSTERREICH-WIEN reg.Gen.m.b.H (a spin-off from RAIFFEISENLANDESBANK NIEDERÖSTERREICH-WIEN AG) since 2001. In July 2007, Erwin Hameseder additionally assumed the position of chairman of the management board of RAIFFEISENLANDESBANK NIEDERÖSTERREICH-WIEN AG. Erwin Hameseder was nominated to the current supervisory board of STRABAG SE on 17 August 2007. He has been a member of the supervisory board of STRABAG SE<sup>1)</sup> since 1998.

### **DR. GERHARD GRIBKOWSKY**

Gerhard Gribkowsky was born on 16 April 1958. From 1979 to 1981, he completed a traineeship with Siemens AG in Munich and Berlin. Subsequently, he studied law at the Albert-Ludwigs-University in Freiburg and graduated with a doctorate in 1988. Until 2002, Gerhard Gribkowsky worked at Deutsche Bank AG and Deutschen Bank Kreditbank AG. After completion of a trainee program, he worked as branch manager before being promoted to senior analyst in the credit department and head of risk management. From 1998 to 2001, he was member of the management board of Deutsche Bank AG Region Süd. In 2002, he was senior credit executive responsible globally for consumer goods, trade and plant engineering and construction. From 2003 to 2008, Gerhard Gribkowsky was a member of the management board of Bayerische Landesbank, Munich. Gerhard Gribkowsky was appointed to the current supervisory board of STRABAG SE on 29 November 2006. His current term ends in 2010. He has been a member of the supervisory board of STRABAG SE since 2006.

### **DR. GULZHAN MOLDAZHANOVA**

Gulzhan Moldazhanova was born on 11 June 1966. She studied physics at the Kazakhstan State University, graduating with honours. This was followed by a doctorate from Moscow State University and an EMBA (Executive Master of Business Administration) from the Academy of National Economy (Moscow) and the University of Antwerp (Belgium). Gulzhan Moldazhanova later held various management positions at Sibirsky Aluminium. From 2000 to 2002, she was sales and marketing director at RUSAL, from 2002 to 2004 director for strategy and corporate development. In this position, she was responsible for implementing the development strategy and overseeing investment activities. From



February 2005 to March 2009, Gulzhan Moldazhanova was head of the management board of Basic Element after already serving as managing director of the group's aluminium business. Gulzhan Moldazhanova was appointed to the supervisory board of STRABAG SE on 17 August 2007 (first time).

## **DR. GOTTFRIED WANITSCHKEK**

Gottfried Wanitschek was born on 14 May 1955. He studied law at the University of Vienna and at the University of Salzburg. After receiving his doctorate degree in 1979, he performed his mandatory year of court training. From 1980 to 1984, he worked at the Austrian Association of Insurance Companies. From 1984 to 1990, Gottfried Wanitschek was secretary-general of Raiffeisen Versicherung AG and managing director of various group companies. From 1991 to 1993, he was a member of the management board of Leipnik-Lundenburger Invest Beteiligungs AG. From 1993 to 1997, Gottfried Wanitschek was managing director of the KURIER group and several group companies. In 1997, he joined BARC Versicherungs-Holding AG, where he was a member of the management board until 1999. Since 1999, Gottfried Wanitschek has been a member of the management board of UNIQA Versicherungen AG. Gottfried Wanitschek was appointed to the current supervisory board of STRABAG SE on 29 November 2006. His term ends in 2010. He has been a member of the supervisory board of STRABAG SE since 1998 STRABAG SE<sup>1)</sup>.

## **ING. SIEGFRIED WOLF**

Siegfried Wolf was born on 31 October 1957. He started his career with Philips, Vienna, where he trained as a tool and die-maker and continued his professional training through the stages of master craftsman up to obtaining an engineering degree. From 1981 to 1983, he worked as quality manager and assistant director of quality control at VMW (Vereinigte Metallwerke Wien). Siegfried Wolf then joined Hirtenberger AG, where he advanced from director for quality control to plant director and authorised signatory (Gesamtprokurist). In 1994, he joined Magna Europa AG, becoming president of the company in 1995. In 1999, he became vice chairman of the supervisory board of Magna International Inc. He held this position until 2001, when he was appointed president and CEO of Magna Steyr. In February 2002, he was appointed executive vice chairman of Magna International Inc. and remained in this position until his nomination to co-CEO in April 2005. Siegfried Wolf was appointed to the current supervisory board of STRABAG SE on 17 August 2007 (first time). His current term ends in 2010.

## **PETER NIMMERVOLL**

Peter Nimmervoll was born on 16 January 1944 and has worked for the STRABAG Group since April 1968, initially in the payroll department, accounting and as commercial project manager, and from 1978 to 1997 as branch manager for Upper Austria. Peter Nimmervoll began his function in the employee council of a group company in 1973. He was appointed to the supervisory board of STRABAG SE as an employee representative and has been a member of the supervisory board of STRABAG SE<sup>1)</sup> since 2001.

## **JOSEF RADOSZTICS**

Josef Radosztics was born on 19 February 1956. He joined the STRABAG Group (STUAG) in 1976 as a motorcar mechanic and has been a member of the employee council since January 1994. Josef Radosztics was appointed to the supervisory board of STRABAG SE as an employee representative and has been a member of the supervisory board of STRABAG SE<sup>1)</sup> since 2000.

## **GERHARD SPRINGER**

Gerhard Springer was born on 26 March 1952. He trained as construction foreman and attended the "social academy" (Sozialakademie) of the Austrian Chamber of Labour before joining the STRABAG Group in 1977. From 1977 to 1983, he worked as construction foreman and employee representative. He has been a full-time employee representative since April 1983. Gerhard Springer was appointed to the supervisory board of STRABAG SE as an employee representative and has been a member of the supervisory board of STRABAG SE<sup>1)</sup> since 1995.

1) Formerly Bau Holding AG / Bau Holding Strabag AG / Bauholding Strabag AG / Bauholding Strabag SE.

## MANDATES

In addition to their supervisory board mandate at STRABAG SE, the following supervisory board members held supervisory board mandates or similar functions at publicly listed companies in Austria and abroad:

<b>NAME</b>	<b>PUBLICLY LISTED COMPANY</b>	<b>SUPERVISORY BOARD MANDATE OR SIMILAR FUNCTION</b>
o. Univ.-Prof. DDr. Waldemar Jud	DO & CO Restaurants & Catering AG	Chairman of the Supervisory Board
	Ottakringer Brauerei AG	Vice Chairman of the Supervisory Board
Mag. Erwin Hameseder	AGRANA Beteiligungs-AG	Vice Chairman of the Supervisory Board
	Flughafen Wien AG	Member of the Supervisory Board
	Südzucker AG, Mannheim – Ochsenfurt/ Deutschland	Member of the Supervisory Board
	UNIQA Versicherungen AG	Member of the Supervisory Board
	VK Mühlen AG, Hamburg/ Deutschland	Vice Chairman of the Supervisory Board (until 7 December 2008), Chairman of the Supervisory Board (since 8 December 2008)
Ing. Siegfried Wolf	GAZ Group, Russische Föderation	Member of the Supervisory Board (since 27 June 2008)
	Österreichische Elektrizitätswirtschafts-AG (Verbund)	Member of the Supervisory Board

## COMMITTEES

### **Presidium:**

o. Univ.-Prof. DDr. Waldemar Jud (Chairman)  
Mag. Erwin Hameseder (Vice Chairman)

The presidium deals with all matters affecting the relations between the company and the members of the management board, especially matters relating to the remuneration of management board members, but excluding decisions regarding the appointment or removal of a management board member or regarding the granting of stock options.

### **Presidium and Nomination Committee:**

o. Univ.-Prof. DDr. Waldemar Jud (Chairman)  
Mag. Erwin Hameseder (Vice Chairman)  
Dr. Gulzhan Moldazhanova  
Peter Nimmervoll  
Gerhard Springer

The presidium and nominations committee presents the supervisory board with proposals regarding the filling of new management board mandates or positions which are opening up, deals with questions of succession planning and makes decisions on urgent matters.

### **Audit Committee:**

o. Univ.-Prof. DDr. Waldemar Jud (Chairman)  
Mag. Erwin Hameseder  
Dr. Gulzhan Moldazhanova  
Dr. Gottfried Wanitschek  
Peter Nimmervoll  
Gerhard Springer

The audit committee is responsible for the auditing and approval of the annual financial report, the proposed distribution of profits and the management report, as well as the auditing of the consolidated financial statements. The committee also deals with the management letter written by the financial auditor as well as with the auditor's report as to the efficiency of the risk management. The audit committee makes a proposal for the selection of the auditor and presents the proposal of the supervisory board to the General Meeting for voting.

## **INDEPENDENCE OF THE MEMBERS OF THE SUPERVISORY BOARD**

All members of the supervisory board and its committees are independent in accordance with the conditions contained within the Austrian Code of Corporate Governance as amended in June 2007, (see also [www.strabag.com](http://www.strabag.com) -> Investor Relations -> Corporate Governance -> Supervisory Board -> Independence of the Supervisory Board) and have declared in writing explicitly to adhere to all conditions of the Austrian Code of Corporate Governance as amended in June 2007.

The independence of the supervisory board members is defined as follows (Excerpt from the Rules of Procedure for the Supervisory Board of STRABAG SE as amended on 12 September 2007):

### Guidelines for the Independence of Supervisory Board Members of STRABAG SE ("the Company") in Accordance with Rule 53 of the ÖCGK

*A member of the supervisory board of the Company shall be deemed independent if he or she has no business or personal relations with the Company or its management board which would constitute a material conflict of interest and thus could influence the member's behaviour.*

*Moreover, in accordance with Annex 1 of the Austrian Corporate Governance Code, the following guidelines apply:*

- *The supervisory board member shall not have served as a member of the management board or as a manager of the Company or one of its subsidiaries in the past five years.*
- *The supervisory board member shall not maintain or have maintained in the past year any business relations with the Company or one of its subsidiaries to an extent of significance for the supervisory board member. This shall also apply to relationships with companies in which the supervisory board member has a considerable economic interest. The approval of individual transactions by the supervisory board according to L-Rule 48 does not automatically mean the person is qualified as not independent.*
- *The supervisory board member shall not have been auditor of the Company or have owned a share in the auditing company or have worked there as an employee in the past three years.*
- *The supervisory board member shall not be a member of the management board of another company, in which a management board member of the Company is a supervisory board member.*
- *The supervisory board member shall not be a close relative (direct offspring, spouse, partner, parent, uncle, aunt, sibling, niece, nephew) of a management board member or of persons in one of the aforementioned positions.*

*It shall be the responsibility of each member of the supervisory board of the Company elected by the Annual General Meeting or delegated by the shareholders to declare his or her independence according to the criteria defined.*

*According to Rule 54 of the Austrian Corporate Governance Code, the supervisory board of the Company shall include at least one independent member delegated by the shareholders who is not a shareholder with a share of more than 10 % or who represents such a shareholder's interests. The independence of supervisory board members shall be published in the Annual Report.*

*The supervisory board shall judge whether it and its committees contain a sufficient number of independent members in accordance with Rules 39 and 53 of the Austrian Corporate Governance Code.*

## WORKING METHODS OF THE MANAGEMENT AND SUPERVISORY BOARDS

The management board of STRABAG SE holds its meetings approximately every two weeks.

Information regarding the supervisory board and its committees, their decision-making rights as well as a report on their activity can be found on pages 42–45.

## DISCLOSURE OF INFORMATION REGARDING THE REMUNERATION OF THE MEMBERS OF THE MANAGEMENT AND THE SUPERVISORY BOARDS

### REMUNERATION REPORT – MANAGEMENT BOARD

Total remuneration for the management board members in the 2008 financial year amounted to € 8.72 million.

#### Routine remuneration 2008

€T	FIXED PORTION (INCL. NON-MONETARY <sup>1)</sup> )	VARIABLE	TOTAL 2008
Haselsteiner	546	960	1,506
Haselsteiner (non-monetary)	0	1,000	1,000
Oberlerchner	456	800	1,256
Birtel	366	565	931
Farrokhnia	366	640	1,006
Jurecka	366	640	1,006
Merkinger	366	640	1,006
Truntschnig	366	640	1,006
<b>Total</b>	<b>2,832</b>	<b>5,885</b>	<b>8,717</b>

1) Non-monetary after deductibles

For 2007 and the following years, board member pay will be based on a system of remuneration which, in addition to a fixed base salary, foresees a variable portion dependent on the achievement of specific earnings and profit figures calculated according to principles of cost accounting. The profit-related bonus is basically calculated as a fixed percentage of the STRABAG group profit according to cost accounting principles less a minimum profit. If this value surpasses the simple fixed amount, a sliding scale is applied with a maximum profit-related bonus of 200 % of the fixed salary possible. If a minimum profit is surpassed (profit according to cost accounting principles compared to construction output), a minimum profit-related bonus is granted; the chairman of the management board may also receive additional non-monetary remuneration, rounded to full €T 100, when pre-determined targets are met.

Furthermore, the members of the management board have the right to a company car. Accident insurance provides coverage in the event of death or disability, a private liability insurance policy covers the legal liability of the board members which may arise from third-party personal injury, property damage or financial losses. The board members are also covered by legal expense insurance in the event of claims resulting from administrative or criminal violations. Insurance coverage exists for damage claims resulting from third-party or group financial losses as the result of neglect of duty during service for the company.

The members of the management board are subject to a competition clause for the period of their service. The contracts expire on 31 December 2010. If a member of the management board is dismissed without cause, the fixed base salary is paid for the full term of the contract.

Three board members perform their services on the basis of a contract for services (Werkvertrag) between the company and a limited liability company (GmbH) owned either fully or partly by the relevant

board member. One of the management board members is entitled to non-growing pension payments from subsidiaries of the company. No other pension agreements exist between the company and the board members. The members of the management board which are directly employed by the company have a right to legal and contractual severance pay in the event of the termination of their service to the company, with the maximum amount set by the Austrian Employee Act (öAngG).

STRABAG also decided against a stock option programme for management board members. No additional recompense is granted for internal group mandates or functions. No prior agreements or exception rules exist for the event of a public takeover offer.

## REMUNERATION REPORT – SUPERVISORY BOARD

The General Meeting decides on the annual remuneration of the members of the supervisory board nominated or elected by the shareholders as well as on any additional remuneration for special tasks performed, if applicable.

At the General Meeting of 27 February 2007, the shareholders approved annual remuneration of € 15,000 for the regular members of the supervisory board, € 25,000 for the vice chairman and € 50,000 for the chairman for the period from 1 January 2007 to the end of the ordinary Annual General Meeting of 2010, which decides on the approval of the actions of the management board and supervisory board members for the 2009 financial year.

Additionally to their annual remuneration, the supervisory board members also receive cash compensation for expenses. The supervisory board has further approved a € 100,000 limit on remuneration for consultant activities for its chairman. Furthermore, the members of the supervisory board are, in accordance with the Articles of Association, covered by D&O liability insurance up to a certain maximum amount. The insurance covers the personal liability of the supervisory board members in the event of careless neglect of duty during their service for the company.

In 2008, no (other) remuneration was paid to the members of the supervisory board. There were no other transactions with members of the supervisory board.

## REPORT ON THE EXTERNAL EVALUATION OF COMPLIANCE WITH THE ÖCGK

Beginning in 2009, STRABAG SE plans to submit to a voluntary external evaluation of compliance with the ÖCGK for the previous year.

For the 2008 financial year, the evaluation was conducted by the legal firm Berger Saurer Zöchbauer Rechtsanwälte. In summary, the evaluation of March 2009 came to the following conclusion (excerpt from the 2008 Corporate Governance evaluation report regarding STRABAG SE, March 2009):

*As part of its initial public offering in autumn of 2007, STRABAG SE committed to observing the rules of the Austrian Code of Corporate Governance (“ÖCGK”). STRABAG SE is also following the recommendation of the ÖCGK to carry out a voluntary external evaluation of compliance with the rules of the ÖCGK.*

*(...) Following the evaluation, we can confirm that STRABAG SE adhered to the rules of the ÖCGK during the 2008 financial year – in so far as these were included in STRABAG SE’s declaration of commitment to compliance – with the exception of the rule regarding the maximum number of supervisory board mandates at non-group stock companies by supervisory board members who are members of the management board of a publicly listed company for one supervisory board member (Rule 57, Question 1). Several rules were not applicable to STRABAG SE during the period of evaluation.*

# CORPORATE SOCIAL RESPONSIBILITY

- **STRABAG ARTAWARD INTERNATIONAL PLANNED FOR 2009**
- **CO<sub>2</sub> REDUCTION THROUGH SHIFTING OF TRANSPORT TO RAIL**
- **STRABAG PUBLISHED FIRST SUSTAINABILITY REPORT**

At STRABAG, we define sustainability as the balance between reaching business objectives while respecting social and environmental aspects. We feel committed to sustainable economic activity – even during times of high economic pressure. We place great emphasis on compliance with those guidelines and principles which we have clearly defined in our Code of Ethics, not just from our directors, officers and managers, but from all group employees.

## **SOCIAL AND SOCIETAL ENGAGEMENT**

Our Corporate Social Responsibility activities (CSR<sup>1)</sup>) are focused on the support and promotion of youth projects, charity associations and the arts.

### **CONCORDIA**

Father Georg Sporschill has been caring for abandoned children and orphans in Romania since 1991. His Concordia project expanded its activities to Moldova in 2004 and to Bulgaria in 2007. Concordia provides food and basic care to some 1,000 children at 33 centres. Together with STRABAG, Concordia set up 23 soup kitchens which provide food for about 1,600 hungry people and which have become a social centre for Father Sporschill's "villages".

### **VINZIRAST-CORTIHAUS**

The VinziRast-CortiHaus homeless shelter was opened in 2004 by the Vinzenzgemeinschaft St. Stephan and its chairwoman Cecily Corti. With STRABAG's help, the shelter was renovated from the ground up and re-opened in May 2008. The VinziRast-CortiHaus offers emergency accommodation for 55 people, including bed, dinner and breakfast, plus 16 apartments where up to 25 people can find a quiet place, make a new start or grow old in dignity.

<sup>1)</sup> For us, CSR means voluntary compliance with the rules of sustainable management.

## FESTSPIELE ERL

In 1997, festival director Gustav Kuhn founded the Tiroler Festspiele Erl, famous above all for its Wagnerian operas. STRABAG has been a sponsor of the festival from the beginning. Every year, Gustav Kuhn, who acts as both the director and the conductor at the festival, offers the audience a balanced and diverse programme featuring opera highlights and symphony concerts as well as evenings of piano music or children's opera. The 2008 highlights included Giuseppe Verdi's "Requiem", Gustav Mahler's "Symphony No. 8" and the children's opera "The Valiant Little Tailor" by Wolfgang Mitterer.

## STRABAG KUNSTFORUM

In the early 1990s, we laid the foundation for the STRABAG Kunstforum, whose activities are aimed at opening up the world of contemporary art to employees and visitors and, in so doing, allow them to experience an alternate perspective. The activities of the STRABAG Kunstforum comprise:

- **ARTAWARD** – the art endowment award for Austrian artists under the age of 40 in the area of painting and drawing, plus related acquisitions and exhibitions. From June 2009, the award will be replaced by the new STRABAG ArtAward International given to artists from Austria, Hungary, Slovakia and the Czech Republic.
- **ARTCOLLECTION** – one of the largest art collections in Austria, with over 1,500 works of art by contemporary Austrian painters and sculptors at local offices, mostly in Vienna and Spittal/Drau;
- **ARTLOUNGE** – the spectacular, two-storey exhibition space and communicative meeting point on the top floor of the Vienna headquarters;
- **GIRONCOLI-KRISTALL** – a multifunctional space for arts and events affiliated to the Vienna headquarters, featuring a permanent exhibition of nine monumental sculptures by Carinthian artist Bruno Gironcoli; three additional bronze and aluminium sculptures can be seen in front of the premises;
- **ARTSTUDIO** – the newly adapted studio at the Vienna headquarters, with living quarters and a studio for artists from Austria and abroad.

# ECOLOGICAL ENGAGEMENT

We are aware that our activities create dust, noise and waste and use up valuable energy resources. For this reason, we attempt to use the available resources sparingly and in an environmentally friendly manner. We are constantly working on developing and improving our environmental services, and this competence in environmental matters should be clearly recognisable to our clients, partners and investors. In the last few years, we have launched a number of initiatives which support group-wide sustainable action:

## ENVIRONMENTAL TECHNOLOGY

STRABAG Umwelttechnik (STRABAG Environmental Technology) offers comprehensive services in the areas of consulting, planning and building of environmental facilities as well as services such as operation, financing and after sales service. The specific know-how of STRABAG Umwelttechnik is focused on waste collection and treatment, landfill construction, biogas production, clean-up of contaminated land, water supply, the operation of sewage and water treatment facilities, waste water collection and treatment as well as the construction and operation of power plants and equipment. The 500 employees are currently active in 33 countries in addition to the main markets of Austria and Germany. In order to continue to grow, we are constantly expanding the portfolio of services and are investing in new technologies research.

## CONSTRUCTION LOGISTICS AND TRANSPORT (BLT)

DETAILS ON THE  
CENTRAL DIVISION  
BLT ON PAGES 12  
AND 13.

The central division for Construction Logistics and Transport (Baulogistik und Transport) supplies the group's operating units and service companies through an optimal supply chain that significantly reduces inefficiencies and, with it, energy and resource use. This is achieved through the targeted preparation, analysis and planning of mineral flows and through the coordination and bundling of synergies. This leads to lower costs and lower emissions. We shifted a part of our transport from road to rail, resulting in some 895,000 metric tonnes of construction material and equipment being transported by the group's own rail transport company in Germany and Poland in 2008. This corresponds to approximately 276 million tonne-kilometres. In this way, we reduced our CO<sub>2</sub> emissions in 2008 by about 13.3 million tonnes.

# SUSTAINABILITY IN PROCUREMENT AND OCCUPATIONAL HEALTH AND SAFETY

## PROCUREMENT

We expect to see increased competition in many markets in the coming years, a situation that will likely lead to higher pressure on prices. In order to meet the changed situation, we must organise our procurement processes even more efficiently. For this reason, we are expanding our electronic procurement using computer-assisted tools within the group, intensifying the cooperation with quality partners and partner rings and including our suppliers in the processes at an early stage. This internal procurement programme reduces process times and optimises procurement conditions. The standardisation results in lower procurement and administration costs.

## HEALTH AND SAFETY

The group's health and safety activities include employee support and advice regarding matters such as work clothing, tools and equipment, accident investigation and risk assessment. We offer regular training sessions in order to raise awareness in this area, to increase construction site safety and lower the number of accidents. Operating employees are provided work clothing and – if required – personal protective gear in line with the group's quality standards. Our occupational physicians also organise care programmes and regular preventive check-ups at all group locations.

# OUR FIRST SUSTAINABILITY REPORT

The dialogue with all our stakeholders is important to us. In 2008, we published our first Sustainability Report based on the guidelines of the Global Reporting Initiative (GRI). The report provides even more insight into our group and increases transparency. Furthermore, we emphasise the continuous and timely communication with clients, suppliers, subcontractors, partners, investors and the public. This communication is handled by our Corporate Communications and Investor Relations (Investor Relations see page 52).



## MATERIAL USE 2008

Diesel	approx. 100 million litres
Fuel total	€ 159.3 million
Electricity	€ 42.5 million
Natural and liquid gas	€ 26.5 million
Stone-Gravel	59.3 million tonnes
Asphalt	15.3 million tonnes
Concrete	6.0 million m <sup>3</sup>

Should you have any questions or comments on the subject of sustainability, please do not hesitate to contact us at [csr@strabag.com](mailto:csr@strabag.com).



# SHARES, BONDS AND INVESTOR RELATIONS

- GLOBAL FINANCIAL CRISIS SHAKES THE MARKETS – STRABAG SHARES LOSE 67 % OF THEIR STOCK MARKET VALUE
- DIVIDEND € 0.55 PER SHARE
- NINE BANKS COVER STRABAG SE

Uncertainty cast a shadow over the international capital markets in 2008 as the subprime crisis that started on the US real estate market grew into a global economic and confidence crisis, causing stock market prices to plummet downwards. Many investors had to watch as the value of their portfolios sank dramatically. At the end of the year, the stock market price of STRABAG SE had fallen to one-third of the issue price during the initial public offering in October 2007.

## INVESTOR RELATIONS

Now more than ever, market participants need information with which to adequately assess a company. For this reason, our Investor Relations activities were working persistently in 2008, our first full financial year as a listed company. In addition to the prescribed quarterly reports, we informed about 300 investors and analysts in 216 one-on-ones, telephone conferences and group talks. We took part in 22 road shows and investor conferences organised by Cheuvreux, Citigroup, Deutsche Bank, Erste Bank, Goldman Sachs, Natixis, Raiffeisen Centrobank, Société Générale, UBS and UniCredit. In all, we spent some 35 working days on investor talks in places such as Vienna, London, Frankfurt, Paris, Geneva, Warsaw, Zurich, Milan and Moscow. If you want to learn more about our road show activities, please visit our website at [www.strabag.com](http://www.strabag.com) -> Investor Relations. The financial calendar is updated continuously and includes all the planned road show events as well as the dates for the publication of our financial results.

In October 2008, we organised our first Capital Markets Day, held in Vienna, which was attended by some 20 institutional investors and analysts. The members of the management board and of the general management informed our guests of the market situation as well as of the specifics of the tunnelling division. This was followed by a visit to the Perschling (Austria) tunnel construction site.

Not only are we in constant e-mail and telephone contact with our institutional investors and analysts, we also provide extensive information to our private investors. We do so among other things by offering web broadcasts of portions of our Annual General Meetings, investor conferences and press conferences on our website. We also regularly take part in private investor events – in 2008, for example, we took part in the Börseexpress/Aktienforum road shows in Vienna and Graz. The chairman of our management board, Hans Peter Haselsteiner, appeared as a guest at “Star der Stunde” (“Star of the Hour”) at the Gewinn trade fair in Vienna, where he engaged in dialogue with a number of interested persons.

Every individual investor benefits from us taking the time to communicate with the market and to strive for constant improvement in our Investor Relations work. After all, the Thomson Reuters Extel Pan-European Investor Relations Survey showed that excellent Investor Relations work has a positive effect on share price.

It is our goal to further increase our Investor Relations efforts of maintaining a steady flow of information in order to help bank analysts make correct assessments of the stock of STRABAG SE. Analyst observations provide current as well as potential shareholders with a first indication of the assessment of STRABAG SE. For this reason, we are proud that – especially given the difficult year for the capital markets – additional banks have decided to take up coverage of our stock to issue target prices and recommendations for STRABAG SE.

## OUR STOCK IS CURRENTLY ANALYSED REGULARLY BY NINE BANKS

- Cheuvreux, Vienna (Markus Remis)
- Deutsche Bank, Vienna (Christian Bader)
- Erste Bank, Vienna (Franz Hörl)
- Goldman Sachs, London (Laurie Mathers)
- HSBC, Düsseldorf (Thomas Teetz)
- Merrill Lynch, London (Luis Prieto)
- Raiffeisen Centrobank, Vienna (Klaus Ofner)
- Sal. Oppenheim, Vienna (Paul Hoffmann)
- UniCredit, Vienna (Peter Bauernfried)

## HOW TO RECEIVE INFORMATION ABOUT STRABAG SE

STRABAG SE's Investor Relations department reports directly to the CEO and sees itself as the service department for existing and potential private shareholders, institutional investors and analysts, as well as the point of contact for capital market issues for the group's operating units. For us, quick response times, comprehensive information and a constant dialogue with capital market participants and the public are a matter of course. We place great importance on informing all shareholder groups quickly and simultaneously. To achieve this, we publish all company-relevant news on our website at the same time that we send our shareholder newsletter per e-mail. If you would like to receive this information, please send us your reply card – which you will find at the end of this Annual Report – or register at the Investor Relations page on our website at [www.strabag.com](http://www.strabag.com).

THE REPLY CARD  
CAN BE FOUND  
ON THE COVER

## ON WWW.STRABAG.COM -> INVESTOR RELATIONS YOU WILL ALSO FIND

- Up-to-date road show documents
- Company presentations
- Analyst consensus recommendations
- Live broadcasts and recordings of telephone and investor conferences
- Stock calculator
- Subscription to receive daily share price information
- Individual share price charts
- Download versions of the Annual Reports and Interim Reports
- Order form for the print versions of our publications

Your questions and suggestions are important to us for the continued improvement of our services. We look forward to hearing from you:


### STRABAG SE


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Christian Ebner, Secretary General STRABAG SE

Diana Klein, Investor Relations

 Donau-City-Strasse 9, A-1220 Vienna

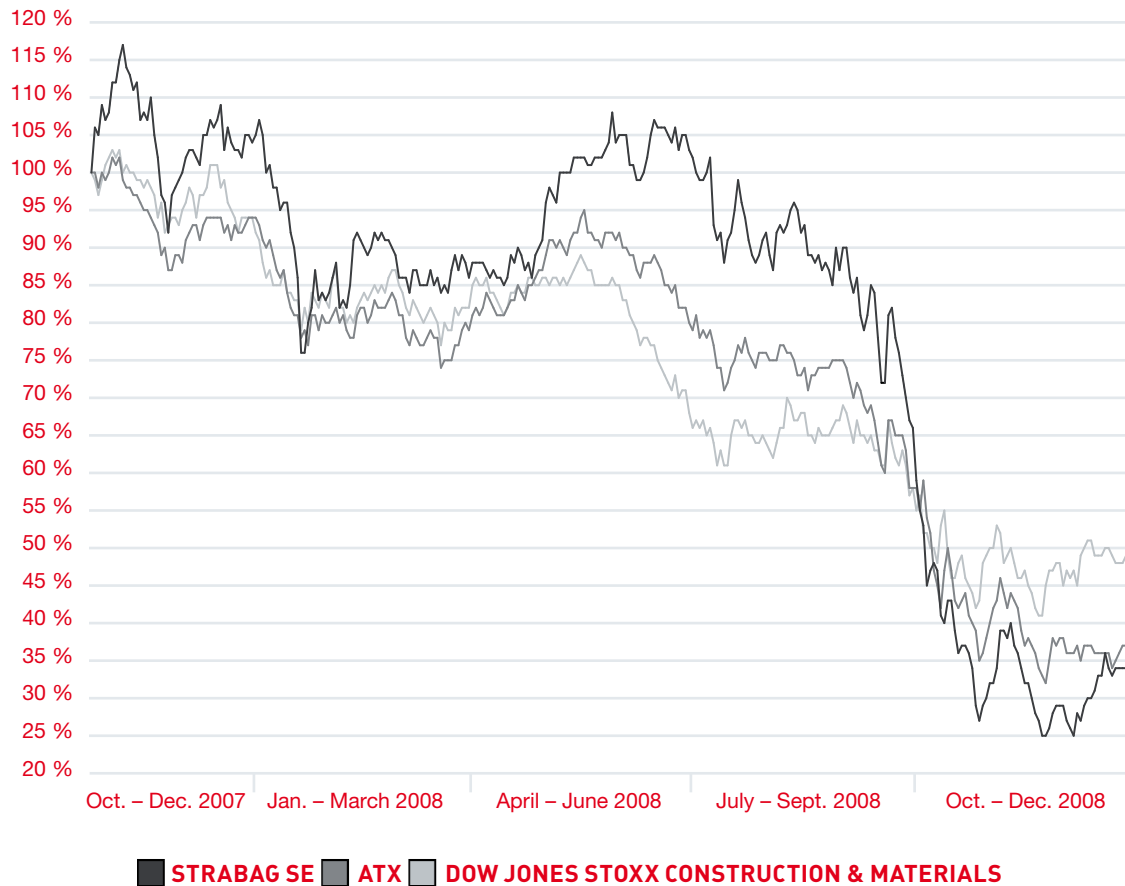
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# SHARES OF STRABAG SE IN THE NATIONAL AND INTERNATIONAL CONTEXT

## DEVELOPMENT OF STRABAG SE SHARE PRICE SINCE IPO IN COMPARISON TO ATX AND DOW JONES STOXX CONSTRUCTION & MATERIALS



Already at the start of 2008, losses could be seen on the international stock markets. This was followed by a sideways movement with high deviations and fluctuations. By the middle of the year, there were increasing signs of an economic cooling-off. Accompanied by declining real economic growth rates and rising inflation pressure, the stock markets began a downhill slide that only appeared to have been slowed in the last months of 2008 following promises of economic stimulus packages by the national governments and the lowering of interest rates. The US Federal Reserve lowered its prime interest rate step by step from 4.25 % towards a target corridor of 0.00 % to 0.25 %. By contrast, the European Central Bank raised interest rates slightly in the summer of 2008 before lowering them from 4.25 % to 2.50 % between mid-October and year's end. Meanwhile, although the financial market crisis began in the US, the US stock market index Dow Jones (minus 34 %) fell by less than the Euro Stoxx 50, which lost 44 %. Germany's DAX index fell by 40 %. The Japanese index of leading shares Nikkei 225 posted a minus of 42 %. The Japanese index had already been in the loss zone in 2007 (minus 11 %), while the other indexes mentioned were still in the plus that year.

The careful attitude in 2008 among international investors regarding the countries of Central and Eastern Europe put a strain on the Austrian index of leading shares ATX. The Vienna Stock Exchange performed significantly better than Eurostoxx 50 in the first six months of 2008 but had to forfeit this advantage in the second half of the year, closing down 61 % at 1,750.8 points.

The market environment and a number of negative reports from the real estate sector put enormous pressure on the STRABAG SE stock last year. In the twelve-month period, STRABAG SE lost about 67 % of its stock market value, closing at € 16.20 on the last day of trading in 2008. This corresponds to a market capitalisation of € 1,847 million at the end of 2008 – compared to € 5,554 million at the end of 2007. By comparison, the construction industry index Dow Jones Stoxx Construction & Materials lost 48 %. Over a period of many months, the share price losses of STRABAG SE were lower than those at industry

rivals. In May, for example, shares of STRABAG SE reached their twelve-month high of € 50.92. In September, however, the value fell at an above-average rate despite an unchanged corporate guidance and outlook.

With an average daily trade volume of € 13.0 million, STRABAG SE, as in the year before, is among the ten companies in the Prime Market of the Vienna Stock Exchange with the highest trade volume. Still, the average trade volume per day was down significantly as this figure was distorted positively the previous year as a result of the IPO.

## STRABAG SE SHARES

**Type** Ordinary share

### Stock

**Exchange** Vienna Stock Exchange

### Symbols

Vienna Stock Exchange	STR
ISIN	AT000000STR1
WKN	A0M23V
Bloomberg symbol	STR AV
Reuters symbol	STRV.VI

## STOCK FIGURES

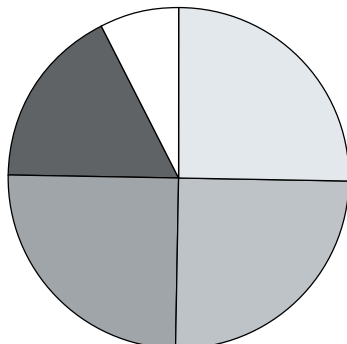
	UNIT	2008	2007
Closing price on 30 December	€	16.20	48.72
Number of outstanding shares on 31 December	shares	113,999,997	113,999,997
Market capitalization on 30 December	€ billion	1.8	5.6
Share price high	€	50.92	55.00
Share price low	€	11.53	42.51
Average trade volume per day <sup>1)</sup>	€ million	13.0	26.4
Volume of STRABAG SE shares traded	shares	91,527,632	48,844,710
Volume of STRABAG SE shares traded	€ billion	3.3	2.4
P/E ratio on 30 December		11.7	23.8
Earnings per share	€	1.38	2.05
Book value per share	€	24.9	25.2
Cash-flow from operating activities per share	€	6.1	6.0
(Proposed) dividend per share	€	0.55	0.55
Dividend payout ratio	%	39.9	36.8
Dividend yield	%	3.4	1.1
Share capital	€ million	114	114
Weight in ATX	%	1.90	4.11
Weight in ATX Prime	%	1.67	3.37
Weight in WBI	%	3.50	3.48

<sup>1)</sup> Without internal trade  
All trade volume figures double count

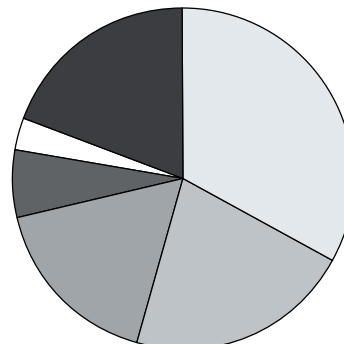
# SHAREHOLDER STRUCTURE

SHAREHOLDER STRUCTURE AS OF 31.12.2008<sup>1)</sup>

## NUMBER OF SHARES OUTSTANDING: 114 MILLION



## GEOGRAPHICAL DISTRIBUTION OF INSTITUTIONAL OWNERSHIP



<sup>1)</sup> Distribution of free-float (= institutional and private investors) was determined in September 2008.

The shareholder structure at 31 December 2008 changed only slightly in comparison to the end of 2007. While the core shareholder Rasperia continued to hold 25 % plus 1 share, the Haselsteiner Group and Raiffeisen/UNIQA Group made acquisitions during the 2008 financial year and held 25.1 % and 26.5 % respectively of STRABAG SE at year's end. The free float thus stood at 23.4 %. In September 2008, we commissioned a shareholder ID in order to better get to know our free float investors. The analysis revealed that 5.7 % of STRABAG SE shares were held by investors in the UK and Ireland, 3.7 % by investors in other European countries, 2.9 % by US investors and 1.1 % by Austrian institutional investors. As far as we know, no investor other than the core shareholders holds more than 5 % of the company.

