

# DABUR INDIA LIMITED

HALF YEARLY FINANCIAL REPORT

2013-14

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a trusted name in natural healthcare for over 100 years, is known for providing a range of efficacious and time-tested healthcare products based on the principles of Ayurveda.

# **V**atika

a premium brand and a leader in its category, is one of the flagship brands and a popular name in the natural personal care space.

# HAJMOLA

a tasty fun-filled digestive available in various forms - from tablets, traditional Churnas to modern formats like centre-filled candy - appealing to all age groups.



country's leading brand of packaged fruit juices, provides the largest range of refreshing and healthy fruit juices that are 100 percent natural and free of preservatives.



a new member in the family of Dabur's key brands, provides a range of herbal and natural products across various FMCG categories with a focus on providing quality and affordability.

#### **BOARD OF DIRECTORS**

Dr. Anand C. Burman Chairman Mr. Amit Burman Vice Chairman Mr. Mohit Burman Director Mr. Saket Burman Director Mr. P D Narang Director Mr. Sunil Duggal Director Mr. R C Bhargava Director Mr. P N Vijay Director Dr. S Narayan Director Mr. Albert Wiseman Paterson Director Dr. Ajay Dua Director Mr. Sanjay K Bhattacharyya Director

## **V P (FINANCE) & COMPANY SECRETARY**

Mr A. K. Jain

#### **AUDITORS**

M/s G. Basu & Co. Chartered Accountants

## **INTERNAL AUDITORS**

PricewaterhouseCoopers Pvt. Ltd.

## **BANKERS**

Punjab National Bank
Standard Chartered Bank
The Hongkong & Shanghai Banking Corporation Ltd.
The Royal Bank of Scotland
Citibank N.A.
HDFC Bank Ltd.
IDBI Bank Ltd.

### **CORPORATE OFFICE**

Dabur India Limited, Dabur Tower, Kaushambi, Sahibabad, Ghaziabad - 201 010, (U.P.), India Tel: 0120 - 3982000, 39412525

Fax: 0120 - 4374935 Website: www.dabur.com Email: investors@dabur.com

## **REGISTERED OFFICE**

8/3, Asaf Ali Road, New Delhi-110002, India

Tel: 011-23253488

# Management Discussion and Analysis

India's macroeconomic environment continues to remain challenging with deceleration in GDP growth rates. Moreover, GDP forecasts have been lowered with the Reserve Bank of India surveyors now forecasting a GDP growth rate of 4.8% for fiscal 2013-14. Other macroeconomic headwinds such as high inflation and adverse currency movement still persist, though the pressure on INR has somewhat moderated recently. But, inflation continues unabated with Consumer Price Index (CPI) based inflation at nearly 10% during H1 2013-14.



Macroeconomic headwinds have started to have an impact on the FMCG sector with syndicated reports indicating deceleration in growth rates in the last few quarters and that too more pronounced in urban markets as compared to rural markets.

#### **Dabur Performance Overview**

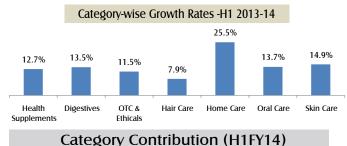
Dabur continued to perform well with Net Sales growing by 13.9% to Rs. 3,399.9 crores in H1 2013-14, largely driven by volumes. Material costs to sales ratio was lower at 47.5% in H1 2013-14 as compared to 49.7% in H1 2012-13. Strong investments behind our brands continued with Advertisement & Publicity as percentage of sales increasing to 14.2% in H1 2013-14 as compared to 13.7% in H1 2012-13. Driven by lower material costs to sales ratio, EBITDA margins expanded to 18.3% in H1 2013-14 as compared to 17.4% in H1 2012-13. Profit After Tax (PAT) grew by 23.9% to Rs. 435.7 crores in H1 2013-14.

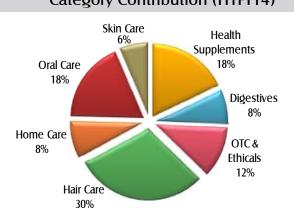
## Sales Breakdown (H1FY14)



#### **Consumer Care Business**

The Consumer Care business in India which contributes to half of consolidated sales grew by 12.4% in H1 2013-14 driven by strong growth in Health Supplements, Digestives, OTC & Ethicals, Home Care, Oral Care and Skin Care. Some of the key launches in H1 2013-14 were Hajmola Anardana variant, OxyLife Gel bleach, Vatika Enriched Coconut Hair Oil with Hibiscus and OxyLife bleach for men.





#### **Foods**

Foods continued on the strong growth trajectory and grew by 20.2% during H1 2013-14, largely driven strong volume growth in Real Fuit Juices. New products such as Drinking Yoghurts in Banana and Strawberry variants under the brand Activ and Supafruits in Goji Berry-Pink Guava and Strawberry-Plum under the brand Real were launched in H1 2013-14.

#### **International Business**

Dabur's International Business, which comprises around one third of our consolidated sales grew by 21.7% in H1 2013-14. The key growth markets were the GCC (Gulf Co-operative Council), North Africa and Turkey. Namaste business posted double digit growth in H1 2013-14. Some of the key products launched during H1 2013-14 in the International Business were Vatika Hair Mayonnaise, Vatika Crème Hair Colors and a range of Shampoos and Conditioners under Amla.

#### **Sales & Distribution**

As part of our rural distribution enhancement initiative - Project Double - we have expanded our direct coverage in terms of villages stood at 36,196 villages as on September 2013 as compared to 14,865 villages as on March 2011. The initiative is has enhancing our presence in the hinterland and we are witnessing improved momentum in sales.

#### Manufacturing

Our manufacturing plant in Sri Lanka commenced production during H1 2013-14. This will help us cater to the Southern India markets for juices more efficiently. In addition, we are nearing completion of our manufacturing facility in Bangladesh to cater to the local market there.

We continue to undertake initiatives to improve sustainability, encompassing energy and water conservation aspects. Some of these have been commissioning of Bio Briqutte boilers and reuse of ETP treated water in cooling towers at our plants.

Overall we were able to manage the challenges of inflation, adverse currency movements and deceleration in growth rates in the FMCG sector in H1 2013-14 and reported double digit revenue and profit growth. Continued investments behind brand building and strengthening of our distribution network should enable us to perform well going ahead.

## **AUDITORS' REPORT**

# Independent Auditor's Report To the Members of Dabur India Limited

#### **Report on the Financial Statements**

We have audited the accompanying condensed financial statements of Dabur India Limited ("the Company"), which comprise the condensed balance sheet as at 30th September 2013, and the condensed statement of profit and loss and condensed cash flow statement for the half yearly period then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these condensed financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act") in general and AS-25 dealing with interim financial statements in particular. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these condensed financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the condensed balance sheet, of the state of affairs of the Company as at 30th September 2013;
- (b) In the case of the condensed statement of profit and loss, of the profit for the 6 months period ended on that date; and
- (c) In the case of the condensed cash flow statement, of the cash flows for the 6 months period ended on that date.

## **Report on Other Legal and Regulatory Requirements**

As required by section 227(3) of the Act, we report that:

- a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit:
- b. in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c. the condensed Balance Sheet, condensed Statement of Profit and Loss and condensed Cash Flow Statement dealt with by this Report are in agreement with the books of account;
- d. in our opinion, the condensed Balance Sheet, condensed Statement of Profit and Loss and condensed Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956.

For **G BASU & CO** Chartered Accountants Firm Registration No. 301174E

> ANIL KUMAR Partner Membership No. 9390

Place: New Delhi Date: 28th October, 2013

# **Condensed Balance Sheet**

as at 30th September, 2013

(Rs. in Crores)

	PARTICULARS	As at	As at
		30 <sup>th</sup> Sep, 2013	31st Mar, 2013
ı	EQUITY AND LIABILITIES		
1.	Share holders' Funds		
	a) Share Capital	174.38	174.29
	b) Reserves and Surplus	1,565.16	1,420.49
2.	Non-current liabilities		
	a) Long Term borrowings	-	0.84
	b) Deferred Tax Liabilities (Net)	38.92	34.18
	c) Long-term provisions	40.54	39.28
3.	Current Liabilities		
	a) Short-term borrowings	142.39	240.74
	b) Trade payables	675.84	605.55
	c) Other current liabilities	113.80	132.23
	d) Short-term provisions	166.11	180.02
	Total	2,917.14	2,827.62
I	ASSETS		
	Non-current assets		
	a) Fixed Assets		
	i) Tangible assets	616.03	603.71
	ii) Intangible assets	12.69	12.87
	iii) Capital work-in-progress	11.93	17.07
	b) Non-current investments	389.16	330.70
	c) Long-term loans and advances	5.43	8.70
	d) Other non-current assets	41.79	117.18
·	Current assets		
	a) Current investments	682.65	650.42
	b) Inventories	571.60	499.74
	c) Trade receivables	281.57	255.32
	d) Cash and cash equivalents	126.88	163.42
	e) Short-term loans and advances	112.03	116.53
	f) Other current assets	65.38	51.96
	Total	2,917.14	2,827.62

The accompanying notes are an integral part of these financial statements

For **Dabur India Limited** 

**Dr. Anand C. Burman**, Chairman

**P.D. Narang,** Whole-time Director

Sunil Duggal, Whole-time Director

A.K. Jain, V P (Finance) & Company Secretary

As per our report of even date attached

for **G.BASU & CO.** 

**Chartered Accountants** 

Firm Regn No: 301174E

ANIL KUMAR

Partner

Membership No: 9390

Place: New Delhi Date: 28th October, 2013

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# **Condensed Statement of Profit and Loss**

for the Quarter and Half year ended 30th September, 2013

(Rs. in Crores)

					(KS. III CIUIES)
	PARTICULARS	For the	For the	For the Six	For the six
		Quarter ended	Quarter ended	months ended	months ended
			30 <sup>th</sup> Sep, 2012		
-		ос оср, доло	56 56 <b>6</b> , 1011	ос сор, доло	20 00 <b>p</b> , 2012
(I)	Revenue from operations	1,151.69	1,042.87	2,277.71	2,059.90
(II)	Other Income	18.61	23.26	48.75	47.03
<u>(III)</u>	Total Revenue (I +II)	1,170.30	1,066.13	2,326.46	2,106.93
(IV)	Expenses				
	Cost of materials consumed	457.31	382.04	873.12	773.94
	Purchase of stock in trade	203.16	152.88	389.71	318.86
	Changes in inventories of FG , WIP & Stock in trade				
	Finished Goods	(73.70)	1.89	(70.77)	(1.37)
	Work in Progress	10.57	12.71	7.22	5.35
	Stock in trade	(6.84)	1.67	(8.97)	5.37
	Employee benefits expenses	87.98	75.71	170.51	147.03
	Finance costs	4.66	8.95	8.49	10.64
	Depreciation and Amortisations expenses	13.18	11.94	25.57	23.09
	Other Expenses	255.61	222.83	543.49	477.20
-	Total Expense	951.93	870.62	1,938.37	1,760.11
(V)	Profit before exceptional and extraordinary items and tax (III - IV	) 218.37	195.51	388.09	346.82
(VI)	Exceptional Items -	-	-	-	
(VII)	Profit before extraordinary items and tax (V - VI)	218.37	195.51	388.09	346.82
(VIII)	Extraordinary Items	(0.09)		(0.09)	
(IX)	Profit before tax (VII - VIII)	218.28	195.51	388.00	346.82
(X)	Tax expense				
	(1) Current tax	45.75	39.12	81.33	69.39
	(2) Deferred Tax	1.50	1.42	4.75	3.54
	(3) Earlier year tax	0.29	-	0.29	-
(XI)	Profit/(Loss) for the year from continuing operations (IX - X)	170.74	154.97	301.63	273.89
(XII)	Earnings per equity share in Rs. ( before Extraordinary items)				
	(1) Basic	0.98	0.89	1.73	1.57
	(2) Diluted	0.97	0.89	1.72	1.56
(XIII)	Earnings per equity share in Rs. ( After Extraordinary items)				
	(1) Basic	0.98	0.89	1.73	1.57
	(2) Diluted	0.97	0.89	1.72	1.56
Sum	mary of significant accounting policies				

The accompanying notes are an integral part of these financial statements

For Dabur India Limited
Dr. Anand C. Burman, Chairman
P.D. Narang, Whole-time Director
Sunil Duggal, Whole-time Director
A.K. Jain, V P (Finance) & Company Secretary

As per our report of even date attached

for **G.BASU & CO.** Chartered Accountants Firm Regn No: 301174E

ANIL KUMAR
Partner
Membership No: 9390

Date: 28th October, 2013

Place: New Delhi

# **Condensed Cash Flow Statement**

for the period ended 30th September, 2013

(Rs. in Crores)

PARTICULARS	For the period ended 30 <sup>th</sup> Sep, 2013	For the period ended 30 <sup>th</sup> Sep, 2012
1. Cash flows from operating activities	280.63	340.00
2. Cash flows from investing activities	(36.62)	27.98
3. Cash flows from financing activities	(280.55)	(246.45)
4. Net increase/(decrease) in cash and cash equivalents	(36.54)	121.53
5. Cash and cash equivalents at beginning of period	163.42	261.29
6. Cash and cash equivalents at end of period	126.88	382.82

For Dabur India Limited
Dr. Anand C. Burman, Chairman
P.D. Narang, Whole-time Director
Sunil Duggal, Whole-time Director
A.K. Jain, V P (Finance) & Company Secretary

Place: New Delhi Date: 28th October, 2013 As per our report of even date attached for **G.BASU & CO.** Chartered Accountants Firm Regn No: 301174E

> ANIL KUMAR Partner Membership No: 9390

# Schedule A - Selected Explanatory Notes

(All amounts in Rupees Crores except share data)

#### 1. ACCOUNTING POLICIES

## 1.1 Basis of Preparation of Financial Statements

The accounts have been prepared in accordance with the historical cost convention under accrual basis of accounting as per Indian GAAP. Accounts and Disclosures thereon comply with the Accounting Standards specified in Companies (Accounting Standard) Rules, other pronouncement of ICAI, provisions of the Companies Act and guidelines issued by SEBI as applicable.

Indian GAAP enjoins management to make estimates and assumptions that affect reported amount of assets, liabilities, revenue, expenses and contingent liabilities pertaining to years, the financial statement relate to. Actual result could differ from such estimates. Any revision in accounting estimates is recognized prospectively from current year and material revision, including its impact on financial statement, is reported in notes to accounts in the year of incorporation of revision.

All assets and liabilities have been classified as current or non-current as per the company's normal operating cycle and other criteria set out in Revised Schedule VI to the Companies Act, 1956.