The shareholder structure of the shareholders whose identity is known by STRABAG SE as well as details of the syndicate agreement of the four major shareholder groups (Haselsteiner Group, Raiffeisen NÖ-Wien Group, UNIQA Group, and Rasperia Trading Ltd.) are presented in the stock exchange prospectus of 5 October 2007. The current syndicate agreement essentially lays down rules for the following:

- Right to nominate supervisory board members
- Coordination of voting
- Restrictions on the transfer of shares
- Joint development of the Russian market as a new core market

As is legally prescribed, STRABAG SE keeps a share register containing information about the holders of registered shares of STRABAG SE. Currently there are three registered shares, with registered shares No. 1 and No. 3 reserved for the Haselsteiner Group and registered share No. 2 for Rasperia Trading Ltd. The remaining 113,999,997 shares of STRABAG SE are bearer shares. In all, STRABAG SE has issued 114,000,000 no-par shares. Every bearer and registered share equals one vote. There are no caps on voting rights.

In accordance with the syndicate agreement, the supervisory board consists of at least six members to be appointed by the ownership side. The syndicate partners have also agreed that Hans Peter Haselsteiner will remain Chairman of the Management Board of STRABAG SE at least until April 2010.

# **ANNUAL GENERAL MEETING AND DIVIDEND**

## **ANNUAL GENERAL MEETING**

With 99.99 % of the vote in favour, the 2008 Annual General Meeting approved the actions of both the management and supervisory boards, selected the auditor of the financial report and decided on the payment of a dividend in the amount of € 0.55 per no-par share. The meeting was attended by 326 shareholders representing 87,992,560 no-par shares.

The next Annual General Meeting will take place in Vienna on 19 June 2009 at 10:00 a.m. CEST. If you, as shareholder, would like to attend, please deposit your shares with your bank by 15 June 2009. Details as to the correct procedure can be found on our website at [www.strabag.com](http://www.strabag.com) -> Investor Relations -> Annual General Meeting.

## **DIVIDEND**

STRABAG places great value on a constant dividend policy. The management board is staying with its goal of paying out 30% to 50% of the net income after minorities to the shareholders in the form of a dividend once a year. The exact payout ratio will be determined by the general development of the business as well as by the group's opportunities for growth. In accordance with this goal, the management board of STRABAG SE will thus propose to the Annual General Meeting of 19 June 2009 a dividend of € 62.7 million or € 0.55 per share for the 2008 financial year. This would correspond to a dividend payout ratio of 40 % and, based on the share price of € 16.20 at the end of December 2008, a dividend yield of 3 %. The ex-dividend date has been set for 26 June 2009, the dividend payment date for 29 June 2009.

## **STRABAG SE BONDS**

### **STRABAG SE CORPORATE BONDS**

<b>TERM</b>	<b>INTEREST</b>	<b>VOLUME</b>	<b>ISIN NUMBER</b>	<b>EXCHANGE</b>
2004–2009	5.50 %	€ 50 million	AT0000342332	Vienna
2005–2010	4.25 %	€ 75 million	AT0000492723	Vienna
2006–2011	5.25 %	€ 75 million	AT0000A013U3	Vienna
2007–2012	5.75 %	€ 75 million	AT0000A05HY9	Vienna
2008–2013	5.75 %	€ 75 million	AT0000A09H96	Vienna

STRABAG SE (and its predecessor, FIMAG) has to date issued seven corporate bonds, of which five are still listed. With the issue in 2008 of a five-year 2008-2013 bond with a coupon of 5.75 %, STRABAG SE continued the years-long strategy of bond issues. The proceeds from the issue were used to pay back a matured € 50 million bond that was issued in 2003 and for general business purposes. The issue also helped the group to further improve its financing structure.

## **CORPORATE CREDIT RATING**

STRABAG SE and its bonds are rated by the international ratings agency Standard & Poor's (S&P). In November 2007, S&P raised the corporate credit rating for STRABAG SE from BB+ to BBB-, thus elevating STRABAG SE to „investment grade“. In November 2008, S&P confirmed its BBB- rating and stable outlook as STRABAG SE benefits from the vertical integration of its business, the access to raw materials, the broad geographic positioning and the strong order backlog. S&P also based its rating on the fact that STRABAG possesses a solid capital structure which gives the company a cushion in a difficult market environment.

# GROUP MANAGE- MENT REPORT<sup>1)</sup>

THE HIGHLIGHTS OF A YEAR OF HARD  
WORK.





## **JANUARY 2008**

STRABAG won an order for the modernisation of the complete urban infrastructure in the city of Tajura in the greater Tripolis area in Libya. This project has a total volume of € 434 million.

A consortium led by STRABAG won the tender for the construction of the motorway S8 in Poland between Konotopa and Prymasa Tysiąclecia. The total volume amounts to approximately € 490 million; the Polish STRABAG Sp. z o.o.'s share is 27 %.



**S8 IN POLAND**

## **FEBRUARY 2008**

STRABAG SE acquired 100 % of the Czech construction firm JHP spol. s r.o., a specialist in bridge-building. JHP generated revenues of about CZK 750 million (€ 26.5 million) in 2006 and employed 280 people. The company was consolidated in the second quarter 2008.

STRABAG SE acquired a majority stake of 51 % of Trema Engineering 2 sh p.k., Albania's third-largest construction company. Trema employed 230 people at the time of acquisition and generated revenues of about € 15 million in the financial year 2007. The company was consolidated in the second quarter 2008.

STRABAG SE acquired 100 % of Bologna-based construction firm Adanti S.p.A. The company, which is active in all segments in Italy, generated revenues of € 160 million in 2007 and employed 120 white-collar and 250 blue-collar workers. The company was consolidated in the second quarter 2008.

## **MARCH 2008**

STRABAG SE acquired a majority stake in F. Kirchoff AG, the market leader in transportation infrastructures in the German state of Baden-Württemberg. In 2007, the company employed 1,600 em-

ployees and generated an output volume of about € 350 million. The company was consolidated in the third quarter 2008.

## **APRIL 2008**

STRABAG SE acquired 82.3 % of the Swedish construction company ODEN Anläggningsentreprenad AB, Stockholm. The company is largely active in the fields of road construction and tunnelling. In 2007, ODEN generated an output volume of € 121 million and employed about 400 people. ODEN was fully consolidated in the second quarter 2008.

STRABAG SE acquired 80 % of KIRCHNER Holding GmbH, one of Germany's leading construction SMEs. In 2007, the company employed 1,500 people and generated a construction output volume of € 373 million. KIRCHNER is mainly active in the area of infrastructure construction. The company was consolidated in the third quarter 2008.

STRABAG AG was awarded the tender for its first project in Sochi, Russia. Under the contract, STRABAG will plan and finish construction of a terminal at Sochi's Adler International Airport about 40 kilometers from Sochi. The order has a total value of about € 62 million. Completion is scheduled for spring 2009.

## **MAY 2008**

STRABAG SE acquired 100 % of the Swiss StraBAG Group, which consists of the construction firms StraBAG Strassenbau und Beton AG, WITTA BAU AG und Frey + Götschi AG. In 2007, the group employed 168 people and generated an output volume of about € 28 million. The newly acquired company was fully consolidated in the second quarter 2008.

STRABAG SE acquired a substantial package of shares just below a majority holding in EFKON AG, a leading company in electronic payment systems in the field of transportation and in intelligent traffic control systems. EFKON, based in Graz, Austria, is a globally active company with 700 employees in 17 countries. In 2007, EFKON generated revenues of about € 70 million. The company was consolidated at-equity in the second quarter 2008.

A German-Algerian-Italian bidding consortium led by the 100 %-STRABAG SE subsidiary DYWIDAG International GmbH has been awarded the tender to build the second extension of Algier's Metro line 1. The order has a total volume of € 252 million and the share of the STRABAG group amounts to 51 %.

The management board of STRABAG SE approved the complete acquisition of the Hungarian M5

motorway concession company. The M5 motorway is operated by the AKA concession company. STRABAG already held about 25 % of AKA before acquiring AKA's holding company from Raiffeisen PPP Infrastruktur Beteiligungs GmbH, bringing STRABAG's share to 100 %. The concession runs until the year 2031.

## **JUNE 2008**

Ed. Züblin AG, a subsidiary of STRABAG SE, has been chosen as general contractor of a consortium to build new high-security laboratory and animal housing facilities for the Friedrich Loeffler Institute on the Baltic Sea island of Riems. The contract has a volume of roughly € 217 million.

## **JULY 2008**

STRABAG SE acquired Deutsche Telekom Immobilien und Service GmbH (DeTelmmobilien), a 100 % subsidiary of Deutsche Telekom based in Frankfurt. DeTelmmobilien has about 6,240 employees and provides comprehensive services in the field of facility management. The company generated revenues of approximately € 1 billion in the 2007 financial year. The company was re-named into STRABAG Property and Facility Services GmbH and consolidated in the fourth quarter 2008.

STRABAG SE announced the 100 % acquisition of CEMEX Austria AG and CEMEX Hungaria Építőanyagok Kft., two important market participants in the field of concrete, gravel and stone production in Austria and Hungary. In 2007, CEMEX Austria generated revenues of € 196 million. CEMEX Hungaria's revenues amounted to € 6 million in the same year. The cartel authorities approval process is still pending.

## **AUGUST 2008**

Polish STRABAG Sp. z o.o. got orders with a total amount of € 375 million. The company is going to construct the by-pass of the city of Słupsk as a general contractor as well as a 16 km section of the national road DK 6 from Szczecin to Gdańsk, among other projects.

## **SEPTEMBER 2008**

The management board of STRABAG SE decided to put on hold plans to expand its cement activities outside the group's core markets for the time being. The decision was based on expectations – in part already realised – of declining prices for cement in Russia.

Following the offer submitted to shareholders of Cologne-based STRABAG AG for the acquisition

of their shares, STRABAG SE as of 30 September 2008 holds 89.3 % of its publicly traded German subsidiary. By the deadline for acceptance on 22 July 2008, the voluntary public purchase offer issued by STRABAG SE on 17 June had been accepted for a total of 851,679 shares of STRABAG AG, Cologne. This corresponds to approximately 21.1 % of the share capital and voting rights of STRABAG AG. Following the deadline, the group continued its share acquisition, so that it increased its stake to 90.0 % as at 31 December 2008.

## **OCTOBER 2008**

A consortium around STRABAG SE has won the € 500 million contract to build the Wrocław by-pass in Poland. About 70 % of the contract value falls upon the STRABAG Group. The project comprises the construction of an approximately 13 km section of the A8 motorway, 0.5 km of the S8 express road and 5.6 km of the Długołęka access road.

A consortium around the German affiliate Kirchner has been awarded a road construction contract in Poland totalling € 340 million. The contract involves the construction of an eastern by-pass around the city of Bielsko-Biała, with a total length of approximately 12 km, and forms part of the upgrade of the S1 and S69 expressways. The group's share amounts to 32 %.

## **DECEMBER 2008**

ZIPP Bratislava spol. s r.o., a subsidiary of STRABAG SE, received the order to build and reconstruct the Bratislava airport. The value of the order amounts to € 86 million. The construction works are scheduled to start in the first quarter 2009 and should be completed by February 2012.

STRABAG Property and Facility Services GmbH, a subsidiary of STRABAG SE, was assigned the takeover of the facility management for Hypo Vereinsbank AG on 1 April 2009. The annual contract volume comprises a mid-size double-digit million-euro-figure.





SPORTS FACILITY AND POOL AREA DRAUTALPERLE, SPITTAL/DRAU, AUSTRIA

# COUNTRY REPORT

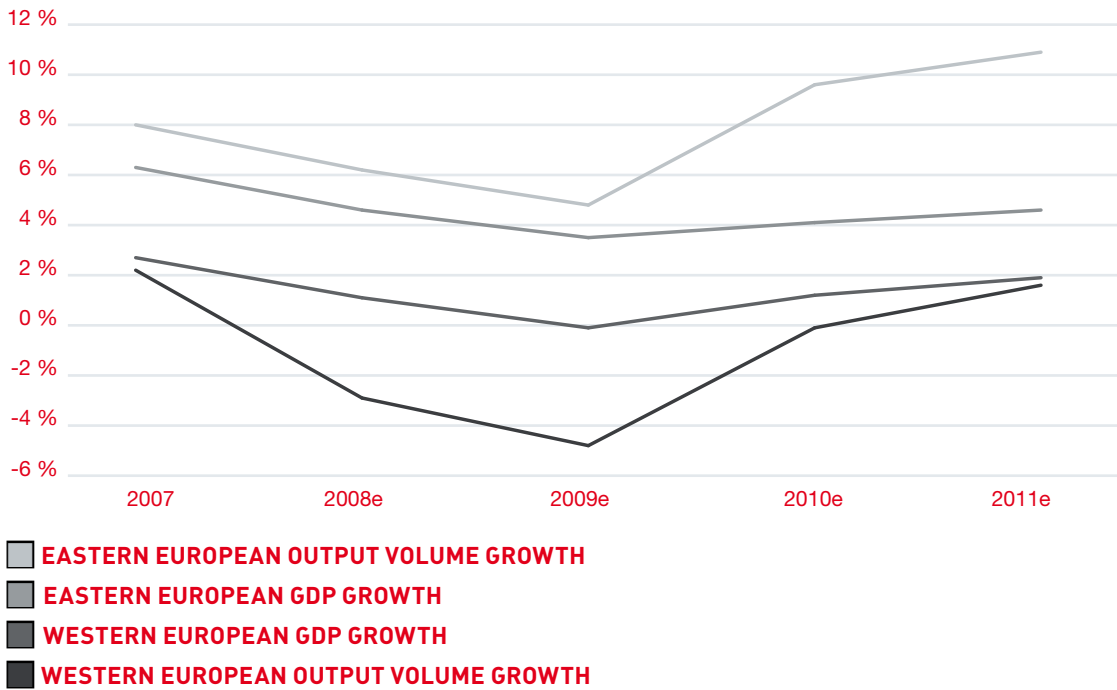
## OUTPUT VOLUME OF STRABAG SE BY COUNTRY 2007-2008

€ MLN.	2008	% OF TOTAL OUTPUT VOLUME		CHANGE %	CHANGE ABSOLUTE	% OF TOTAL OUTPUT VOLUME 2007
		2008	2007			
Germany	5,096	37 %	3,802	34 %	1,294	35 %
Austria	2,270	17 %	2,114	7 %	156	20 %
Czech Republic	975	7 %	864	13 %	111	8 %
Poland	889	7 %	714	25 %	175	7 %
Hungary	842	6 %	614	37 %	228	6 %
Slovakia	558	4 %	371	50 %	187	4 %
Middle East	490	4 %	316	55 %	174	3 %
Russia	476	4 %	258	84 %	218	2 %
Switzerland	429	3 %	346	24 %	83	3 %
Romania	273	2 %	191	43 %	82	2 %
Scandinavia	188	2 %	49	284 %	139	1 %
Africa	183	1 %	145	26 %	38	1 %
Benelux	182	1 %	248	-27 %	-66	2 %
Italy	181	1 %	47	285 %	134	0 %
Croatia	178	1 %	160	11 %	18	2 %
Rest of Europe	158	1 %	125	26 %	33	1 %
Americas	118	1 %	110	7 %	8	1 %
Asia	89	1 %	114	-22 %	-25	1 %
Slovenia	53	0 %	49	8 %	4	1 %
Serbia	46	0 %	43	7 %	3	0 %
Ireland	40	0 %	30	33 %	10	0 %
Bulgaria	29	0 %	36	-19 %	-7	0 %
<b>Output</b>						
<b>volume total</b>	<b>13,743</b>	<b>100 %</b>	<b>10,746</b>	<b>28 %</b>	<b>2,997</b>	<b>100 %</b>
thereof CEE <sup>1)</sup>	4,319	31 %	3,300	31 %	1,019	31 %

1) Central and Eastern Europe (CEE) comprises the Czech Republic, Poland, Hungary, Slovakia, Russia, Romania, Croatia, Slovenia, Serbia and Bulgaria.

STRABAG is a European company whose home markets are Germany and Austria. The group has also been active in Eastern Europe since 1985 in order to diversify the country risk and profit from the relatively high margins in this region. In the past few years, STRABAG has increased its output volume in Eastern Europe, with business in these states accounting for about 31 % of the total group output volume in 2008. This gives the company a unique position in comparison to the competition and makes it the market leader in the construction sector in Central and Eastern Europe. On the non-European markets, STRABAG is active in individual projects requiring a high level of technological know-how.

## GROWTH COMPARISON WESTERN EUROPE AND EASTERN EUROPE



Source: Euroconstruct December 2008

For years, STRABAG has pursued the strategy of expanding its market shares in the countries of Central and Eastern Europe. A comparison of the forecasted growth of the Gross Domestic Product (GDP) and of the output volume in Western and Eastern Europe shows that higher growth is expected in Eastern Europe in terms of both GDP and output volume. The above graph shows that economists expect growth rates to decline further in 2009. In Western Europe, the experts forecast a significant decline in terms of output volume, while low but clearly positive growth is expected for the Eastern European construction sector.

In 2008, the first signs of an economic cooling-off could be noticed in all markets, although the extent varied from country to country. As the construction industry is an important driver of the economy, several countries – for example, Germany, Bulgaria and Romania – began putting together economic stimulus programmes that include plans for infrastructure construction. The aim is for the construction of hospitals, motorways and schools to help compensate declines in residential and commercial projects.

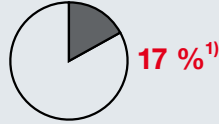
The global financial crisis has imposed significant restrictions on the access to credit, resulting in on-going projects being completed more slowly and in promising projects being postponed or called off entirely throughout the construction sector. This has made EU subsidies more important than ever, a situation made clear by the example of Poland: the expected growth rates in the country are relatively high due to the fact that many of the road construction projects are often co-financed by the Polish government and the EU.

STRABAG sees itself affirmed in its strategy of focusing on the markets of Central and Eastern Europe. Although the economic forecasts have been adjusted for these markets as well, the expected growth is still clearly above that of Western Europe. In Western Europe, the company will attempt to consolidate its market shares and raise margins with the help of projects in niche areas.

# AUSTRIA

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 32.7 billion



	2008e	2009e
GDP Growth % <sup>2)</sup>	2.0	0.0
Construction Growth % <sup>2)</sup>	2.0	0.0

While the Austrian economy still enjoyed a high in 2007, the country was unable to avoid the consequences of the international financial crisis in the last year. Austria's GDP and its construction sector grew by just 2.0 % in 2008 and are expected to stagnate in 2009, according to the economists at Euroconstruct.

Commercial building construction (offices, shopping centres) has been particularly hard hit by the crisis, and declines are likely in the sector as companies increasingly cut all but the most necessary spending. By comparison, infrastructure construction is expected to make a significant contribution to growth: Euroconstruct expects impulses from public spending in the amount of several billion euros for railway and motorway construction until 2010. In all, the economists predict growth rates for the Austrian construction sector significantly above the Western European average.

STRABAG is the market leader in Austria. Some 17 % of the overall group output volume is generated in the country. While the Building Construction & Civil Engineering segment still contributed 53 % to the total output volume in Austria in the 2007 financial year, this percentage fell to 45 % in 2008. A contribution of 40 % came from the Transportation Infrastructures segment. Despite the increasing price of construction materials, STRABAG kept the margins in the Austrian home market at about the group average.

1) Country share of total group output volume

2) All growth forecasts as well as the national construction volumes are taken from the Euroconstruct's December 2008 report.



**ANGER GORGE BRIDGE, BAD HOFGASTEIN, AUSTRIA**

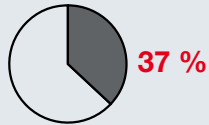


**OFFICE BUILDING PAAR COMPANY, GRAZ, AUSTRIA**

# GERMANY

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 263.9 billion



	2008e	2009e
GDP Growth %	1.8	0.2
Construction Growth %	3.1	-0.5

For ten years, before the first signs of an upswing appeared in 2006 and 2007, Germany was the problem child of the European construction industry. In the wake of the financial crisis, economists have once again scaled back their forecasts and now expect the country's GDP to grow by 1.8 % in 2008 and just 0.2 % in 2009. Construction growth in the past year profited to the same degree from residential construction, commercial building construction and infrastructure construction, so that solid growth of 3.1 % is expected for 2008. In 2009, however, Germany's construction business is expected to grow at a negative rate.

As an export-oriented country, Germany could be particularly hard hit by the financial crisis. Nevertheless, the economists at Euroconstruct see Germany as being better prepared than other countries, thanks to its efforts at labour market reform and because it has strengthened its international competitiveness. The economists expect Germany to have overcome the economic crisis by 2011 – not least because of a package of stimulus measures from the German government. The investment programme foresees, among other things, public spending in the amount of € 14 billion for infrastructure construction such as roads, kindergartens, schools and hospitals. A further measure involves the simplification of procurement law to allow the investments to be implemented more quickly.

STRABAG generates 37 % of its output volume on the German home market. STRABAG is the market leader in the construction sector in Germany, the company's largest national market. In the past few years, the company has actively participated in the consolidation of the strongly fragmented German construction market, establishing a nationwide presence in the process. In 2008, for example, STRABAG acquired the road construction firms Kirchner Holding GmbH and F. Kirchhoff AG, as well as the property and facility management specialist DeTelmmobilien. Acquisitions are part of the reason that the Transportation Infrastructures segment already generates 51 % of STRABAG's output volume in Germany.

While the Transportation Infrastructures segment has provided satisfactory margins in the past few years, the Building Construction & Civil Engineering segment has only recently begun to contribute to the EBIT in Germany. This has been achieved firstly by improving the internal risk management processes and through a more selective order acceptance; secondly, subcontractor services and materials can be purchased at a more affordable price during a downturn while revenue from fixed-price contracts remains stable.



EUROPEAN PATENT OFFICE, MUNICH, GERMANY

# CZECH REPUBLIC

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 20.3 billion



	2008e	2009e
GDP Growth %	3.2	2.8
Construction Growth %	2.2	3.6

Thanks to the revaluation of the koruna and the high investment demand since the year 2000, the Czech Republic posted significant growth rates both in terms of GDP as well as in the construction sector. The country was able to report GDP growth three times that of Western Europe – growth of the output volume was even five times as high. The second half of 2008, however, put an end to this growth. For 2009, Euroconstruct now expects moderate yet positive growth in comparison to Western Europe of the GDP (+2.8 %) and the construction sector (+3.6 %).

STRABAG is the third-largest construction company in the Czech Republic. On this growth market, the company generates around 80 % of its output volume in the Transportation Infrastructures segment. Both the growth as well as the margins are developing satisfactorily and are expected to continue to do so thanks to the public-sector infrastructure investments.



ASPHALTING AIRPORT KBALY, CZECH REPUBLIC



BUS TERMINAL HRADEC KRÁLOVÉ, KAPLICE, CZECH REPUBLIC



# POLAND

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 39.5 billion



	2008e	2009e
GDP Growth %	5.5	4.4
Construction Growth %	12.4	8.0

High levels of public-sector spending and strong private consumption have been responsible for the above-average GDP growth in Poland of the past few years. Although the GDP is no longer expected to grow as strongly in 2009, the projected increase is still significantly higher than the EU average. The financial crisis does not appear to have left its mark on the Polish construction sector: Euroconstruct expects that the two-digit growth of 2008 could be followed by a plus of 8.0 % in 2009, with a return to double-digit growth rates already in 2010.

The preparations for the 2012 UEFA European Football Championship are creating impulses on the Polish growth market. The state is planning projects in road construction as well as in the water and energy sector, many of them co-financed by the EU.

About 73 % of the STRABAG Group's Polish output volume (about 6 % of the group output volume) is generated by the Transportation Infrastructures segment, 25 % by the Building Construction & Civil Engineering segment. Already in 2008, STRABAG was awarded tenders totalling more than € 1 billion. As the market leader in the Polish Transportation Infrastructures segment, the group sees itself in a favourable position to win further tenders in the future. However, the construction boom is accompanied by tougher competition and higher salaries. STRABAG includes these facts in the calculation of construction projects.



OFFICE BUILDING LUMINA, WARSAW, POLAND



APARTMENTS, PRUSZKÓW, POLAND

# HUNGARY

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 9.8 billion



	2008e	2009e
GDP Growth %	2.0	0.7
Construction Growth %	-6.5	-3.8

Against the background of a very high state deficit, the extensive savings measures undertaken by the Hungarian government have nearly led to a standstill in public-sector infrastructure construction. Thanks to restructuring efforts, Hungary's GDP growth was a little higher in 2008 than in the previous year. However, the global financial crisis reached Hungary at a most inopportune moment. As a result, economists expect the country's economic growth in 2009 to only barely remain positive.

While slight construction growth had still been forecast at the beginning of 2008, the experts now expect figures to collapse by 6.5 % for the full year and to remain negative in 2009. Nevertheless, Euroconstruct expects that EU-sponsored infrastructure projects will at least partially compensate for the declining state spending, so that there is hope for slight growth in 2010.

Hungary contributes 6 % to the overall group output volume, placing the country in fifth place in the STRABAG Group. In Hungary, the company was able to keep its order backlog stable in the 2008 financial year – thanks to ongoing large-scale orders such as the M6 motorway.



**IBIDEN TECHNICAL CENTER, DUNAVARSÁNY, HUNGARY**



**HIGHWAY M6, VÉMÉND-BÓLY, HUNGARY**

# SLOVAKIA

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 5.6 billion



	2008e	2009e
GDP Growth %	7.7	4.9
Construction Growth %	6.0	2.2

Slovakia again posted one of Europe’s highest GDP growth rates (7.7 %). The country’s construction economy grew even faster – and has been on a path of expansion since 2001. The output volume in Slovakia in 2008 is expected to have grown by 6.0 % – as in the previous year.

This dynamic is predicted to level off in the coming years, according to Euroconstruct, with significant differences to be seen in the individual construction segments. In the past few years, the construction sector has profited from strong demand in the field of residential construction. The economists now expect to see a shift of growth toward transportation infrastructure as the government has set itself the goal of extending the motorway network using proceeds from the Cohesion Fund. In the area of civil engineering<sup>1)</sup>, Euroconstruct projects a minus of 6.1 % for 2008 and a plus of 14.5 % in 2009. In the field of residential construction, by comparison, the experts expect a plus of 16.0 % for 2008 and a decline of 3.0 % in 2009.

As the number two on the Slovak construction market, STRABAG generates about two thirds of its output volume in the country in the Building Construction & Civil Engineering segment and about one third in Transportation Infrastructures. In the past financial year, STRABAG succeeded in winning several tenders in the road construction market in Slovakia. As is the case in the Czech Republic, the margins in this country are above the group average.

1) Includes road construction according to the Euroconstruct definition



STRABAG HEADQUARTERS BRATISLAVA, SLOVAKIA

# RUSSIA

## OVERALL COUNTRY CONSTRUCTION OUTPUT

€ 105.0 billion



	2008e	2009e
GDP Growth %	5.6	-2.5
Construction Growth %	11.6	-0.1

Against the backdrop of the global financial crisis, Euroconstruct has significantly lowered the forecasts for the Russian market. While the output volume of the Russian construction sector is projected to have grown by 11.6 % in 2008, this same figure is expected to remain barely stable in the following year.

STRABAG has been active in Russia since 1991. In the beginning, the group worked exclusively for private clients in the field of building construction, building hotels, commercial properties and luxury apartments. Since 2007, the company has also been active in the area of civil engineering. As the STRABAG brand is also active in the luxury segment, the group has succeeded in pushing through the concept of “cost plus fee” in the construction contracts in order to achieve above-average high margins.

STRABAG had set itself the goal of doubling the output volume on the Russian market yearly. Due to the market situation, however, STRABAG has been forced to amend its forecasts. The company now expects the output volume to remain stable in 2009. Access to project financing has become more difficult, so that clients have cancelled or postponed specific projects, among them the Western High Speed Diameter, a PPP project in St. Petersburg, for which a STRABAG-led consortium had been chosen as preferred bidder. STRABAG remains confident, however, that Russia will be one of the first countries to recover from the consequences of the financial crisis.



**MULTIFUNCTIONAL COMPLEX HOTEL MOSCOW, MOSCOW, RUSSIA**



**OFFICE BUILDING WITH PARKING “NORTH TOWER”, MOSCOW, RUSSIA**

# SWITZERLAND

**OVERALL COUNTRY  
CONSTRUCTION OUTPUT**

**€ 32.6 billion**



	2008e	2009e
GDP Growth %	1.9	0.3
Construction Growth %	0.7	0.8

The Swiss economy is projected to have grown by 1.9 % in 2008. For 2009, the experts expect growth to remain stable. The output volume has been at a high level since 2003, leaving little room for further dynamic growth.

About 49 % of the STRABAG Group's activities in Switzerland in 2008 were in the Building Construction & Civil Engineering segment (2007: 58 %), 32 % in the Special Divisions & Concession segment and 19 % in Transportation Infrastructures. In the past financial year, the company completed the Westside shopping and entertainment centre in Bern, the group's largest project in the country.



**OFFICE BUILDING HAGENHOLZSTRASSE, ZURICH, SWITZERLAND**



**ISLISBERGTUNNEL, UETLIBERG WESTERN KNONAU, SWITZERLAND**

## REST OF CEE: ROMANIA, CROATIA, SLOVENIA, SERBIA, BULGARIA



According to Euroconstruct, the markets in South-East Europe continue to show dynamic growth. The relatively high economic growth in comparison to Western Europe in Romania (6.0 %–8.0 % in 2008), Croatia (3.5 %), Slovenia (4.0 %–5.0 %), Serbia (5.0 %–7.0 %) and Bulgaria (4.2 %–5.0 %) and the expected double-digit growth rates of the output volume represent the perfect basis for STRABAG to expand its business activities in the region. Particular potential can be seen in Romania – following its EU accession in January 2007, the country has increasingly taken advantage of co-financing by the EU. In 2007, STRABAG for the first time was the second-largest construction firm in Romania in terms of output volume.

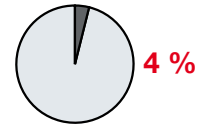


**AIRPORT SOFIA, BULGARIA**



**NOVI HOTEL & RESORT, NOVI VINODOLSKI, CROATIA**

## REST OF WESTERN AND NORTHERN EUROPE: SCANDINAVIA, BENELUX, ITALY, IRELAND



The remaining countries of Western and Northern Europe in which the group is active contributed 4 % to the overall group output volume. STRABAG has no special focus on these countries; in addition to smaller area-wide business, activities here include above all selected large-scale projects in the fields of transportation infrastructures and tunnelling. In the past financial year, STRABAG acquired the Swedish construction firm ODEN in order to profit from the above-average margins in the road construction business in the country.

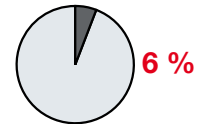


**CITYBANAN SÖDER, STOCKHOLM, SWEDEN**



**OFFICE BUILDING EIJSSEN, BELGIUM**

## MIDDLE EAST, AFRICA, AMERICAS, ASIA – REST OF WORLD



The non-European presence of the STRABAG Group is reflected in the item “Rest of World” and includes the geographic areas of Asia, Americas, Africa and the Middle East. The Middle East has a special status, as the output volume generated in this region alone accounts for 4 % of the overall group output. Growth is to be expected in Africa in the coming years: in Libya, STRABAG has been hired to set up the infrastructure for a city district of Tripoli and to build the road to Tripoli Airport. In Algeria, the company is continuing construction of the Algiers Metro line 1.

In the non-European markets, STRABAG is usually active as a general contractor through direct export. The focus in these regions is on civil engineering, industrial and infrastructure projects and tunnelling – areas in which high technological expertise is required. Although STRABAG sees itself as a European company, the non-European markets are gaining in importance in the current market environment as a way to compensate expectations of lower growth in output volume in the regular markets.



**BEACH VILLA COMPLEX, DOHA, QATAR, UAE**



**INJAZAT DATA CENTRE AND OFFICE BUILDING, MOHAMMED BIN ZAYED CITY, ABU DHABI, UAE**





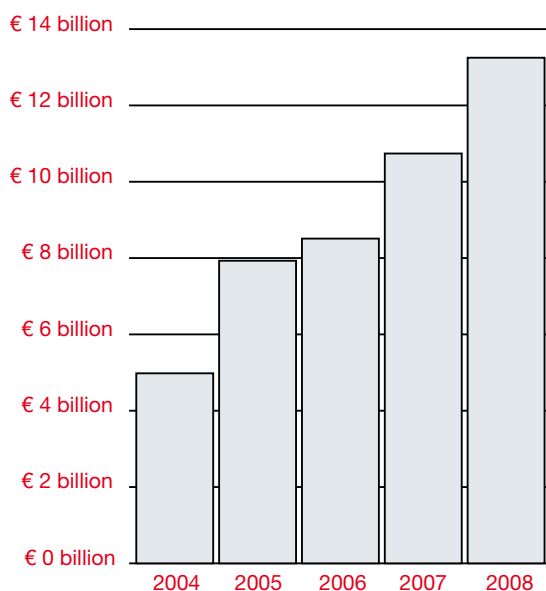
MIDDLE MARSYANGDI HYDROELECTRIC PROJECT, NEPAL

# ORDER BACKLOG

## ORDER BACKLOG OF STRABAG SE BY SEGMENT 2007-2008

31.12.2008 € MLN.	TOTAL (INCL. OTHERS) 2008	BUILDING CON- STRUCTION & CIVIL ENGI- NEERING	TRANS- PORTATION INFRA- STRUC- TURES	SPECIAL DIVISIONS & CON- CESSIONS	TOTAL (INCL. OTHERS) 2007	CHANGE GROUP %	CHANGE GROUP ABSOLUTE
Germany	3,797	1,811	1,207	765	2,624	45 %	1,173
Russia	1,399	1,376	1	22	1,677	-17 %	-278
Austria	1,302	814	314	174	1,187	10 %	115
Poland	1,188	271	888	29	478	149 %	710
Czech Republic	705	67	601	20	451	56 %	254
Hungary	589	196	224	169	792	-26 %	-203
Italy	559	0	0	559	446	25 %	113
Africa	503	317	186	0	224	125 %	279
Slovakia	454	385	51	6	498	-9 %	-44
Middle East	422	212	134	76	556	-24 %	-134
Switzerland	412	141	29	242	488	-16 %	-76
Benelux	368	301	2	65	229	61 %	139
Rest of Europe	286	270	15	1	73	292 %	213
Romania	265	120	110	35	250	6 %	15
Americas	254	62	0	192	358	-29 %	-104
Scandinavia	252	55	115	82	51	394 %	201
Asia	211	211	0	0	150	41 %	61
Croatia	92	48	43	1	68	35 %	24
Slovenia	61	42	19	0	38	61 %	23
Ireland	60	19	0	41	82	-27 %	-22
Bulgaria	51	49	1	1	8	538 %	43
Serbia	24	7	17	0	14	71 %	10
<b>Order backlog total</b>	<b>13,254</b>	<b>6,774</b>	<b>3,957</b>	<b>2,480</b>	<b>10,742</b>	<b>23 %</b>	<b>2,512</b>
thereof CEE	4,828	2,561	1,955	283	4,274	13 %	554
Segment contribution to group order backlog		51 %	30 %	19 %			

## DEVELOPMENT OF ORDER BACKLOG 2004-2008



## CONSTRUCTION SITES INCLUDED IN THE ORDER BACKLOG ON 31 DECEMBER 2008

### Categories of order size

- small: € 0 million to € 15 million
- medium: € 15 million to € 50 million
- large: over € 50 million

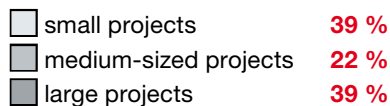
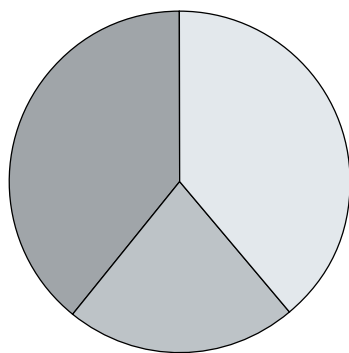
CATEGORY	NUMBER OF CON- STRUCTION SITES	ORDER BACKLOG T€
Small orders	17,116	5,160,337
Medium-sized orders	220	2,881,725
Large orders	94	5,211,733
<b>Total</b>	<b>17,430</b>	<b>13,253,795</b>

In the 2008 financial year, the group order backlog passed the historic mark of € 13 billion for the first time, growing by 23 % over the previous year to reach € 13.3 billion on 31 December 2008. This figure covers 96 % of the output volume in 2008.