## 1.2 Significant Accounting Policies

The Company has applied the same accounting policies in this half yearly financial statements as have been applied in its annual financial statements for the year ended 31st March, 2013 except for recognition of deferred tax on estimated basis as against actual basis and change in accounting practice referred to in note no. 2.3.

Preparation of Balance Sheet, Statement of Profit & Loss Account, and Cash Flow Statement including disclosures made there on in notes to accounts and condensed Balance Sheet, Profit and Loss Account and Cash Flow Statement have been made in terms of AS 25 mandated by ASB.

### 2. NOTES TO ACCOUNTS

### 2.1 A. Contingent Liabilities (Not provided for)

	As at 30th Sep, 2013	As at 31st Mar, 2013
A. Claims against the company not acknowledged as debts:		
Civil cases filed against the company	7.60	7.60
2. Claims by employees	0.65	0.58
3. Excise duty matters	134.84	80.14
4. Sales tax matters	14.57	12.72
5. Income tax matters	5.03	0.21
	162.69	101.25

### **B.** Capital and Other Commitments

		As at 30th Sep, 2013	As at 31st Mar, 2013
a)	Capital Commitments		
	Estimated Amount of Contract in capital account remaining to	36.53	14.80
	be executed and not provided for		
b)	Other commitments		
	Guarantees furnished to bank/others in respect of borrowings	1,896.25	1,602.97
	of subsidiaries/jointly controlled entity:		
c)	Letter of credits	0.04	0.04

## C. Information pursuant to AS 29 on contingent liabilities provided for:

Brief particulars of provision on disputed liabilities:

Nature of Liability	Particular of dispute	Opening Provision	Provision made during the period	Provision adjusted during the period	Closing Provision	Forum where the dispute is pending
Sales Tax	Classification of Laldant Manjan	0.36	-	1	0.36	Filed review application in High Court
Entry Tax	Entry tax on car	0.01	-	-	0.01	Appeal pending before the Dy. Commissioner
Sales Tax	Classification of Hajmola Candy	0.28	-	-	0.28	Appeal pending before ST Appellate
Sales Tax	Tax Paid purchases Reject From Lucky Lab	0.29	-	-	0.29	Pending before High Court
Sales Tax	Diff of Rate Ex BCL-BHPL ( First point taxablity issue)	0.48	0.28	-	0.76	Appeal pending before Appellate Comm.
Sales Tax	Short payment / interest on Sales Tax-BHPL	0.06	-	-	0.06	Appeal pending before DC Appeal
Excise	Hajmola Candy classification matter	1.09	-	-	1.09	Tribunal
Excise	Capital Goods removal	0.30	-	-	0.30	DC Appeal
Sales Tax	Classification of Sanifresh	-	0.74	0.47	0.27	Pending before Asst. Commissioner
Sales Tax	South Zone VAT liability on rate difference	-	0.23	-	0.23	Pending before Asst. Commissioner
		2.87	1.25	0.47	3.65	

i) Resulting outflows against above liabilities, pending before Sales Tax DC/Tribunal/CCT's, if mature, are expected to be in succeeding year.

ii) Provisions are made herein for medium risk oriented issues as a measure of abundant precaution.

iii) Adjustment of provision during the period is attributed to payment made by the company against corresponding provision.

iv) Company presumes remote risk possibility of further cash outflow pertaining to contingent liabilities and commitments listed in point A & B above.

## 2.2 Related Party Disclosures as per AS 18

## 2.2.1 - Enterprises controlled by Dabur India Ltd:

- 1. Dabur Nepal Private Ltd.
- 2. Dabur (UK) Ltd.
- 3. Dabur Egypt Ltd.
- 4. Dabur International Limited
- 5. Asian Consumer care Private Limited
- 6. African Consumer care Limited
- 7. Asian Consumer care Pakistan (Pvt) Limited
- 8. Naturelle LLC.
- 9. H & B Stores Limited
- 10. Dermoviva Skin Essentials Inc.
- 11. Dabur Egypt Trading Ltd.
- 12. Hobi Kozmetik
- 13. Ra Pazarlama
- 14. Namaste Laboratories LLC, US
- 15. Hair Rejuvenation & Revitalization Nigeria Ltd
- 16. Healing Hair Lab International LLC, US
- 17. Urban Lab International LLC, US
- 18. Dabur Lanka (Pvt) Limited
- 19. Namaste Cosmeticos Ltda.
- 20. Dabur Consumer Care (Pvt) Ltd.

## 2.2.2- Other related parties in transaction with the company

## A - Associate/Joint Ventures:

Forum 1 Aviation Limited

## **B** - Key Management Personnel:

Director (Whole time)

- P D Narang
- Sunil Duggal

## 2.2.3 Related Party Transactions:

	Subsidiary	Joint	Key Management	Total	Outstanding
		Venture	Personnel		as on 30.09.2013
(A) Profit & Loss A/c*					
1. Purchase of Goods	205.19	-	-	205.19	
	(161.63)	-	-	(161.63)	
2. Sale of Goods	46.26	-	-	46.26	13.31
	(29.02)			(29.02)	(7.05)
3. Royalty Expense	0.06	-	-	0.06	0.31
	(0.06)	-	-	(0.06)	(0.22)
4. General Expenses	-	2.46	-	2.46	0.31
	-	(3.07)	-	(3.07)	(0.52)
5. Remuneration/Exg./Pension	-	-	6.89	6.89	
	-	-	(5.21)	(5.21)	
6. Employee Stock Option Scheme	1.42	-	4.98	6.40	
	(1.63)	-	(5.54)	(7.17)	
7. Interest Received on Sec. Deposit	-	0.01	-	0.01	
	-	(0.01)	-	(0.01)	
(B) Balance Sheet**					
8. Loan Given	0.90	-	-	0.90	2.10
	(9.00)	-	-	(9.00)	(1.20)
9. Repayment of Loans given	-	-	-	-	
	(34.30)	-	-	(34.30)	
10. Equity Contribution	0.21	-	-	0.21	105.76
	(34.30)	-	-	(34.30)	(105.55)
11. Security Deposit	-	-	-	-	0.38
	-	-	-	-	(0.38)
(C) Off Balance Sheet Item					
12. Guarantees & Collaterals	289.99	-	-	289.99	1,879.77
	(372.88)	-	-	(372.88)	(1,589.78)

#### Notes:

- A. Item referred to in 1 above includes Purchases from Dabur Nepal Pvt. Ltd Rs 203.12 (Rs 160.01)
- B. Item referred to in 2 above includes Sales to Dabur International Ltd, Dabur Nepal Pvt. Ltd, Naturelle LLC, Asian Consumer Care Pakistan (Pvt) Ltd Rs 9.13, Rs 4.92, Rs 13.68, Rs 9.80 respectively (Rs 4.37,Rs 1.29, Rs 9.67, Rs 3.72 respectively)
- C. Items referred to in 3 above relates to royalty paid to Dermoviva Skin Essentials Inc. Rs 0.06 (Rs 0.06)
- D. Items referred to in 4 above relates to joint venture expenses paid to Forum 1 Aviation Ltd. Rs 2.46 (Rs 3.07)
- E. Items referred to in 5 above relates to remuneration paid to Sunil Duggal & P.D.Narang Rs 6.89 (Rs 5.21)
- F. Item referred to in 6 above includes ESOP given to Dabur International Rs 1.39 (Rs 1.63)
- G. Items referred to in 7 above relates to interest paid on security deposit from Forum 1 Aviation Ltd. Rs 0.01 (Rs 0.01)
- H. Items referred to in 8 above relates to loan given to H&B Stores Ltd Rs 0.90 (Rs 9)
- I. Items referred to in 9 above relates to loan repaid by H&B Stores Ltd by converting it into equity Rs Nil (Rs 34.30)
- J. Item referred to in 10 above relates to investment in equity shares of Forum 1 Aviation Ltd Rs 0.21 (Rs Nil)
- K. Figures in bracket relate to corresponding previous period for revenue items and preceding year end for balance sheet items.

#### 2.3 Change in Accounting Practice: -

Pursuant to withdrawal of mandatory status of AS-30, 31 & 32, the applicability of the same have been withdrawn from the current period. As a result, investments held for sale in non-current category have been accounted for at cost and current investments at lower of cost and market value. This contributed to reduction in profit (shown under extra-ordinary item) and value of current investment by Rs.0.09 each and increase in non-current investment by Rs.3.38 and net worth by Rs.3.29.

- 2.4 Outcome of test of impairment undertaken for cash generating units concluded against creation of provision against impairment loss under AS-28.
- 2.5 During the period, the company has paid final dividend @ 85% (previous year 75%) amounting to Rs. 173.33 (previous year Rs. 151.90) including tax in respect of financial year 2012-13 after approval to the effect in the AGM dated 17.07.2013.
- 2.6 The Board of Directors of the company has approved payment of interim dividend @ 75% (previous period 65%) amounting to Rs.153.02 (previous period Rs. 131.67) including tax applicable thereon.
- 2.7 During the period the company has allotted 878062 (previous period 820357) equity shares of Re 1/- each to the employees upon their exercise of option under Employee Stock Option Scheme which includes allotment of 364026 equity shares worth Rs. 0.04 Crs against capitalization of general reserve without consideration money being received in cash. Besides, options against 18180 number of equity shares have been cancelled during the period following lapse of option under relevant scheme.
- 2.8 16623020 (previous period 17576091) equity shares of Re.1/- each are outstanding under "Employees Stock Option Scheme" as on 30th September, 2013.

#### 2.9 SEGMENT INFORMATION PURSUANT TO AS-17

	PARTICULARS	Half Year ended (30/09/2013)	Corresponding Half Year ended (30/09/2012)
1.	Segment Revenue		
	A. Consumer Care Business	1,793.19	1,585.55
	B. Foods Business	404.76	336.98
	C. Other Segments	72.58	128.68
	Net Sales/Income from Operations	2,270.53	2,051.21
2.	Segment Results Profit / Loss(-) Before Tax and Interest		
	A. Consumer Care Business	481.54	419.33
	B. Foods Business	52.50	48.41
	C. Other Segments	5.36	12.34
	Sub Total	539.40	480.08
	Less:Interest & Financial Expenses	8.49	10.64
	Less:Unallocable expenditure net off unallocable income	142.82	122.62
	Profit / (Loss) Before Tax	388.09	346.82
	Profit/(Loss) from Ordinary Activities before Tax	388.09	346.82
	Less:- Tax Expenses	86.37	72.93
	Profit / (Loss) After Tax	301.72	273.89
	Extraordinary items	-0.09	-
	Net Profit/(Loss) for the period	301.63	273.89
3.	Capital Employed(Segment Assets-Segment Liabilities)		
	A. Consumer Care Business	743.19	748.37
	B. Foods Business	138.65	143.35
	C. Other Segments	21.40	39.91
	Unallocated capital employed	819.67	474.66
	Total	1,722.91	1,406.29

## 2.10 Investment in jointly controlled entity (JCE) - Information pursuant to AS-27 mandated by ASB:

- a) Following exit of one of seven co ventures from Forum 1 Aviation Ltd., the JCE, the shares of outgoing stakeholder have been acquired by remaining six in proportion to their respective stake in JCE. The share of company's acquisition in this connection numbers 758334 additional equity shares at a consideration of Rs 0.21. Following this, the stake of company in terms of percentage of total subscribed & paid up capital of JCE has gone up to 16.67% from 14.28% held earlier.
- b) Share of the company in assets, outside liability, net worth and income and expenses not being accounted for herein work out to Rs. 10.27 (Previous year Rs 9.87), Rs.3.23 (previous year Rs. 3.76), Rs. 7.04 (previous year Rs. 6.11), Rs 1.93 (previous period Rs. 2.64) & Rs.1.86 (previous period Rs. 2.38) respectively as per un-audited accounts of JCE.
- c) Company's commitment towards revenue expenditure of the JCE amounting to Rs.2.46 (previous period Rs. 3.07) has been charged to profit and loss account under the head general charges.
- d) No income from said investment, unless realized in cash, is recognized in this standalone account.

2.11 Information (to the extent applicable) pursuant to AS 19 issued by ICAI: -

The future minimum lease payment under non-cancelable operating lease:-

	Not Later than 1 year	Later than 1 year not later than 5	Later than 5 years
		years	
Building	0.31	0.24	0
	(0.12)	(0.06)	(0)
Machine	0.75	2.62	0
	(0)	(0)	(0)
Car	0.76	0.95	0
	(0.72)	(0.88)	(0)

- 2.12 During the period, company has repaid deferred sales tax loan liability of Rs 0.84.
- 2.13 During the period, the company has invested Rs 78.08 (previous period Rs Nil) in and sold Rs.15 (previous period Rs Nil) of long term investment.
- 2.14 Exchange Loss and Exchange Gain work out to Rs 17.99 (previous period Rs. 15.26) and Rs. 18.16 (previous period Rs. 13.90) respectively net of which has been accounted for in Profit & Loss account as finance cost.
- 2.15 Employees related dues including post-separation benefits of directors have been accounted for on the basis of actuarial computation under project unit credit method, demographic assumptions thereon remain same as that of preceding year except for discounting rate considered at 8.5% as against 8.0% in preceding financial year.

#### 2.16 Calculation of EPS as per AS-20:

	As at 30 <sup>th</sup> Sep, 2013	As at 30 <sup>th</sup> Sep, 2012
Net Profit After Tax	301.63	273.89
Add: Extra ordinary Expenses/Income	(0.09)	-
Profit before consideration of Extraordinary items	301.72	273.89
Weighted average number of Equity Shares outstanding	1,74,34,79,553	1,74,26,02,984
Basic Earnings Per Share [Face Value of Re. 1 each]	1.73	1.57
Add: Weighted number of potential equity shares on account	1,20,29,489	1,11,76,899
of Employees Stock Options		
Weighted average number of Equity Shares outstanding	1,75,55,09,042	1,75,37,79,883
[inclusive dilutive ESOP shares outstanding]		
Diluted Earnings Per Share [Face value of Re. 1 each]	1.72	1.56
Profit after consideration of Extraordinary items	301.63	273.89
Basic Earnings Per Share [Face Value of Re. 1 each]	1.73	1.57
Diluted Earnings Per Share [Face value of Re. 1 each]	1.72	1.56