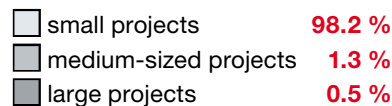
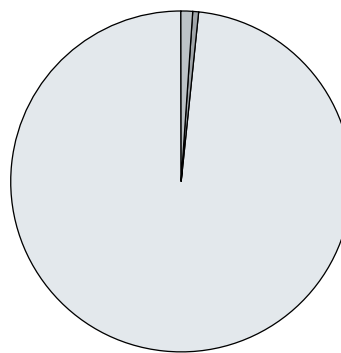
The development of the order backlog on the growth market of Poland is particularly worth mentioning: with € 1,188.5 million, the order backlog in the country more than doubled over the previous year. In Germany, the order backlog was up by about 45 %, largely due to acquisitions. In Russia, by comparison, the group was unable to maintain the same high levels of the previous year: in this market, the order backlog fell by 17 % to € 1,399.0 million. In Hungary, the decline of about 25 % points to a future reduction of capacities.

The overall order backlog is comprised of more than 17,000 individual projects. Minor projects with a volume of up to € 15 million each account for 39 % of the order backlog, a further 22 % is from mid-sized projects with a volume between € 15 million and € 50 million. The percentage of large-scale orders of € 50 million or more fell from 45 % in 2007 to 39 % in 2008. This reduction, coupled the high number of individual contracts, guarantees that the risk involved with one project does not threaten the group success as a whole.

### ORDER BACKLOG ON 31 DECEMBER 2008



### NUMBER OF PROJECTS IN PROGRESS ON 31 DECEMBER 2008



### THE TEN LARGEST PROJECTS CURRENTLY IN PROGRESS

COUNTRY	PROJECT	ORDER VOLUME € MLN.	AS % OF TOTAL ORDER BACKLOG
Italy	Quadrilatero delle Marche	414	3.1 %
Hungary	M6 Phase III	283	2.1 %
Libya	Tajura	264	2.0 %
Russia	Vyksa Steelwork	243	1.8 %
Poland	A8 – Wrocław by-pass	242	1.8 %
Russia	Hotel Moscow	195	1.5 %
Canada	Niagara Tunnel	192	1.5 %
Poland	A1 Motorway	184	1.4 %
Switzerland	Gotthard Base Tunnel North, Lot 151	159	1.2 %
Russia	Kautschuk	130	1.0 %

# EFFECTS OF CHANGES TO SCOPE OF CONSOLIDATION

In the 2008 financial year, 46 companies were included in the scope of consolidation for the first time. These companies contributed a total of € 881.5 million to the consolidated revenue and € -23.3 million to the net income after minorities. As a result of the first-time inclusion, current and non-current assets increased by € 2,464.5 million, current and non-current liabilities by € 1,897.9 million.

## FINANCIAL PERFORMANCE

STRABAG SE exceeded its growth targets in the 2008 financial year, with organic growth and acquisitions contributing to a 28 % increase in the construction output volume to € 13,742.5 million. Activities in Central and Eastern Europe accounted for 31 % of the overall output volume, the same level as the year before.

Revenue grew by 24 % to € 12,227.8 million year on year. The Building Construction & Civil Engineering segment contributed 43 %, Transportation Infrastructures 45 % and Special Divisions & Concessions 12 % to the revenue, compared to 49 %, 45 % and 6 %, respectively, in the previous year. As a result of enterprise acquisitions, the Special Divisions & Concessions segment in particular grew at a disproportionately high rate. Acquisitions in the 2008 financial year helped to generate additional revenue of € 881.5 million.

Besides the revenue, STRABAG also reports construction output volume – a key figure in the construction sector. Unlike revenue, the construction output also includes the proportional output of unconsolidated subsidiaries and of consortia. At 89 %, the relation between revenue and construction output shows a typical ratio.

The changes in inventories moved from the negative into positive territory to reach € 30.0 million. Last year's value resulted from the sale of a real estate portfolio. The amount of own work capitalised grew by 72 % to € 76.9 million, due particularly to the construction of the group headquarters in Bratislava, Slovakia, and of a cement plant in Hungary.

In a construction company like STRABAG, personnel expenses and expenses for raw materials, consumables and other services are partially substitutable. Expenses for raw materials, consumables and other services (+26 % to € 8,494.0 million) as well as personnel expenses (+22 % to € 2,574.5 million) could be kept relatively stable in comparison to revenue.

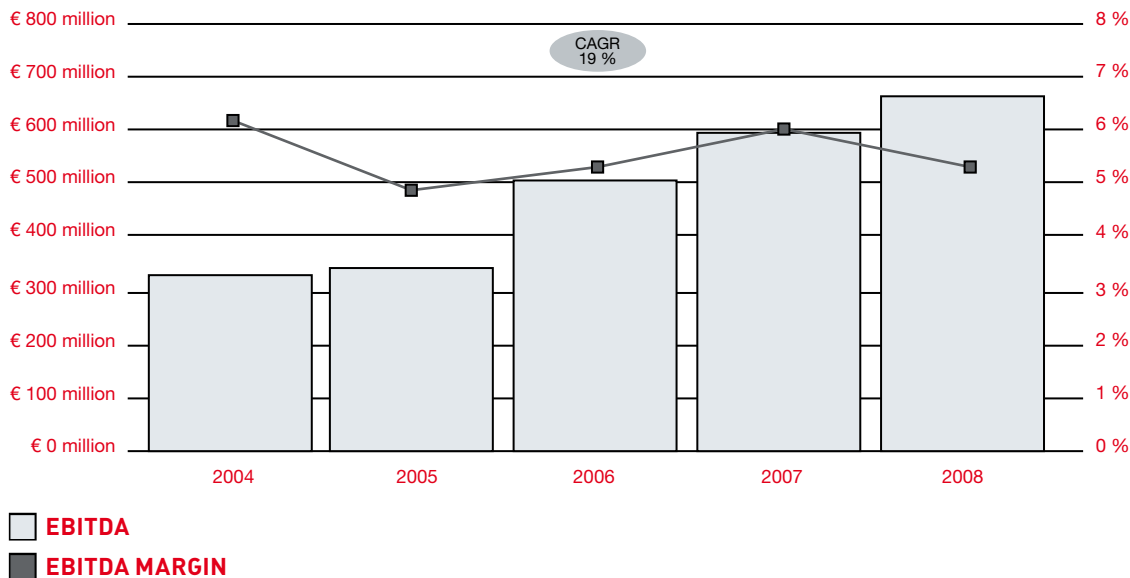
The other operating income of € 221.6 million (+15 %) was offset by other operating expenses of € 858.4 million (+56 %). The other operating expenses include depreciation and amortisation charges in Eastern European countries, such as Serbia and Montenegro, which became necessary in response to a higher default and currency risk. In the direct export business, the group made further provisions for large-scale projects outside of Europe, for example the Middle East.

	2008 € MLN.	2007 € MLN.	CHANGE %
Raw materials, consumables and other services used	8,494.0	6,730.5	26 %
Employee benefits expense	2,574.5	2,102.2	22 %
Other operating expenses	858.4	551.6	56 %
Depreciation and amortisation expense	377.9	283.5	33 %

The share of profit or loss of associates was especially high in the reference year – which in part explains the fact that this figure fell by 87 % to € 2.6 million in the 2008 financial year. This item is dominated by three at-equity subsidiaries. The net investment income fell to € 15.9 million.

Despite the higher provisions, the write-downs on accounts receivables and the lower earnings from investments in associates, the earnings before interest, taxes, depreciation and amortisation (EBITDA) was up 9 % to € 647.7 million. The EBITDA margin, however, fell from 6.0 % to 5.3 %.

## EBITDA DEVELOPMENT 2004–2008



The earnings before interest and taxes (EBIT) fell by 14 % to € 269.9 million because of higher depreciation and amortisation charges related to acquisitions and expenditures and due to extraordinary charges (thereof approx. € 25 million for impairment on goodwill). This resulted in an EBIT margin of 2.2 %, compared to 3.2 % the year before. The Building Construction & Civil Engineering segment contributed 29 %, Transportation Infrastructures 51 % and Special Divisions & Concessions 19 % to the EBIT.

The net interest income of € -40.6 million placed this figure 12 % deeper in negative territory than the year before. The interest result, by comparison, grew in the year-on-year comparison thanks to the capital increases of 2007. However, this positive effect was offset by currency exchange losses and the devaluation of securities.

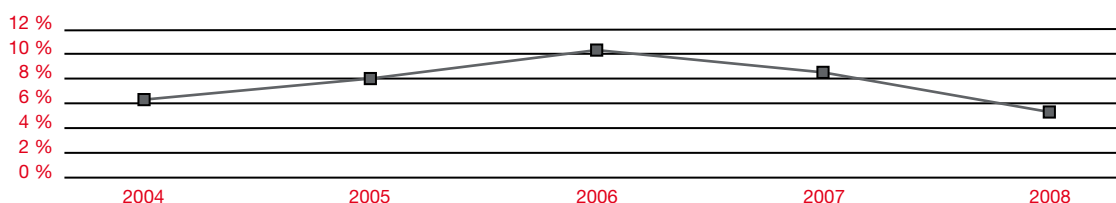
The profit before tax fell by 17 % to € 229.3 million. The tax rate increased from 24.8 % in 2007 to 27.4 % in 2008, due especially to the fact that no full tax relief was carried out for losses through the capitalisation of tax loss carryforward. This led to a net income of € 166.4 million (-20 %).

In the 2008 financial year, STRABAG SE made a voluntary public takeover offer to the remaining shareholders of the German subsidiary STRABAG AG, Cologne. As of 31 December 2008, STRABAG SE held 90.0 % of the shares of STRABAG AG, Cologne. For this reason, the minority interest fell by 75 % to € 9.3 million, leading to a net income after minorities of € 157.0 million (-8 %).

The number of weighted outstanding shares was up from 82,904,110 to 114,000,000, leading to earnings per share of € 1.38, an above average decline of 33 % compared to the net income after minorities.

The Return on capital employed (ROCE) was calculated at 5.3 % (2007: 8.5 %).

## ROCE DEVELOPMENT 2004–2008



2005 adjusted for Züblin Group; 2006 adjusted for profit from sale of DEUTAG in the amount of T€ 63,563

# FINANCIAL POSITION AND CASH-FLOWS

	2008 € MLN.	% OF BALANCE SHEET TOTAL	2007 € MLN.	% OF BALANCE SHEET TOTAL
Non-current assets	4,294.2	44 %	2,469.8	32 %
Current assets	5,471.0	56 %	5,271.0	68 %
Equity	2,979.0	31 %	3,096.4	40 %
Non-current debt	2,396.0	24 %	1,168.4	15 %
Current debt	4,390.2	45 %	3,476.0	45 %
<b>Balance sheet total</b>	<b>9,765.2</b>	<b>100 %</b>	<b>7,740.8</b>	<b>100 %</b>

In the past year, STRABAG SE's balance sheet total grew significantly once again, up 26 % to € 9,765.2 million due not least to the 74 % increase in non-current assets mainly from the new item "receivables from concession arrangements". In the 2008 financial year, STRABAG increased to 100 % its stake in the AKA concession company that operates the M5 motorway in Hungary. The item "receivables from concession arrangements" contains the present value of the payment to be made by the state.

Current assets grew slightly by 4 % to € 5,471.0 million. Cash and cash equivalents fell from € 1,965.8 million to € 1,491.4 million but remained at a high level.

The equity ratio fell from 40.0 % to 30.5 %. The management board considers an equity ratio between 20 % and 25 % to be a realistic target in the medium term.

	2008	2007
Equity ratio %	30.5	40.0
Net debt € mln.	-109.7	-927.0
Gearing Ratio %	-3.7	-29.9
Capital Employed € mln.	5,158.9	4,135.3

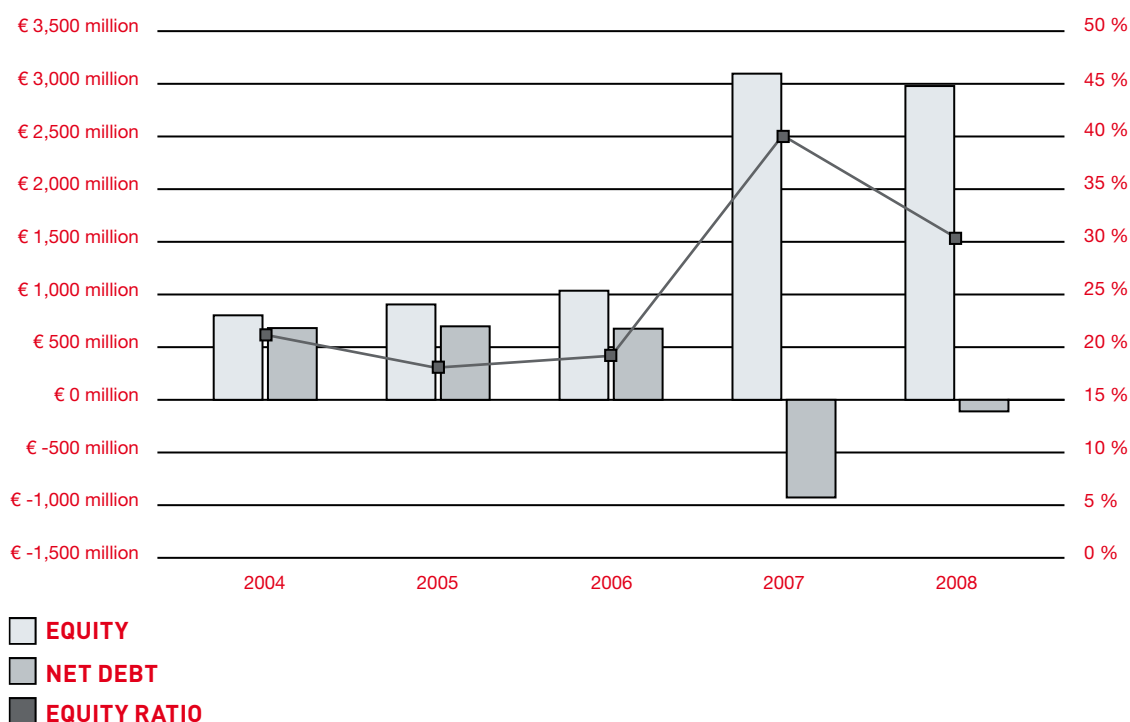
The non-current liabilities doubled to € 2,396.0 million as a result of the nearly three-fold increase of financial liabilities to € 1,434.3 million. € 798.2 million of the increase of the financial liabilities can in turn be explained by the full consolidation of the AKA concession company. Current liabilities (€ 4,390.2 million) again accounted for 45 % of the balance sheet total.

On 31 December 2007, against the backdrop of the two capital increases, a net cash position of € 927.0 million was calculated. This figure decreased to € 109.7 million due to the acquisitions undertaken by the group. This figure does not include € 798.2 million in non-recourse liabilities related to AKA. The interest expense of these non-recourse finance liabilities, as well as the interest income from receivables from concession arrangements, is presented in other operating income.

## CALCULATION OF NET DEBT (€ MLN.)

	2008	2007
Financial liabilities	1,708.4	684.1
Severance provisions	65.6	61.2
Pension provisions	405.9	293.5
Non-recourse debt	-798.2	0.0
Cash and cash equivalents	-1,491.4	-1,965.8
<b>Net debt at 31.12.2008</b>	<b>-109.7</b>	<b>-927.0</b>

## DEVELOPMENT OF EQUITY, NET DEBT AND EQUITY RATIO



The cash-flow from operating activities grew significantly last year by 40 % to € 689.9 million. This growth is due in part to the increased cash-flow from profits by 19 % to € 536.1 million and a reduction of the working capital compared to 31 December 2007. In the next financial year, STRABAG wants to pay more attention to a stricter working capital management.

In line with the STRABAG Group's expansion strategy, the cash-flow from investing activities grew significantly by 63 % to € -1,046.4 million. The € 876.8 million for the acquisition of property, plant and equipment and intangible assets includes goodwill of € 156.1 million from the acquisition of additional shares of STRABAG AG, Cologne. € 157.1 million are due to changes to the scope of consolidation.

The cash-flow from financing activities entered negative territory (€ -96.9 million), after a strongly positive figure in the 2007 financial year (the result of the two capital increases). This figure includes € -95.8 million for the acquisition of minority interest in STRABAG AG, Cologne.

# FINANCING/TREASURY

The number one objective for the Treasury Management of STRABAG SE is assuring the continued existence of the company through the maintenance of constant solvency. This objective is to be reached through the provision of sufficient short-term, medium-term and long-term liquidity.

Liquidity for STRABAG SE means not only solvency in the strict sense but also the availability of guarantees. The building activity requires the constant availability of bid, contract fulfilment, pre-payment and warranty guarantees and/or sureties. The financial scope of action is thus defined on the one hand by sufficient cash and cash credit lines, on the other hand by sufficient surety credit lines.

In the face of the financial crisis, the management of liquidity risks has become a central element of the corporate management. In practice, liquidity risks come in various forms:

- In the short term, all daily payment obligations must be covered in time and/or in their entirety.
- In the medium term, liquidity levels must be sufficient so that no transaction (e.g. acquisitions, expenditures) or projects become impossible due to a lack of sufficient financial means or guarantees or that they cannot be executed at the desired pace.
- In the long term, the insufficient availability of financial means leads to potential impairment of the strategic development perspectives.

In the past, STRABAG has always oriented its financing decisions according to the risk aspects outlined above and has organised the maturity structure of the financial liabilities in such a way as to avoid a refinancing risk. In this way, the company has been able to maintain a great scope for action, which is of particular importance in a difficult market environment.

The necessary liquidity is determined by liquidity planning. Based on this, liquidity assurance measures are made and a liquidity reserve is defined for the entire group.

STRABAG SE has a total credit line for cash and surety loans in the amount of € 5.5 billion. The credit lines include a syndicated surety credit line in the amount of € 1.5 billion with a maturity until the end of 2010. The remaining cash and surety credit lines are managed bilaterally in cooperation with various banks. A high degree of diversification creates an adequate risk spread in the provision of the credit lines.

The medium- and long-term liquidity needs have so far been covered by the issue of corporate bonds as well. From 2003 to 2007 the group issued two tranches of € 50 million each and three tranches of € 75 million each with a term to maturity of five years each. In June 2008, a further bond in the amount of € 75 million and a term to maturity of five years was issued. The annual coupon of the bond is 5.75 %. Of the corporate bonds issued thus far, the bond from the year 2003 in the amount of € 50 million became due and was paid out in June 2008.

In November 2007, the international ratings agency S&P raised the corporate credit rating for STRABAG SE from BB+ to BBB-, thus elevating STRABAG SE to "investment grade". In November 2008, S&P confirmed the BBB- rating and stable outlook for STRABAG SE.

	2008	2007	2006
Interest and other income (€ million)	90,395	50,318	37,742
Interest and other expense (€ million)	-131,003	-86,490	-93,893
EBIT/Net interest income	-6.7x	-8.6x	-4.9x

To further improve its financing structure, the group agreed upon a € 200 million loan with a period until maturity of five years with Österreichische Kontrollbank and various house banks in December 2008. As of the balance sheet date, € 175 million had been used.



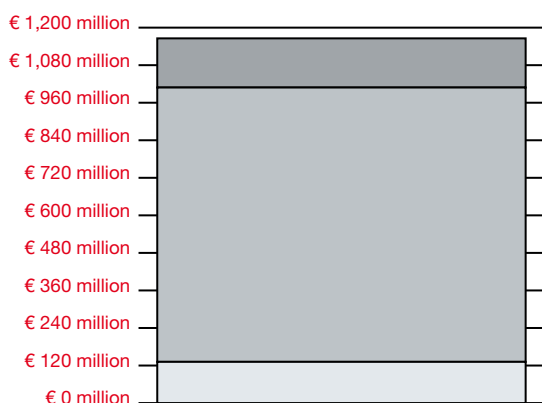
The existing liquidity of € 1.5 billion and cash credit lines of € 0.4 billion assure the group's liquidity needs. Nevertheless, further bond issues are planned, depending on the market situation, in order to maintain a high level of liquidity reserves in the futures as well.

## PAYMENT OBLIGATIONS (REPAYMENTS INCL. INTEREST)

	BOOK VALUE	CASH FLOWS	31.12.2008	
	31.12.2008	2009	CASH FLOWS	CASH FLOWS
	T€	T€	2010-2013	AFTER 2013
			T€	T€
Bonds	370,000	69,898	366,842	0
Bank liabilities	1,217,977	239,411	525,161	786,796
Financial leasing	116,230	23,481	69,197	37,211
Other liabilities	4,174	0	4,800	0
	<b>1,708,381</b>	<b>332,790</b>	<b>966,000</b>	<b>824,007</b>

## CAPITAL EXPENDITURES

### CAPEX BREAKDOWN



- Acquisitions (changes in scope of consolidation) **€ 157.1 million**
- Investment in property, plant and equipment and intangible assets **€ 876.8 million**
- Investment in financial assets **€ 131.8 million**

In the 2008 financial year, STRABAG had forecast capital expenditures (CAPEX) in the amount of 14 % of its revenue. At € 1,165.7 million, this figure actually amounted to 10 % of revenues and includes expenditures on intangible assets and property, plant and equipment, as well as financial investments and enterprise acquisitions (Changes to the Scope of Consolidation).

Expenditures on intangible assets and property, plant and equipment grew by 61 % to € 876.8 million, of which about 35 % can be ascribed to maintenance expenditures and 65 % to expansion expenditures. The value includes goodwill of € 156.1 million from the acquisition of additional shares of STRABAG AG, Cologne.

Expenditures on intangible assets and property, plant and equipment during the year under report must be seen against amortisation on intangible assets and depreciation on property, plant and equipment in the amount of € 377.9 million.

In line with the corporate strategy, STRABAG continued to invest in the expansion of its raw materials basis in the past financial year: in addition to the acquisition of sand and gravel facilities, the company also acquired smaller construction materials groups – among other places in Austria, Russia and the Czech Republic.

The item “Changes to the Scope of Consolidation” is largely comprised of the acquisitions of Adanti (Italy), F. Kirchhoff (Germany), ODEN (Sweden), Kirchner (Germany), StraBAG (Switzerland) and STRABAG Property and Facility Services (formerly Deutsche Telekom Immobilien und Service GmbH) (Germany). STRABAG also increased its stake in the M5 motorway concession in Hungary to 100 %. The interest revenue from this concession is reported in the item “Other operating income”, where it is balanced with the interest expense from related non-recourse financing.

# SEGMENTS

## DEVELOPMENT OF THE SEGMENTS

The operating business of STRABAG SE is divided into three segments: Building Construction & Civil Engineering, Transportation Infrastructures and Special Divisions & Concessions. The segment defined as "Other and Consolidation" encompasses expenditures, income and employees at the group's service companies and staff units as well as consolidation effects.

Construction projects are assigned to one of the segments (see chart below). Certainly, projects may also be assigned to more than one segment. This is the case, for example, with PPP projects in which the construction part can be assigned to a single segment but the concession part is assigned to the concessions unit of Special Divisions & Concessions. In projects which span more than one segment, the commercial and technical responsibility is assigned to that segment which has the higher share of the overall project value.

BUILDING CONSTRUCTION & CIVIL ENGINEERING	TRANSPORTATION INFRASTRUCTURES	SPECIAL DIVISIONS & CONCESSIONS
<ul style="list-style-type: none"> <li>■ Housing</li> <li>■ Commercial and Industrial Facilities</li> <li>■ Public Buildings</li> <li>■ Production of Prefabricated Elements</li> <li>■ Civil Engineering</li> <li>■ Bridges</li> <li>■ Power Plants</li> <li>■ Environmental Engineering</li> <li>■ Railway Structures</li> </ul>	<ul style="list-style-type: none"> <li>■ Roads, Earthworks</li> <li>■ Hydraulic Engineering, Waterways, Dyking</li> <li>■ Landscape Architecture and Development</li> <li>■ Paving</li> <li>■ Large-Area Works</li> <li>■ Sports and Recreational Materials</li> <li>■ Protective Structures</li> <li>■ Sewer Systems</li> <li>■ Production of Construction Material</li> <li>■ Bridges</li> <li>■ Railway Structures</li> </ul>	<ul style="list-style-type: none"> <li>■ Tunnelling</li> <li>■ Ground Engineering</li> <li>■ Real Estate Development</li> <li>■ Infrastructure Development</li> <li>■ Operation/Maintenance/Marketing of PPP projects</li> <li>■ Property &amp; Facility Management</li> </ul>



EXPRESSWAY S1, SCHWECHAT/RANNERSDORF, AUSTRIA

## SEGMENT BUILDING CONSTRUCTION & CIVIL ENGINEERING

The Building Construction half of the Building Construction & Civil Engineering segment includes the construction of commercial and industrial properties, airports, hotels, hospitals, office and administration buildings, and residential real estate, as well as the production of prefabricated elements. The field of Civil Engineering comprises complex infrastructure solutions, power plant construction, large-scale bridge building and environmental technology projects.

€ MLN.	2008	CHANGE		2007	CHANGE		2006
		2007-2008	%		2006-2007	IN %	
Output volume	5,822	7 %		5,418	11 %		4,899
Revenue	5,244	9 %		4,816	13 %		4,257
Order backlog	6,774	8 %		6,262	26 %		4,959
EBIT	78	1 %		77	45 %		53
EBIT margin as a % of revenue	1.5 %			1.6 %			1.2 %
Employees	28,802	9 %		26,322	17 %		22,525

### OUTPUT VOLUME BUILDING CONSTRUCTION & CIVIL ENGINEERING

€ MLN.	OUTPUT VOLUME 2008	OUTPUT VOLUME 2007	CHANGE %	ABSOLUTE CHANGE
Germany	1,975	1,873	5 %	102
Austria	1,032	1,114	-7 %	-82
Russia	465	254	83 %	211
Slovakia	353	228	55 %	125
Middle East	320	255	26 %	65
Hungary	256	227	13 %	29
Poland	219	187	17 %	32
Switzerland	210	200	5 %	10
Czech Republic	192	212	-9 %	-20
Benelux	152	238	-36 %	-86
Africa	134	107	25 %	27
Rest of Europe	113	98	15 %	15
Romania	105	75	40 %	30
Asia	83	107	-22 %	-24
Croatia	62	38	63 %	24
Americas	58	62	-7 %	-4
Scandinavia	33	48	-31 %	-15
Ireland	24	18	33 %	6
Slovenia	18	19	-5 %	-1
Bulgaria	14	24	-42 %	-10
Italy	4	34	-88 %	-30
<b>Output volume total</b>	<b>5,822</b>	<b>5,418</b>	<b>8 %</b>	<b>404</b>
thereof CEE	1,684	1,264	33 %	420

The Building Construction & Civil Engineering segment generated an output volume of € 5,821.8 million in the 2008 financial year, which represents organic growth of 8 % over the previous year. Growth in absolute terms was particularly high in Russia (+83 % to € 464.7 million), Slovakia (+55 % to € 352.5 million) and Germany (+5 % to € 1,975.1 million). The proportional contribution of the segment to the overall group output volume fell from 50 % to 42 % as the Transportation Infrastructures segment in particular has shown above-average growth through enterprise acquisitions.

Segment revenues amounted to € 5,244.1 million, a 9 % increase over the 2007 financial year. The EBIT margin was practically unchanged at 1.5 % (2007: 1.6 %).

The order backlog grew by 8 % to € 6,774.0 million. STRABAG completed a number of large-scale projects in the past financial year – including the Daniel Libeskind-designed Westside shopping centre in Bern, Switzerland, and the Akademie housing estate in Moscow, Russia – while also securing a number of new tenders. At the end of April, STRABAG was awarded the tender for its first project in Sochi, Russia: the planning for and modernisation of the terminal at the international airport. The total volume of the order amounts to about € 62 million. The project is being carried out as part of a consortium led by STRABAG. Further tenders for the 2014 Winter Olympics in Sochi followed in early 2009, with STRABAG bidding for selected building construction projects.

On the German home market, the STRABAG Group was awarded the contract to build the new national headquarters in Munich of the German automobile club ADAC under a partnership model. The order has a volume of about € 200 million, of which 50 % are attributable to STRABAG subsidiary Ed. Züblin AG. The company, working as part of a consortium, is also busy expanding Germany's Federal Research Institute for Animal Health, the Friedrich-Loeffler-Institute, on the Baltic Sea island of Riems. Of the project total of € 217 million, 28 % is attributable to the group.

In the 2008 financial year, STRABAG did not yet notice any consequences of the financial crisis worth mentioning in the Building Construction & Civil Engineering segment in Germany. From 2009, however, the company expects to see a decline in the area of private project development involving the construction of hotels, office buildings and shopping centres. Positive impulses are expected from the German government's economic stimulus package, which provides for billions in investments for the construction of educational institutions and infrastructure as well as for a simplification of procurement law in 2009.

STRABAG continues to work on the geographic diversification of its activities in order to compensate for economic and cyclical fluctuations. In Africa, the group managed to nearly double its order backlog thanks to two projects in particular: in Libya, STRABAG is setting up the infrastructure for a city district of Tripoli (€ 433 million, STRABAG share Building Construction & Civil Engineering and Transportation Infrastructures total 60 %); and in Algeria, the company is continuing construction of the Algiers Metro line 1 with a volume of € 216 million (STRABAG's share 25 %).

In the fourth quarter of 2008, STRABAG was awarded the contract to build a new terminal at the Bratislava airport in Slovakia for € 86 million. The tender to build a JW Marriott Hotel in Baku for around € 75 million represents the group's first project in Azerbaijan. STRABAG is currently bidding increasingly for projects outside of Europe.

The number of employees in the Building Construction & Civil Engineering segment grew by 9 % in the 2008 financial year to 28,802 persons, largely due to increases in the Middle East, Russia and Germany. In Austria, the number of employee was on the decline.

The economic situation and the management expectations for the 2009 financial year vary depending on the country – the differences are especially great in the individual markets in Eastern Europe. However, a general contractor such as STRABAG finds itself in a relatively favourable situation during an economic downturn: firstly, the order backlog – thanks to comparatively longer project construction times of 1.5 years on average – covers a larger period of time than is the case in Transportation Infrastructures, for example; secondly, subcontractor services and materials can be purchased at a more affordable price during a downturn while revenue from fixed-price contracts remains stable.

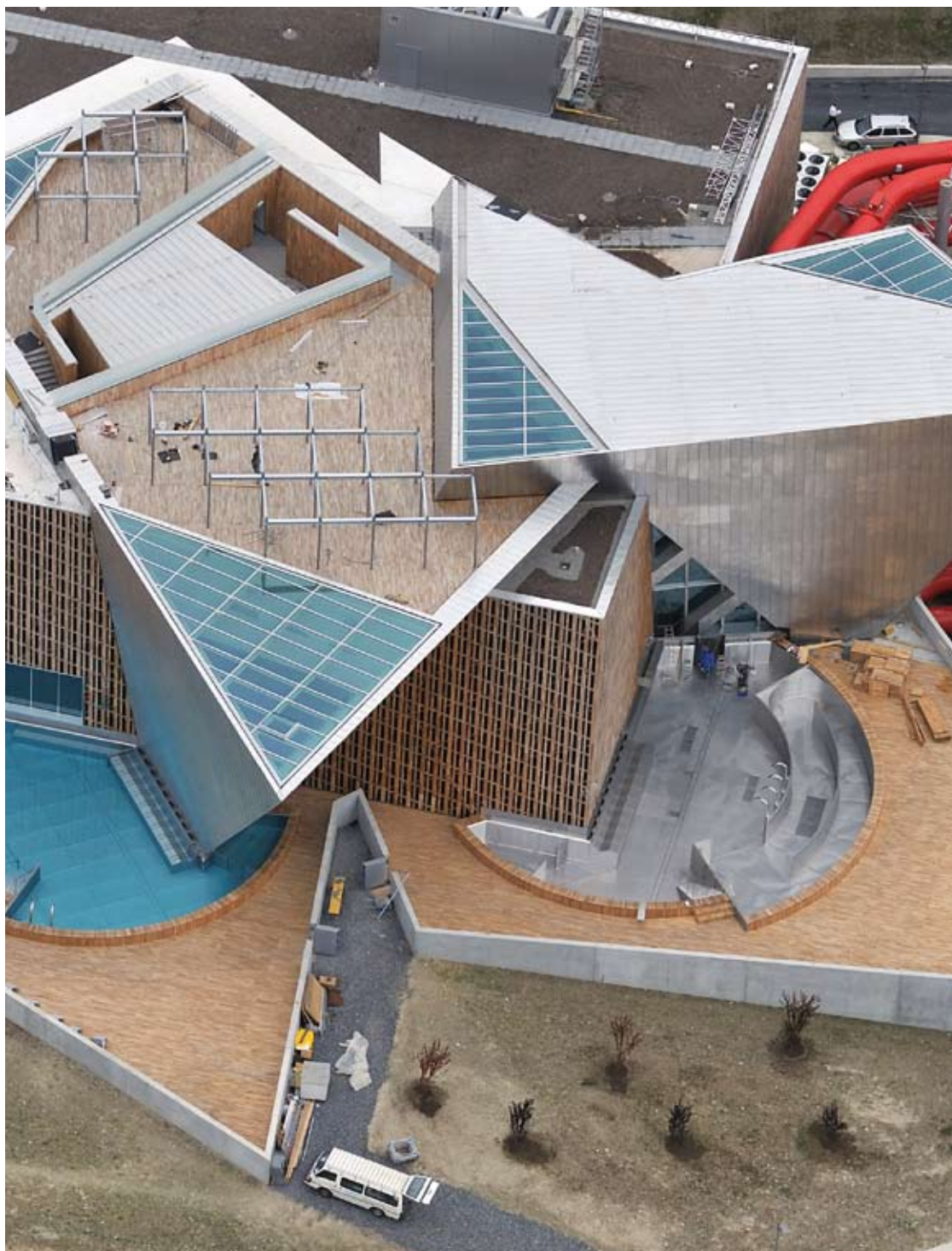
For the Russian market, STRABAG withdrew its original target of doubling the output volume in the 2009 financial year and now expects a largely unchanged situation over 2008. Thanks to its focus on the private luxury segment and on contracts handled under a "cost plus fee" model, STRABAG expects business to remain stable; nevertheless, STRABAG is seeing an increasing number of contract cancellations and delays. So far, however, there have been no client bankruptcies. The order backlog in Russia stood at around € 1.4 billion on 31 December 2008, significantly more than twice the output volume based on 2008 levels.

Still, despite the high order backlog, the expected output volume is affected by the uncertainty regarding new orders from the first quarter 2009. For 2009, the management board expects the output volume to fall slightly. In terms of earnings in the segment, the company is confident of being able to once again improve the figures despite the difficult environment.

## SELECTED PROJECTS IN THE BUILDING CONSTRUCTION & CIVIL ENGINEERING SEGMENT

PROJECT	COUNTRY	CONSTRUCTION PERIOD	ORDER BACKLOG <sup>1)</sup>
Vyksa Steelwork	Russia	11/07–10/10	€ 243 million
Hotel Moscow	Russia	08/04–09/09	€ 195 million
Tajura	Libya	10/08–10/12	€ 148 million
Metro Algier	Algeria	09/08–05/11	€ 99 million
ADAC headquarter	Germany	09/08–02/11	€ 91 million

1) Only order backlog, not total project value.



LEISURE AND SHOPPING CENTRE WESTSIDE, BERN, SWITZERLAND (© ARCHITEKTURFOTOGRAFIE A. GEMPELER)

## SEGMENT TRANSPORTATION INFRASTRUCTURES

The Transportation Infrastructures segment comprises asphalt and concrete road construction as well as any activities related to road construction, such as earth-moving, canalisation, waterway construction, dyking, paving, the construction of sport and recreational facilities, safety and protective structures or small-scale bridge projects. The production of construction materials such as asphalt, concrete and aggregates also forms part of the segment.

€ MLN.	2008	CHANGE 2007-2008		2007	CHANGE 2006-2007		2006
			%			%	
Output volume	6,274		36 %	4,617		-1 %	4,646
Revenue	5,464		23 %	4,455		6 %	4,217
Order backlog	3,957		90 %	2,081		5 %	1,986
EBIT	138		-26 %	186		24 %	150 <sup>1)</sup>
EBIT margin as a % of revenue	2.5 %			4.2 %			3.6 %
Employees	33,906		20 %	28,352		13 %	25,047

1) adjusted for proceeds from sale of DEUTAG of €T 70,625

### OUTPUT VOLUME TRANSPORTATION INFRASTRUCTURES

€ MLN.	OUTPUT VOLUME		CHANGE %	ABSOLUTE CHANGE
	2008	2007		
Germany	2,598	1,734	50 %	864
Austria	898	815	10 %	83
Czech Republic	782	645	21 %	137
Poland	646	512	26 %	134
Hungary	437	355	23 %	82
Slovakia	178	138	29 %	40
Middle East	128	60	113 %	68
Romania	124	77	61 %	47
Scandinavia	111	0	100 %	111
Croatia	99	97	2 %	2
Switzerland	83	45	84 %	38
Serbia	44	42	5 %	2
Africa	43	38	13 %	5
Rest of Europe	42	17	147 %	25
Slovenia	33	28	18 %	5
Bulgaria	14	9	56 %	5
Asia	5	5	0 %	0
Italy	5	0	100 %	5
Russia	3	0	100 %	3
Benelux	1	0	100 %	1
<b>Output volume total</b>	<b>6,274</b>	<b>4,617</b>	<b>36 %</b>	<b>1,657</b>
thereof CEE	2,360	1,903	24 %	457

Thanks to a number of acquisitions, revenues in the Transportation Infrastructures segment grew by 23 % to € 5,464.3 million in the year under report. Fluctuating raw materials prices and integration costs proved to be a burden on the EBIT and the EBIT margin.

A number of acquisitions led to a 36 % increase in output volume in the Transportation Infrastructures segment in the 2008 financial year to € 6,274.2 million. In Germany (+50 % to € 2,598.2 million), STRABAG acquired a majority stake in the road building company F. Kirchhoff AG, the market leader in the transportation infrastructures business in the German state of Baden-Württemberg. The company generated an output volume of about € 350 million in 2007. Also acquired was 80 % of KIRCHNER Holding GmbH, which generated an output volume of € 373 million in 2007. Both acquisitions were consolidated in the STRABAG Group in the third quarter.

Nearly all of the output volume in Scandinavia (€ 110.7 million) was generated by the ODEN subsidiary, where STRABAG bought a majority stake in 2008 and which was consolidated fully by STRABAG in the second quarter. In 2007, the Stockholm (Sweden)-based company employed 400 people and generated an output volume of € 121 million. Also consolidated fully in the second quarter was the Switzerland-based StraBAG Group, consisting of StraBAG Strassenbau und Beton AG and WITTA BAU AG, which was 100 % acquired by the STRABAG Group in May. The group generated an output volume of about € 28 million in 2007.

The Transportation Infrastructures segment made intensive investments in the continued expansion of its raw materials basis in the past financial year. In addition to the acquisition of sand and gravel facilities as well as smaller construction materials groups – among other places in Austria, Russia and the Czech Republic –, STRABAG SE announced the 100 % acquisition of CEMEX Austria AG and CEMEX Hungaria Epitőanyagok Kft. in July, two important market participants in the field of concrete, gravel and stone production. In 2007, CEMEX Austria generated revenues of € 196 million, while CEMEX Hungaria's revenues amounted to € 61 million. As per March 2009, regulatory approval had not yet been granted.

The Building Materials division is active in the main business fields of concrete, stone/gravel and bitumen emulsion/road maintenance in 16 European countries at more than 300 locations. This helps to cushion the effects of the economic downturn: Infrastructure investments are expected to increase, and having our own raw materials base helps to alleviate cost pressure.

**MORE INFORMATION  
ON THE DIVISION  
RAW MATERIALS ON  
PAGES 18-21**

Organic growth remained good above all in the Czech Republic (+21 % to € 782.4 million) and Slovakia (+29 % to € 178.2 million). In these two countries, STRABAG was awarded tenders for large road construction contracts worth a total of about € 400 million, and the company is bidding for a number of projects including three PPP projects.

The order backlog of the Transportation Infrastructures segment nearly doubled to € 3,956.9 million (+90 %). In addition to Germany (+76 % to € 1,207.2 million) and the Czech Republic (+89 % to € 600.6 million), growth in Poland stood out in particular, with order backlog in the country up threefold (+204 %) to € 888 million. In 2008, STRABAG's Transportation Infrastructures segment was awarded orders in Poland totalling more than € 1 billion, including the construction of the Stupsk by-pass, the upgrade of a section of National Road DK 16 to an expressway and the construction of a section of the A1 motorway from Bełk to Świerklany. STRABAG sees Poland as the driving force behind growth in the 2009 financial year. The group is bidding for various motorway and expressway projects in the country and, while there is a lot of competition in the field, margins are expected to remain stable. The European Union (EU) plans to invest some € 67 billion in Poland by 2013, not least as Poland, together with the Ukraine, will host the 2012 UEFA European Football Championship.

As was the case with the output volume and the order backlog, employee levels in the segment grew as well, up 20 % to 33,906 employees. The growth was borne mainly by Germany (+3,072), the Czech Republic (+660), Poland (+393) and Scandinavia (+371).

The economic environment differs from country to country: while STRABAG is cutting capacities in Hungary in response to fewer public-sector orders and the higher competition, markets such as Poland, the Czech Republic and Germany are expected to profit from the upcoming economic stimulus programmes and EU subsidies, allowing us to keep the output volume and margins at least stable. Large-scale projects like the modernisation of the urban infrastructure of Tajura, Libya (project volume € 191 million, STRABAG share 60 %) and the construction of the road to Tripoli International Airport, Libya (€ 48 million, 60 %) testify to the strategy of pursuing selected high-margin projects outside of Europe as well.

The economic stimulus programmes being planned by the individual national governments will be decisive for the development of business in 2009. If the projects are not tendered in time, the declining construction volume could lead to increased competition and, with it, to higher price pressure. Furthermore, an eye must be kept on the input prices – in the 2008 financial year, bitumen prices, for example, were subject to fluctuations of € 230 to € 420 per tonne. For this reason, STRABAG will continue to make sure to agree price adjustment clauses for construction materials in new contracts.

## SELECTED PROJECTS IN THE TRANSPORTATION INFRASTRUCTURES SEGMENT

PROJECT	COUNTRY	CONSTRUCTION PERIOD	ORDER BACKLOG <sup>1)</sup>
A8 – Wrocław by-pass	Poland	10/08–12/10	€ 242 million
A1 Motorway	Poland	09/08–12/10	€ 184 million
M6 Phase III	Hungary	11/07–03/10	€ 152 million
Tajura	Libya	10/08–10/12	€ 116 million
D3 Tabor-Veseli	Czech Republic	09/08–12/12	€ 114 million

1) Only order backlog, not total project value.







## SEGMENT SPECIAL DIVISIONS & CONCESSIONS

The Special Divisions & Concessions segment includes the area of tunnelling, which comprises the construction of road and railway tunnels as well as of underground galleries and caverns. A further area of business is the Concessions business. Services include global project development activities in Transportation Infrastructures in particular. These include project-related services such as development, financing and operation. The segment was renamed "Special Divisions & Concessions" in the 2008 financial year as the previous name of "Tunnelling & Services" no longer did justice to the new reality, which involved the inclusion of the new business field of specialty foundation engineering and the expansion of our activities in facility and property management.

€ MLN.	2008	CHANGE 2007-2008 %	2007	CHANGE 2006-2007 %	2006
Output volume	1,417	143 %	582	-16 %	693
Revenue	1,483	154 %	585	-37 %	935
Order backlog	2,480	6 %	2,348	54 %	1,525
EBIT	52	8 %	48	-29 %	68
EBIT margin as a % of revenue	3.5 %		8.2 %		7.3 %
Employees	5,174	184 %	1,824	19 %	1,538

### OUTPUT VOLUME SPECIAL DIVISIONS & CONCESSIONS

€ MLN.	OUTPUT VOLUME 2008	OUTPUT VOLUME 2007	CHANGE %	ABSOLUTE CHANGE
Germany	461	149	209 %	312
Austria	250	135	85 %	115
Italy	172	13	1,223 %	159
Switzerland	136	99	37 %	37
Hungary	122	22	455 %	100
Canada	60	49	22 %	11
Scandinavia	44	1	4,300 %	43
Middle East	42	1	4,100 %	41
Romania	42	38	11 %	4
Benelux	28	9	211 %	19
Ireland	16	12	33 %	4
Croatia	16	25	-36 %	-9
Poland	13	13	0 %	0
Russia	6	4	50 %	2
Slovakia	4	0	100 %	4
Rest of Europe	2	8	-75 %	-6
Czech Republic	2	2	0 %	0
Slovenia	1	1	0 %	0
Bulgaria	0	1	-100 %	-1
<b>Output volume total</b>	<b>1,417</b>	<b>582</b>	<b>143 %</b>	<b>835</b>
thereof CEE	206	106	94 %	100

While the output volume in the Special Divisions & Concessions segment was on the decline in the 2007 financial year, it showed a plus of 143 % to € 1,417.4 million in 2008, corresponding to an increase in its share of the overall group output volume from 5 % to 10 %. The business in the field is traditionally very volatile due to the small number of large-scale projects. In the period under report, two things in particular helped to support the growth of the segment output volume.

Firstly, the two sub-divisions comprising the Specialty Foundation Engineering business field were transferred from the Building Construction & Civil Engineering segment to the Special Divisions & Concessions segment in the first quarter. In the 2007 financial year, the two subdivisions had an output volume of € 202.0 million. The margin was expected to move towards the average margin of the Special Divisions & Concessions segment in the medium term but ended up still negative in the past financial

year. The restructuring is expected to somewhat balance out the traditionally volatile course of business in the segment, as orders in Specialty Foundation Engineering, in contrast to the rest of the segment, usually involve small projects of rather short duration.

Secondly, the Special Divisions & Concessions segment expanded and strengthened its portfolio in the 2008 financial year through acquisitions. In February, STRABAG SE signed the agreements covering the 100 % acquisition of Bologna, Italy-based construction firm Adanti S.p.A. The company generated revenue of € 160 million and had 370 employees in 2007. Adanti was first consolidated in the second quarter. With the consolidation, the Special Divisions & Concessions segment boosted its output volume in Italy from € 12.9 million to € 172.0 million and the order backlog increased from € 444.6 million to € 558.5 million.

In May, STRABAG SE acquired a substantial package of shares in EFKON AG just below a majority holding. EFKON AG is a leading company in electronic payment systems in the field of transportation and in intelligent traffic control systems. Based in Graz, Austria, the company generated revenues of about € 70 million in 2007. The investment in EFKON allows STRABAG to offer not just motorway construction service but also the toll system when making bids in the area of PPP infrastructure projects.

Also in May, the management board of STRABAG SE approved the complete acquisition of the Hungarian M5 motorway concession company. The M5 motorway is operated by the AKA concession company. STRABAG already held about 25 % of AKA before acquiring AKA's holding company from Raiffeisen PPP Infrastruktur Beteiligungs GmbH, bringing STRABAG's share to 100 %. The concession runs until 2031. Full consolidation was made in the second quarter. Details as to the accounting of the concession can be found in the Notes of this report.

In July, Deutsche Telekom and STRABAG SE concluded an agreement over the purchase of Frankfurt-based Deutsche Telekom Immobilien und Service GmbH (DeTelImmobilien), a 100 % subsidiary of Deutsche Telekom. According to the terms of the agreement, DeTelImmobilien was sold by Deutsche Telekom to STRABAG effective 1 October 2008. The property and facility management specialist employed some 6,240 people and generated revenue of € 1 billion in the 2007 financial year. The acquisition allows STRABAG to competitively offer the entire value-added chain in the real estate field.

STRABAG renamed DeTelImmobilien into STRABAG Property and Facility Services GmbH and, in a next step, would like to merge the existing group facility management activities in the new company. STRABAG is confident that it will be able to capture a high share of the market in the strongly fragmented but growing German facility management market. Following a period of consolidation, STRABAG Property and Facility Services GmbH is expected to generate EBIT margins above the group average in the next few years. In December, the new company was able to post its first success: effective 1 April 2009, the company will take over the facility management of HypoVereinsbank in Germany. The annual volume of the contract comprises a mid-range double-digit million-euro sum.

The above-mentioned acquisitions, and the merger of the field of Specialty Foundation Engineering, led to an increase in the number of employees in the Special Divisions & Concessions segment in the 2008 financial year by 3,350 persons to 5,174 employees.

The segment generated revenues in the amount of € 1,483.3 million in the 2008 financial year, compared to € 585.0 million the previous year. The EBIT grew by 8 % to € 51.9 million.

The order backlog of the segment increased by 6 % to € 2,479.6 million, more than tripling in Germany thanks to the additional order backlog in the triple-digit millions as a result of the acquisition of DeTelImmobilien.

The tunnelling business is currently bidding for large infrastructure projects such as tunnels for motorways and underground metro trains in the core markets as well as in selected non-European markets. STRABAG is examining a number of tenders. The price level in the core markets, however, is generally low, and there is a stronger focus on new markets such as Scandinavia and the Middle East. In the area of Specialty Foundation Engineering, the situation is similar: large-scale projects in Germany and Austria will continue to be tendered at low prices while higher margins can be achieved in foreign markets.

In Real Estate Development, the STRABAG Group is pre-qualified for PPP building construction projects for a three-digit million-euro sum. Further projects with similar amounts are currently in various stages of processing and negotiation. However, the crisis on the international financial markets has made both equity and borrowed capital a scarce resource. Many banks have withdrawn from the project financing

business, and the financing for large projects will only be possible with a higher commitment of equity capital. As a result, it is to be expected that projects will be delayed or even cancelled due to a lack of financing options or economically viable conditions.

Against the background of this situation, STRABAG expects to see weaker investor demand for commercial real estate, a declining tenant demand and an erosion of sales prices. However, the company hopes to see favourable opportunities, induced by the market, to enter into attractive project developments. Falling construction prices due to higher subcontractor capacities and reduced raw materials costs should stabilise the margins at a lower level. Governmental stimulus programmes hold the promise of continued volume growth, but the tougher competition in the field of Real Estate Development will leave no room for increased margins.

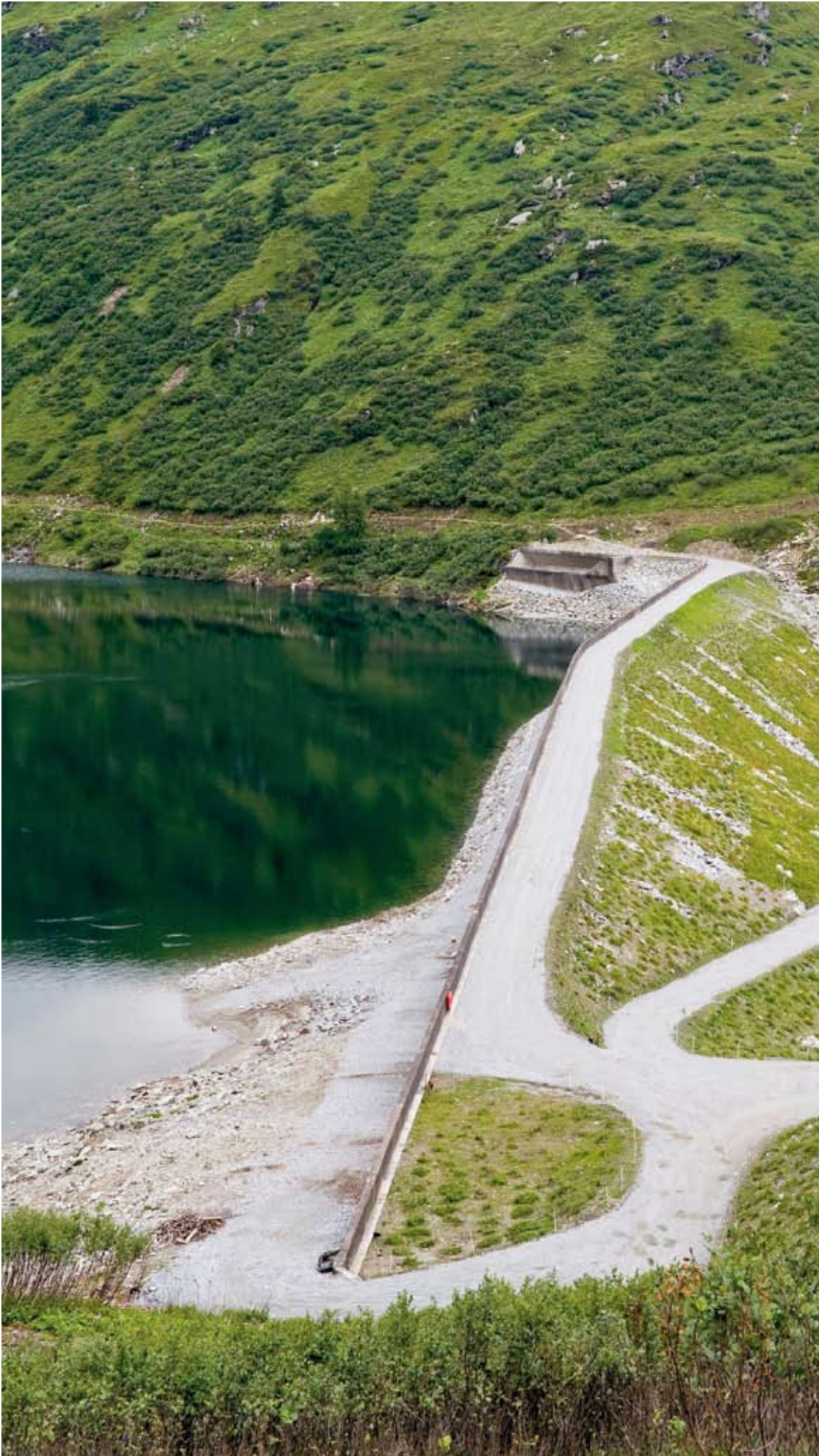
In the 2009 financial year, the Infrastructure Development activities will be largely influenced by the tender behaviour in the public sector. For STRABAG, no change in the tender behaviour can be seen at this time, and enough projects are in the bidding and planning phase to allow selective project processing. It remains to be seen just how much money the stimulus packages will pump into local authorities. Financing bottlenecks have already forced some large-scale projects to be delayed in Russia, among them the construction of the St. Petersburg by-pass (Western High Speed Diameter).

On 30 August 2008, the contract governing the second phase of the A2 motorway between Świecko and Nowy Tomyśl, with a total investment volume of € 1.5 billion, was signed with the Polish government. The STRABAG Group's share in the consortium is 10 %; the share of the construction is 100 %. The financial closing is planned for mid-2009.

#### SELECTED PROJECTS IN THE SPECIAL DIVISIONS & CONCESSIONS SEGMENT

PROJECT	COUNTRY	CONSTRUCTION PERIOD	ORDER BACKLOG <sup>1)</sup>
Quadrilatero delle Marche	Italy	03/06–12/11	€ 414 million
Niagara Tunnel	Canada	08/05–12/09	€ 192 million
Gotthard Base Tunnel North, Lot 151	Switzerland	03/07–12/12	€ 159 million
Tunnel Blessberg	Germany	08/08–06/13	€ 112 million
Metro Amsterdam	Netherlands	04/03–06/11	€ 85 million

1) Only order backlog, not total project value.



**DAM POWER PLANT NASSFELD, BOCKHARTSEE, BAD GASTEIN, AUSTRIA**

# **RISK MANAGEMENT**

In the course of its business activities, the STRABAG Group is subject to a great number of risks. These are identified and assessed using an active risk management system and dealt with using an appropriate risk policy.

The group's goals are defined at all levels of the company. This was a prerequisite to setting up processes for the timely identification of potential risks that could stand in the way of achieving company objectives. The organisation of STRABAG's risk management builds on project-related job-site and acquisitions controlling, supplemented by the higher-level assessment and steering management. The risk controlling process includes a certified quality management system, internal group guidelines for the workflow in the operating units, a central administration, controlling, auditing and contract management. Through the establishment of company-wide quality standards in quotation processing and supplemental services management, the centrally organised Contract Management department can better assert claims for outstanding debt.

The group's internal risk report defines the following central risk groups:

## **EXTERNAL RISKS**

The entire construction industry is subject to cyclical fluctuations and reacts to varying degrees depending on region and sector. Overall economic growth, development of the building market, the competitive situation, conditions on the capital markets and technological changes in construction can all result in risks. These risks are continually observed and monitored by the various departments and operating units. Changes in external risks lead to adjustments in STRABAG's organisation, market presence and range of services as well as the adaptation of strategic and operating planning. STRABAG further responds to market risk with geographic and product-related diversification in order to keep the influence on the company's success exerted by an individual market or by the demand for certain services as low as possible. To avoid bearing the entire risk of rising prices by itself, STRABAG makes efforts at signing "cost-plus-fee" contracts in which the client pays a previously agreed margin on the costs of the project.

## **OPERATING RISKS**

The operating risks primarily include the complex risks of project selection and execution. STRABAG keeps acquisition lists in order to review the project choice. Business transactions requiring consent are reviewed and approved by division managers and department heads or by the management board according to internal rules of procedure. Bids of € 10 million or more must be analysed by inter-segmental commissions and reviewed for their technical and economic feasibility. Cost accounting and expense allocation guidelines have been set up to assure a uniform process of job costing and to establish a performance profile at our construction sites. Project execution is managed by the construction team on site and controlled by monthly target/performance comparisons; at the same time our central controlling provides constant commercial backing, ensuring that risks of individual projects do not endanger the continuance of the company.

## **FINANCIAL RISKS**

Under financial risks, STRABAG understands risks in financial matters and in accounting, including instances of manipulation. Special attention is paid to our liquidity and accountings receivable management, which is secured through constant financial planning and daily status reports. Compliance with internal commercial guidelines is guaranteed by the central accounting and controlling departments, which are also responsible for internal reporting and the periodic planning process.

Risks from possible instances of manipulation (acceptance of advantages, fraud, deception or other infringements of the law) are monitored by all business areas, but by internal auditing in particular. In the German state of Saxony, the federal prosecutor's office in Chemnitz reported repeated violations of the law, in particular involving corruption. Some of these cases have harmed STRABAG directly and it cannot be precluded that third parties will raise claims for compensation against the group. STRABAG has entered provisions on the balance sheet in this regard.

STRABAG last commissioned PwC Wirtschaftsprüfung GmbH in 2007 to review and assess the group's compliance systems and the activities designed to combat corruption and unethical behaviour. The results were presented to the management board of STRABAG SE, and the auditors' recommendations were passed on to the relevant departments for implementation.

In order to convey STRABAG's values and principles, the group drew up its Code of Ethics and internal Compliance Guidelines in 2007. The values and principles contained within these documents are reflected in the guidelines and instructions of the STRABAG companies and divisions. Compliance with these values and principles is expected not only from the members of the management and supervisory boards as well as from other management-level employees but from all group employees. The Compliance Guidelines and the Code of Ethics are to guarantee honest and ethical business practices. The Code of Ethics is available for download at [www.strabag.com](http://www.strabag.com) -> STRABAG SE -> Code of Ethics.

## ORGANISATIONAL RISKS

Risks concerning the quality and quantity of personnel are covered by the central personnel department with the support of a specialised data base. The company's IT configuration and infrastructure (hardware and software) is handled by the central IT department, controlled by the international IT steering committee.

## PERSONNEL RISKS

Past experience has shown that having a highly qualified and motivated workforce is an important factor in competition. In order to properly assess the potential of employees in management, STRABAG introduced a series of aptitude diagnostics measures, including a management potential analysis. In subsequent feedback talks, the management employees and the group's senior executives together discuss issues such as planning, motivation, company loyalty and social competence.

## INVESTMENT RISKS

STRABAG can exert influence on the management of associated companies through its shareholder position and, if applicable, any existing advisory functions. The shares in asphalt and concrete mixing companies usually involve minority holdings, typical for the sector. With these companies, economies of scope are at the fore.

Detailed information regarding interest risk, currency risk, credit risk and liquidity risk can be found in the Notes under point 23 Financial Instruments.

**A review of the current risk situation reveals that the reporting period shows no risks which jeopardised the company's existence, nor were there any visible future risks.**

# EMPLOYEES

In the past financial year, STRABAG employed an average of 73,008 employees, of which 27,024 were white-collar and 45,984 blue-collar workers. All three company segments showed an increase in the number of employees. The Transportation Infrastructures segment reported a plus of 20 % to 33,906; the Building Construction & Civil Engineering segment a plus of 9 % to 28,802. A plus of about 184 % to 5,174 was reported in the Special Divisions & Concessions segment. The higher employee levels can be explained by the numerous acquisitions as well as the increased output volume and order backlog.

Due to the interruption of work in the winter, STRABAG is subject to strong seasonal fluctuations in the number of its employees. Despite the difficult economic environment, STRABAG's large order backlog justifies the essentially unchanged employee levels.

To assure effective, long-term personnel development, STRABAG has at its disposal a number of centrally standardised programmes and IT-supported tools and manages and monitors their application (e.g. applicant database, training database, employee database, behaviour potential analyses, group academy, trainee programme). The operating management employees, as human resource decision-makers, make use of these during the regular employee appraisal interview as a central management instrument to agree employee objectives that are targeted to the employee's specific field and career and which are in line with their personal skills and qualifications.

# RESEARCH AND DEVELOPMENT

The Central Technical department (Zentrale Technik – ZT) bundles the group's technical competence. It is organised as a central staff unit with about 500 highly qualified employees and reports directly to the chairman of the management board. The department provides services for the group-wide support of the operating units in the areas of tunnelling and civil engineering, construction engineering and turnkey construction. The range of services covers the entire construction process, from the early acquisitions phase and bid processing to execution planning and site management. TPA Gesellschaft für Qualitätssicherung und Innovation (TPA Company for Quality Assurance and Innovation) is STRABAG's competence centre for quality management. Its activities include research and development relating to building materials production, as well as materials inspections, job safety, and environment- and waste-related matters.

Together with the management of the operating units, ZT and TPA, as internal competence centres, have as their goal the extension of the group's competitive advantage through technical and high-quality solutions while sustaining the natural resources at the same time. As a technology leader in all areas of turnkey construction, we emphasise sustainable construction that requires holistic solutions, with a special focus on energy efficiency in the building lifecycle. Decisions in this regard are already made in the pre-planning phase.

During the 2008 financial year, the STRABAG Group spent about € 5 million on research and development (2007: ~ € 4 million).

# ENVIRONMENT

Besides the objective of growing its business, STRABAG also aims to respect environmental and social aspects in construction. The company is focused on developing and improving its environmental services, something that is reflected in a number of different business areas. In addition to research investments in the areas of transportation, new technologies and initiatives for sustainable building, STRABAG is also intent on reducing its emission levels.



# DISCLOSURES PURSUANT TO

## § 243a UGB

1. The share capital of STRABAG SE amounts to € 114,000,000 and consists of 114,000,000 fully paid-in, no-par value shares with a pro-rata value of €1 per share of the share capital. 113,999,997 shares are bearer shares and are traded on the Prime Market Segment of the Vienna Stock Exchange. Three shares are registered shares. Each bearer share and each registered share accounts for one vote (one share - one vote).
2. The Haselsteiner Group (Haselsteiner Familien-Privatstiftung, Dr. Hans Peter Haselsteiner), the Raiffeisen Group (RAIFFEISEN-HOLDING NIEDERÖSTERREICH-WIEN reg. Gen.m.b.H, BLR-Baubeteiligungs GmbH, "Octavia" Holding GmbH), the UNIQA Group (UNIQA Versicherungen AG, UNIQA Beteiligungs-Holding GmbH, UNIQA Personenversicherung AG, UNIQA Erwerb von Beteiligungen Gesellschaft m.b.H., UNIQA Sachversicherung AG, Raiffeisen Versicherung AG) and Rasperia Trading Limited, controlled by Oleg Deripaska, are parties to a syndicate agreement. The agreement governs primarily the following points: (1) nomination rights for supervisory board members, (2) coordination of voting, (3) restriction on the transfer of shares and (4) joint development of the Russian market as a core market. The syndicate partners agree to coordinate their voting rights from syndicated shares at the General Meeting of STRABAG SE. According to the syndicate agreement, the Haselsteiner Group, the Raiffeisen Group together with the UNIQA Group and Rasperia Trading Limited each have the right to nominate two members of the supervisory board. The syndicate agreement also foresees restrictions on the transfer of shares in the form of mutual pre-emptive rights, options and a minimum shareholding and that Dr. Hans Peter Haselsteiner will remain chairman of the management board until at least 23 April 2010.
3. To the knowledge of STRABAG SE, the following direct or indirect shareholdings which equalled to or exceeded 10 % of the share capital existed at 31 December 2008:

Haselsteiner Familien-Privatstiftung	25.1 %
RAIFFEISEN-HOLDING Niederösterreich-Wien reg.Gen.m.b.H. (Raiffeisen Group)	12.7 %
UNIQA Versicherungen AG (UNIQA Group)	13.7 %
Rasperia Trading Limited	25.0 %
4. There exist three registered shares in the shareholder register of STRABAG SE, with registered shares No. 1 and No. 3 held by the Haselsteiner Group and registered share No. 2 held by Rasperia Trading Limited. Registered shares No. 1 and No. 2 allow their bearers to nominate a member each to the supervisory board of STRABAG SE.
5. No employee share option programmes exist.
6. cf. 2 and 4.
7. The management board of STRABAG SE is not authorised to issue or buy back shares.
8. There exist no significant agreements to which the company is party and which would become effective, change or end due to a change of ownership in the company following a takeover offer.
9. No compensation agreements exist between STRABAG SE and its management and supervisory board members or employees in the event of a public takeover offer.

# OUTLOOK AND OBJECTIVES

The financial crisis and, subsequently, the economic crisis have rewritten the rules of doing business. The business with certain clients – such as real estate developers and other private companies which commission the construction of shopping centres or offices – slowed significantly. PPP models dependent on bank financing proved to be not realisable in the current market environment.

Economists at independent economic research institutes predict a significant slowdown of GDP growth and construction output volume in a number of Central and Eastern European countries which STRABAG had previously seen as its growth markets. In these and further core markets, the company will closely monitor the creditworthiness of its clients and its suppliers in order to minimise payment defaults and interruption to supply.

This is where the advantages of STRABAG's strategy become clear: the geographical diversification of the activities and the broad product portfolio help compensate for the slowdown on certain markets through stronger engagement in other, more successful markets. The areas of transportation infrastructures and civil engineering, for example, are expected to profit from the various national economic stimulus programmes. It is therefore of great importance that these programmes are implemented soon.

The first consequences of the financial and economic crisis could already be felt in the 2008 financial year. The EBIT was down 14 % year on year, due, among other things, to extraordinary depreciation and amortisation charges (thereof approx. € 25 million for impairment of goodwill). Also affecting earnings were write-downs on accounts receivables in Eastern European countries, such as Serbia and Montenegro, necessary in response to a higher default and currency risk. Another area involves the devaluation of securities and exchange rate losses with Eastern European currencies. In the direct export business, the group made further provisions for large-scale projects outside of Europe, for example the Middle East. At this time, it is difficult to seriously estimate the exact effect of the global crisis on the future business of STRABAG – too many scenarios are possible.

For STRABAG, security comes first in 2009. With an equity ratio of 31 % and cash and cash equivalents of about € 1.5 billion, the company sees itself in a solid financial and liquidity position which must be further secured through a restrictive acquisitions and investment policy as well as through an active working capital management. The previous objective of raising the margins will still not be reached in 2009, despite the planned and agreed upon cost reduction and restructuring measures.

# **RELATED PARTIES**

This topic is discussed in the Notes under point 25.

# **EVENTS AFTER THE REPORTING PERIOD**

At the end of July 2008, STRABAG SE signed the purchase agreement covering the acquisition of the Austrian and Hungarian activities of CEMEX. On 13 February 2009, STRABAG was informed by the Hungarian cartel authorities of their approval of the transaction. Approval by the Austrian cartel authorities is still pending.

A consortium around a Hungarian subsidiary of STRABAG SE, Central and Eastern Europe's largest construction company, was awarded a large-scale order worth € 183 million. Of this amount, 37.5 % is attributable to the STRABAG Group. The consortium is charged with the modernisation and upgrade of the track and overhead lines between Tárnok und Székesfehérvár, Hungary.

A consortium, whose members include the STRABAG subsidiary F. Kirchhoff AG, has signed a concession agreement with the German government over a 60 km section of the A5 motorway between Baden-Baden and Offenburg. As part of this public private partnership (PPP) undertaking, Via Solution Südwest GmbH & Co. KG will plan, finance and oversee construction for the upgrade to six lanes and will operate and maintain the motorway over a period of 30 years. In exchange, the company will receive the truck toll levied on the section. The total investment volume amounts to about € 660 million, the construction volume to € 343 million. Kirchhoff's share of the concession company is 12.5 %; its share of the construction is 41 %.

At the beginning of March 2009, an accident occurred during construction of the Cologne U-Bahn (underground), resulting in the collapse of the Historical Archive of the City of Cologne and significant portions of two neighbouring buildings. Two residents who were trapped under the rubble could only be brought out dead. The cause of the accident is still unclear. What is certain is that, just before the accident, several thousand cubic metres of material flooded the building pit. We do not expect that this incident will have any significant consequences for the 2009 financial statements. The group has a 33.3 % share in the consortium working on a part of the construction project.