## 2.17 Exposure in Foreign Currency:

		Foreign	Currency	Local C	urrency	Nature of hedged	risk
i) Packing Credit Loan	As on 30th Sep'13	USD	1.25	INR	80.32	Adverse currency	
	As on 31st Mar'13	USD	3.10	INR	167.41	Fluctuations	
ii) Off balance sheet exposure in financial	As on 30th Sep'13	USD	0.20	INR	12.49	Adverse currency	
instrument towards sale/purchase of foreign exchange	As on 31st Mar'13	USD	-	INR	-	Fluctuations	
B) Outstanding overseas exposure not b	eing hedged agains	t adverse	currency fl	uctuatio	n		
i) Export Receivable	As on 30th Sep'13	EUR	0.02	INR	1.39		
	As on 31st Mar'13	EUR	0.03	INR	1.75		
	As on 30th Sep'13	GBP	0.01	INR	0.50		
	As on 31st Mar'13	GBP	0.00	INR	0.38		
	As on 30th Sep'13	USD	0.51	INR	3.40		
	As on 31st Mar'13	USD	0.40	INR	21.85		
ii) Overseas Creditors	As on 30th Sep'13	AED	-	INR	-		
	As on 31st Mar'13	AED	0.23	INR	3.39		
	As on 30th Sep'13	AUD	-	INR	-		
	As on 31st Mar'13	AUD	0.01	INR	0.80		
	As on 30th Sep'13	EUR	0.00	INR	-		
	As on 31st Mar'13	EUR	0.00	INR	0.21		
	As on 30th Sep'13	GBP	0.00	INR	-		
	As on 31st Mar'13	GBP	0.00	INR	0.14		

- 2.18 Quarter-I figures appearing in condensed Profit & Loss Account are not audited figures.
- 2.19 Figures of earlier period/year have been rearranged in terms of current period grouping as and when necessary.
- 2.20 All figures have been rounded off to nearest Rs. Crores unless stated otherwise.

For Dabur India Limited

Dr. Anand C. Burman, Chairman

P.D. Narang, Whole-time Director

Sunil Duggal, Whole-time Director

A.K. Jain, V P (Finance) & Company Secretary

Place: New Delhi

Date: 28th October, 2013

As per our report of even date attached for **G.BASU & CO.**Chartered Accountants
Firm Regn No: 301174E

ANIL KUMAR Partner Membership No: 9390

## **CONSOLIDATED FINANCIAL STATEMENTS**

## **AUDITORS' REPORT**

#### **Independent Auditors' Report**

#### To the Board of Directors of Dabur India Limited

We have audited the accompanying condensed consolidated financial statements of Dabur India Limited ('the Company') and its subsidiaries, which comprise the condensed consolidated balance sheet as at 30th September 2013, the condensed consolidated statement of profit and loss and condensed consolidated cash flows statement for the half year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these condensed consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these condensed consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Also consolidated herein on proportionate basis in application of AS-27 are the unaudited accounts of Forum I Aviation Limited, a domestic jointly controlled corporate entity, the parent company being one of the joint ventures therein. Proportionate total net assets, profit and net cash flow amounting to Rs. 10.28, Rs.0.07 and Rs.0.10 respectively of the jointly controlled corporate entity have been consolidated with these consolidated condensed financial statements on the basis of unaudited accounts of said entity as certified by its management.

We report that the condensed consolidated financial statements have been prepared by Dabur India Ltd's management in accordance with requirement of AS-21 on consolidated financial statements and AS-25 dealing with interim financial statements.

## Opinion

In our opinion and to the best of our information and according to the explanations given to us, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the condensed consolidated balance sheet, of the state of affairs of the Company as at 30th September 2013;
- (b) In the case of the condensed consolidated statement of profit and loss account, of the profit for the half year ended on that date; and
- (c) In the case of the condensed consolidated cash flow statement, of the cash flows for the half year ended on that date.

For **G BASU & CO** Chartered Accountants Firm Registration No. 301174E

> ANIL KUMAR Partner Membership No. 9390

Place: New Delhi Date: 28th October, 2013

# **Condensed Consolidated Balance Sheet**

	DADTICULADS	As at	(Rs. in Crore As at
	PARTICULARS		
		30 <sup>th</sup> Sep, 2013	31 <sup>st</sup> Mar, 2013
I	EQUITY AND LIABILITIES		
1.	Share holders' Funds		
	a) Share Capital	174.38	174.29
	b) Reserves and Surplus	2,177.94	1,950.09
2.	Minority Interest	15.32	12.06
3.	Non-current liabilities		
	a) Long Term borrowings	517.70	539.93
	b) Deferred Tax Liabilities (Net)	44.92	36.21
	c) Other long term liabilities	0.14	0.12
	d) Long-term provisions	48.29	48.81
4.	Current Liabilities		
	a) Short-term borrowings	544.17	611.42
	b) Trade payables	1,047.72	745.32
	c) Other current liabilities	383.12	431.96
	d) Short-term provisions	178.95	186.92
	Total	5,132.65	4,737.13
I	ASSETS		
۱.	Non-current assets		
	a) Fixed Assets		
	i) Tangible assets	1,075.79	945.68
	ii) Intangible assets	635.42	636.20
	iii) Capital work-in-progress	44.01	92.57
	b) Non-current investments	346.72	233.17
	c) Long-term loans and advances	12.56	15.77
	d) Other non-current assets	59.87	217.67
2.	Current assets		
	a) Current investments	682.74	650.44
	b) Inventories	948.37	843.86
	c) Trade receivables	688.11	484.13
	d) Cash and cash equivalents	343.57	356.81
	e) Short-term loans and advances	216.40	201.50
	f) Other current assets	79.09	59.33
_		- 422 45	4 = 3 = 4 3

The accompaning notes are an integral part of these financial Statements

For Dabur India Limited
Dr. Anand C. Burman, Chairman
P.D. Narang, Whole-time Director
Sunil Duggal, Whole-time Director
A.K. Jain, V P (Finance) & Company Secretary

As per our report of even date attached

5,132.65

for **G.BASU & CO.** Chartered Accountants Firm Regn No: 301174E

4,737.13

ANIL KUMAR
Partner
Membership No: 9390

Place: New Delhi Date: 28th October, 2013

Total

(20

# Condensed Consolidated Statement of Profit and Loss

for the half year ended 30th September, 2013

(Rs. in Crores)

	PARTICULARS	For the six months ended 30 <sup>th</sup> Sep, 2013	For the six months ended 30 <sup>th</sup> Sep, 2012
I II	Revenue from Operations Other Income	3,410.73 59.17	2,999.22 46.75
··	Other income	J9.17	40.73
Ш	Total Revenue (I +II)	3,469.90	3,045.97
IV	Expenses		
	Cost of materials consumed	1,341.84	1,176.75
	Purchase of stock in trade	378.61	269.31
	Changes in inventories of FG , WIP & Stock in trade		
	Finished Goods	(88.53)	8.61
	Work in Progress	3.81	0.66
	Stock in trade	(21.18)	28.77
	Employee benefits expenses	296.77	240.47
	Finance costs	33.27	36.14
	Depreciation and Amortisations expenses	45.62	40.63
	Other Expenses	935.97	802.56
	Total Expense	2,926.18	2,603.90
(V)	Profit before exceptional and extraordinary items and tax (III - IV)	543.72	442.07
(VI)	Exceptional Items	-	(4.66)
(VII)	Profit before extraordinary items and tax (V - VI)	543.72	437.41
(VIII)	Extraordinary Items	(0.09)	0.08
(IX)	Profit before tax (VII - VIII)	543.63	437.49
(X)	Tax expense		
	(1) Current tax	98.10	79.33
	(2) Deferred Tax	7.88	4.86
	(3) Earlier year tax		
(XI)	Profit/(Loss) for the year from continuing operations (IX - X)	437.36	353.30
(XII)	Minority Interest	1.61	1.53
(XIII)	Profit after Minority Interest	435.75	351.77
(XIV)	Earnings per equity share in Rs. (before Extraordinary items)		
	(1) Basic	2.50	2.02
	(2) Diluted	2.48	2.00
(XV)	Earnings per equity share in Rs. (after Extraordinary items)		
	(1) Basic	2.50	2.02
	(2) Diluted	2.48	2.00