# FINANCIAL STATEMENT<sup>1)</sup>

# FINANCIAL STATEMENT 31.12.2008

## CONSOLIDATED INCOME STATEMENT FOR 1.1.2008 – 31.12.2008

	NOTES	31.12.2008 T€	31.12.2007 T€
Revenue	(1)	12,227,795	9,878,600
Changes in inventories		29,984	-173,404
Own work capitalised		76,868	44,692
Other operating income	(2)	221,564	192,384
Raw materials, consumables and services used	(3)	-8,494,027	-6,730,453
Employee benefits expense	(4)	-2,574,515	-2,102,182
Other operating expenses	(5)	-858,429	-551,612
Share of profit or loss of associates	(6)	2,581	19,407
Net investment income	(7)	15,911	18,467
<b>EBITDA</b>		<b>647,732</b>	<b>595,899</b>
Depreciation and amortisation expense	(8)	-377,866	-283,471
<b>EBIT</b>		<b>269,866</b>	<b>312,428</b>
Interest and similar income		90,395	50,318
Interest expense and similar charges		-131,003	-86,490
<b>Net interest income</b>	<b>(9)</b>	<b>-40,608</b>	<b>-36,172</b>
<b>Profit before tax</b>		<b>229,258</b>	<b>276,256</b>
Income tax expense	(10)	-62,898	-68,642
<b>Profit for the period</b>		<b>166,360</b>	<b>207,614</b>
Attributable to: Minority interest		9,340	37,385
Attributable to: Equity holders of the parent		157,020	170,229
<b>Earnings per share (in €)</b>	<b>(27)</b>	<b>1.38</b>	<b>2.05</b>

## STATEMENT OF RECOGNISED INCOME AND EXPENSE

	31.12.2008 T€	31.12.2007 T€
Differences arising from currency translation	-37,252	9,995
Change in hedging reserves including interest rate swap	-142,326	707
Changes in actuarial gains and losses	20,713	2,432
Changes in financial instruments IAS 39 and equity method	0	218
Deferred taxes on neutral change in equity	28,968	892
<b>Net income recognised directly in equity</b>	<b>-129,897</b>	<b>14,244</b>
Profit for the period	166,360	207,614
<b>Total of recognised income and expense for the period</b>	<b>36,463</b>	<b>221,858</b>
Attributable to: Minority interest	6,710	39,708
Attributable to: Equity holders of the parent	29,753	182,150

## CONSOLIDATED BALANCE SHEET AS OF 31.12.2008

ASSETS	NOTES	31.12.2008 T€	31.12.2007 T€
<b>Non-current assets</b>			
Intangible assets	(11)	462,889	239,852
Property, plant and equipment	(11)	2,044,698	1,543,569
Investment property	(12)	143,410	149,407
Investments in associates	(13)	155,631	139,260
Other financial assets	(13)	265,316	223,567
Receivables from concession arrangements	(16)	972,824	0
Trade receivables	(16)	64,783	40,062
Non financial assets	(16)	7,552	6,019
Other financial assets	(16)	38,859	34,580
Deferred taxes	(14)	138,220	93,528
		<b>4,294,182</b>	<b>2,469,844</b>
<b>Current assets</b>			
Inventories	(15)	674,164	477,443
Receivables from concession arrangements	(16)	16,650	0
Trade receivables	(16)	2,836,432	2,448,074
Non financial assets	(16)	100,392	73,251
Other financial assets	(16)	352,013	306,427
Cash and cash equivalents	(17)	1,491,373	1,965,775
		<b>5,471,024</b>	<b>5,270,970</b>
		<b>9,765,206</b>	<b>7,740,814</b>
<b>EQUITY AND LIABILITIES</b>			
	NOTES	31.12.2008 T€	31.12.2007 T€
<b>Group equity</b>			
Share capital		114,000	114,000
Capital reserves		2,311,384	2,311,384
Retained earnings		412,173	445,120
Minority interests		141,424	225,950
	(18)	<b>2,978,981</b>	<b>3,096,454</b>
<b>Non-current liabilities</b>			
Provisions	(19)	846,946	625,863
Financial liabilities <sup>1)</sup>	(20)	1,434,340	484,772
Trade payables	(20)	25,824	30,556
Non financial liabilities	(20)	913	585
Other financial liabilities	(20)	14,002	5,490
Deferred taxes	(14)	73,977	21,100
		<b>2,396,002</b>	<b>1,168,366</b>
<b>Current liabilities</b>			
Provisions	(19)	537,843	448,109
Financial liabilities <sup>2)</sup>	(20)	274,041	199,320
Trade payables	(20)	2,765,177	2,275,687
Non financial liabilities	(20)	368,956	270,960
Other financial liabilities	(20)	444,206	281,918
		<b>4,390,223</b>	<b>3,475,994</b>
		<b>9,765,206</b>	<b>7,740,814</b>

1) thereof T€ 757,080 non-recourse liabilities  
2) thereof T€ 41,078 non-recourse liabilities

# CONSOLIDATED CASH-FLOW STATEMENT

## FOR 1.1.2008 – 31.12.2008

	31.12.2008 T€	31.12.2007 T€
Profit for the period	166,360	207,614
Deferred taxes	-35,209	-3,518
Non-cash effective results from consolidation	-1,001	1,513
Non-cash effective results from associates	7,441	-7,091
Depreciations / write ups	393,488	288,781
Changes in long term provisions	19,063	-16,616
Gains/losses on disposal of non-current assets	-14,064	-21,844
<b>Cash-flow from profits</b>	<b>536,078</b>	<b>448,839</b>
Change in items:		
Inventories	-96,650	32,115
Trade receivables, construction contracts and consortia	17,197	-51,656
Receivables from subsidiaries and receivables from participation companies	52,607	-9,576
Other assets	52,504	-1,091
Trade payables, construction contracts and consortia	135,121	165,441
Liabilities from subsidiaries and liabilities from participation companies	-36,102	-49,659
Other liabilities	23,158	-7,666
Current provisions	5,972	-32,758
<b>Cash-flow from operating activities</b>	<b>689,885</b>	<b>493,989</b>
Purchase of financial assets	-131,802	-65,961
Purchase of property, plant, equipment and intangible assets	-876,800	-543,842
Gains/losses on disposal of non-current assets	14,064	21,844
Disposals of non-current assets (carrying value)	111,613	165,495
Change in other cash pooling receivables	-6,358	-19,064
Change in scope of consolidation	-157,087	-199,385
<b>Cash-flow from investing activities</b>	<b>-1,046,370</b>	<b>-640,913</b>
Change in bank borrowings	36,763	-330,825
Change in bonds	25,000	25,000
Change in liabilities from finance leases	-1,544	9,675
Change in other cash pooling liabilities	4,351	-4,275
Acquisition of minority interest	-91,490	0
Capital increase/contributions	0	1,907,337
Distribution and withdrawals from partnership	-69,961	-82,857
<b>Cash-flow from financing activities</b>	<b>-96,881</b>	<b>1,524,055</b>
Cash-flow from operating activities	689,885	493,989
Cash-flow from investing activities	-1,046,370	-640,913
Cash-flow from financing activities	-96,881	1,524,055
<b>Net change in cash and cash equivalents</b>	<b>-453,366</b>	<b>1,377,131</b>
Cash and cash equivalents at the beginning of the year	1,965,775	586,265
Change in cash and cash equivalents due to currency translation	-21,036	2,379
<b>Cash and cash equivalents at the end of the period</b>	<b>1,491,373</b>	<b>1,965,775</b>
Interest paid	63,195	65,741
Interest received	84,099	45,463
Taxes paid	78,012	71,170
Dividends received	39,077	21,194

## CONSOLIDATED STATEMENT OF CHANGES IN FIXED ASSETS AS OF 31 DECEMBER 2007

### ACQUISITION AND PRODUCTION COSTS

	BALANCE ON 31.12.2006 T€	CHANGES IN SCOPE OF CONSO- LIDATION T€	CUR- RENCY TRANS- LATION T€	BALANCE ON 1.1.2007 T€	ADDITIONS T€	TRANSFERS T€	DISPOSALS T€
<b>I. Intangible Assets:</b>							
1. Concessions; industrial property rights and similar rights, advantages	36,423	19,545	134	56,102	6,422	150	2,626
2. Goodwill	119,108	142,384	3,581	265,073	594	0	786
3. Advances paid	120	0	0	120	0	-120	0
	<b>155,651</b>	<b>161,929</b>	<b>3,715</b>	<b>321,295</b>	<b>7,016</b>	<b>30</b>	<b>3,412</b>
<b>II. Tangible Assets:</b>							
1. Properties, land rights equivalent to real property; buildings including buildings on third-party property	695,296	99,539	1,759	796,594	56,194	22,121	21,755
2. Technical equipment and machinery	1,234,260	306,120	6,119	1,546,499	259,737	26,290	111,999
3. Other facilities, furniture and fixtures and office equipment	575,043	62,146	-101	637,088	136,883	1,106	90,979
4. Advances paid and facilities under construction	54,894	13,348	500	68,742	75,204	-45,142	0
	<b>2,559,493</b>	<b>481,153</b>	<b>8,277</b>	<b>3,048,923</b>	<b>528,018</b>	<b>4,375</b>	<b>224,733</b>
<b>III. Investment Property</b>	300,354	0	-926	299,428	4,403	0	3,804
	<b>3,015,498</b>	<b>643,082</b>	<b>11,066</b>	<b>3,669,646</b>	<b>539,437</b>	<b>4,405</b>	<b>231,949</b>

1) of this amount, impairments of T€ 7,087 (Previous year: T€ 19,060); 2) of this amount, reversal of depreciation T€ 2,387 (Previous year: T€ 318)

## CONSOLIDATED STATEMENT OF CHANGES IN FIXED ASSETS AS OF 31 DECEMBER 2008

### ACQUISITION AND PRODUCTION COSTS

	BALANCE ON 31.12.2007 T€	CHANGES IN SCOPE OF CONSO- LIDATION T€	CUR- RENCY TRANS- LATION T€	BALANCE ON 1.1.2008 T€	ADDITIONS T€	TRANSFERS T€	DISPOSALS T€
<b>I. Intangible Assets:</b>							
1. Concessions; industrial property rights and similar rights, advantages	60,048	26,122	-739	85,431	12,154	1,127	2,517
2. Goodwill	264,881	92,701	-15,704	341,878	158,183	0	1,605
3. Advances paid	0	0	0	0	78	0	0
	<b>324,929</b>	<b>118,823</b>	<b>-16,443</b>	<b>427,309</b>	<b>170,415</b>	<b>1,127</b>	<b>4,122</b>
<b>II. Tangible Assets:</b>							
1. Properties, land rights equivalent to real property; buildings including buildings on third-party property	853,154	149,998	-4,931	998,221	71,103	34,559	57,638
2. Technical equipment and machinery	1,720,527	147,177	-34,431	1,833,273	280,146	37,576	145,632
3. Other facilities, furniture and fixtures and office equipment	684,098	64,751	-6,613	742,236	146,242	1,798	89,803
4. Advances paid and facilities under construction	98,804	5,219	324	104,347	204,711	-75,060	0
	<b>3,356,583</b>	<b>367,145</b>	<b>-45,651</b>	<b>3,678,077</b>	<b>702,202</b>	<b>-1,127</b>	<b>293,073</b>
<b>III. Investment Property</b>	300,027	0	-517	299,510	4,183	0	2,576
	<b>3,981,539</b>	<b>485,968</b>	<b>-62,611</b>	<b>4,404,896</b>	<b>876,800</b>	<b>0</b>	<b>299,771</b>

1) of this amount, impairments of T€ 36,075 (Previous year: T€ 7,087); 2) of this amount, reversal of depreciation T€ 2,110 (Previous year: T€ 2,387)



ACCUMULATED DEPRECIATION							CARRYING VALUES		
BALANCE ON 31.12.2007	BALANCE ON 31.12.2006	CHANGES IN SCOPE OF CONSOLIDATION	CURRENCY TRANS-LATION	ADDITIONS <sup>1)</sup>	TRANSFERS	DISPOSALS <sup>2)</sup>	BALANCE ON 31.12.2007	VALUES 31.12.2007	VALUES 31.12.2006
T€	T€	T€	T€	T€	T€	T€	T€	T€	T€
60,048	28,585	3,569	45	3,202	65	2,450	33,016	27,032	7,838
264,881	47,454	1,064	3	3,924	0	384	52,061	212,820	71,654
0	0	0	0	0	0	0	0	0	120
<b>324,929</b>	<b>76,039</b>	<b>4,633</b>	<b>48</b>	<b>7,126</b>	<b>65</b>	<b>2,834</b>	<b>85,077</b>	<b>239,852</b>	<b>79,612</b>
853,154	215,939	38,290	693	24,797	6,607	6,382	279,944	573,210	479,357
1,720,527	819,678	176,747	3,666	155,413	9,902	90,158	1,075,248	645,279	414,582
684,098	393,787	50,097	53	87,083	-16,574	56,624	457,822	226,276	181,256
98,804	0	0	0	0	0	0	0	98,804	54,894
<b>3,356,583</b>	<b>1,429,404</b>	<b>265,134</b>	<b>4,412</b>	<b>267,293</b>	<b>-65</b>	<b>153,164</b>	<b>1,813,014</b>	<b>1,543,569</b>	<b>1,130,089</b>
300,027	145,146	0	-130	9,052	0	3,448	150,620	149,407	155,208
<b>3,981,539</b>	<b>1,650,589</b>	<b>269,767</b>	<b>4,330</b>	<b>283,471</b>	<b>0</b>	<b>159,446</b>	<b>2,048,711</b>	<b>1,932,828</b>	<b>1,364,909</b>

ACCUMULATED DEPRECIATION							CARRYING VALUES		
BALANCE ON 31.12.2008	BALANCE ON 31.12.2007	CHANGES IN SCOPE OF CONSOLIDATION	CURRENCY TRANS-LATION	ADDITIONS <sup>1)</sup>	TRANSFERS	DISPOSALS <sup>2)</sup>	BALANCE ON 31.12.2008	VALUES 31.12.2008	VALUES 31.12.2007
T€	T€	T€	T€	T€	T€	T€	T€	T€	T€
96,195	33,016	12,936	-373	11,370	119	2,188	54,880	41,315	27,032
498,456	52,061	0	-9	25,463	0	555	76,960	421,496	212,820
78	0	0	0	0	0	0	0	78	0
<b>594,729</b>	<b>85,077</b>	<b>12,936</b>	<b>-382</b>	<b>36,833</b>	<b>119</b>	<b>2,743</b>	<b>131,840</b>	<b>462,889</b>	<b>239,852</b>
1,046,245	279,944	39,555	-1,853	34,211	240	25,845	326,252	719,993	573,210
2,005,363	1,075,248	81,149	-22,011	186,568	-235	127,204	1,193,515	811,848	645,279
800,473	457,822	44,385	-4,781	112,027	-124	87,715	521,614	278,859	226,276
233,998	0	0	0	0	0	0	0	233,998	98,804
<b>4,086,079</b>	<b>1,813,014</b>	<b>165,089</b>	<b>-28,645</b>	<b>332,806</b>	<b>-119</b>	<b>240,764</b>	<b>2,041,381</b>	<b>2,044,698</b>	<b>1,543,569</b>
301,117	150,620	0	-1,140	8,227	0	0	157,707	143,410	149,407
<b>4,981,925</b>	<b>2,048,711</b>	<b>178,025</b>	<b>-30,167</b>	<b>377,866</b>	<b>0</b>	<b>243,507</b>	<b>2,330,928</b>	<b>2,650,997</b>	<b>1,932,828</b>

**NOTES TO THE**  
**CONSOLIDATED**  
**FINANCIAL**  
**STATEMENTS**  
**31.12.2008**  
**OF STRABAG SE,**  
**VILLACH<sup>1)</sup>**

## **BASIC PRINCIPLES**

STRABAG SE is one of Europe's leading construction groups. The company has its headquarters in Villach, Austria. From its core markets of Austria and Germany, STRABAG is present via its numerous subsidiaries in all countries of Eastern and South-East Europe including Russia, in selected markets in Western Europe and the Arabian Peninsula, as well as in the project business in Africa, Asia and in the Americas. STRABAG's activities span the entire construction industry (Building Construction & Civil Engineering, Transportation Infrastructures, tunnelling, construction-related services) and cover the entire value-added chain in the field of construction.

The consolidated financial statements of STRABAG SE as of 31 December 2008, were drawn up under application of Article 245a Paragraph 2 of the Austrian Commercial Code (UGB) in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), including the interpretations of the International Financial Reporting Interpretations Committee (IFRIC).

Applied were exclusively those standards and interpretations adopted by the European Commission before the reporting deadline and published in the Official Journal of the European Union. Further reporting requirements of Article 245a Paragraph 1 of the Austrian Commercial Code (UGB) were fulfilled as well.

In addition to the Income Statement and the Balance Sheet, the Financial Statements include a Cash-flow Statement in accordance with IAS 7, a Statement of Changes in Equity and a Statement of Recognised Income and Expense (IAS 1). The Disclosures in the Notes also contain a Segment Reporting section in accordance with IAS 14.

In order to improve the clarity of the representation, various items in the balance sheet and the income statement have been combined. These items have been shown separately and are explained in the group notes. The income statement has been drawn up in accordance with the nature of expense method.

The Consolidated Financial Statements were drawn up in T€. The presentation in T€ may result in rounding differences.

## **CHANGES IN ACCOUNTING POLICIES**

The IASB has made amendments to the existing IFRS and passed several new IFRS and IFRIC. Application became mandatory on 1 January 2008.

IAS 39 / IFRS 7 – Reclassification of Financial Assets

IFRIC 11 / IFRS 2 – Group and Treasury Share Transactions

IFRIC 14 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

The first-time application of the IFRS standards mentioned had secondary consequences on STRABAG SE's consolidated financial statements as of 31 December 2008 as the changes were applicable only in isolated cases. There were no changes to the accounting policies.

## FUTURE CHANGES OF FINANCIAL REPORTING STANDARDS

The IASB and the IFRIC approved further standards and interpretations. However, these were not required to be applied in the 2008 financial year. The amendments affect the following standards and interpretations:

	<b>APPLICATION FOR FINANCIAL YEARS WHICH BEGIN ON OR AFTER</b>
IFRS 1 and IAS 27 Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	1.1.2009
IFRS 2 Share-based Payment: Vesting Conditions and Cancellations	1.1.2009
IFRS 3 Capital Consolidation (amended 2008) <sup>1)</sup>	1.7.2009
IFRS 8 Operating Segments	1.1.2009
IAS 1 Presentation of Financial Statements	1.1.2009
IAS 23 Borrowing Costs	1.1.2009
IAS 27 Consolidated and Separate Financial Statements <sup>1)</sup>	1.7.2009
IAS 32 and IAS 1 Amendments on puttable financial instruments and obligations arising on liquidation	1.1.2009
IAS 39 Financial Instruments: Recognition and Measurement – Exposures qualifying for hedge accounting <sup>1)</sup>	1.7.2009
IFRIC 12 Service Concession Arrangements <sup>1)</sup>	1.1.2008
IFRIC 13 Customer Loyalty Programmes	1.7.2008
IFRIC 15 Agreements for the Construction of Real Estate <sup>1)</sup>	1.1.2009
IFRIC 16 Hedges of a Net Investment in a Foreign Operation <sup>1)</sup>	1.10.2008
IFRIC 17 Distributions of Non-cash Assets to Owners <sup>1)</sup>	1.7.2009
IFRIC 18 Transfers of Assets from Customers <sup>1)</sup>	1.7.2009
Amendments to various IFRS under the annual improvement process	1.1.2009

1) pending EU recognition

### **IFRS 1 and IAS 27 Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate:**

IFRS 1 allows first-time adopters to use a surrogate value of either fair value according to IAS 39 or book value to measure the initial cost of investments in subsidiaries, jointly controlled entities or associates. In accordance with IAS 27, no separation is required of dividends paid out of pre-acquisition or post-acquisition reserves. If a new parent company is formed through reorganisation with no changes to the relative ownership levels, the cost of the investment in the new parent is measured at the book value of its share of the equity of the previous parent.

**IFRS 3 and IAS 27:** Phase II of the Business Combination project reworked the rules for capital consolidation. The most important changes are that IFRS 3 allows an accounting policy choice to measure non-controlling interest at fair value (full goodwill method), transaction costs must be recognised in profit or loss, no goodwill adjustments are possible with post-acquisition reassessment of the purchase price, and step acquisitions result in a remeasurement of the previously recognised assets and liabilities in profit or loss.

**IFRS 8 Operating Segments:** IFRS 8 reshaped the rules of segment reporting. In the future, reporting will be carried out using the “management approach”, which means that the defining of segments is based on the segmentation used for internal segment reporting. As the definition of the segments already corresponded to the internal reporting methods, no changes are expected in the presentation of the segments.

**IAS 1 Presentation of Financial Statements:** IAS 1 requires all non-owner changes in equity to be presented either in one statement of comprehensive income or in two separate statements. Furthermore, the statement of changes in equity may only present owner changes in equity.

**IAS 23 Borrowing Costs:** The amendments require borrowing costs to be capitalised as part of the initial costs. The option of immediately recognising interest as an expense was removed. The new rules, which apply to acquisition, construction or production of a qualifying asset from 1 January 2009, will result in higher capitalisation of borrowing costs related to that asset.

**IFRIC 12 Service Concession Arrangements:** IFRIC 12 regulates the accounting of rights and duties from service concession agreements. If the company has an unconditional contractual right to receive a payment, a financial asset is recognised (financial asset model). If the company merely has the right to charge users a usage fee, an intangible asset is recognised (intangible asset model). When classifying its assets, STRABAG already largely applies the rules of IFRIC 12, so that application will result mainly in changes in the form of presentation.

**IFRIC 13 Customer Loyalty Programmes:** IFRIC 13 regulates the accounting of customer loyalty programmes by companies which offer such programmes themselves or which participate in the loyalty programmes offered by other companies.

**IFRIC 15 Agreements for the Construction of Real Estate:** IFRIC 15 puts into concrete terms the concept of construction contracts according to IAS 11 and reconciles revenue recognition according to IAS 18 with agreements for the construction of real estate. IFRIC 15 states that IAS 11 is applicable only if the buyer has the ability to specify the major structural elements of the real estate design – if not, IAS 18 applies.

**IFRIC 16 Hedges of a Net Investment in a Foreign Operation:** IFRIC 16 provides guidelines for the accounting of a hedge of a net investment in a foreign operation.

**IFRIC 17 Distributions of Non-cash Assets to Owners:** IFRIC 17 regulates the accounting of the distribution of non-cash assets.

**IFRIC 18 Transfers of Assets from Customers:** IFRIC 18 deals with agreements in which a company receives from a customer an asset that the company must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services.

Early application of the new standards is not planned.

## **SCOPE OF CONSOLIDATION**

The Consolidated Financial Statements as of 31 December 2008 include STRABAG SE as well as all major domestic and foreign subsidiaries where STRABAG SE either directly or indirectly holds a majority of the voting rights. Major associated companies are reported in the Balance Sheet using the equity method.

Not included were 368 (2007: 311) companies whose influence on the group's financial position, financial performance and cash-flows is insignificant. The output volume performed by the subsidiaries not included in the consolidated financial statements comes to less than 2 % of the total output volume of the group.

Subsidiaries included in the 2008 Consolidated Financial Statements are given in the List of Subsidiaries, Associated Companies and Investments.

The financial year for all consolidated and associated companies – with the exception of Viamont DSP a.s., Aussig, Czech Republic, whose financial year ends on 31 May – is identical with the calendar year.

The number of consolidated companies changed in the 2008 financial year as follows:

	<b>CONSOLIDATION</b>	<b>EQUITY METHOD</b>
<b>Situation on 31.12.2007</b>	<b>278</b>	<b>14</b>
First-time inclusions in year under report	46	1
First-time inclusions in year under report due to merger and/or accretion	28	0
Mergers and/or accretions in year under report	-28	0
Exclusions in year under report	-13	-3
<b>Situation on 31.12.2008</b>	<b>311</b>	<b>12</b>

## ADDITIONS TO SCOPE OF CONSOLIDATION

The following companies formed part of the **scope of consolidation** for the first time on the reporting date:

COMPANY	DIRECT STAKE %	DATE OF ACQUISITION OR FOUNDATION
<b>Consolidation:</b>		
Adanti S. p. A., Bologna	100.00	02.4.2008
AKA Alföld Koncessziós Autópálya Zrt., Budapest	100.00	26.6.2008
Alpines Hartschotterwerk		
Georg Kässbohrer & Sohn GmbH & Co. KG, Senden	100.00	15.7.2008
BHG Bitumenhandelsgesellschaft mbH, Hamburg	100.00	01.1.2008 <sup>1)</sup>
BLT Baulogistik und Transport GmbH, Vienna	100.00	17.1.2008
Chustskij Karier, Zakarpatska	75.79	19.11.2008
DeTe Immobilien-Hungary Zrt, Budapest	51.00	01.10.2008
Diabaswerk Berge GmbH & Co KG, Schmallenberg	100.00	15.2.2008
Elpro Verkehrstechnik GmbH, Berlin	100.00	17.10.2008
Ernst Meyer Bauunternehmung GmbH, Berlin	100.00	01.1.2008 <sup>1)</sup>
ESB Kirchhoff GmbH & Co KG, Langenargen	100.00	15.7.2008
F. Kirchhoff AG, Leinfeld-Echterdingen	94.99	15.7.2008
F. Kirchhoff Straßenbau GmbH & Co. KG, Leinfeld-Echterdingen	100.00	15.7.2008
F. Kirchhoff Systembau GmbH & Co KG, Münsingen	100.00	15.7.2008
Hermann Kirchner Bauunternehmung GmbH, Bad Hersfeld	100.00	25.9.2008
Hermann Kirchner Hoch- und Ingenieurbau GmbH, Bad Hersfeld	100.00	25.9.2008
Hermann Kirchner Polska Sp z.o.o., Łódź	99.95	25.9.2008
Hermann Kirchner Projektgesellschaft mbH, Bad Hersfeld	100.00	25.9.2008
JHP spol. s.r.o., Prague	100.00	10.4.2008
KIMAG GmbH, Leinfeld-Echterdingen	100.00	15.7.2008
Kirchhoff Asphaltmischwerke GmbH & Co. KG, Leinfeld-Echterdingen	100.00	15.7.2008
Kirchhoff Leipzig Straßenbau GmbH & Co. KG, Großlehna	100.00	15.7.2008
Kirchner & Völker Bauunternehmung GmbH, Erfurt	90.00	25.9.2008
Kirchner Holding GmbH, Bad Hersfeld	100.00	25.9.2008
Kirchner International GmbH, Bad Hersfeld	100.00	25.9.2008
M.A. d.o.o., Split	100.00	14.2.2008
M5 Beteiligungs GmbH, Vienna	100.00	26.6.2008
M5 Holding GmbH, Vienna	100.00	26.6.2008
Mobil Baustoffe GmbH & Co. KG, Ditzingen	100.00	24.9.2008
Mobil Baustoffe GmbH, Reichenfels	100.00	24.9.2008
ODEN Anläggningsentreprenad AB, Stockholm	100.00	30.4.2008
PIKASO spol. s.r.o, Prague	100.00	01.1.2008 <sup>1)</sup>
Pomgrad Inženjering d.o.o., Split	100.00	14.2.2008
POBÖGEL & PARTNER STRAßEN- UND TIEFBAU GMBH		
Hermsdorf/Thür., St. Gangloff	100.00	05.6.2008
Projekt Elbpark GmbH & Co. KG, Cologne	100.00	01.1.2008 <sup>1)</sup>
RVE Gesellschaft für Reststoffverwertung und Entsorgung mbH, Lünen	100.00	14.4.2008
Štěrkovny spol. s.r.o Dolní Benešov, Dolní Benešov	100.00	12.6.2008
STRABAG Property and Facility Services GmbH, Münster	100.00	01.10.2008
StraBAG Strassenbau und Beton AG, Zurich	100.00	02.5.2008
Strabag-Hidroinženjering d.o.o., Split	100.00	14.2.2008
Trema Engineering 2 sh p. k., Tirana	51.00	14.4.2008
WITTA BAU AG, Zurich	100.00	02.5.2008
WSI Westerfelder Stein Industrie GmbH & Co KG, Sundern	100.00	15.2.2008
ZPSV Olcnavá s.r.o., Olcnavá	100.00	01.1.2008 <sup>1)</sup>
Züblin Ground & Civil Engineering LLC, Dubai	100.00	01.1.2008 <sup>1)</sup>
Züblin Romania S.R.L., Bukarest	100.00	01.1.2008 <sup>1)</sup>
<b>Merger/Accretion:<sup>2)</sup></b>		
AAL Asphaltanlage Leukersdorf Verwaltungs-GmbH, Jahnsdorf	100.00	01.1.2008
Alpen-Bau Mecklenburg GmbH, Satow	100.00	01.1.2008
AMH Asphaltmischwerk Hafen Verwaltungs GmbH, Hamburg	100.00	01.1.2008
Arthur Hellberg Gesellschaft mit beschränkter Haftung, Bad Segeberg	100.00	01.1.2008

Asphalt-Mischwerke Oberschwaben GmbH & Co. KG, Langenargen	100.00	15.7.2008
Asphalt-Mischwerke Oberschwaben Verwaltungsgesellschaft mit beschränkter Haftung, Langenargen	100.00	15.7.2008
Asphaltmischwerke Villingen GmbH, Villingen-Schwenningen	100.00	01.1.2008
CAW GMBH, Chemnitz	100.00	01.1.2008
F. Kirchhoff Betonstraßenbau GmbH, Großlehna	100.00	15.7.2008
F.K. Logistik GmbH, Markranstädt	100.00	15.7.2008
Gröne Bau GmbH & Co. KG, Halberstadt	100.00	01.1.2008
Josef Möbius Bau-Gesellschaft Rostock m.b.H, Rostock	100.00	01.1.2008
Kirchhoff Services GmbH, Leinfelden-Echterdingen	100.00	15.7.2008
Lafrentz Bau GmbH & Co. KG, Hamburg	100.00	01.1.2008
Leipziger Straßen- und Brückenbau GmbH & Co. KG, Halberstadt	100.00	01.1.2008
Maselheimer Kieswerke GmbH & Co. KG, Maselheim	100.00	15.7.2008
Maselheimer Kieswerke Verwaltungs-GmbH, Maselheim	100.00	15.7.2008
MINERAL K. S. K. d.o.o., Cavle	100.00	01.1.2008
Möbius-Verwaltungsgesellschaft m.b.H., Hamburg	100.00	01.1.2008
Peter Geisler Tiefbauunternehmen GmbH, Hamburg	100.00	01.1.2008
Plzeňská obalovna spol s.r.o., Pilsen	100.00	01.1.2008
Saale Asphalt GmbH & Co. KG, Dehlitz/Lösau	100.00	01.1.2008
Saale Asphalt Verwaltungs GmbH, Dehlitz/Lösau	100.00	01.1.2008
Sprossener Asphaltmischanlage GmbH, Zeitz	100.00	01.1.2008
Stapelfeld Baugesellschaft mbH & Co. KG, Soltau	100.00	01.1.2008
Straßen- und Asphaltbau Nord GmbH, Satow	100.00	01.1.2008
TGS Transport-Gesellschaft Süsel mbH, Süsel	100.00	01.1.2008
Z-Zwo Verwaltungsgesellschaft mbH & Co. KG, Stuttgart	100.00	01.1.2008

#### at-equity:

EFKON AG, Graz	49.78	28.4.2008
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- 1) Due to its increased business volume, the company was included in the scope of consolidation of the group for the first time effective 1 January 2008. The foundation/acquisition of the company occurred before 1 January 2008.  
2) The companies listed under "Merger/Accretion" were merged with/acquired on already fully consolidated companies and as such are at once represented as additions to and removals from the scope of consolidation.

## AKA ALFÖLD KONCESSZIOS AUTOPALYA ZRT.

Following cartel approval in June 2008, STRABAG acquired through interim holdings 100 % of Hungarian M5 motorway concession company, AKA Alföld Koncesszios Autopalya Zrt., Budapest. Effective 26 June 2008, the company was included in the financial statements by consolidation (see item 16).

The purchase price is preliminary allocated to assets and liabilities as follows:

	AKA T€
<b>Acquired assets and liabilities:</b>	
Receivables from concession arrangements	1,048,898
Current assets	76,266
Non-current liabilities	-862,846
Current liabilities	-10,390
<b>Purchase price</b>	<b>251,928</b>
Acquired cash and cash equivalents	-69,949
<b>Net cash outflow from the acquisition</b>	<b>181,979</b>

## ACQUISITIONS IN GERMANY

In July 2008, the competition authorities approved the majority takeover of F. Kirchhoff AG, Leinfelden-Echterdingen, by STRABAG. The Kirchhoff Group is the market leader in road construction in the southern German state of Baden-Württemberg. Kirchhoff is also active in the fields of raw materials extraction and processing – the company possesses a number of proprietary facilities in this area – as well as in the field of building construction and civil engineering.

In September 2008, STRABAG received approval by the cartel authorities for its acquisition of 80 % of Kirchner Holding GmbH, Bad Hersfeld. Kirchner perfectly complements STRABAG's business

activities in Germany in the area of infrastructure construction and environmental technologies as well as in field of raw materials and construction materials. Kirchner's presence in the road construction segment in Poland represents an important addition to STRABAG's activities in that country. Due to an existing put option by the previous owner, the company has been consolidated with 100 %. A liability in the amount of the estimated option price has been recognised.

The purchase price is preliminary allocated to assets and liabilities as follows:

<b>ACQUISITIONS IN GERMANY</b>	
<b>T€</b>	
<b>Acquired assets and liabilities:</b>	
Goodwill	18,379
Other non-current assets	136,024
Current assets	272,306
Increase in minority interest in equity	-2,510
Non-current liabilities	-116,832
Current liabilities	-222,090
<b>Purchase price</b>	<b>85,277</b>
Less non-cash-effective purchase price component	-10,552
Acquired cash and cash equivalents	-40,516
<b>Net cash outflow from the acquisition</b>	<b>34,209</b>

## ACQUISITIONS IN RESOURCES AND RAW MATERIALS

In June 2008, the competent competition authorities approved the 100 % acquisition of Czech stone miner Štěrkovny spol. s.r.o. Dolní Benešov, Dolní Benešov. The acquisition allows STRABAG to significantly strengthen its proprietary raw materials basis in the Czech Republic.

In September 2008, STRABAG acquired 100 % of Mobil Baustoffe GmbH, Reichenfels. The company holds a leading position in mobile concrete production in Germany, Austria and Switzerland.

Further quarries were acquired in Eastern Europe during the financial year in order to secure the raw materials base.

STRABAG SE acquired 100 % of stone miner ZPSV Olcnava s.r.o., Olcnava, which operates a dolomite quarry in northeastern Slovakia, and 100 % of Czech stone miner PIKASO s.r.o., Prague.

The group also acquired 75.79 % of Chustskij Karier, a.o.a., Zakarpatska, Ukraine. The company is a main supplier of hard stone in the Ukrainian Carpathians.

The purchase price is preliminary allocated to assets and liabilities as follows:

<b>REOURCES AND RAW MATERIALS</b>	
<b>T€</b>	
<b>Acquired assets and liabilities:</b>	
Goodwill	17,994
Other non-current assets	44,358
Current assets	104,061
Increase in minority interest in equity	-2,105
Non-current liabilities	-31,484
Current liabilities	-37,622
<b>Purchase price</b>	<b>95,202</b>
Less non-cash-effective purchase price component	-21,181
Acquired cash and cash equivalents	-5,577
<b>Net cash outflow from the acquisition</b>	<b>68,444</b>

## OTHER ACQUISITIONS

In February 2008, the Croatian competition authority approved the acquisition of Pomgrad Inženjering d.o.o., Split. Pomgrad Inženjering d.o.o. is a specialist in the construction of ports and port facilities and the acquisition allows STRABAG to strengthen its know-how in this field.



In order to further expand its presence in the Balkan region, STRABAG SE acquired a majority stake of 51 % of Trema Engineering 2 sh p.k., Tirana, Albania's third-largest construction company.

In April 2008, STRABAG acquired 100 % of Czech construction firm JHP spol. s.r.o., Prague, a specialist in bridge-building.

In April 2008, STRABAG acquired 82.3 % of the Swedish construction company ODEN Anläggnings-entreprenad AB, Stockholm. The company is considered a specialist for infrastructure projects in Sweden and is largely active in the fields of road construction and tunnelling. Due to an existing put option by the previous owner, the company has been consolidated with 100 %. A liability in the amount of the estimated option price has been recognised.

In April 2008, the responsible cartel authorities approved the acquisition of Adanti S.p.A., Bologna. Adanti is one of the leading construction companies on the Italian market and operates in all segments.

In May 2008, STRABAG SE acquired Switzerland-based StraBAG Strassenbau und Beton AG, Zurich, and WITTA BAU AG, Zurich. The main business activity is in the areas of road construction, civil engineering and underground construction as well as paving and surfacing.

Effective 1 October 2008, STRABAG acquired 100 % of STRABAG Property und Facility Service GmbH. Together with the acquisition, an extensive ten-year service agreement was signed to provide facility management services for Deutsche Telekom AG. The acquisition strengthens STRABAG's competencies in the field of construction-related services.

The purchase price is allocated preliminary to the assets and liabilities as follows:

	<b>OTHERS</b>
	<b>T€</b>
<b>Acquired assets and liabilities:</b>	
Goodwill	56,788
Other non-current assets	81,174
Current assets	608,335
Increase in minority interest in equity	-3,018
Non-current liabilities	-256,266
Current liabilities	-360,350
<b>Purchase price</b>	<b>126,663</b>
Less non-cash-effective purchase price component	-13,555
Acquired cash and cash equivalents	-240,033
<b>Net cash inflow from the acquisition</b>	<b>-126,925</b>

The consolidation of companies included for the first time took place at the date of acquisition or the nearest reporting date provided that this had no significant implications to an inclusion at the date of acquisition.

In the 2008 financial year, negative goodwill in the amount of T€ 1,865 (Previous year: T€ 613) occurred. This amount is reported under Other Operating Income.

Assuming a fictitious first-time consolidation on 1 January 2008 for all acquisitions in the 2008 financial year, the consolidated revenue would amount to T€ 13,389,475 and consolidated profit would have decreased by a total of T€ -11,652.

All companies which were consolidated for the first time in 2008 contributed T€ 881,518 to revenue and T€ -23,274 to profit.

## **ACQUISITIONS AFTER THE REPORTING PERIOD**

After the balance sheet date, STRABAG acquired 100 % of Johannes Sienknecht GmbH & Co. KG, Neumünster, effective 1 January 2009. The purchase price amounted to € 8.5 million. The company is to be assigned to the Transportation Infrastructures segment. Regulatory approval has already been granted.

In July 2008, STRABAG SE announced the 100 % acquisition of CEMEX Austria AG and CEMEX Hungaria Epitöanyagok Kft., two important market participants in the field of concrete, gravel and stone production in Austria and Hungary. In 2007, CEMEX Austria generated revenues of € 196 million. CEMEX Hungaria's revenues amounted to € 61 million in the same year. Regulatory approval was still outstanding at the time the balance sheet was prepared.

## **DISPOSALS FROM THE SCOPE OF CONSOLIDATION**

As of 31 December 2008, the following companies were **no longer included in the scope of consolidation**:

### **DISPOSAL FROM SCOPE OF CONSOLIDATION:**

BMTI - gradevinski strojevi international d.o.o, Zagreb	Fell below significant level
BMTI - Tehnica Utilajelor Pentru Constructii SRL, Bucharest	Fell below significant level
BMTI Benelux, Antwerp	Fell below significant level
BMTI d.o.o. Beograd, Novi Beograd	Fell below significant level
BMTI SK, s.r.o., Bratislava	Fell below significant level
BRVZ BENELUX; Antwerp	Fell below significant level
BRVZ d.o.o. Beograd, Novi Beograd	Fell below significant level
BRVZ EOOD, Sofia	Fell below significant level
Eraproject Immobilien-, Projektentwicklung und Beteiligungsverwaltung GmbH, Berlin	Fell below significant level
Facility Management Polska Sp.z.o.o., Warsaw	Fell below significant level
Niersberger Gebäudemanagement GmbH & Co.KG, Nuremberg	Sale
PRO Liegenschaftsverwaltungs- und Verwertungsgesellschaft, Vienna	Fell below significant level
VAM-Valentiner Asphaltmischwerk Gesellschaft m.b.H. & Co KG, Linz	Fell below significant level

### **at-equity**

AKA Alföld Koncesszios Autopalya Zrt., Budapest	Sale
DIRECT ROUTE (FERMOY) CONSTRUCTION LIMITED, Dublin	Fell below significant level
RVE Gesellschaft für Reststoffverwertung und Entsorgung mbH, Lünen	Consolidated company since 14.4.2008

The disposal of companies from the scope of consolidation led to insignificant disposals among assets and liabilities.

## **METHODS OF CONSOLIDATION**

The financial statements of the domestic and foreign companies included in the scope of consolidation are drawn up in accordance with uniform methods of accounting and valuation. The annual financial statements of the domestic and foreign group companies are adapted accordingly.

Capital consolidation is made in accordance with the stipulations contained in IFRS 3. All assets and liabilities of the subsidiary companies are recorded at the fair values. The proportional equity thereby determined is offset by the carrying value of the investment. A difference on the assets side, which is allotted to special, identifiable intangible assets acquired in the course of capital consolidation, is recognised separately from goodwill. If a useful life can be allocated to these assets, the planned amortisation is made over the projected useful life. Intangible assets with an undefined useful life are tested annually for their fair value and amortised if necessary on the basis of an impairment test.

Any remaining differences on the assets side are capitalised as goodwill and submitted once annually to an impairment test in accordance with IAS 36.

In June 2008, STRABAG SE made a public purchase offer in accordance with the German Securities Acquisition and Takeover Act for the purchase of up to 1,346,186 no-par bearer shares of STRABAG AG, Cologne. The offer price was € 260 per share. Before the deadline for acceptance, the purchase offer was accepted for 851,679 no-par bearer shares. After the end of the offer period, STRABAG SE acquired further shares. From the acquisition of the additional 943,186 no-par bearer shares of STRABAG AG, Cologne, goodwill in the amount of T€ 156,122 was capitalised as part of the capital consolidation.

In the 2008 financial year a total of T€ 250,924 in goodwill arising from capital consolidation were recognised as asset.

Negative goodwill stemming from capital consolidation is recorded directly through profit or loss.

The same principles of capital consolidation are applied to investments included under the equity method as in the case of consolidated companies, whereby the respective last available financial statements serve as the basis for the equity method. A goodwill of T€ 47,333 (previous year: T€ 1,613) in the account balance results from the first-time application of the equity method of the newly acquired companies.

Within the framework of debt consolidation, outstanding trade receivables, loans and other receivables are offset with the corresponding liabilities and provisions of the subsidiaries included in the Consolidated Financial Statements.

Expenses and revenues from intra-group transactions have been eliminated. Results incurred from intra-group transactions that are recognised in the non-current and current assets have been eliminated if they are material.

Minority interests in equity and profits of companies controlled by the parent company are shown separately in the consolidated financial statements.

The necessary tax deferrals are made for consolidation procedures.

**THE FOLLOWING LIST SHOWS THE FULLY CONSOLIDATED COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENT.**

<b>AUSTRIA</b>	<b>NOMINAL CAPITAL TATS/TE</b>	<b>STAKE %</b>
„A-WAY Infrastrukturprojektentwicklungs- und -betriebs GmbH“, Spittal an der Drau	€ 35	100.00
„Daheim“ Bau- und Wohnungseigentumsgesellschaft m.b.H., Vienna	€ 36	100.00
„DOMIZIL“ Bauträger GmbH, Vienna	€ 727	100.00
„Filmforum am Bahnhof“ Errichtungs- und Betriebsgesellschaft m.b.H., Vienna	3,000	100.00
„Geschäfts- und Bürohaus Sterneckstraße Errichtungs- und Betriebs GmbH, Vienna	€ 35	100.00
„SBS Strabag Bau Holding Service GmbH“, Spittal an der Drau	€ 35	100.00
„Wiener Heim“ Wohnbaugesellschaft m.b.H., Vienna	€ 741	100.00
„Wohngarten Sensengasse“ Bauträger GmbH, Vienna	€ 35	55.00
ABR Abfall Behandlung und Recycling Schwadorf GmbH, Schwadorf	€ 36	100.00
Asphalt & Beton GmbH, Lendorf	€ 36	100.00
AUSTRIA ASPHALT GmbH & Co OHG, Spittal an der Drau	500	100.00
Bau Holding Beteiligungs AG, Spittal an der Drau	€ 48,000	100.00
Baukontor Gaaden Gesellschaft m.b.H., Gaaden	€ 36	100.00
Bitumen Handelsgesellschaft m.b.H. & Co KG, Loosdorf	3,000	100.00
BITUNOVA Baustofftechnik Gesellschaft m.b.H., Spittal an der Drau	2,000	100.00
BLT Baulogistik und Transport GmbH, Vienna	€ 36	100.00
BMTI-Baumaschinentechnik International GmbH, Trumau	€ 1,454	100.00
BRVZ Bau- Rechen- u. Verwaltungszentrum Gesellschaft m.b.H., Spittal an der Drau	€ 37	100.00
Bug-AluTechnic GmbH, Vienna	€ 5,000	100.00
BUSINESS BOULEVARD Errichtungs- und Betriebs GmbH, Vienna	€ 90	100.00
Diabaswerk Saalfelden Gesellschaft m.b.H., Saalfelden am Steinernen Meer	€ 363	80.00
Eckstein Holding GmbH, Spittal an der Drau	€ 73	100.00
ERMATEC Maschinen Technische Anlagen Gesellschaft m.b.H., Vienna	€ 1,897	100.00
Fachmarktzentrum Arland Errichtungs- und Vermietungsgesellschaft mbH, Vienna	500	100.00
F. Lang u. K. Menhofer Baugesellschaft m.b.H. & Co. KG, Eggendorf	€ 1,192	100.00
FUSSENEGGER Hochbau und Holzindustrie GmbH, Dornbirn	€ 44	70.00
Goldeck Bergbahnen GmbH, Spittal an der Drau	€ 363	100.00
H. Westerthaler Baugesellschaft m.b.H., St. Johann i.Pongau	€ 36	100.00
Ilbau Liegenschaftsverwaltung GmbH, Spittal an der Drau	€ 4,500	100.00
Innerebner Baustahl GmbH, Wiener Neustadt	€ 36	100.00
Insond Spezialtiefbau Gesellschaft m.b.H, Vienna	€ 1,500	100.00
KAB Straßensanierung GmbH & Co KG, Spittal an der Drau	€ 133	50.60
Kanzel Steinbruch Dennig Gesellschaft mbH, Gratkorn	500	75.00
Kurz Hoch- und Ingenieurbau GmbH, Walchsee	€ 35	100.00
Leitner Gesellschaft m.b.H., Hausmening	4,800	100.00
M5 Beteiligungs GmbH, Vienna	€ 70	100.00
M5 Holding GmbH, Vienna	€ 35	100.00
Mineral Abbau GmbH, Spittal an der Drau	€ 36	100.00
Mischek Bauträger Service GmbH, Vienna	€ 36	100.00
Mischek Leasing eins Gesellschaft m.b.H., Vienna	€ 36	100.00
Mischek Systembau GmbH, Vienna	€ 1,000	100.00
Mobil Baustoffe GmbH, Reichenfels	€ 50	100.00
Nordpark Errichtungs- und Betriebs GmbH, Innsbruck	€ 35	51.00
OAT - Bohr- und Fugentechnik Gesellschaft m.b.H., Spittal an der Drau	1,000	51.00
Osttiroler Asphalt Hoch- und Tiefbauunternehmung GmbH, Lavant i. Osttirol	€ 36	80.00
Ottokar Klug Gesellschaft m.b.H., Vienna	€ 37	100.00
Pagitz Metalltechnik GmbH, Spittal an der Drau	€ 35	100.00
Passivhaus Kammelmweg Bauträger GmbH, Vienna	€ 100	100.00
RBS Rohrbau-Schweißtechnik Gesellschaft m.b.H., Linz	€ 291	100.00
Stadtbaumeister Architekt Franz Böhm GmbH, Vienna	€ 36	100.00
Stoppacher Metalltechnik GmbH, Spittal an der Drau	€ 100	100.00
Storf Hoch- und Tiefbaugesellschaft m.b.H., Reutte	€ 727	100.00
STRABAG Anlagentechnik GmbH, Thalgau	€ 1,000	100.00

STRABAG AG, Spittal an der Drau, Spittal an der Drau	€ 12,000	100.00
STRABAG Facility Management GmbH, Spittal an der Drau	€ 36	100.00
Strabag Liegenschaftsverwaltung GmbH, Linz	€ 4,500	100.00
STRABAG SE, Villach	€ 114,000	100.00
TPA Gesellschaft für Qualitätssicherung und Innovation GmbH, Vienna	€ 37	100.00
Treuhandbeteiligung	500	100.00
UNIPROJEKT Bau- und Innenbau GmbH, Vienna	500	100.00
Vereinigte Asphaltmischwerke Gesellschaft m.b.H. & Co KG, Spittal an der Drau	€ 263	50.00
Wohnen am Krautgarten Bauträger GmbH, Vienna	€ 35	100.00
Zentrum Rennweg S-Bahn Immobilienentwicklung GmbH, Vienna	500	100.00
Züblin Baugesellschaft m.b.H., Vienna	35,000	100.00
Züblin Holding GesmbH, Vienna	€ 55	100.00

## GERMANY

	NOMINAL CAPITAL TDEM/TE	STAKE %
„GfB“ Gesellschaft für Bauwerksabdichtungen mbH, Kobern-Gondorf	€ 205	100.00
„IT“ Ingenieur- und Tiefbau GmbH, Kobern	€ 256	100.00
A.H.I. - BAU Allgemeine Hoch- und Ingenieurbau-Gesellschaft, Cologne	6,600	100.00
Alpines Hartschotterwerk Georg Kässbohrer & Sohn GmbH & Co., Senden	€ 1,310	100.00
August & Jean Hilpert GmbH & Co. KG, Nuremberg	1,000	100.00
Baugesellschaft Claus Alpen mbH, Neustadt/Holstein	€ 2,557	100.00
Baumann & Burmeister GmbH, Halle/Saale	€ 51	100.00
Bauträgergesellschaft Olande mbH, Hamburg	€ 25	51.00
Bauunternehmung Ohneis Gesellschaft mit beschränkter Haftung, Straubing	100	100.00
BBS Baustoffbetriebe Sachsen GmbH, Hartmannsdorf	30,000	100.00
becker bau GmbH u. Co. KG, Bornhöved	€ 3,100	100.00
Beton und Recycling GmbH & Co. KG, Emersleben	€ 1,030	100.00
BHG Bitumenhandelsgesellschaft mbH, Hamburg	€ 26	100.00
Blees-Kölling-Bau GmbH, Cologne	2,500	100.00
BMTI-Baumaschinentechnik International GmbH, Cologne	€ 307	100.00
BRVZ Bau- Rechen- und Verwaltungszentrum GmbH, Cologne	€ 30	100.00
BRVZ Bau-Rechen-und Verwaltungszentrum GmbH, Dahlwitz/Hoppegarten	100	100.00
CLS Construction Legal Services GmbH, Cologne	€ 25	100.00
Deutsche Asphalt GmbH, Cologne	€ 26	100.00
Diabaswerk Berge GmbH & Co KG, Schmalleberg	€ 104	100.00
DYWIDAG Bau GmbH, Munich	€ 25	100.00
DYWIDAG International GmbH, Munich	€ 5,000	100.00
DYWIDAG-Holding GmbH, Cologne	€ 500	100.00
Eberhardt Bau-GmbH, Berlin	300	100.00
Eberhard Pöhner Unternehmen für Hoch- und Tiefbau GmbH, Bayreuth	€ 30	100.00
Ed. Züblin AG, Stuttgart	€ 20,452	57.26
Eduard Hachmann Gesellschaft mit beschränkter Haftung, Lunden	€ 520	100.00
Eichholz Eivel GmbH, Berlin	€ 25	100.00
Eichholz Rail GmbH, Lauda-Königshofen	€ 25	100.00
Elpro Verkehrstechnik GmbH, Berlin	€ 600	100.00
Ernst Meyer Bauunternehmung GmbH, Berlin	500	100.00
Erschließungsgesellschaft „Am Schloßberg“ Pantelitz GmbH, Neubrandenburg	€ 25	100.00
ECS European Construction Services GmbH, Möhrfelden-Walldorf	€ 225	100.00
ESB Kirchhoff GmbH & Co KG, Langenargen	€ 1,500	100.00
ETG Erzgebirge Transportbeton GmbH, Freiberg	€ 290	60.00
Ezel Bauunternehmung Sindelfingen GmbH, Sindelfingen	€ 310	100.00
F. Kirchhoff AG, Leinfelden-Echterdingen	€ 23,319	94.99
F. Kirchhoff Straßenbau GmbH & Co. KG, Leinfelden-Echterdingen	€ 13,010	100.00
F. Kirchhoff Systembau GmbH & Co KG, Münsingen	€ 2,045	100.00
Fahrleitungsbau GmbH, Essen	€ 1,550	100.00
Friedrich Preusse Bauunternehmung Gesellschaft mbH, Braunschweig	€ 1,050	100.00
Gebr. von der Wettern Gesellschaft mit beschränkter Haftung, Cologne	5,000	100.00
Georg Börner Dach und Straße GmbH, Bad Hersfeld	€ 26	75.00

Griproad Spezialbeläge und Baugesellschaft mbH, Cologne	400	100.00
HEILIT Umwelttechnik GmbH, Dusseldorf	€ 2,000	100.00
Heilit + Woerner Bau GmbH, Munich	€ 18,000	100.00
Helmus Straßen-Bau-Gesellschaft mbH & Co. KG, Vechta	€ 3,068	100.00
Hermann Kirchner Bauunternehmung GmbH, Bad Hersfeld	€ 15,000	100.00
Hermann Kirchner Hoch- und Ingenieurbau GmbH, Bad Hersfeld	€ 2,500	100.00
Hermann Kirchner Projektgesellschaft mbH, Bad Hersfeld	€ 1,280	100.00
Ilbau GmbH Deutschland, Berlin	€ 4,700	100.00
Ilbau Liegenschaftsverwaltung GmbH, Dahlwitz-Hoppegarten	15,000	100.00
Industrielles Bauen Betreuungsgesellschaft mbH, Stuttgart	500	100.00
Jakob Gärtner GmbH, Friedberg	105	100.00
Josef Möbius Bau-Aktiengesellschaft, Hamburg	€ 6,833	100.00
Josef Riepl Unternehmen für Hoch- und Tiefbau GmbH, Regensburg	20,000	100.00
Josef Riepl Unternehmen für Ingenieur- und Hochbau GmbH, Regensburg	€ 900	100.00
KIMAG GmbH, Leinfelden-Echterdingen	€ 2,000	100.00
Kirchhoff Asphaltmischwerke GmbH & Co. KG, Leinfelden-Echterdingen	€ 1,000	100.00
Kirchhoff Leipzig Straßenbau GmbH & Co. KG, Großlehna	€ 250	100.00
Kirchner & Völker Bauunternehmung GmbH, Erfurt	€ 520	100.00
Kirchner Holding GmbH, Bad Hersfeld	€ 9,220	100.00
Kirchner International GmbH, Bad Hersfeld	€ 500	100.00
Leonhard Moll Hoch- und Tiefbau GmbH, Munich	€ 51	100.00
Leonhard Moll Tiefbau GmbH, Munich	9,000	100.00
MAV Mineralstoff - Aufbereitung und - Verwertung GmbH, Krefeld	€ 600	50.00
Mineral Baustoff GmbH & Co. KG, Cologne	€ 0	100.00
Mineral Baustoff Verwaltungs GmbH, Cologne	€ 25	100.00
Mobil Baustoffe GmbH & Co. KG, Ditzingen	400	100.00
Ooms-Iltner-Hof GmbH, Cologne	1,000	100.00
Otto Rohr GmbH, Helmstedt	2,501	100.00
POBÖGEL & PARTNER STRAßEN- UND TIEFBAU GMBH, St. Gangloff	€ 77	100.00
Preusse Baubetriebe Gesellschaft mit beschränkter Haftung, Hamburg	€ 1,050	100.00
Preusse Baubetriebe und Partner GmbH & Co. KG Halberstadt, Halberstadt	€ 511	100.00
Projekt Elbpark GmbH & Co. KG, Cologne	€ 10	100.00
Protecta Gesellschaft für Oberflächenschutzschichten mit beschränkter Haftung, Dusseldorf	€ 256	75.00
Pyhrn Concession Holding GmbH, Cologne	€ 38	100.00
RKB Rohrleitungs- und Kanalbau GmbH, Berlin	€ 2,660	100.00
ROBA Asphalt GmbH, Augsburg	€ 560	100.00
ROBA Baustoff GmbH, Augsburg	20,000	100.00
ROBA Transportbeton GmbH, Cologne	€ 520	100.00
Robert Kieserling Industriefußboden Gesellschaft mbH, Hamburg	€ 1,050	100.00
Rodinger Ingenieurbau GmbH, Roding	€ 30	100.00
RVE Gesellschaft für Reststoffverwertung und Entsorgung mbH, Lünen	€ 250	100.00
SAM Sächsische Asphaltmischwerke GmbH & Co. KG, Dresden	€ 3,100	100.00
SAT Straßensanierung GmbH, Horhausen	€ 30	100.00
SBR Verwaltungs-GmbH, Kehl/Rhein	€ 7,000	100.00
SF-Ausbau GmbH, Freiberg	€ 600	100.00
STRABAG AG, Cologne	€ 104,780	90.00
STRABAG Beton GmbH & Co. KG, Berlin	2,000	100.00
Strabag International GmbH, Cologne	5,000	100.00
STRABAG Projektentwicklung GmbH, Cologne	20,000	100.00
STRABAG Property and Facility Services GmbH, Munster	€ 5,000	100.00
STRABAG Real Estate GmbH, Cologne	€ 30,000	100.00
STRABAG Sportstättenbau GmbH, Dortmund	200	100.00
STRABAG Umwelтанlagen GmbH, Dresden	€ 2,000	100.00
STRABAG Unterstützungskasse GmbH, Cologne	€ 26	100.00
Stratebau GmbH, Regensburg	8,000	100.00
TPA Gesellschaft für Qualitätssicherung u.Innovation GmbH, Cologne	€ 511	100.00
TSS Technische Sicherheits-Systeme Gesellschaft mbH, Cologne	270	100.00
WSI Westenfelder Stein Industrie GmbH & Co KG, Sundern	€ 100	100.00

Xaver Bachner GmbH, Straubing	500	100.00
Z-Bau GmbH, Magdeburg	€ 100	100.00
Züblin International GmbH, Stuttgart	€ 2,500	100.00
Züblin Projektentwicklung GmbH, Stuttgart	5,000	100.00
Züblin Spezialtiefbau GmbH, Stuttgart	6,000	100.00
Züblin Stahlbau GmbH, Hosena	3,000	100.00
Züblin Umwelttechnik GmbH, Stuttgart	€ 2,000	100.00

<b>ALBANIA</b>	<b>NOMINAL CAPITAL TALL</b>	<b>STAKE %</b>
Trema Engineering 2 sh p.k., Tirana	306,767	51.00

<b>BELGIUM</b>	<b>NOMINAL CAPITAL T€</b>	<b>STAKE %</b>
N.V. STRABAG Belgium S.A., Antwerp	18,059	100.00
N.V. STRABAG Benelux S.A., Antwerp	6,863	100.00

<b>BULGARIA</b>	<b>NOMINAL CAPITAL TLEW</b>	<b>STAKE %</b>
STRABAG EAD, Sofia	13,313	100.00
TPA EOOD, Sofia	5	100.00

<b>CHILE</b>	<b>NOMINAL CAPITAL TCLP</b>	<b>STAKE %</b>
Züblin International Chile Ltda., Santiago	5,969	100.00

<b>CHINA</b>	<b>NOMINAL CAPITAL TCNY</b>	<b>STAKE %</b>
Shanghai Changjiang-Züblin Construction & Engineering Co.Ltd., Shanghai	29,312	75.00

<b>DENMARK</b>	<b>NOMINAL CAPITAL TDKK</b>	<b>STAKE %</b>
Züblin Scandinavia A/S, Viby	500	100.00

<b>ITALY</b>	<b>NOMINAL CAPITAL T€</b>	<b>STAKE %</b>
Adanti S.p.A., Bologna	5,526	100.00

<b>CANADA</b>	<b>NOMINAL CAPITAL TCAD</b>	<b>STAKE %</b>
Strabag Inc., Toronto	24,000	100.00

<b>CROATIA</b>	<b>NOMINAL CAPITAL THRK</b>	<b>STAKE %</b>
BRVZ-gradevinski-, racunovodstveni- i upravni centar d.o.o., Zagreb	20	100.00
CESTAR drustvo s ogranicenom odgovornoscu za gradenje, proizvodnju, projektiranje, trgovinu i usluge, Slavonski Brod	1,100	74.90
M.A. d.o.o., Split	71	100.00
MINERAL IGM drustvo s ogranicenom odgovornoscu za proizvodnju u i trgovinu gradevnim materijalom, Zapuzane	10,681	100.00
Poduzece ZA Ceste Split dionicko drustvo, Split	18,810	92.02
Pomgrad Inzenjering d.o.o., Split	25,534	100.00
STRABAG-HIDROINZENJERING d.o.o., Split	144	100.00
Strabag za gradevinske poslove d.o.o., Zagreb	48,230	100.00
TPA održavanje kvaliteta i inovacija drustvo s ogranicenom, Zagreb	20	100.00
Züblin Hrvatska d.o.o., Zagreb	20	100.00

<b>LIBYA</b>	<b>NOMINAL CAPITAL TLYD</b>	<b>STAKE %</b>
Al-Hani General Construction Co., Tripoli	20,000	60.00

<b>MALAYSIA</b>	<b>NOMINAL CAPITAL TMYR</b>	<b>STAKE %</b>
Züblin International Malaysia Sdn. Bhd., Kuala Lumpur	1,000	100.00

<b>MONTENEGRO</b>	<b>NOMINAL CAPITAL T€</b>	<b>STAKE %</b>
„Crnogoraput“ AD, Podgorica	18,936	50.99
<b>NETHERLANDS</b>	<b>NOMINAL CAPITAL T€</b>	<b>STAKE %</b>
STRABAG Bouw en Ontwikkeling B.V., Dordrecht	450	100.00
<b>OMAN</b>	<b>NOMINAL CAPITAL TOMR</b>	<b>STAKE %</b>
STRABAG OMAN, Muscat	1,000	100.00
<b>POLAND</b>	<b>NOMINAL CAPITAL TPLN/T€</b>	<b>STAKE %</b>
ASFALT SLASKI Sp. z o.o., Gliwice	600	51.00
Augustowskie Przedsiębiorstwo Drogowe S.A., Augustow	800	100.00
BHG Sp. z o.o., Warsaw	500	100.00
BITUPOL SP z.o.o., Warsaw	1,800	100.00
BMTI Polska sp.z.o.o., Pruszkow	2,000	100.00
BRVZ SPOLKA z.o.o., Warsaw	500	100.00
HEILIT + WOERNER Budowlana Sp.z o.o., Breslau	16,140	100.00
Hermann Kirchner Polska Spolka z.o.o., Lodz	€ 0	100.00
Kopalnia Granitu Mikoszew Sp. z o.o., Strzelin	9,361	100.00
Kopalnie Melafiru w Czarnym Borze Sp. z o.o., Czarny Bor	9,700	100.00
LPRD, Leszno	9,365	57.29
PL-BITUNOVA spolka z ograniczona odpowiedzialnoscia, Bierawa	2,700	95.00
Polski Asfalt Spolka z Ograniczona Odpowiedzialnoscia, Wroclaw	60,000	100.00
Polskie Kruszywa Spolka z Ograniczona Odpowiedzialnoscia, Wroclaw	920	100.00
Przedsiębiorstwo Budownictwa Ogólnego i Usług Technicznych Slask Sp. z o.o., Katowice	295	60.98
SAT Sp. z o.o., Olawa	4,171	100.00
STRABAG Sp.z o.o., Warsaw	11,000	100.00
TPA INSTYTUT BADAN TECHNICZNYCH SPÓLKA .z.o.o., Pruszków	600	100.00
WMB Drogbud Sp. z o.o., Czestochowa	10,638	51.00
Züblin Polska Sp.z o.o., Poznan	7,765	100.00
<b>PORTUGAL</b>	<b>NOMINAL CAPITAL T€</b>	<b>STAKE %</b>
Zucotec - Sociedade de Construcoes Lda., Lisbon	200	100.00
<b>QATAR</b>	<b>NOMINAL CAPITAL TRIY</b>	<b>STAKE %</b>
Strabag Qatar W.L.L., Qatar	200	100.00
<b>ROMANIA</b>	<b>NOMINAL CAPITAL TRON</b>	<b>STAKE %</b>
ANTREPRIZA DE REPARATII SI LUCRARI A R L CLUJ S.A., Cluj-Napoca	61,215	100.00
Bitunova Romania SRL, Bucharest	16	100.00
BRVZ SERVICII & ADMINISTRARE SRL, Bucharest	278	100.00
Carb SA, Brasov	10,909	99.47
DRUMCO SA, Timisoara	12,957	70.00
Strabag srl, Bucharest	13,108	100.00
TPA Societate pentru asigurarea calitatii si inovatii SRL, Bucharest	0	100.00
Züblin Romania S.R.L., Domnita	5	100.00
Züblin Construct s.r.l., Bucharest	1,789	100.00
<b>RUSSIA</b>	<b>NOMINAL CAPITAL TRUR</b>	<b>STAKE %</b>
SAO BRVZ Ltd, Moscow	313	100.00
Strabag z.a.o., Moscow	14,926	100.00
<b>SAUDI ARABIA</b>	<b>NOMINAL CAPITAL TSAR</b>	<b>STAKE %</b>
Dywidag Saudi Arabia Limited, Jubail Saudi Arabia	10,000	100.00



<b>SWEDEN</b>	<b>NOMINAL CAPITAL TSEK</b>	<b>STAKE %</b>
ODEN Anläggningstreprenad AB, Stockholm	15,975	100.00
Züblin Scandinavia AB, Sollentuna	100	100.00

<b>SWITZERLAND</b>	<b>NOMINAL CAPITAL TSFR</b>	<b>STAKE %</b>
BMTI GmbH, Erstfeld	20	100.00
BRVZ Bau-, Rechen- und Verwaltungszentrum AG, Erstfeld	100	100.00
Eggstein AG, Kriens	1,850	100.00
Egolf AG Strassen- und Tiefbau, Weinfelden	7,070	100.00
Meyerhans AG Amriswil, Amriswil	2,500	100.00
Meyerhans AG, Strassen- und Tiefbau Uzwil, Uzwil	100	100.00
STRABAG AG, Zurich	8,000	100.00
StraBAG Strassenbau und Beton AG, Zurich	1,000	100.00
WITTA BAU AG, Zurich	300	100.00

<b>SERBIA</b>	<b>NOMINAL CAPITAL TCSD/TE</b>	<b>STAKE %</b>
„Putevi“ Cacak, Cacak	155,477	85.02
Preduzece za puteve „Zajecar“ a.D.Zajecar, Zajecar	265,015	93.29
STRABAG Beograd d.o.o., Belgrade	€ 5,004	100.00
TPA za obezbedenje kvaliteta i inovacije d.o.o. Beograd, Novi Beograd	€ 1	100.00
Vojvodinaput-Pancevo a.d. Pancevo, Pancevo	108,747	81.51

<b>SLOVAKIA</b>	<b>NOMINAL CAPITAL TSKK</b>	<b>STAKE %</b>
BRVZ s.r.o., Bratislava	1,000	100.00
C.S. Bitunova spol. s.r.o., Zvolen	36,000	100.00
Errichtungsgesellschaft Strabag Slovensko s.r.o., Bratislava-Ruzinov	200	100.00
KSR - Kamenolomy SR, s.r.o., Zvolen	744	100.00
OAT spol. s.r.o., Bratislava	6,000	100.00
Slovasfalt, spol.s.r.o., Bratislava	277,835	100.00
STRABAG s.r.o., Bratislava	2,000	100.00
STRABAG - ZIPP Development s.r.o., Bratislava	20,000	100.00
TPA Spolocnost pre zabezpecenie kvality a inovacie s.r.o, Bratislava	200	100.00
ZIPP BRATISLAVA spol. sr.o., Bratislava	4,000	100.00
ZPSV Olcnava, spolocnost s rucenim obmedzenym, Olcnava	200	100.00

<b>SLOVENIA</b>	<b>NOMINAL CAPITAL TE</b>	<b>STAKE %</b>
BRVZ center za racunovodstvo in upravljanje d.o.o., Ljubljana	9	100.00
GRADBENO PODJETJE IN KAMNOLOM GRASTO d.o.o., Ljubljana	337	99.85
STRABAG gradbene storitve d.o.o., Ljubljana	9	100.00
STRABAG Imobilija-agencija za posrednistvo v prometu z nepre micninami d.o.o., Ljubljana	67	100.00

<b>CZECH REPUBLIC</b>	<b>NOMINAL CAPITAL TCZK</b>	<b>STAKE %</b>
BHG CZ s.r.o., Ceské Budejovice	200	100.00
BMTI CR s.r.o., Brno	100	100.00
BOHEMIA ASFALT, s.r.o., Sobeslav	10,000	100.00
Bohemia Bitunova, spol s.r.o., Jihlava	100	100.00
BRVZ s.r.o., Budweis	1,000	100.00
Dalnicni stavby Praha, a.s., Prague	136,000	100.00
Ilbau spol s.r.o., Prague	20,600	100.00
JHP spol. s.r.o., Prague	20,000	100.00
KAMENOLOMY CR s.r.o., Ostrava - Svinov	106,200	100.00
MiTTaG spol. s.r.o. pozemni a prumyslove stavitelstvi, Brno	10,100	100.00
Na belidle spol s.r.o., Prague	100	100.00
OAT s.r.o., Prague	4,000	80.00
PIKASO, spol. s.r.o., Prague	167	100.00
PREFIN a.s., Chrudim	2,250	100.00
SAT s.r.o., Prague	1,000	100.00

Sterkovny spol. s r.o. Dolni Benesov, Dolni Benesov	10,000	100.00
Strabag a.s., Prague	1,119,600	100.00
STRABAG konstrukce s.r.o., Chrudim	2,580	100.00
TPA Spolocnost pre zabezpecenie kvality a inovacie s.r.o., Beroun	1,000	100.00
ZIPP PRAHA, s.r.o., Prague	17,100	100.00
Züblin stavebni spol s.r.o., Prague	100,000	100.00

#### UKRAINE

	NOMINAL CAPITAL TCZK	STAKE %
BITUNOVA UKRAINA TOW, Brovary	5,149	60.00
Chustskij Karier, Zakarpatska	546	75.79
Möbius Construction Ukraine Ltd., Odessa	33,663	100.00
Zezelivskij karier TOW, Zezelev	13,130	99.35

#### HUNGARY

	NOMINAL CAPITAL THUF	STAKE %
AKA Alföld Koncessziós Autópálya Zárkörűen Működő Részvénytársaság, Budapest	24,000,000	100.00
ASIA Center Ingatlanforgalmazó, Berbeado, Hasznosító és Kereskedelmi Korlátolt Felelősségű Társaság, Budapest	1,830,080	100.00
BHG Bitumen Kereskedelmi Korlátolt Felelősségű Társaság, Budapest	3,000	100.00
Bitunova Útfenntartó és Emulziógyártó Korlátolt Felelősségű Társaság, Budapest	50,000	100.00
BMTI Nemzetközi Építőgépeszeti Korlátolt Felelősségű Társaság, Budapest	5,000	100.00
DeTe Immobilien-Hungary Zrt., Budapest	20,000	51.00
Frissbeton Betongyártó és Forgalmazó Korlátolt Felelősségű Társaság, Budapest	100,000	100.00
H-TPA Innovációs és Minőségvizsgáló Korlátolt Felelősségű Társaság, Budapest	113,000	100.00
KÖKA Kő-es Kavicsbányászati Korlátolt Felelősségű Társaság, Budapest	761,680	100.00
Magyar Aszfalt Keverékgépjártó és Építőipari Korlátolt, Budapest	2,100,000	100.00
NOSTRA Cement Gyártó és Kereskedelmi Korlátolt Felelősségű Társaság, Budapest	5,517,000	100.00
OAT Közlekedési Felületek Specialis Javítása Korlátolt, Budapest	25,000	100.00
SAT Útjavító Korlátolt Felelősségű Társaság, Budapest	268,000	100.00
STR Lakasepítő Korlátolt Felelősségű Társaság, Budapest	352,000	100.00
Strabag Építő Zártkörűen Működő Részvénytársaság, Budapest	2,100,000	100.00
STRABAG-MML Magas- és Mérnöki Létesítmény Építő Korlátolt Felelősségű Társaság, Budapest	500,000	100.00
Szamító- és Ügyviteli Központ Korlátolt Felelősségű Társaság, Budapest	45,000	100.00
Szentesi Vasútepítő Korlátolt Felelősségű Társaság, Budapest	189,120	100.00
Útépítőgépek Szolgáltató Korlátolt Felelősségű Társaság, Budapest	100,000	100.00
Züblin K.f.t, Budapest	3,000	100.00

#### UNITED ARAB EMIRATES

	NOMINAL CAPITAL TAED	STAKE %
STRABAG Ras Al Khaimah LLC, Ras Al Khaimah	150	100.00
Züblin Ground and Civil Engineering LLC, Dubai	1,000	100.00
STRABAG Dubai LLC, Dubai	300	100.00

## **CURRENCY TRANSLATION**

The group currency is the euro. The financial statements for foreign companies are converted into euro according to the functional currency concept (IAS 21). In all companies this is the respective local currency.

All balance sheet items are converted at the closing rate at the balance sheet date. Expense and income items are converted at the average annual rate.

In the course of capital consolidation, currency translation differences of T€ -37,252 (previous year T€ 9,995) are recognised directly in equity in the 2008 financial year with no effect on the operating result. The currency translation differences between the closing rate for the Balance Sheet and the average rate for the Income Statement are allocated to equity.

The recognition of forward exchange operations directly in equity (hedging) decreased the retained earnings by T€ 94,618 net of tax (previous year increase of T€ 707).

Restatements in accordance with IAS 29 (Financial Reporting in Hyperinflationary Economies) were not necessary.

## **ACCOUNTING POLICIES**

### **PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS**

Acquired intangible assets and property, plant and equipment are recognised at their initial costs or costs of production less depreciation and impairment. Both the direct and the appropriate parts of overhead costs for the self-constructed plants are included in the production costs. Borrowing costs in connection with the purchase or production are not capitalised.

Goodwill and intangible assets without a determinable useful life are subject to an annual impairment test in accordance with IAS 36 based on which the impairment is undertaken.

The annual impairment test identifies cash-generating units and assigns them a goodwill value. If the book value of a cash-generating unit including its goodwill exceeds the highest attainable value, an impairment loss must be recognised.

Other intangible and tangible assets are amortised and depreciated according to the straight-line method over their estimated useful lives. If there is an indication that an asset may be impaired and if the present value of the future cash surpluses is lower than the carrying value, then the asset's recoverable amount must be calculated in accordance with IAS 36.

The following useful lives were assumed in the determination of the rate of depreciation/amortisation:

	<b>USEFUL LIFE IN YEARS</b>
<b>Intangible assets:</b>	
Property rights / Utilisation rights	5–50
Software	2–5
Patents, licences	3–10
<b>Property, plant and equipment:</b>	
Buildings	10–50
Investment property	10–35
Investments in third-party buildings	5–40
Machinery	3–18
Office equipment/furniture and fixtures	3–15
Vehicles	4–10

Subsidies and investment allowances of public bodies are deducted from the respective asset value and depreciated according to the useful life.

Land and real estate which are held in order to gain rental income and/or to rise in value have been stated as investment property in accordance with IAS 40. The amount reported and the evaluation are made in accordance with the cost model. Investment property is recognised at cost and depreciated within the straightline method. If the present value of the future cash flows is lower than the carrying value, then an impairment to the lower fair value in accordance with IAS 36 is made. The fair value of this investment property is stated separately. This is determined according to recognised methods such as the derivation of the current market price of comparable real estate or the discounted cash-flow method.

Leasing contracts on assets on which all opportunities and risks essentially lie with the company are treated as finance leases. The fixed assets underlying these leasing agreements are capitalised at the present value of the minimum payments at the beginning of leasing relations and depreciated over its useful life or over shorter contract terms. These are offset by the liabilities arising from future leasing payments, whereby the former are recognised at the present value of the outstanding obligations at the balance sheet.

In addition there are leasing agreements for property, plant and equipment which are regarded as operating leases. Leasing payments resulting from these contracts are recognised as expenditure.

## **FINANCIAL ASSETS**

In accordance with IAS 28, investments in associates are recognised using the equity method as long as they are not immaterial. For purpose of transition to IFRS, the financial statements of the major companies evaluated in accordance with the equity method are to be adapted to IFRS in terms of uniform accounting policies.

Subsidiaries which are not consolidated and other investments which are not reported using the equity method are reported at historical cost or with the fair value in accordance with IAS 39 as far as this value can be reliably determined.

Interest-bearing loans are, as long as no impairments are necessary, reported at nominal value. Interest-free or low-interest-bearing loans are discounted to their present value.

Securities classified as available for sale are on initial recognition valued according to acquisition costs and later recognised at fair value. Fair value changes are in principle recognised directly in equity and only recognised in the Consolidated Income Statement upon disposal of the security. The permanent impairment of securities classified as available for sale is recorded through profit or loss.

## **DEFERRED TAXES**

Deferred taxes are measured using the balance sheet liability method for all differences between the valuation of the balance sheet items in the IFRS financial statements and the existing tax value at the individual companies. Furthermore, any realisable tax advantage from existing losses carried forward will be included in the calculation. Exceptions to this comprehensive tax deferral are balances from non-tax-deductible goodwill.

Deferred tax assets may only be recognised if the associated tax advantage is likely to be realisable. The calculation of the tax deferral is based on the usual income tax rate in the respective country at the point of the predicted reversal.

## **INVENTORIES**

Inventory costs include cost of purchase and production and are required to be stated at the lower of cost and net realisable value.

Production costs include all direct costs as well as appropriate parts of overhead arising in the production. Distribution costs, as well as costs for general administration, are not included in the production costs. Borrowing costs in connection to the production are not capitalised.

## **RECEIVABLES FROM CONCESSION ARRANGEMENTS**

Service concession arrangements which provide an absolute contractual right to receive payment are shown separately. All receivables from concession arrangement are accounted for under the special balance sheet item "Receivables from concession arrangements". The receivables are carried at the present value of the payment to be made. The annual accumulation amount is recognised in "Other operating income", where it is balanced with the interest expense from related non-recourse financing.

The hedging transactions embedded in the concession arrangements are carried at fair value and shown in the item "Receivables from concession arrangements".

## **TRADE AND OTHER RECEIVABLES**

Trade receivables and other receivables are evaluated at their nominal value less impairment for realisable individual risks. Graduated impairment is formed according to risk groups in order to take general loan risks on customer receivables into consideration.

Non-interest bearing and low-interest-bearing receivables are discounted. Foreign currency receivables are evaluated on the balance sheet date at the valid exchange rate or, in the case of hedging, at the hedged rate.

In the case of receivables from construction contracts, the results are realised according to the percentage of completion method (IAS 11). The output volume actually attained by the balance sheet date serves as a benchmark for the degree of completion. Impending losses from the further construction process are accounted for by means of appropriate depreciation.

If the costs incurred plus recognised profits exceed the payments received for it, then this is shown on the assets side under Receivables from Construction Contracts. Vice versa, this is reported on the liabilities side under Liabilities from Construction Contracts.