Summary of significant accounting policies

The accompanying notes are an integral part of these financial statements

For **Dabur India Limited** 

Dr. Anand C. Burman, Chairman

**P.D. Narang,** Whole-time Director

Sunil Duggal, Whole-time Director

A.K. Jain, V P (Finance) & Company Secretary

As per our report of even date attached

for **G.BASU & CO.** 

Chartered Accountants

Firm Regn No: 301174E

**ANIL KUMAR** 

Partner

Membership No: 9390

Place: New Delhi Date: 28th October, 2013

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# Condensed Consolidated Cash Flow Statement

for the period ended 30th September, 2013

(Rs. in Crores)

PARTICULARS	For the period ended 30 <sup>th</sup> Sep, 2013	For the period ended 30 <sup>th</sup> Sep, 2012
1. Cash flows from operating activities	336.22	323.18
2. Cash flows from investing activities	(53.79)	(19.24)
3. Cash flows from financing activities	(295.67)	(125.50)
4. Net increase/(decrease) in cash and cash equivalents	(13.24)	178.44
5. Cash and cash equivalents at beginning of period	356.81	418.42
6. Cash and cash equivalents at end of period	343.57	596.86

For Dabur India Limited
Dr. Anand C. Burman, Chairman
P.D. Narang, Whole-time Director
Sunil Duggal, Whole-time Director
A.K. Jain, V P (Finance) & Company Secretary

Place: New Delhi Date: 28th October, 2013 As per our report of even date attached for **G.BASU & CO.** Chartered Accountants Firm Regn No: 301174E

ANIL KUMAR
Partner
Membership No: 9390

# Schedule A - Selected Explanatory Notes

(All amount in Rupees crores except share data)

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis for Preparation of Accounts:

The accounts have been prepared in accordance with the historical cost convention (except for specifically excluded treatment of accounts under accrual basis of accounting as per Indian GAAP. Accounts and Disclosures thereon comply with the Accounting Standards specified in Companies (Accounting Standard) Rules, other pronouncement of ICAI, provisions of the Indian Companies Act and guidelines issued by SEBI as applicable.

Indian GAAP enjoins management to make estimates and assumptions that affect reported amount of assets, liabilities, revenue, expenses and contingent liabilities pertaining to years, the financial statement relate to. Actual result could differ from such estimates. Any revision in accounting estimates is recognized prospectively from current year and material revision, including its impact on financial statement, is reported in notes to accounts in the year of incorporation of revision.

All assets and liabilities have been classified as current or non-current as per the company's normal operating cycle and other criteria set out in Revised Schedule VI to the companies Act, 1956.

## 1.2 Body Corporate under Consolidation

The Consolidated Financial Statement relates to:-

- Dabur India Limited (the parent company)
- H&B Stores Limited (a wholly owned subsidiary company incorporated in India)
- Dabur International Ltd., (a wholly owned subsidiary body corporate incorporated in Isle of MAN)
- Dabur (UK) Ltd. (a wholly owned subsidiary body corporate incorporated in British Virgin Island, 100% stake wherein is held by Dabur International Ltd.)
- Dabur Nepal Pvt. Ltd. (a subsidiary body corporate incorporated in Nepal, 97.5% stake wherein is held by Dabur International Ltd.)
- Dabur Egypt Ltd. (a wholly owned subsidiary body corporate incorporated in Egypt, 76% & 24% of stake wherein are held by Dabur (UK) Ltd. and Dabur International Ltd. respectively)
- Asian Consumer care Pvt. Ltd. (a subsidiary body corporate incorporated in Bangladesh, 76% stake wherein is held by Dabur International Ltd.)
- African Consumer Care Ltd (a wholly owned subsidiary body corporate incorporated in Nigeria, 90% stake wherein is held by Dabur International Ltd & 10% stake held by Dabur (UK) Ltd)
- Asian Consumer Care Pakistan (Pvt) Ltd (a subsidiary body corporate incorporated in Pakistan, 99.99% stake where in is held by Dabur International Ltd)
- Naturelle LLC (a subsidiary body corporate incorporated in Emirate of RAS Al Khaimah, 100% stake wherein is held by Dabur International Ltd)
- Dabur Egypt Trading Ltd. (a wholly owned subsidiary body corporate, incorporated in Egypt, 99% & 1% of stake wherein are held by Dabur International Ltd. and Dabur Egypt Ltd. respectively)
- Dermoviva Skin Essentials Inc (a wholly owned subsidiary body corporate incorporated in USA, 97.79% and 2.21% stakes wherein are held by Dabur International Ltd & Dabur India Ltd respectively)
- Namaste Laboratories LLC (a wholly owned subsidiary body corporate, incorporated in USA, 100% right wherein is exercised by Dermoviva Skin Essentials Inc)
- Urban Laboratories International LLC (a wholly owned subsidiary body corporate incorporated in USA, 100% right wherein is exercised by Namaste Laboratories LLC)

- Healing Hair Laboratories International LLC (a wholly owned body corporate incorporated in USA, 100% rights wherein is exercised by Namaste Laboratories LLC)
- Namaste cosmeticos Ltda. (a wholly owned body corporate incorporated in Brazil, 100% rights wherein is exercised by Namaste Laboratories LLC)
- Two wholly owned overseas subsidiary body corporates incorporated in Turkey named Hobi Kozmetik and RA Pazarlama,
   100% stake in each is held by Dabur International Ltd
- Dabur Lanka (Pvt) Ltd (a wholly owned subsidiary body corporate incorporated in Sri Lanka 100% stake wherein is held by Dabur International Ltd.)
- Dabur Consumer care (Pvt) Limited (a wholly owned subsidiary body corporate incorporated in Sri Lanka, 100% stake wherein held by Dabur International Ltd)

In addition to the above, proportionately consolidated herein is the accounts of Forum 1 Aviation Ltd.( a domestic corporate entity jointly controlled by parent company with others, stake of parent company being 16.67% therein) on the basis of un-audited results.

#### 1.3. Significant Accounting Policies

- a) Accounting policies and principles of consolidation followed herein remain in terms of same applied in consolidated financial statements for the year ended 31st March 2013 except for recognition of deferred tax on estimated basis as against actual basis and change in accounting practice referred to in note no. 2.3.
- b) Preparation of CFS including disclosures made there for and condensation of Balance Sheet and Profit and Loss Account and Cash Flow Statement have been made in terms of requirement of AS 25 mandated by ASB.