The results, in the case of construction contracts which are carried out in consortia, are realised according to the percentage of completion method in accordance with the degree of completion on the balance sheet date. Impending losses arising from further construction work are accounted for by means of appropriate depreciation. Receivables from or liabilities to consortia include the proportional contract result as well as capital contributions, in- and out-flows of cash and charges resulting from services.

## **NON FINANCIAL RECEIVABLES**

Non-financial assets are measured at cost less extraordinary depreciation.

## **OTHER FINANCIAL RECEIVABLES**

Financial assets classified as loans and receivables are carried at amortised cost less impairment losses.

## **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include all liquid assets which at the date of acquisition or investment have a remaining term of less than three months. Cash and cash equivalents are measured at amortised cost.

## **PROVISIONS**

Provisions for severance payments are created as a result of statutory regulations. The group is obliged to pay a one-off severance payment to employees of domestic subsidiaries in the case of dismissal or at retirement.

The level of this payment depends on the number of years at the company and amount due at the time of severance and comes to between two and twelve monthly salaries. A provision is made for this obligation.

The provision for severance payments are calculated according to the projected unit credit method by using actuarial expertise. Here the future claim over the length of employment of the employees is collected while taking any future pay rises into consideration. The present value of the already earned partial-claims on the reporting date is recognised as the provision.

Pension provisions are calculated according to the projected unit credit method (IAS 19). This method determines the discounted post-employment benefit obligation acquired up to the balance sheet date. Due to the commitment of fixed pensions, it is not necessary to consider expected future salary rises as part of the actuarial parameters.

The effect in value of the change to these assumptions is recognised as actuarial gains and losses and is fully and directly recognised in equity. Service costs are recognised in the employee benefits expense, interest costs in the allocation of provisions in the financial result.

Old-age-part-time indemnity payments are determined according to the same actuarial principles as the pension provisions.

The conditions applied to calculate the severance and pension provisions for discounting, pay rises and fluctuation vary from country to country depending on the economic situation. Life expectancy is calculated according to the respective country's mortality tables.

The other provisions take into consideration all realisable risks and uncertain obligations. They are recognised at the respective amount, which is necessary at the balance sheet date according to commercial judgement in order to cover future payment obligations, realisable risks and uncertain obligations within the group. Hereby the respective amount is recognised, which arises as the most probable on careful examination of the facts. Long-term provisions are, as far as they are not immaterial, entered into the accounts at their discounted discharge amount on the balance sheet date. The discharge amount also includes the cost increases to be considered on the reporting date. Provisions which arise from the obligation to recultivate gravel sites are allocated according to the rate of utilisation.

## **NON-FINANCIAL LIABILITIES**

Non-financial liabilities reported under Other Liabilities are carried at the repayment amount. The over-paid amounts from construction contracts are qualified as non-financial liabilities.

## **FINANCIAL LIABILITIES**

Liabilities are basically recognised at the repayment amount. Foreign currency liabilities are evaluated at the closing rate at the balance sheet date. Interest-free liabilities, especially those from finance lease liabilities, are accounted at the present value of the repayment obligation.

Costs related to the issue of corporate bonds are capitalised in the year of issue and deducted over the term.

## **CONTINGENT LIABILITIES**

Contingent liabilities are present or possible future obligations which are not reflected in the balance sheet as liabilities either because an outflow of resources is not probable or because the amount of the obligation cannot be assessed in advance with sufficient reliability. The amount of the contingent liabilities reported corresponds to the amount of existing guarantees outstanding on balance sheet date.

## **DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES**

Derivative financial instruments are employed exclusively to mitigate risks arising from movements in currency exchange rates and interest rates. The utilisation of financial derivatives is subject to internal guidelines and controls.

All derivative financial instruments are accounted for at fair value in accordance with IAS 39 and reported under Other Financial Receivables or Other Financial Liabilities.

Derivative financial instruments are measured on the basis of inter-bank conditions and, if necessary, the loan margin applicable for STRABAG or stock exchange price, under application of the buying and selling rate on the balance sheet date. Where stock exchange prices are not used, the fair value is calculated by means of actuarial valuation methods.

Gains and losses from derivative financial instruments designated as qualified hedging instruments within the framework of a fair value hedge, or for which no qualified hedge relationship in accordance with IAS 39 could be established and which therefore do not qualify for hedge accounting, are recognised with an effect on income in the Consolidated Income Statement.

Results from derivative financial instruments for which a cash flow hedge has been formed and whose effectiveness has been established are carried in equity with no effect on income up to the date of realisation of the hedge transaction. Any potential changes in results due to the ineffectiveness of these financial instruments are recognised in the income statement with an immediate effect on income. The critical term-match method is used to determine the prospective effectiveness. The retrospective effectiveness is determined by applying the dollar-offset method.

## **REVENUE RECOGNITION**

Revenues from the construction contracts are realised according to the percentage-of-completion method. The output volume actually attained at the balance sheet date serves as a benchmark for the degree of completion.

Revenues from the sale of proprietary projects, from trade to and services for consortia from other services and from the sale of construction materials and bitumen are realised with the transfer of power to dispose and the related opportunities and risks and/or with the rendering of the services.

## **ESTIMATES**

Estimations and assumptions which refer to the amount and recognition of the assets and liabilities accounted, the income and expenditure as well as the statement of contingent liabilities are necessary for the preparation of the Consolidated Financial Statement according to IFRS and essentially concern the assessment of building projects until completion, in particular the amount of the realisation of profits, the accounting and evaluation of provisions, accounting of concession arrangements and the impairment test of goodwill and other assets. In the case of future-oriented assumptions and estimations on the balance sheet date, the realistically expected development of the global and branch-related environment are taken into account with regard to the expected future business development at the time of the preparation of the Consolidated Financial Statements. In the case of developments in the underlying conditions which deviate from the assumptions and which are beyond the control of the management board, the amount which actually results can deviate from the estimated values. In the event such a development occurs, the assumptions and, if necessary, the carrying values of the affected assets and liabilities are adjusted to the latest information. During the preparation of the Consolidated Financial Statements, there were no signs which indicate the necessity to significantly change the underlying assumptions and estimations.

# **NOTES ON THE ITEMS OF THE CONSOLIDATED INCOME STATEMENT**

## **(1) REVENUE**

The revenue of T€ 12,227,795 (Previous year: T€ 9,878,600) is attributed in particular to revenue from construction contracts, revenue from own projects, trade to and services for consortia, as well as other services and proportionally acquired profits resulting from consortia. Revenue from construction contracts containing the annualised part of profits according to the level of completion of the respective contract (percentage of completion method) amount to T€ 10,659,146 (Previous year: T€ 9,033,845).

Revenue according to business fields and regions are represented individually in the Segment Reporting.



Revenue provides only an incomplete picture of the output volume achieved in the financial year. Additionally, therefore, the total output volume of the group is represented, which includes the proportional output of consortia and participation companies:

	2008 € MLN.	2007 € MLN.
<b>Germany</b>	<b>5,096</b>	<b>3,802</b>
<b>Austria</b>	<b>2,270</b>	<b>2,114</b>
<b>Czech Republic</b>	<b>975</b>	<b>864</b>
<b>Poland</b>	<b>889</b>	<b>714</b>
<b>Hungary</b>	<b>842</b>	<b>614</b>
Slovakia	558	371
Russia	476	258
Romania	273	191
other CEE countries	306	288
<b>Rest of CEE</b>	<b>1,613</b>	<b>1,108</b>
Switzerland	429	346
Scandinavia	188	49
Benelux	182	248
other European countries	379	202
<b>Rest of Europe</b>	<b>1,178</b>	<b>845</b>
Middle East	490	316
Africa	183	145
America	118	110
Asia	89	114
<b>Rest of World</b>	<b>880</b>	<b>685</b>
<b>Total output volume</b>	<b>13,743</b>	<b>10,746</b>

## **(2) OTHER OPERATING INCOME**

The other remaining operating income includes revenue from letting and leasing in the amount of € 28.2 million (Previous year: € 23.3 million), insurance compensation and indemnification in the amount of € 39.8 million (Previous year: € 30.5 million), and exchange rate differences in the amount of € 33.9 million (Previous year: € 35.5 million) as well as gains from the disposal of fixed assets without financial assets in the amount of € 24.9 million (Previous year: € 30.3 million).

Interest income from concession arrangements which is included in other operating income is represented as follows (see also notes on item 16):

	2008 T€	2007 T€
Interest income	37,037	0
Interest expense	-20,586	0
<b>Total</b>	<b>16,451</b>	<b>0</b>

## **(3) RAW MATERIALS, CONSUMABLES AND SERVICES USED**

	2008 T€	2007 T€
Raw materials, consumables	3,148,742	2,328,526
Services used	5,345,285	4,401,927
	<b>8,494,027</b>	<b>6,730,453</b>

Services used are mainly attributed to services of subcontractors and professional craftsmen as well as planning services, machine rentals and third-party repairs.

## (4) EMPLOYEE BENEFITS EXPENSE

	2008 T€	2007 T€
Wages	948,776	811,869
Salaries	1,158,974	890,011
Social security and related costs	401,610	361,424
Expenses for severance payments and contributions to employee provident fund	27,688	15,757
Expenses for pensions and similar obligations	14,856	4,997
Other social expenditure	22,611	18,125
	<b>2,574,515</b>	<b>2,102,182</b>

The expenses for severance payment and contributions to the employee provident fund and expenses for pensions and similar obligations include the expenses for service costs and indemnity claims resulting from old-age-part-time claims in the business year. Actuarial gains and losses were recognised directly in equity. The proportion of interest included in the expenses for severance payments as well as for pensions and similar obligations are recognised in the financial result.

Expenses from defined contribution plans amounted to T€ 6,534 (Previous year: T€ 6,334).

The **average number of employees** with the proportional inclusion of all participation companies is as follows:

	2008	2007
Salaried Employees	27,024	21,513
Labourers	45,984	39,612
	<b>73,008</b>	<b>61,125</b>

## (5) OTHER OPERATING EXPENSES

The other operating expenses of T€ 858,429 (Previous year: T€ 551,612) mainly include general administrative costs, travel and advertising costs, insurance premiums, proportional transfer of losses from consortia, impairment of receivables, the balance of allocations to and utilisation of provisions, legal and advisory costs, rental and lease costs and losses on the disposal of assets (excluding financial assets). Other taxes amounting to T€ 48,717 (Previous year: T€ 38,438) are included.

The other operating expenses include losses from exchange rate differences in the amount of € 43.9 million (Previous year: € 25.5 million).

Spending on research and development arose in various special technical proposals, in connection with concrete competitive projects and in the introduction of building processes and products into the market, and was therefore recognised in full in income statement.

## (6) SHARE OF PROFIT OR LOSS OF ASSOCIATES

	2008 T€	2007 T€
Income from investments in associates	15,905	20,487
Expenses arising from investments in associates	-13,324	-1,080
	<b>2,581</b>	<b>19,407</b>

## **(7) NET INVESTMENT INCOME**

	2008 T€	2007 T€
Investment income	41,955	27,540
Expenses arising from investments	-12,113	-2,324
Gains on the disposal and write-up of investment	3,976	1,697
Impairment of investment	-17,732	-7,254
Losses on the disposal of investment	-175	-1,192
	<b>15,911</b>	<b>18,467</b>

## **(8) DEPRECIATION AND AMORTISATION EXPENSE**

Depreciations and impairments on property, plant and equipment and intangible assets are represented in the consolidated statement of changes in fixed assets. In the year under report impairments on property, plant and equipment to the amount of T€ 10,612 were made (Previous year: T€ 3,163). Impairment on goodwill amounts to T€ 25,463 (Previous year: T€ 3,924) and mainly concerns the Gebr. von der Wettern Group, the "Crnagoraput" AD, Podgorica, active in the Transportation Infrastructure Segment in Montenegro, the ODEN Anläggningentreprenad AB, Stockholm, from Sweden and the Fahrleitungsbau GmbH, Essen, active in railroad construction.

## **(9) OTHER FINANCIAL RESULTS**

	2008 T€	2007 T€
Interests and similar income	90,395	50,318
Interests and similar expenses	-131,003	-86,490
<b>Net interest income</b>	<b>-40,608</b>	<b>-36,172</b>

Included in interest and similar expenses are interest components from the allocation of severance payment and pension provisions amounting to T€ 20,790 (Previous year: T€ 15,982), security impairment losses of T€ 10,384 (Previous year: T€ 1,195) as well as currency losses of T€ 36,184 (Previous year: T€ 795).

Included in interests and similar income are gains from exchange rates amounting to T€ 7,988 (Previous year: T€ 0).

## **(10) INCOME TAX EXPENSE**

Income tax includes taxes paid in the individual companies or owed on income and revenue, as well as deferred taxes and the payments of additional tax payments resulting from tax audits:

	2008 T€	2007 T€
Current taxes	98,107	72,160
Deferred taxes	-35,209	-3,518
	<b>62,898</b>	<b>68,642</b>

The reasons for the difference between the Austrian corporate income tax rate of 25 % valid in 2008 and the actual consolidated tax rate are as follows:

	2008 T€	2007 T€
Profit before tax	229,258	276,256
Theoretical tax expenditure 25%	57,315	69,064
Differences to foreign tax rates	-8,664	-1,619
Change in tax rates	313	-5,710
Non-tax-deductible expenses	10,339	6,954
Tax-free earnings	-12,889	-9,450
Tax effects of result from associates	-935	-3,570
Depreciation of goodwill/capital consolidation	7,100	-1,454
Additional tax payments	2,631	3,562
Change of valuation adjustment on deferred tax assets	6,122	14,869
Others	1,566	-4,004
<b>Recognised income tax</b>	<b>62,898</b>	<b>68,642</b>

Change in previous year tax rates involve the effects due to the change of the German corporate tax rate from 25 % to 15 % effective 1 January 2008.

## NOTES ON ITEMS IN THE CONSOLIDATED BALANCE SHEET

### (11) PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

The composition of and changes in intangible assets, goodwill, and property, plant and equipment is shown apart in consolidated statement of fixed assets.

#### **GOODWILL**

The goodwill at the balance sheet date is composed as follows:

	31.12.2008 T€	31.12.2007 T€
STRABAG AG, Cologne	174,122	18,000
Acquisitions in Germany	62,318	46,231
Polski Asfalt Group	59,297	68,538
Acquisitions in Eastern Europe	38,500	24,790
Gebr. von der Wettern Group	17,098	27,853
Ed. Züblin AG, Stuttgart	14,938	14,938
ODEN Anläggningsentreprenad AB, Stockholm	13,887	0
Štěrkovny spol. s.r.o Dolní Benešov, Dolní Benešov	11,558	0
Acquisitions in other Western Europe	11,304	0
Josef Möbius Bau-Aktiengesellschaft, Hamburg	10,165	10,165
Acquisitions in Austria	8,309	2,305
	<b>421,496</b>	<b>212,820</b>

The goodwill is submitted to an impairment test once a year. For impairment testing, the recoverable value of a cash-generating unit is compared with its corresponding book value.

The recoverable value is the fair value or value in use determined from the discounted future cash-flows. The internal reporting figures, which are based on past experience as well as on future expectations of market performance, form the basis for the calculation. The discount rate for the future cash-flow

corresponds to the segmental and country specific weighted average cost of capital and growth rates. The weighted average cost of capital ranged between 8.5 % and 12 % before tax.

The comparison of the book values with the highest attainable values of the cash-generating entities determined by the annual impairment test showed a need for goodwill impairment of T€ 25,463 (Previous year: T€ 3,924) as of 31 December 2008.

## LEASING

Due to existing finance leasing contracts, the following book values are included in property, plant and equipment assets on the balance sheet date:

	31.12.2008 T€	31.12.2007 T€
Property leasing	56,601	51,951
Machinery leasing	79,170	66,884
	<b>135,771</b>	<b>118,835</b>

Offset against these are liabilities arising from the present value of leasing obligations amounting to T€ 116,230 (Previous year: T€ 102,687).

The terms of the finance leases for property are between four and 20 years, while those for machines are between two and eight years.

The following payment obligations will arise from financial leases in subsequent financial years:

	PRESENT VALUES 31.12.2008 T€	PRESENT VALUES 31.12.2007 T€	PAYMENTS 31.12.2008 T€	PAYMENTS 31.12.2007 T€
Term up to one year	25,051	15,709	23,481	25,870
Term between one and five years	56,225	51,014	69,197	62,671
Term over five years	34,954	35,964	37,211	37,775
	<b>116,230</b>	<b>102,687</b>	<b>129,889</b>	<b>126,316</b>

In addition to the finance leases, there are also operating leases for the utilisation of technical equipment and machinery. The expenses from these contracts are recognised in the income statement. The payments made for the financial year 2008 amount to T€ 77,749 (Previous year: T€ 63,663).

Payment obligations arising from operating lease agreements in subsequent business years are represented as follows:

	31.12.2008 T€	31.12.2007 T€
Term up to one year	36,279	33,351
Term between one and five years	80,063	81,944
Term over five years	66,617	60,756
	<b>182,959</b>	<b>176,051</b>

## RESTRICTIONS ON PROPERTY, PLANT AND EQUIPMENT/PURCHASE OBLIGATIONS

On the balance sheet date there were € 156.6 million (Previous year: € 32.8 million) in contractual commitments for acquisition of property, plant and equipment which were not considered in the financial statement.

Restrictions exist for non-current assets in the amount of T€ 19,632.

## (12) INVESTMENT PROPERTY

The development of investment property is shown in the consolidated statement of fixed assets. As of 31 December 2008, the fair value of the investment property basically corresponds to the carrying value.

The rental income from investment property in the 2008 financial year amounted to T€ 13,749 (Previous year: T€ 12,112). Direct operating expenses totalling T€ 11,647 (Previous year: T€ 12,291) consisted of T€ 11,647 (Previous year: T€ 12,162) in expenses for rented and T€ 0 (Previous year: T€ 129) for unrented investment properties. Additionally, gains from asset disposals in the amount of T€ 0 (Previous year: T€ 1,305) were achieved and write-ups in the amount of T€ 0 (Previous year: T€ 302) were made.

## (13) FINANCIAL ASSETS

Detailed information on the group's investments (shares of more than 20 %) can be found in the list of subsidiaries, associated companies and investments.

The development of the financial assets in the financial year was as follows:

	BALANCE ON 01.01.2008 T€	CUR- RENCY TRANS- LATION T€	CHANGE IN SCOPE OF CONSOLI- DATION T€	ADDITIONS T€	TRANSFERS T€	DISPOSAL T€	IMPAIRMENT T€	BALANCE ON 31.12.2008 T€
Investments in associates	139,260	-153	-1,400	83,089	-9,627	-55,538	0	155,631
Investments in subsidiaries	86,400	794	-19,957	23,780	736	-4,987	-10,549	76,434
Loans to subsidiaries	5,252	0	-4,989	6,601	0	-1,101	-1,202	4,561
Other investment	90,847	69	28,578	25,536	-733	-4,035	-5,981	134,064
Loans to participation companies	3,373	0	906	2,570	9,624	-2,640	0	13,833
Securities	27,806	40	122	134	0	-1,389	0	26,713
Other loans	9,889	0	720	131	0	-1,029	0	9,711
	<b>362,827</b>	<b>750</b>	<b>3,980</b>	<b>141,841</b>	<b>0</b>	<b>-70,719</b>	<b>-17,732</b>	<b>420,947</b>

The following table provides an overview of the financial information (100 %) for associates and for companies which were reported applying the equity method of accounting in accordance with IAS 31.38 (Joint Ventures):

	2008 T€	2007 T€
Total assets	1,207,214	2,124,858
Total liabilities	942,546	1,694,396
Revenue	711,654	593,661
Profit for the period	-18,920	51,029

## (14) DEFERRED TAXES

Temporary differences in amounts stated in the IFRS financial statements and the respective tax amounts stated affect the tax accruals and deferrals recognised in the balance sheet as follows:

	31.12.2008		31.12.2007	
	ASSETS T€	LIABILITIES T€	ASSETS T€	LIABILITIES T€
Property, plant and equipment and intangible assets	9,305	-74,301	11,020	-57,764
Financial assets	1,176	-5,894	1,432	-9,535
Inventories	3,130	-16,460	2,714	-3,687
Trade and other receivables	33,288	-125,596	10,046	-71,181
	<b>46,899</b>	<b>-222,251</b>	<b>25,212</b>	<b>-142,167</b>
Provisions	106,382	-8,289	78,701	-9,184
Liabilities	18,377	-13,952	9,677	-4,324
Tax loss carryforward	137,077	0	114,513	0
Deferred tax assets/liabilities	308,735	-244,492	228,103	-155,675
Netting out of deferred tax assets and liabilities of the same tax authorities	-170,515	170,515	-134,575	134,575
<b>Deferred taxes netted out</b>	<b>138,220</b>	<b>-73,977</b>	<b>93,528</b>	<b>-21,100</b>

Based on the currently valid tax regulations, it can be assumed that the differences between the tax-related investments and the proportional equity of the subsidiaries included in the consolidated financial statements remain basically tax-free. Therefore there was no accrual or deferral of taxes.

Deferred taxes on losses carried forward were capitalised as these can probably be offset with future taxable profits.

No deferred tax assets were made for differences in book value on the assets side and tax losses carried forward of € 533.8 million (Previous year: € 487.4 million), as their effectiveness as final tax relief is not sufficiently assured.

## (15) INVENTORIES

	31.12.2008 T€	31.12.2007 T€
Raw materials, auxiliary supplies and fuel	341,778	204,748
Finished goods and buildings	57,289	84,344
Unfinished goods and buildings	120,367	100,712
Development land	107,088	71,191
Payments made	47,642	16,448
	<b>674,164</b>	<b>477,443</b>

In the financial year, impairment in the amount of T€ 260 (Previous year: T€ 1,527) was recognised on inventories excluding materials, auxiliary supplies and fuel. T€ 84,384 (Previous year: T€ 88,467) of the inventories excluding raw materials, auxiliary supplies and fuel were reported with the net realisable value.

## (16) RECEIVABLES AND OTHER ASSETS

### RECEIVABLES FROM CONCESSION ARRANGEMENTS

STRABAG has a 100 % interest in the Hungarian M5 motorway concession company, AKA Alföld Koncesszios Autopalya Zrt., Budapest.

In the concession agreement with the Hungarian state, AKA committed to develop, plan, finance, build and operate the M5 motorway. The motorway itself is the property of the state; all vehicles and equipment necessary for motorway operation are to be transferred to the state free of charge following the end of the concession period.

In exchange, AKA will regularly receive an availability fee, independent of transit volume, from the Hungarian state for making the motorway available to the public. AKA bears the operator's risk of motorway closure and non-compliance of contractually agreed roadway criteria.

The route totals 156.5 km and was built in three phases. The concession period runs until 2031. A one-time extension for up to 17.5 years is possible.

All services provided under this concession arrangement are accounted for under the separate balance sheet item "Receivables from concession arrangements". The receivables are carried at the present value of the payment to be made by the state. The annual accumulation amount is recognised in "Other operating income".

A part of the availability fee consists of interest adjustment payments of the Hungarian state. As a result, the state bears the interest risk from the financing of AKA. These interest adjustment payments represent an embedded hedging transaction which is measured separately in accordance with IAS 39.11. Presentation is made as a cash flow hedge; as a result, changes in the fair value of the interest rate swap are recognised directly in equity.

The positive market value of the interest rate swap in the amount of T€ 47,724 is also recognised as long-term receivables from concession arrangements.

Recognisable receivables from concession arrangements are offset by non-recourse financing in the amount of T€ 798,158, classified either as a current or non-current liability depending on the term. The resulting interest expense is recognised in "Other operating income".

**Receivables and Other Assets** are comprised as follows:

	TOTAL T €	31.12.2008 THEREOF CURRENT T €	THEREOF NON-CURRENT T €	TOTAL T €	31.12.2007 THEREOF CURRENT T €	THEREOF NON-CURRENT T €
<b>Receivables from concession arrangements</b>	<b>989,474</b>	<b>16,650</b>	<b>972,824</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Trade receivables</b>						
Receivables from construction contracts	5,063,342	5,063,342	0	4,016,768	4,016,768	0
Advances received	-4,030,504	-4,030,504	0	-3,125,418	-3,125,418	0
	1,032,838	1,032,838	0	891,350	891,350	0
Other trade receivables	1,374,993	1,310,210	64,783	1,197,103	1,157,513	39,590
Advances paid to subcontractors	148,797	148,797	0	65,383	65,383	0
Receivables from consortia	344,587	344,587	0	334,300	333,828	472
	<b>2,901,215</b>	<b>2,836,432</b>	<b>64,783</b>	<b>2,488,136</b>	<b>2,448,074</b>	<b>40,062</b>
<b>Other financial assets</b>						
Receivables from subsidiaries	119,753	118,597	1,156	84,459	74,501	9,958
Receivables from participation companies	68,886	66,803	2,083	39,471	37,754	1,717
Other financial assets	202,233	166,613	35,620	217,077	194,172	22,905
	<b>390,872</b>	<b>352,013</b>	<b>38,859</b>	<b>341,007</b>	<b>306,427</b>	<b>34,580</b>
<b>Non-financial assets</b>	<b>107,944</b>	<b>100,392</b>	<b>7,552</b>	<b>79,270</b>	<b>73,251</b>	<b>6,019</b>



The **receivables from construction contracts** in progress at the balance sheet date are represented as follows:

	31.12.2008 T€	31.12.2007 T€
<b>All contracts in progress at balance sheet date:</b>		
Costs incurred to balance sheet date	7,238,327	5,709,986
Profits arising to balance sheet date	330,207	274,943
Accumulated losses	-207,633	-190,204
Less receivables recognised under liabilities	-2,297,559	-1,777,957
	<b>5,063,342</b>	<b>4,016,768</b>

Receivables from construction contracts amounting to T€ 2,297,559 (Previous year: T€ 1,777,957) are recognised in liabilities, as advances received exceed the receivables.

As is usual in the industry, the customer has the contractual right to retain part of the total amount of the invoice. These retentions are, however, redeemed as a rule by security (bank or group guarantees).

In the reporting period, impairment on trade receivables developed as follows:

	31.12.2008 T€	31.12.2007 T€
<b>Trade receivables before impairment</b>	<b>1,455,838</b>	<b>1,268,949</b>
<b>Impairment as of 1.1.</b>	<b>71,846</b>	<b>74,717</b>
Currency translation	-2,093	268
Changes in scope of consolidation	5,888	4,531
Allocation/utilisation	5,204	-7,670
<b>As of 31.12.</b>	<b>80,845</b>	<b>71,846</b>
<b>Book value of trade receivables</b>	<b>1,374,993</b>	<b>1,197,103</b>

## **(17) CASH AND CASH EQUIVALENTS**

	31.12.2008 T€	31.12.2007 T€
Securities	49,180	53,747
Cash on hand	2,495	3,097
Bank deposits	1,439,698	1,908,931
	<b>1,491,373</b>	<b>1,965,775</b>

## **(18) EQUITY**

The fully paid-in share capital amounts to € 114,000,000 and is split into 114,000,000 no-par shares.

Retained earnings include differences arising from currency translation, statutory and mandatory reserves, financial instrument changes recorded directly in equity (including hedging reserves), as well as changes in equity from actuarial gains/losses from the calculation of provisions for personnel. The retained earnings also include the profit for the period as well as the result brought forward from previous periods of STRABAG SE and its consolidated subsidiaries, as far as these were not eliminated by the capital consolidation.

Details as to the equity of STRABAG SE are represented in the Statement of Changes in Equity:

## STATEMENT OF CHANGES IN EQUITY

	SHARE CAPITAL T€	CAPITAL RESERVES T€	RETAINED EARNINGS T€	FOREIGN CURRENCY RESERVE T€	MINORITY INTEREST T€	TOTAL T€
<b>Balance at 1.1.2007</b>	<b>70,000</b>	<b>448,047</b>	<b>333,745</b>	<b>6,225</b>	<b>177,877</b>	<b>1,035,894</b>
Differences arising from currency translation	0	0	0	8,689	1,306	9,995
Profit for the period	0	0	170,229	0	37,385	207,614
Change in hedging reserves	0	0	579	0	128	707
Changes in financial instruments IAS 39	0	0	117	0	101	218
Change of actuarial gains and losses	0	0	1,315	0	1,117	2,432
Deferred taxes on neutral change in equity	0	11,890	1,221	0	-329	12,782
Change in minority interest resulting from capital consolidation	0	0	0	0	14,222	14,222
Capital increase	44,000	1,851,447	0	0	0	1,895,447
Distribution of dividends <sup>1)</sup>	0	0	-77,000	0	-5,857	-82,857
<b>Balance at 31.12.2007 =</b>						
<b>Balance at 1.1.2008</b>	<b>114,000</b>	<b>2,311,384</b>	<b>430,206</b>	<b>14,914</b>	<b>225,950</b>	<b>3,096,454</b>
Differences arising from currency translation	0	0	0	-35,328	-1,924	-37,252
Profit for the period	0	0	157,020	0	9,340	166,360
Changes in hedging reserves	0	0	-91,306	0	-3,312	-94,618
Change of actuarial gains and losses	0	0	16,711	0	4,002	20,713
Change of interest rate swap	0	0	-46,038	0	-1,670	-47,708
Deferred taxes on neutral change in equity	0	0	28,694	0	274	28,968
Change in minority interest resulting from capital consolidation	0	0	0	0	-83,975	-83,975
Distribution of dividends <sup>2)</sup>	0	0	-62,700	0	-7,261	-69,961
<b>Balance at 31.12.2008</b>	<b>114,000</b>	<b>2,311,384</b>	<b>432,587</b>	<b>-20,414</b>	<b>141,424</b>	<b>2,978,981</b>

1) The total dividend payment of T€ 77,000 corresponds to a dividend per share of € 0.68 based on 114,000,000 shares at 31.12.2007.

2) The total dividend payment of T€ 62,700 corresponds to a dividend per share of € 0.55 based on 114,000,000 shares at 31.12.2008.

Long-term economic success, within the context of responsibility to our shareholders, customers, employees, suppliers, subcontractors and the company itself, is the primary entrepreneurial objective of the STRABAG Group. Working to pursue these goals, recognising opportunities and risks before and as they arise, and responsibly taking these into consideration is to safeguard the continuity of the group and protect the interests of the shareholders.

To guarantee the continuity of the company, the management and responsible employees assure that there is a balanced relationship between opportunities and risks during the section of projects and assess the individual risks against the background of the overall company risk.

The group equity ratio target was defined at between 20 % and 25 % during the IPO of STRABAG SE in October 2007. The equity capital ratio is calculated from the book value of the equity as of 31 December divided by the balance sheet sum as of 31 December. The equity contains all parts of the equity according to the balance sheet: share capital, capital reserves, retained earnings and minority interests.

The group equity ratio as of 31 December 2008 amounted to 31 % (Previous year: 40 %). With this equity base, the STRABAG Group will be able to participate increasingly in tenders for Public Private Partnership (PPP) projects. It means that the necessary funds for a participation in equity capital are available and that the related change in the balance sheet total will be manageable.

If the group is awarded the tender for large-scale projects, or if a strategically suitable acquisition is made, the equity ratio could briefly fall below the set minimum. In this case, the company reserves the right to adjust the dividend payments to the shareholders or to issue new shares.

## **(19) PROVISIONS**

	BALANCE ON 1.1.2008 T€	CURRENCY TRANS- LATION T€	CHANGES IN SCOPE OF CONSOLI- DATION T€	ADDITIONS T€	DISPOSALS T€	IMPAIRMENT T€	BALANCE ON 31.12.2008 T€
Provisions for severance payments	61,175	0	1,856	7,070	0	4,470	65,631
Provisions for pensions	293,536	0	155,417	20,020	0	63,117	405,856
Provisions for taxes	38,081	678	3,483	15,681	405	8,689	48,829
Construction- related provisions	373,691	-7,846	51,022	263,502	11,306	246,859	422,204
Personnel- related provisions	131,803	-1,261	85,055	142,788	885	126,760	230,740
Other provisions	175,686	737	9,944	123,156	9,465	88,529	211,529
	<b>1,073,972</b>	<b>-7,692</b>	<b>306,777</b>	<b>572,217</b>	<b>22,061</b>	<b>538,424</b>	<b>1,384,789</b>

The short-term provisions include provisions for taxes as well as other provisions in the amount of T€ 489,014 (Previous year: T€ 410,028). The long-term provisions amounting to T€ 846,946 (Previous year: T€ 625,863) mainly include severance provisions, pension provisions and provisions for guarantees.

Provisions for **severance payments** show the following development:

	2008 T€	2007 T€
<b>Present value of the defined benefit obligation (severance payment) on 1 January</b>	<b>61,175</b>	<b>59,566</b>
Changes in scope of consolidation	1,856	675
Current service costs	2,965	3,231
Interest costs	2,891	2,722
Severance payments	-4,470	-5,602
Actuarial gains/losses	1,214	583
<b>Present value of the defined benefit obligation (severance payment) on 31 December</b>	<b>65,631</b>	<b>61,175</b>

The provisions for pensions are formed for obligations from the right to future pension payments and current payments to present and past employees and their dependents. The obligations primarily refer to retirement pensions. The individual commitments are generally determined according to the employment conditions of the employee at the time of the commitment (and length of service, salary of employee). Basically no new commitments have been awarded since 1999.

The company pension scheme consists of a non-fund-financed, defined benefit pension plan. In the case of defined benefit pension systems, the company is obliged to fulfil payment commitments to present and past employees. There are no defined contribution plans in the form of financing by relief funds outside the group.

The amount of the provision is calculated using actuarial methods based on biometric tables of Klaus Heubeck (Germany) or the AVÖ 2008-P (Austria). This is based on a discounting rate of 6 % (Previous year: 5.25 %) for provisions for severance payments and pensions and a salary increase of 2 % respectively 2.5 % for severance payments (Previous year: 2 %) in the case of salary-related commitments. For future pension increases, a rate of escalation is set dependent on the contractual adaptation terms.

With reference to the company agreement concerning the old-age-part-time settlement, which had initially affected the operative German companies in the STRABAG Group in 2000, further additional obligations for retirement indemnity payments incurred. These obligations have been transferred to the STRABAG Unterstützungskasse GmbH, Cologne. The old-age-part-time indemnity payments are determined using the same basic principles as for the pension provisions. They are included in the group as a result of the consolidation of the STRABAG Unterstützungskasse GmbH, Cologne.

The development of the provisions for pensions is shown below:

	2008 T€	2007 T€
<b>Present value of the defined benefit obligation (pension) on 1 January</b>	<b>293,536</b>	<b>282,581</b>
Changes in scope of consolidation	155,417	21,851
Current services costs	2,121	1,812
Interest costs	17,899	13,260
Pension payments <sup>1)</sup>	-41,190	-22,953
Actuarial gains/losses	-21,927	-3,015
<b>Present value of the defined benefit obligation (pension) on 31 December<sup>2)</sup></b>	<b>405,856</b>	<b>293,536</b>

1) thereof change of plan assets T€ 107 (Previous year: T€4,515)

2) thereof deducted plan assets T€ 301 (Previous year: T€ 194)

The accumulated actuarial gains and losses for defined pension benefit plans and severance provisions, which were recognised directly in equity, as of 31 December 2008 amounted to T€ -6,321 (Previous year: T€ 14,392).

The experience adjustments to pension and severance provisions are represented as follows:

	31.12.2008 T€	31.12.2007 T€	31.12.2006 T€	31.12.2005 T€	31.12.2004 T€
Present value of the defined benefit obligation	65,631	61,175	59,566	54,380	48,990
Present value of the defined benefit obligation (pension provision)	406,157	293,730	287,290	262,192	141,688
Fair value of plan assets (pension provision)	-301	-194	-4,709	-4,797	0
<b>Budgeted deficit</b>	<b>471,487</b>	<b>354,711</b>	<b>342,147</b>	<b>311,775</b>	<b>190,678</b>
Experience adjustments of severance provision	1,214	583	3,587	4,216	2,182
Experience adjustments of pension provision	-21,927	-3,015	-933	5,505	2,267
<b>Experience adjustments</b>	<b>-20,713</b>	<b>-2,432</b>	<b>2,654</b>	<b>9,721</b>	<b>4,449</b>

## OTHER PROVISIONS

The construction-related provisions include other warranty obligations, costs of the contract execution and subsequent costs of invoiced contracts, as well as impending losses from projects pending which are not accounted for elsewhere. The personnel-related provisions essentially include anniversary bonus obligations, contributions to occupational accident funds as well as costs of the old-age-part-time

scheme and personnel downsizing measures. Other provisions include provisions for damages and litigations and restructuring. The provision made in connection to the suspicion of fraud and breach of trust in Chemnitz is also reflected under "Other Provisions". This provision was newly evaluated and adapted accordingly considering the present inquiries of the attorney.