#### 2. NOTES TO ACCOUNTS

## 2.1 Contingent Liabilities (Not provided for)

	As at 30th Sep, 2013	As at 31st Mar, 2013
A. Claims against the company not acknowledged as debts:		
1) Civil cases filed against the company	8.94	7.60
2) Claims by employees	0.65	0.58
3) Excise duty matters	134.84	80.14
4) Sales tax matters	17.33	14.85
5) Income tax matters	5.45	0.89
	167.21	104.06

### **B. Capital and Other Commitments:**

	As at 30th Sep, 2013	As at 31st Mar, 2013
a) Capital Commitments		
Estimated Amount of Contract in capital account remaining to be executed and not provided for	62.02	51.94
b) Other commitments		
Guarantees furnished to bank/others in respect of borrowings of subsidiaries/jointly controlled entity:	40.56	34.99
c) Letter of credits	26.74	36.83

## C. Information pursuant to AS 29 on contingent liabilities provided for:

Brief particulars of provisions on disputed liabilities:-

Nature of Liability	Particular of dispute	Opening Provision	Provision made during	Provision adjusted	Closing Provision	Forum where the dispute is pending
			the period	during the		
				period		
Sales Tax	Classification of Laldant Manjan	0.36	-	-	0.36	Filed review application with High Court
Entry Tax	Entry tax on car	0.01	-	-	0.01	Appeal pending before D.C.
Sales Tax	Classification of Hajmola Candy	0.28	-	-	0.28	Appeal pending before S T Appellate
Sales Tax	Tax Paid purchases Reject From Lucky Lab	0.29	-	-	0.29	Pending before High Court
Sales Tax	Diff of Rate Ex BCL-BHPL ( First point taxablity issue)	0.48	0.28	-	0.76	Appeal pending before Appellate Comm.
Sales Tax	Short payment / interest on Sales Tax-BHPL	0.06	-	-	0.06	Appeal pending before DC Appeal
Excise	Hajmola Candy classification matter	1.09	-	-	1.09	Tribunal
Excise	Capital Goods removal	0.30	-		0.30	DC Appeal
Sales Tax	Classification of Sanifresh	-	0.74	0.47	0.27	Pending before Asst. Commissioner
Sales Tax	South Zone VAT liability on rate difference	-	0.23	-	0.23	Pending before Asst. Commissioner
		2.87	1.25	0.47	3.65	

i) Resulting outflows against above liabilities, pending before Sales Tax DC/Tribunal/CCT's, if mature, are expected to be in succeeding year.

ii) Provisions are made herein for medium risk oriented issues as a measure of abundant precaution.

iii) Adjustment of provision during the period is attributed to payment made by the company against corresponding provision.

iv) Company presumes remote risk possibility of further cash outflow pertaining to contingent liabilities and commitments listed in point A & B above.

## 2.2 Related Party Disclosures as per AS 18

- a) Enterprise where control exists: None
- b) Other related parties in transaction with the group:
  - i) Joint Venture

Forum 1 Aviation Ltd

### ii) Key Mangement Personnel (KMP)

(Whole time directors)

PD Narang

Sunil Duggal

Sidharth Burman

Mohit Burman

Gaurav Burman

Saket Burman

**Amit Burman** 

Mohit Malhotra

**Anoop Sharma** 

Mete Buyurgan (upto 25.05.2013)

Feridun Cem Birdinc

H.S. Bedi

R.S. Rana

Sikander Tiwana

## iii) Entity under significant influence (owned by a KMP):

None

## c) Related Party Transactions:

Rela	ted Parties Trans	sactions Consolida	ted as on 30.09.2013		
	J V/ Partnership	Key Management Personnel	Relatives of Key Management Personnel	Total	Outstanding as on Period End
(A) Profit & Loss A/c**					
1. General Expenses	<b>2.46</b> (3.07)			<b>2.46</b> (3.07)	<b>0.3</b> 1 (0.52
2. Interest Received on Security	<b>0.01</b> (0.01)			<b>0.01</b> (0.01)	
3. Remuneration/Exg./Pension		<b>11.00</b> (9.19)		<b>11.00</b> (9.19)	
4. Employee Stock Option Scheme		<b>6.89</b> (5.54)		<b>6.89</b> (5.54)	<b>6.89</b> (10.88
5. Staff Welfare			<b>0.02</b> (0.71)	-	
(B) Balance Sheet*					
6. Security Deposit					<b>0.38</b> (0.38)
(C) Off Balance Sheet Item		,	,		
7. Guarantees & Collaterals*					<b>7.14</b> (7.14)
**Previous Balance as on 30.09.2012	, *Previous Balan	ce as on 31.03.2013	,		,

- A. Item no. 1 refers to Joint Venture Expenses to JCE (Forum I Aviation Ltd.)
- B. Item no. 2 refers to interest on security deposit given by Forum 1 Aviation Ltd
- C. Item no. 5 refers to family pension paid to V.C. Burman and Asha Burman
- D. Item no. 7 refers to guarantee furnished in favour of JCE (Forum 1 Aviation Ltd)

## 2.3 Change in Accounting Practice:

Pursuant to withdrawal of mandatory status of AS-30, 31 & 32, the applicability of the same have been withdrawn from the current period. As a result, investments held for sale in non-current category have been accounted for at cost and current investments at lower of cost and market value. This contributed to reduction in profit (shown under extra-ordinary item) and value of current investment by Rs.0.09 each and increase in non-current investment by Rs.3.38 and net worth by Rs.3.29.

- 2.4 Outcome of test of impairment undertaken for cash generating units concluded against creation of provision against impairment loss under AS-28.
- 2.5 The Board of directors of parent company has approved payment of interim dividend @ 75% (previous period 65%) amounting to Rs. 153.02 (previous period Rs. 131.67) including tax applicable thereon.
- During the period, the parent company has paid final dividend @ 85% (previous year 75%) amounting to Rs. 173.33 (previous period Rs. 151.86) in respect of financial year 2012-13 after approval to the effect in the AGM dated 17.07.2013.
- 2.7 During the period the company has allotted 878062 (previous period 820357) equity shares of Re 1/- each to the employees upon their exercise of option under Employee Stock Option Scheme which includes allotment of 364026 equity shares worth Rs. 0.04 crs against capitalization of share premium without consideration money received in cash. Besides, options against 18180 number of equity shares have been cancelled during the period following lapse of option under relevant scheme.

- 2.8 16623020 (previous period 17576091) equity shares of Re.1/- each are outstanding under "Employees Stock Option Scheme" as on 30th September, 2013.
- 2.9 Information (to the extent applicable) pursuant to AS 19 issued by ICAI: -

The future minimum lease payment under non-cancelable operating lease :-

	Not Later than 1 year	Later than 1 year not later than 5 years	Later than 5 years		
Building	8.52	22.39	1.50		
	(10.40)	(23.48)	(3.73)		
Machine	0.88	2.80	0		
	(0.33)	(0.04)	(0)		
Car	0.76	0 .95	0		
	(0.72)	(0.88)	(0)		
Lease rent recognized during the period Rs. 7.52 (previous period Rs. 5.28)					

- 2.10 During the period, company has repaid long term loan from bank Rs 54.74 (previous period Rs 75.90) and deferred sales tax loan liability of Rs 0.84 (previous period Rs Nil)
- 2.11 During the period, the company has invested Rs 125.87 (previous period Rs Nil) in and sold Rs 15 (previous period Rs Nil) of long term investment.
- 2.12 Exchange Loss and Exchange Gain work out to Rs 32.05 (previous period Rs. 27.08) and Rs. 21.92 (previous period Rs. 15.16) respectively net of which has been accounted for in Profit & Loss account as finance cost.