## **(20) LIABILITIES**

	31.12.2008			31.12.2007		
	TOTAL	THEREOF	THEREOF	TOTAL	THEREOF	THEREOF
	T €	CURRENT	NON-CURRENT	T €	CURRENT	NON-CURRENT
	T €	T €	T €	T €	T €	T €
<b>Financial liabilities</b>						
Bonds	370,000	50,000	320,000	325,000	50,000	275,000
Bank borrowings	1,217,977	198,990	1,018,987	252,395	133,611	118,784
Liabilities from finance leases	116,230	25,051	91,179	102,687	15,709	86,978
Other liabilities	4,174	0	4,174	4,010	0	4,010
	<b>1,708,381</b>	<b>274,041</b>	<b>1,434,340</b>	<b>684,092</b>	<b>199,320</b>	<b>484,772</b>
<b>Trade payables</b>						
Receivables from construction contracts	-2,297,559	-2,297,559	0	-1,777,957	-1,777,957	0
Advances received <sup>1)</sup>	2,802,342	2,802,342	0	2,125,374	2,125,374	0
	<b>504,783</b>	<b>504,783</b>	<b>0</b>	<b>347,417</b>	<b>347,417</b>	<b>0</b>
Other trade payables	2,050,287	2,024,474	25,813	1,766,741	1,736,185	30,556
Payables to consortia	235,931	235,920	11	192,085	192,085	0
	<b>2,791,001</b>	<b>2,765,177</b>	<b>25,824</b>	<b>2,306,243</b>	<b>2,275,687</b>	<b>30,556</b>
<b>Other financial liabilities</b>						
Payables to subsidiaries	45,982	45,982	0	49,875	49,867	8
Payables to participation companies	23,339	23,001	338	22,769	22,769	0
Other financial liabilities	388,887	375,223	13,664	214,764	209,282	5,482
	<b>458,208</b>	<b>444,206</b>	<b>14,002</b>	<b>287,408</b>	<b>281,918</b>	<b>5,490</b>
<b>Non-financial liabilities</b>	<b>369,869</b>	<b>368,956</b>	<b>913</b>	<b>271,545</b>	<b>270,960</b>	<b>585</b>

1) The prepayment balance from construction contracts shown here is qualified as non-financial.

In order to secure liabilities to banks, real securities amounting to T€ 107,610 (Previous year: T€ 101,739) have been booked.

## **(21) CONTINGENT LIABILITIES**

The company has accepted the following **guarantees**:

	31.12.2008 T€	31.12.2007 T€
Guarantees without financial guarantees	14,550	14,029

As is customary in the industry, the STRABAG Group shares liability with the other partners of consortia and joint ventures in which companies of the STRABAG Group have a stake and takes out aval loans to cover bid, contract fulfilment and warranty obligations as well as prepayments.

## **(22) NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT**

The representation of the cash flow statement was made according to the indirect method and separated into the cash flows classified by operating, investing and financing activities. The cash and cash equivalents include exclusively cash on hand, bank deposits and short-term securities. Any effects of changes in consolidation were eliminated and represented in the cash-flow from investing activities.

The **cash and cash equivalents** are composed as follows:

	31.12.2008 T€	31.12.2007 T€
Securities	49,180	53,747
Cash on hand	2,495	3,097
Bank deposits	1,439,698	1,908,931
	<b>1,491,373</b>	<b>1,965,775</b>

The cash and cash equivalents include deposits abroad in the amount of T€ 9,594 (Previous year: T€ 17,889), subject to the restriction that they may only be transferred to another country following official completion of the construction order. Of the cash and cash equivalents, T€ 6,747 (Previous year: T€ 10,190) are pledged as collateral (see also item 23).

## **(23) FINANCIAL INSTRUMENTS**

A financial instrument is a contract that results in a financial asset at one enterprise and a financial liability or equity instrument at another. Financial assets include especially cash and cash equivalents, trade receivables and other receivables and derivatives. Financial liabilities are obligations to pay cash or other financial assets. These include especially financial liabilities such as bank borrowing, bonds, liabilities arising from financial leasing and trade payables.

The **financial instruments** as of the balance sheet date were as follows:

		31.12.2008 T€	31.12.2008 T€	31.12.2007 T€	31.12.2007 T€
	MEASUREMENT CATEGORY ACCORDING TO IAS 39	CARRYING VALUE	FAIR VALUE	CARRYING VALUE	FAIR VALUE
<b>ASSETS</b>					
<b>Valuation at historical costs</b>					
Loans to subsidiaries	L&R	4,561	4,561	5,252	5,252
Loans to participation companies	L&R	13,833	13,833	3,373	3,373
Other loans	L&R	9,711	9,711	9,889	9,889
Trade receivables	L&R	2,901,215	2,901,215	2,488,136	2,488,136
Receivables from concession arrangements	L&R	941,750	941,750	0	0
Other financial assets	L&R	389,513	389,513	330,569	330,569
Non-financial assets	no FI	107,944		79,270	
		<b>4,368,527</b>	<b>4,260,583</b>	<b>2,916,489</b>	<b>2,837,219</b>
<b>Valuation at fair value</b>					
Investments in subsidiaries	AfS	76,434	76,434 <sup>1)</sup>	86,400	86,400 <sup>1)</sup>
Other investments	AfS	134,064	134,064 <sup>1)</sup>	90,847	90,847 <sup>1)</sup>
Securities	AfS	26,713	26,713	27,806	27,806
Cash and cash equivalents	AfS	1,491,373	1,491,373	1,965,775	1,965,775
Derivatives (Hedge Accounting)		49,083	49,083	10,438	10,438
		<b>1,777,667</b>	<b>1,777,667</b>	<b>2,181,266</b>	<b>2,181,266</b>
<b>LIABILITIES</b>					
<b>Valuation at historical costs</b>					
Financial liabilities	FLaC	-1,708,381	-1,695,925	-684,092	-680,386
Trade payables	FLaC	-2,286,218	-2,286,218	-1,958,826	-1,958,826
Liabilities from construction contracts	no FI	-504,783		-347,417	
Other financial liabilities	FLaC	-372,669	-372,669	-287,408	-287,408
Non-financial liabilities	no FI	-369,869		-271,545	
Derivatives (Hedge Accounting)		-85,539	-85,539	0	0
		<b>-5,327,459</b>	<b>-4,440,351</b>	<b>-3,549,288</b>	<b>-2,926,620</b>
<b>Total</b>		<b>818,735</b>	<b>1,597,899</b>	<b>1,548,467</b>	<b>2,091,865</b>
<b>Measurement Categories</b>					
Loans and Receivables (L&R)		4,260,583	4,260,583	2,837,219	2,837,219
Available for sale (Afs)		1,728,584	1,728,584	2,170,829	2,170,828
Financial liabilities at amortised costs (FLaC)		-4,367,268	-4,354,812	-2,930,326	-2,926,620
Derivatives (Hedge Accounting)		-36,456	-36,456	10,438	10,438
No financial instruments		-766,708		-539,692	
<b>Total</b>		<b>818,735</b>	<b>1,597,899</b>	<b>1,548,467</b>	<b>2,091,865</b>

1) Investments in subsidiaries and other investments amounting to T€ 202,842 (Previous year: T€ 168,386) are recognised at cost less impairment according to IAS 39 because their fair value cannot be reliably determined.

Cash and cash equivalents, trade receivables and other receivables have for the most part short remaining terms. Accordingly, their book values on the balance sheet date approximate their fair value. The fair value of non-current financial assets corresponds to the present value of the related payments under consideration of the prevailing market parameters.

Trade payables and other financial liabilities typically have short terms; their book values approximate the fair value. The fair value of bonds, bank borrowing and liabilities arising from financial leasing are measured at the present value of the payments associated with them under consideration of the relevant applicable market parameters as far as market values were not available.

T€ 6,747 (Previous year: T€ 10,190) of the cash and cash equivalents, T€ 6,433 (Previous year: T€ 6,392) of the securities and T€ 10,951 (Previous year T€ 9,333) of the other financial instruments were pledged as collateral for liabilities.

The non-recourse liabilities related to the concession receivable are hedged using the income from the concession receivable.

The net income effects of the financial instruments according to valuation category are as follows:

	L&R 2008 T€	AfS 2008 T€	FLaC 2008 T€	DERIVA- TIVES 2008 T€	L&R 2007 T€	AfS 2007 T€	FLaC 2007 T€	DERIVA- TIVES 2007 T€
Interest	80,246	0	-62,964	0	48,811	0	-67,645	0
Interest from receivables from concession arrangements	20,320	0	0	-3,869	0	0	0	0
Income from securities	0	2,159	0	0	0	1,138	0	0
Impairment losses	-25,926	-28,799	0	0	-26,224	-8,079	0	0
Reversal of impairment	2,347	1,906	0	0	7,206	736	0	0
Disposal losses/profits	0	3,803	0	0	0	507	0	0
Gains from derecognition of liabilities and payments of written off receivables	2,836	0	8,628	0	5,494	0	12,953	0
<b>Net income recognised in profit or loss</b>	<b>79,823</b>	<b>-20,931</b>	<b>-54,336</b>	<b>-3,869</b>	<b>35,287</b>	<b>-5,698</b>	<b>-54,692</b>	<b>0</b>
Value changes recognised directly in equity	0	0	0	-142,326	0	328	0	707
<b>Net income</b>	<b>79,823</b>	<b>-20,931</b>	<b>-54,336</b>	<b>-146,195</b>	<b>35,287</b>	<b>-5,370</b>	<b>-54,692</b>	<b>707</b>

Dividends and expenses from investments shown in the net investment income are part of the operating income and therefore not part of the net income. Impairment losses, reversal of impairment losses, disposal gains and disposal losses of Loans & Receivables (L&R) and of Financial Liabilities Amortised at Cost (FLaC) are carried in Other Income or Other Expenses.

Impairment losses, reversal of impairment losses, disposal gains and disposal losses of the Financial Instruments Available for Sale (AfS) are carried in the Net Investment Income if they are investments in subsidiaries or other investments, otherwise in Net Interest.

Derivative instruments are used exclusively to hedge existing risks resulting from changes in currency and interest rates. The use of derivative financial instruments in the group is subject to the appropriate approval and control procedures. The connection to a mainstay business is a must; trading is not permissible.

## PRINCIPLES OF RISK MANAGEMENT

The STRABAG Group is subject to credit, market and liquidity risks related to its assets, liabilities and planned transactions. The goal of financial risk management is to minimise these risks through ongoing financially oriented activities.

The basics of the financial policy are set by the board of management and monitored by the supervisory board. The implementation of the financial policy and responsibility for the risk management are the domain of the group treasury. Certain transactions require prior approval by the board of management, which is regularly informed as to the scope and amount of the current risk exposure.



## INTEREST RATE RISK

The financial instruments bear variable interest rates on the assets side, on the liabilities side there are both variable and fixed interest obligations. The risk of financial instruments bearing variable interest rates consists of increasing interest charges and sinking interest revenue resulting from an unfavourable change in market interest rates. Fixed interest obligations mainly result from the tranches of the bonds issued amounting to a total of € 350 million.

As of 31 December 2008, following hedging transactions in connection with concession arrangements existed:

	2008		2007	
	NOMINAL VALUE T€	MARKET VALUE T€	NOMINAL VALUE T€	MARKET VALUE T€
Interest rate swaps	798,158	47,724	0	0
		<b>47,724</b>		<b>0</b>

The amount of bank deposits and bank borrowings according to currency – giving the average interest rate at balance sheet date – is represented as follows:

## BANK DEPOSITS

	CARRYING VALUE	WEIGHTED AVERAGE INTEREST RATE
	T€	2008
EUR	983,949	2.47
PLN	153,887	7.35
CZK	115,598	1.77
HUF	48,946	8.96
Others	137,318	2.25
<b>Total</b>	<b>1,439,698</b>	<b>3.14</b>

## BANK BORROWINGS

	CARRYING VALUE	WEIGHTED AVERAGE INTEREST RATE
	T€	2008
EUR	1,207,650	5.00
Others	10,327	8.50
<b>Total</b>	<b>1,217,977</b>	<b>5.02</b>

Had the interest rate level at 31 December 2008 been higher by 100 bp, then the result would have been higher by T€ 4,243 (Previous year: T€ 17,416) and the equity at 31 December 2008 would have been higher by T€ 58,843 (Previous year: T€ 17,416). Had the interest rate level been lower by 100 bp, this would have meant a correspondingly lower equity and profit before tax. The calculation is made based on the level of interest-bearing financial assets and liabilities at 31 December. Tax effects from interest rate changes were not considered.

## CURRENCY RISK

Due to the decentralised structure of the group, characterised by local companies in the respective countries, mainly closed currency positions appear in the balance sheet. Loan financing and investments were predominantly made by the group companies in the respective country's local currency. Receivables and liabilities from business activities mainly offset each other in the same currency.

The remaining currency risk mainly results when the currency of the order deviates from the functional currency of the subsidiary.

This involves in particular orders in Eastern Europe and the CIS states which are concluded in EUR. The planned proceeds are received in the currency of the order while an important part of the associated costs are made in the local currency.

In order to limit the remaining currency risk and secure the calculation, derivative financial instruments, above all forward exchange operations, were transacted.

As of **31 December 2008**, the following hedging transactions existed for the underlying transactions mentioned below:

CURRENCY	EXPECTED CASH FLOWS 2009 T€	EXPECTED CASH FLOWS 2010 T€	TOTAL T€	POSITIVE MARKET VALUE OF THE DESIGNATED HEDGING TRANSACTION T€	NEGATIVE MARKET VALUE OF THE DESIGNATED HEDGING TRANSACTION T€
HUF	170,311	11,322	181,633	417	-11,877
PLN	290,437	132,000	422,437	942	-73,662
<b>Total</b>	<b>460,748</b>	<b>143,322</b>	<b>604,070</b>	<b>1,359</b>	<b>-85,539</b>

As of **31 December 2007**, the following hedging transactions existed for the underlying transactions mentioned below:

CURRENCY	EXPECTED CASH FLOWS 2008 T€	EXPECTED CASH FLOWS 2009 T€	TOTAL T€	POSITIVE MARKET VALUE OF THE DESIGNATED HEDGING TRANSACTION T€	NEGATIVE MARKET VALUE OF THE DESIGNATED HEDGING TRANSACTION T€
CZK	21,500	0	21,500	1,094	0
HUF	114,300	75,000	189,300	1,511	-338
PLN	143,339	37,000	180,339	8,903	-814
SKK	30,043	0	30,043	82	0
<b>Total</b>	<b>309,182</b>	<b>112,000</b>	<b>421,182</b>	<b>11,590</b>	<b>-1,152</b>

Of the derivative financial instruments classified as cash flow hedges as of 31 December 2007, T€ 9,421 (Previous year: T€ 9,282) were shifted from equity and recognised in the consolidated income statement in the 2008 financial year.

Development of the important **currencies in the group**:

CURRENCY	EXCHANGE RATE 31.12.2008 1 € =	AVERAGE 2008 1 € =	EXCHANGE RATE 31.12.2007 1 € =	AVERAGE 2007 1 € =
HUF	266.7000	251.0483	253.7300	251.3742
CZK	26.8750	25.0388	26.6280	27.7325
SKK	30.1260	31.1251	33.5830	33.7698
PLN	4.1535	3.5278	3.5935	3.7749
HRK	7.3555	7.2217	7.3308	7.3340
CHF	1.4850	1.5786	1.6547	1.6459

Essentially, the Polish zloty, the Czech koruna, the Slovak koruna and the Hungarian forint are affected by revaluation (devaluation). A 10 % revaluation of the Euro over all other currencies at 31 December 2008 would have meant a decrease in equity by T€ 42,111 (Previous year: increase by T€ 15,585) and a decrease in profit before tax T€ 26,530 (Previous year: increase by T€ 26,785) A devaluation compared to all other currencies would have resulted in a corresponding increase in equity (Previous year: decrease) and an increase of profit before tax.

The calculation is based on original and derivative foreign currency holdings in non-functional currency as of 31 December as well as underlying transaction for the next twelve months. The effect on tax resulting from changes in currency exchanges rates was not taken into consideration.

## CREDIT RISK

The maximum risk of default of the financial assets on the balance sheet date was T€ 4,546,877 (Previous year: T€ 3,052,710) and corresponds to the book values presented in the balance sheet. Thereof T€ 2,901,215 (Previous year: T€ 2,488,136) involve trade receivables. Receivables from construction contracts related to consortia involve ongoing construction projects and are therefore

not yet payable in full. Of the remaining trade receivables in the amount of T€ 1,374,993 (Previous year T€ 1,197,103), less than 1 % are overdue and not written down.

The risk for receivables from clients can, due to the wide dispersion, a constant creditworthiness check and the presence of the public sector as an important employer, be rated as low.

The risk of default for other primary financial instruments shown on the assets side can also be regarded as low, as the contract partners are exclusively financial institutions with the highest level of creditworthiness.

Furthermore, there is a derived credit risk arising from the financial guarantee contracts (guarantees issued) of T€ 52,862 (Previous year: T€ 34,955).

Financial assets are written down item by item if the book value of the financial assets is higher than the present value of the future cash-flows. This can be triggered by financial difficulties, insolvency of the client, breach of contract or significant default of payment. The write-down is composed of many individual items of which none, seen alone, is significant. In addition to the estimation of the creditworthiness risk, the relevant country risk is also taken into consideration. Graduated valuation adjustments are formed according to risk groups to take into consideration general credit risks.

## LIQUIDITY RISK

Liquidity for the STRABAG SE Group means not only solvency in the strict sense but also the availability of the necessary financial margin for mainstay business through sufficient aval lines.

To guarantee financial flexibility, liquidity reserves are kept in the form of cash and credit lines for cash and aval loans. The STRABAG SE Group keeps bilateral credit lines with banks and a syndicated aval credit line in the amount of € 1.5 billion. The overall line for cash and aval loan amounts to € 5.5 billion.

The medium- and long-term liquidity needs have so far been covered by the issue of corporate bonds as well. The group issued 2004 a bond in the amount of € 50 million, from 2005 to 2007 every year a tranche of € 75 million each with a term to maturity of 5 years each. In June 2008, a further bond in the amount of € 75 million and a term to maturity of 5 years was issued. The annual bond coupon of the bond is 5.75 %. The corporate bond from the year 2003 in the amount of € 50 million was paid in June 2008. Depending on the market situation and the appropriate need, further bonds are planned.

The following payment obligations arise from the financial liabilities (interest payments based on interest rate as of 31 December and redemption) for the subsequent years:

	CARRYING VALUES 31.12.2008 T€	CASH FLOWS 2009 T€	31.12.2008 CASH FLOWS 2010-2013 T€	CASH FLOWS AFTER 2013 T€
<b>Financial liabilities:</b>				
Bonds	370,000	69,898	366,842	0
Bank borrowings	1,217,977	239,411	525,161	786,796
Liabilities from financial leasing	116,230	23,481	69,197	37,211
Other liabilities	4,174	0	4,800	0
	<b>1,708,381</b>	<b>332,790</b>	<b>966,000</b>	<b>824,007</b>

	CARRYING VALUES 31.12.2007 T€	CASH FLOWS 2008 T€	31.12.2007 CASH FLOWS 2009-2012 T€	CASH FLOWS AFTER 2012 T€
<b>Financial liabilities:</b>				
Bonds	325,000	66,813	313,188	0
Bank borrowings	252,395	100,099	59,159	50,519
Liabilities from financial leasing	102,687	25,870	62,671	37,775
Other liabilities	4,010	0	4,800	0
	<b>684,092</b>	<b>192,782</b>	<b>439,818</b>	<b>88,294</b>

The trade payables and the other liabilities (see item 20) essentially lead to cash outflows in line with the maturity at the amount of the book values.

## **(24) SEGMENT REPORTING**

The segments are presented according to business fields (primary segment reporting) and regions (secondary segment reporting). The segmentation according to business fields corresponds to the internal group reporting. Assets and liabilities as well as expense and revenue were attributed to the individual segments only as far as they could be attributed directly or by applying an allocation according to the principle of causation to the respective segment. Items not attributed in this way are shown under Miscellaneous and Consolidation. This segment primarily includes group management, commercial administration, IT and machine management. Intra-segment transactions are based on arm's-length prices.

### **PRIMARY SEGMENT REPORTING**

The primary segment reporting comprises the following business fields:

#### **Building Construction & Civil Engineering**

In the field of Building Construction, both classical building services as well as turnkey building projects are executed as part of the mainstay business. The range of construction services in this field includes housing; commercial and industrial facilities such as shopping centres, business parks, office buildings, hotels, airports and railway stations; public buildings such as hospitals, universities, schools and other public buildings; the production of prefabricated elements; and steel-girder and facade construction.

In particular medium-sized and large-scale projects – predominantly for private clients – form the core of the business activities. Regional organisational units work the respective local markets and are active as self-contained and independent profit centres.

Civil Engineering activities include the construction of bridges and power plants. Environmental engineering activities – including the construction of landfills, waste treatment plants, and waste water collection and treatment systems, as well as the regeneration of polluted soils and industrial sites – are handled by the Civil Engineering business field as well.

#### **Transportation Infrastructures**

This business field covers mainly asphalt and concrete road construction in the Group's relevant country markets. Other services encompassed by the Road Construction division include the remaining activities attributable to civil engineering, e.g. sewer engineering and pipeline construction, smaller and medium-sized engineering-related concrete structures, and paving. The Road Construction segment further comprises the construction of large-area works such as runways and taxiways, reloading and parking facilities, sport and recreation facilities and railway structures.

The production of asphalt, concrete and other construction materials, as well as bitumen trading, are important parts of the Road Construction segment as well. The construction materials business includes a dense network of asphalt and concrete mixing facilities, as well as excellent access to raw materials (in particular gravel pits and quarries).

Unlike is the case with projects handled by the Civil Engineering division, the services in this business field are carried out by smaller, local organisational units working a limited, regional market as independent profit centres.

## **Special Divisions & Concessions**

In 2008 the segment was renamed from Tunnelling & Services into Special Divisions & Concessions.

This segment comprises tunnelling, specialty foundation engineering, project developments and other construction-related services such as property and facility management.

The range of tunnelling services includes the construction of road and railway tunnels as well as underground galleries and chambers with various technology. Tunnelling work is done employing both cyclical and continuous driving. Projects around the world are managed and executed by central organisational units.

The concessions business field encompasses those project development contracts around the world which include all integrated services such as financing, operation, marketing and utilisation, as well as the usual construction services, within the framework of a value-added chain in an overall project. Services include infrastructure projects (e.g. traffic, energy), as well as building projects for office and commercial properties or hotels.

## SEGMENT REPORT 2008

BUSINESS FIELD	BUILDING CONSTRUCTION & CIVIL ENGINEERING		TRANSPORTATION INFRASTRUCTURES	
	2008 T€	2007 T€	2008 T€	2007 T€
Output Volume	5,821,822	5,417,841	6,274,209	4,616,841
Revenue	5,244,136	4,815,571	5,464,302	4,455,142
Inter-segment revenue	133,756	147,719	17,557	24,793
EBIT	78,335	76,565	137,808	185,646
<i>thereof share of profit or loss of associates</i>	0	0	8,734	6,636
Segment assets	2,960,786	2,929,302	2,920,056	2,604,574
<i>thereof investments in associates</i>	0	0	59,483	57,511
Segment liabilities	1,762,679	1,721,501	1,535,063	1,312,955
Investments in tangible and intangible assets	0	0	0	0
Depreciation on tangible and intangible assets	0	0	25,463	3,319
<i>thereof impairment</i>	0	0	25,463	3,319
Employees	28,802	26,322	33,906	28,352

## SECONDARY SEGMENT

REGION	GERMANY		AUSTRIA	
	2008 T€	2007 T€	2008 T€	2007 T€
Revenue	4,550,301	3,672,952	2,714,684	2,270,684
Segment assets	3,081,469	2,223,101	2,012,715	2,843,317
Investments in tangible and intangible assets	414,900	157,124	91,031	86,878

The representation of the secondary segment reporting is made according to the location of the company headquarters.

SPECIAL DIVISIONS & CONCESSIONS		MISCELLANEOUS AND CONSOLIDATION		TOTAL	
2008 T€	2007 T€	2008 T€	2007 T€	2008 T€	2007 T€
1,417,385	582,077	229,085	129,464	13,742,501	10,746,223
1,483,286	584,961	36,071	22,926	12,227,795	9,878,600
2,516	5,367	696,560	507,082		
51,871	48,455	1,852	1,762	269,866	312,428
-6,153	12,771	0	0	2,581	19,407
2,031,474	602,337	1,852,890	1,604,601	9,765,206	7,740,814
96,148	81,749	0	0	155,631	139,260
1,761,204	298,088	1,727,279	1,311,816	6,786,225	4,644,360
4,183	1,882	872,617	541,960	876,800	543,842
7,524	7,231	344,879	272,921	377,866	283,471
0	0	10,612	3,768	36,075	7,087
5,174	1,824	5,126	4,627	73,008	61,125

REST OF EUROPE		REST OF WORLD AND CONSOLIDATION		TOTAL	
2008 T€	2007 T€	2008 T€	2007 T€	2008 T€	2007 T€
4,391,982	3,583,804	570,828	351,160	12,227,795	9,878,600
4,339,651	2,502,239	331,371	172,157	9,765,206	7,740,814
309,789	265,764	61,080	34,076	876,800	543,842

## **(25) NOTES ON RELATED PARTIES**

The core shareholders of STRABAG SE are the Haselsteiner-Group, as well as the Raiffeisen-Holding NÖ-Wien Group, the UNIQA Group and Rasperia Trading Limited, owned by Russian businessman Oleg Deripaska.

Arm's-length finance and insurance transactions exist with the Raiffeisen Holding NÖ-Wien Group and the UNIQA Group.

### **BASIC ELEMENT**

The Basic Element Group, a group with numerous industrial holdings, among other things in the area of construction, raw materials and infrastructure, is owned by Russian businessman Oleg Deripaska. A cooperating agreement lays out the principles for joint operating cooperation in Russia and the CIS states between the STRABAG SE Group and the Basic Element Group. Future large-scale project developments will be handled jointly in a 50:50 relationship under industrial leadership by the STRABAG SE Group.

STRABAG has been hired to renovate Adler International Airport together with Russian construction company Renaissance Construction. The contract has a volume of € 62 million. Adler International Airport is part of the airport business of Basic Element.

### **IDAG**

IDAG Immobilienbeteiligung u. -Development GmbH is entirely held by private foundations whose beneficiaries are the Haselsteiner Group and the Raiffeisen-Holding NÖ-Wien Group. It is the business purpose of IDAG Immobilienbeteiligung u. -Development GmbH to develop property and to participate in property projects.

STRABAG's office buildings in Vienna and Graz are held in the real estate portfolio of subsidiaries of IDAG Immobilienbeteiligung u. -Development GmbH. The buildings are let to and in part sublet by STRABAG SE at the usual market conditions. Rental costs arising from both buildings in the 2008 financial year amounted to T€ 6,980 (Previous year: T€ 7,072).

Furthermore, revenues of about € 7 million (Previous year: about € 4 million) were made with IDAG Immobilienbeteiligung u. -Development GmbH in the 2008 financial year. At the balance sheet date of 31 December 2008, the STRABAG SE Group had receivables from rental deposits amounting to around € 16 million (Previous year: € 15 million) from IDAG Immobilienbeteiligung u. -Development GmbH.

### **ASSOCIATES**

In September 2003, Raiffeisen evolution project development GmbH, a joint project development company, was founded together with R.B.T. Beteiligungsgesellschaft m.b.H, "URUBU" Holding GmbH (both Raiffeisen group) and UNIQA Beteiligungs-Holding GmbH.

Raiffeisen evolution project development GmbH bundles project developments in building construction activities of the shareholders (without Germany and Benelux). STRABAG SE is employed in the construction work on the basis of arm's-length contracts. In 2008 revenues of about € 15 million (Previous year: € 12 million) were made.

The shareholders of the Raiffeisen evolution project development GmbH have basically agreed to proportionally accept any obligations arising from the project developments.



The business relationships to the other associates can be presented as follows:

	2008 T€	2007 T€
Work and services performed	22,253	66,010
Work and services received	21,866	17,263
Receivables at 31.12.	5,764	5,649
Liabilities at 31.12.	37	4

The business relations to the management board members and the first management level (management in key positions) whose family members and companies which are controlled by the management in key positions or decisively influenced by them are represented as follows:

	2008 T€	2007 T€
Work and services performed	2,583	3,753
Work and services received	4,790	5,038
Receivables at 31.12.	1,623	1,862
Liabilities at 31.12.	639	234

## **(26) NOTES ON THE MANAGEMENT AND SUPERVISORY BOARDS AND THE EMPLOYEES**

### **BOARD OF MANAGEMENT**

Dr. Hans Peter HASELSTEINER (Chairman)  
 Ing. Fritz OBERLERCHNER (Vice Chairman)  
 Dr. Thomas BIRTEL  
 Dipl.-Ing. Nematollah FARROKHANIA  
 Dipl.-Ing. Roland JURECKA  
 Mag. Wolfgang MERKINGER  
 Mag. Hannes TRUNTSCHNIG

### **SUPERVISORY BOARD**

Univ. Prof. DDr. Waldemar JUD (Chairman)  
 Mag. Erwin HAMESEDER (Vice Chairman)  
 Dr. Gerhard GRIBKOWSKY  
 Dr. Gulzhan MOLDAZHANOVA  
 Dr. Gottfried WANITSCHKEK  
 Ing. Siegfried WOLF  
 Peter NIMMERVOLL (works council)  
 Josef RADOSZTICS (works council)  
 Gerhard SPRINGER (works council)

The total salaries of the members of the board of management in the financial year amount to T€ 8,717 (Previous year: T€ 9,304). The severance payments for management board members amount to T€ 111 (Previous year: T€ 1,361).

The remunerations for the members of the supervisory board in the amount of T€ 168 (Previous year: T€ 50) are included in the expenses. Neither the members of the Management Board nor the members of the Supervisory Boards of STRABAG SE received advances or loans.

## (27) EARNINGS PER SHARE

The diluted earnings per share are calculated by dividing the consolidated profit or loss by the weighted average number of ordinary shares.

As there are not stock options at the STRABAG Group, the diluted earnings per share equal the basic earnings per share.

	2008	2007
Profit or loss attributable to equity holders of the parent (consolidated profit/loss) in T€	157,020	170,229
Weighted number of shares outstanding during the year	114,000,000	82,904,110
<b>Earnings per share in €</b>	<b>1.38</b>	<b>2.05</b>

## (28) EVENTS AFTER THE BALANCE SHEET DATE

At the beginning of March 2009, an accident occurred during construction of the Cologne U-Bahn (underground), resulting in the collapse of the Historical Archive of the City of Cologne and significant portions of two neighbouring buildings. Two residents who were trapped under the rubble could only be brought out dead. The cause of the accident is still unclear. What is certain is that, just before the accident, several thousand cubic metres of material flooded the building pit. We do not expect that this incident will have any significant consequences for the 2009 financial statements. The group has a 33.3 % share in the consortium working on a part of the construction project.

Villach, 8 April 2009

### **Board of Management**

Dr. Hans Peter Haselsteiner

Ing. Fritz Oberlerchner

Dr. Thomas Birtel

Dipl.-Ing. Nematollah Farrokhnia

Dipl.-Ing. Roland Jurecka

Mag. Wolfgang Merlinger

Mag. Hannes Truntschnig

# STATEMENT OF ALL LEGAL REPRESENTATIVES

We confirm to the best of our knowledge that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the group as required by the applicable accounting standards and that the group management report gives a true and fair view of the development and performance of the business and the position of the group, together with a description of the principal risks and uncertainties the group faces.

We confirm to the best of our knowledge that the separate financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the parent company<sup>1)</sup> as required by the applicable accounting standards and that the management report gives a true and fair view of the development and performance of the business and the position of the company, together with a description of the principal risks and uncertainties the company faces.

Villach, 8 April 2009

## **Board of Management**



Dr. Hans Peter Haselsteiner



Ing. Fritz Oberlerchner



Dr. Thomas Birtel



Dipl.-Ing. Nematollah Farrokhnia



Dipl.-Ing. Roland Jurecka



Mag. Wolfgang Merkinger



Mag. Hannes Truntschnig

1) The annual financial statements are included in the annual financial report.

# **UNQUALIFIED INDEPENDENT** **AUDITOR'S REPORT**

## **REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS**

We have audited the accompanying consolidated financial statements of STRABAG SE, Villach, Austria for the financial year from January 1 to December 31, 2008. These consolidated financial statements comprise the balance sheet as at December 31, 2008, and the income statement, statement of changes in equity and cash flow statement for the year ended December 31, 2008, and a summary of significant accounting policies and other explanatory notes.

### **MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with laws and regulations applicable in Austria and in accordance with International Standards on Auditing, issued by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## OPINION

Our audit did not give rise to any objections. Based on the results of our audit in our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the group as of December 31, 2008, and of its financial performance and its cash flows for the financial year from January 1 to December 31, 2008 in accordance with International Financial Reporting Standards as adopted by the EU.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Laws and regulations applicable in Austria require us to perform audit procedures whether the consolidated management report is consistent with the consolidated financial statements and whether the other disclosures made in the consolidated management report do not give rise to misconception of the position of the group.

In our opinion, the consolidated management report for the group is consistent with the consolidated financial statements.

Linz, 8 April 2009

KPMG Austria GmbH  
Wirtschaftsprüfungs- und Steuerberatungsgesellschaft



Mag. Ernst Pichler  
Austrian Certified  
Public Accountant



Mag. Stephan Beurle  
Austrian Certified  
Public Accountant

This report is a translation of the original report in German, which is solely valid. The consolidated financial statement may only be published with our auditor's opinion in the version audited and approved by us. For any modified version (e. g. shortened versions or translations) Article 281 Paragraph 2 of the Austrian Commercial Code (UGB) applies.

# FINANCIAL CALENDAR

<b>Annual Report 2008</b>	<b>Thur., 30 April 2009</b>
Publication	7:30 am
Financial Press Conference	10:00 am
Analyst Telephone Conference	2:00 pm
Analyst Conference & Webcast	2:00 pm
<b>Interim Report January–March 2009</b>	<b>Fri., 29 May 2009</b>
Publication	7:30 am
Analyst Telephone Conference	1:30 pm
<b>Notice of Annual General Meeting</b>	<b>Thur., 28 May 2009</b>
<b>Deposit deadline for shares</b>	<b>Mon., 15 June 2009</b>
<b>Annual General Meeting 2009</b>	<b>Fri., 19 June 2009</b>
Location to be announced	10:00 am
<b>Ex-dividend date</b>	<b>Fri., 26 June 2009</b>
<b>Payment date for dividend</b>	<b>Mon., 29 June 2009</b>
<b>Semi-annual report 2009</b>	<b>Mon., 31 August 2009</b>
Publication	7:30 am
Analyst Telephone Conference	2:00 pm
<b>Interim Report January–September 2009</b>	<b>Mon., 30 November 2009</b>
Publication	7:30 am
Analyst Telephone Conference	2:00 pm

All times are CET/CEST

Please find the roadshow schedule on the website [www.strabag.com](http://www.strabag.com) -> Investor Relations -> Financial Calendar

## GLOSSARY

at-equity consolidation	Method of consolidation of companies, in which STRABAG has a stake between 20 % and 50 %
ATX (Austrian Traded Index)	The index of leading shares of the Vienna Stock Exchange (Wiener Börse)
Book value per share	Book value of equity/number of shares
BOT (Build-Operate-Transfer)	In BOT projects, a facility is built and operated for the client, with ownership transferred back to the client after a specific period
CAGR (Compound Annual Growth Rate)	Mean growth rate on an annualised basis
Capital employed	Total of group equity capital and interest-bearing debt capital
Cash-flow	A measure of cash being received and spent in a business. The cash-flow amount is largely calculated as the sum of retained profit carried forward, taxes on profits and income, write-offs and changes to non-current provisions
CEE	Central and Eastern Europe
Code of Ethics	Values and principles which reflect the company's policy and which are kept by employees and management
Compliance Guidelines	Recognition of the importance of and compliance with all relevant laws as well as with internal and external rules, guidelines and standards
Corporate Governance	A code of conduct for publicly listed companies. Corporate governance comprises all guidelines which maximise transparency and control in order to avoid conflicts of interest
Corporate Social Responsibility	Voluntary compliance with a set of rules for sustainable corporate management
Directors' Dealings	Transactions with company securities by company directors or officers
Earnings per share	Profit for the period/number of shares
EBIT	Net income before interests and income tax expense
EBIT margin	The ratio of EBIT to revenue in percent
EBITDA	Net income before interests and income tax expense, depreciation and amortisation
EBITDA margin	The ratio of EBITDA to revenue in percent
Equity ratio	Book value of equity/balance sheet total
Free cash-flow	Cash-flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, equipment and intangible assets).
Gearing Ratio	Net debt/group equity capital
IFRS (International Financial Reporting Standards)	Financial reporting standards and interpretations adopted by the International Accounting Standards Board (IASB)
IPO (Initial Public Offering)	The first sale of stock of a previously private company involving the first-time issue of share certificates
Joint Venture	A contractual agreement joining together two or more parties for the purpose of executing a particular business enterprise
Net Debt	Financial liabilities less non-recourse debts + severance and pension provisions less cash and cash equivalents
öCGK	Austrian Corporate Governance Codex
Order backlog	Future revenues from contracts signed to a specific date, less works already accomplished
Payout ratio	Dividends/net income per share
PPP (Public-Private-Partnerships)	Projects which are funded and operated through a partnership of private-sector companies and public-sector institutions
Return on Assets (ROA)	EBIT/total assets employed
Risk management	An approach to recognise potential risks to the company and develop strategies to manage these risks
ROCE (Return on Capital Employed)	Net income + interest on debt-interest tax shield (25 %)/(average group equity + interest-bearing debt)
ROE (Return on Equity)	Net income/equity