## 2.13 SEGMENT INFORMATION PURSUANT TO AS-17

	PARTICULARS	Half Year ended (30/09/2013)	Corresponding Half Year ended (30/09/2012)
1.	Segment Revenue		
	A. Consumer Care Business	2,838.64	2,438.57
	B. Foods Business	453.35	387.29
	C. Retail Business	33.42	27.38
	D. Other Segments	74.50	131.33
	Net Sales/Income from Operations	3,399.91	2,984.57
2.	Segment Results Profit / Loss(-) Before Tax and Interest		
	A. Consumer Care Business	649.33	529.40
	B. Foods Business	71.14	66.76
	C. Retail Business	-2.31	-5.40
	D. Other Segments	5.56	12.78
	Sub Total	723.72	603.54
	Less:Interest & Financial Expenses	33.27	36.14
	Less:Unallocable expenditure net off unallocable income	146.73	125.33
	Profit / (Loss) Before Tax	543.72	442.07
	Exceptional Item	-	(4.66)
	Profit/(Loss) from Ordinary Activities before Tax	543.72	437.41
	Less:- Tax Expenses	106.27	84.19

Profit / (Loss) After Tax	437.45	353.22
Extraordinary items	-0.09	0.08
Net Profit/(Loss) for the period	437.36	353.30
Minority Interest	1.61	1.53
Net Profit/(Loss) after minority Interest	435.75	351.77
3. Capital Employed(Segment Assets-Segment Liabilities)		
A. Consumer Care Business	1,408.85	1,211.46
B. Foods Business	269.61	222.64
C. Retail Business	15.93	3.61
D.Other Segments	28.44	46.02
Unallocated capital employed	612.86	355.86
Total	2,335.69	1,839.59

## 2.14 Investment in joint venture :- Forum 1 Aviation Ltd

- (i) Following exit of one of seven co ventures from Forum 1 Aviation Ltd., the JCE, the shares of outgoing stakeholder have been acquired by remaining six in proportion to their respective stake in JCE. The share of parent company's acquisition in this connection numbers 758334 additional equity shares at a consideration of Rs 0.21. Following this, the stake of parent company in terms of percentage of total subscribed & paid up capital of JCE has gone up to 16.67% from 14.28% held earlier.
- (ii) Incorporated in CFS on proportionate basis are the following assets and liabilities as on 30.09.13 and income and expenses for the half year ended on that date of Forum 1 Aviation Ltd (a JCE, the stake of parent company therein being 16.67%) based on its un-audited financial statements.

### Income and Expenses for the period ended as on 30th Sep,2013 is incorporated herein:

Particulars	For the Period ended	For the Period ended Sep	
	Sep 30, 2013	30, 2012	
Income:			
Misc Receipt (include revenue from flying Rs 1.92, previous year Rs	1.93	2.63	
2.63)			
Total	1.93	2.63	
Expenses:			
Operation Expenses	0.62	1.26	
Payment to and provision for employees	0.31	0.27	
Administrative Expenses	0.78	0.67	
Financial Expenses	0.15	0.18	
Total	1.86	2.38	
Profit (forms part of profit in consolidated Profit & Loss A/c)	0.07	0.25	

Assets & Liability of JCE as on 30.09.2013 is incorporated herein:				
Particulars	30.09.2013	31.03.2013		
Secured Loan	2.24	2.47		
Creditors	0.61	0.62		
Security Deposits	0.38	0.38		
Fixed Assets	7.06	6.30		
Investment	0.08	-		
Advance to employee	0.01	-		
Cash & Bank	0.23	0.24		
Debtors	0.26	0.63		
Other Advances	2.64	2.36		

- (iii) Group commitment towards revenue expenditure of the JCE amounting to Rs 2.46 (previous period Rs. 3.07) has been charged to profit and loss account under the head general charges.
- 2.15 Employees related dues including post-separation benefits of directors pertaining to employment in India & directorship of parent company have been accounted for on the basis of actuarial computation under project unit credit method, demographic assumptions thereon remain same as that of preceding year except for discounting rate considered at 8.5% as against 8.0% in preceding financial year.

## 2.16 Calculation of EPS as per AS-20:

	As at 30th Sep, 2013	As at 30th Sep, 2012
Net Profit After Tax	435.75	351.77
Add: Extra ordinary (Expenses)/Income	(0.09)	0.08
Profit before consideration of Extraordinary items	435.84	351.69
Weighted average number of Equity Shares outstanding	1,74,34,79,553	1,74,26,02,984
Basic Earnings Per Share [Face Value of Re. 1 each]	2.50	2.02
Add: Weighted number of potential equity shares on account	1,20,29,489	1,11,76,899
of Employees Stock Options		
Weighted average number of Equity Shares outstanding	1,75,55,09,042	1,75,37,79,883
[inclusive dilutive ESOP shares outstanding]		
Diluted Earnings Per Share [Face value of Re. 1 each]	2.48	2.00
Profit after consideration of Extraordinary items	435.75	351.77
Basic Earnings Per Share [Face Value of Re. 1 each]	2.50	2.02
Diluted Earnings Per Share [Face value of Re. 1 each]	2.48	2.00

## 2.17 Exposure in Foreign Currency:

		Foreign Currency		Local Currency		Nature of risk hedged
i) Packing Credit Loan	As on 30th Sep'13	USD	1.25	INR	80.32	Adverse currency
	As on 31st Mar'13	USD	3.10	INR	167.41	Fluctuations
ii) Off balance sheet exposure	As on 30th Sep'13	USD	0.20	INR	12.49	Adverse currency
in financial instrument towards sale/purchase of foreign exchange	As on 31st Mar'13	USD	-	INR	-	Fluctuations
B) Outstanding overseas expo	sure not being hedg	ed agains	st adverse curr	ency fluctuat	tion	J
i) Export Receivable	As on 30th Sep'13	EUR	0.02	INR	1.39	
	As on 31st Mar'13	EUR	0.03	INR	1.75	
	As on 30th Sep'13	GBP	0.01	INR	0.50	
	As on 31st Mar'13	GBP	0.00	INR	0.38	
	As on 30th Sep'13	USD	0.51	INR	3.40	
	As on 31st Mar'13	USD	0.40	INR	21.85	
ii) Overseas Creditors	As on 30th Sep'13	AED	-	INR	-	
	As on 31st Mar'13	AED	0.23	INR	3.39	
	As on 30th Sep'13	AUD	-	INR	-	
	As on 31st Mar'13	AUD	0.01	INR	0.80	
	As on 30th Sep'13	EUR	0.00	INR	-	
	As on 31st Mar'13	EUR	0.00	INR	0.21	
	As on 30th Sep'13	GBP	0.00	INR	-	
	As on 31st Mar'13	GBP	0.00	INR	0.14	

- 2.18 Quarter-I figures appearing in condensed Profit & Loss Account are not audited figures.
- 2.19 Figures of earlier period/year have been rearranged in terms of current period grouping as and when necessary.
- 2.20 All figures have been rounded off to nearest Rs. Crores unless stated otherwise.

For Dabur India Limited

Dr. Anand C. Burman, Chairman

P.D. Narang, Whole-time Director

Sunil Duggal, Whole-time Director

A.K. Jain, V P (Finance) & Company Secretary

Place: New Delhi

Date: 28th October, 2013

As per our report of even date attached for **G.BASU & CO.** Chartered Accountants Firm Regn No: 301174E

> ANIL KUMAR Partner Membership No: 9390

